Myanmar

Integrated Liquefied Petroleum Gas Project (Phase I-Part 2) (Phase II)

Report Date: October, 2002 Field Survey: September, 2001

1. Project Profile and Japan's ODA Loan





Site Map

Site Photo: LPG Extraction Plant at Minbu

1.1 Background

In Myanmar (formerly Burma), oil and natural gas were available as natural resources, with proved reserves of 2,141 million barrels and 5,158 billion cubic feet, respectively. In an effort to take advantage of these resources, the Government made a policy to acquire foreign currency through the export of LPG. In addition, increasing exports through diversification was presented as one of the country's most important economic targets in the Fourth 4-year Economic Plan (April 1982 to March 1986). Meanwhile, it was anticipated that domestic demand for LPG, which was low at that time, would increase by appropriate energy policy for LPG. This project was considered a key to the materialization of the above plan.

1.2 Objectives

To produce 30,000 ton/year (T/Y) of LPG in Phase II project and to export 53,000 T/Y of LPG by utilising the LPG Export Facility in Phase I-Part 2 Project, and thereby promote the diversification of export items.

1.3 Project Scope

LPG Terminals (Phase I-Part 2) at Mann and Thanlyin

- 1. Construction of LPG Terminals at Mann; consisting of LPG tanks, shipping pumps, LPG pipelines from Mann Refinery to the jetty and other related facilities
- 2. Construction of LPG Terminals at Thanlyin; consisting of LPG tanks, shipping pumps, LPG pipelines from Thanlyin Refinery to the jetty and other related facilities
- 3. Procurement of 4 number of LPG River Barges with loading unit of 250 Ton x 2 loading capacity
- 4. Engineering and Supervision

LPG Extraction Plant (Phase II) at Minbu

1. Construction of LPG Extraction Plant with 30,000 T/Y LPG production capacity

- 2. Construction of shipping facilities; consisting of LPG pipelines from LPG Extraction Plant at Minbu to LPG Terminal at Mann, transportation pumps and auxiliary facilities
- 3. Engineering and Supervision

The Loan was available for the foreign currency portion of the above items.

Mann Refinery LPG Extraction Plant at Minbu (Out of Scope) (Phase II) LPG 30,000T/Y Pipeline (Phase I-Part 2) Pipeline (Phase II) LPG 15,000T/Y LPG 30,000T/Y LPG Terminal at Mann (Phase I-Part 2) <u>LPG 45,000T/Y</u> Thanlyin Refinery (Phase 1-Part 1:Out of Scope) River Barges Pipeline (Phase I-Part 2) (Phase I-Part 2) LPG 45,000 T/Y LPG 8,000 T/Y LPG Terminal at Thanlyin (Phase I-Part 2) LPG 53,000T/Y

Figure 1: Project Scope

1.4 Borrower/Executing Agency

The Petrochemical Industries Corporation (PIC)

1.5 Outline of Loan Agreement

| | Phase I –Part 2 | Phase II |
|---------------------------------|---------------------|---------------------|
| Loan Amount | 7,960 million yen | 7,100 million yen |
| Loan Disbursed Amount | 7,960 million yen | 7,100 million yen |
| Exchange of Notes | July 1982 | November 1982 |
| Loan Agreement | August 1982 | January 1983 |
| Terms and Conditions | | |
| Interest Rate | 2.25% p.a. | 2.25% p.a. |
| Repayment Period (Grace Period) | 30 years (10 years) | 30 years (10 years) |
| Procurement | Partially Untied | Partially Untied |
| Final Disbursement Date | July 1987 | January 1988 |

2. Results and Evaluation

2.1 Relevance

The proven oil reserves in Myanmar at the time of appraisal were around 2,141 million barrels, and natural gas reserves totalled 5,158 billion cubic feet (equivalent to 860 million barrels oil). Actual production of oil in 1980 was 11.2 million barrels and of natural gas, 20 billion cubic feet. On the other hand, the capacity of refineries in Myanmar was 19.5 million barrels per year, including the Mann Refinery, which was constructed in June 1982 under a Japanese ODA Loan. The economic policy set out in the Fourth 4-year Economic Plan (April 1982 to March 1986) laid emphasis on the acquisition of foreign currency through production and export of LPG, an effort that would also take advantage of available natural resources and utilize oil refinery capacity to the maximum extent.

However, as discussed further below, the volume of oil reserves and natural gas, that are raw materials of LPG, were both much lower than expected at the time of appraisal. The C_3 (propane)/ C_4 (butane) content of the natural gas was lower than expected, too. Because of these matters, this project failed to accomplish its objectives. Judging from the result, the plan for this project was inappropriate.

2.2 Efficiency

2.2.1 Project Scope

The project scope was essentially the same as that of the original plan.

2.2.2 Project Implementation Schedule

The LPG Export Facility was completed almost as per original schedule. However, the LPG Extraction Plant was completed in February 1987, 11 months behind schedule. This was mainly due to a delay in finalizing the agreement with the construction contractor, since it took longer than expected to finalize the basic design such as gas availability.

2.2.3 Project Cost

The actual total project cost, both foreign and local currency portions, was almost within budget.

2.3 Effectiveness

2.3.1 Volume of LPG Actual Production at LPG Extraction Plant at Minbu

The targeted volume of LPG production was $30,000 \text{ T/Y}:11,200 \text{ T/Y } C_3 \text{ LPG}$ and $18,800 \text{ T/Y } C_4 \text{ LPG}$. However, actual production is much less than the target volume, as shown in Table 1.

Table 1: LPG Production Volume in LPG Extraction Plant at Minbu

(Unit: T/Y)

| Fiscal Year | C ₃ LPG | C ₄ LPG | LPG Total |
|-------------|--------------------|--------------------|-----------|
| Target | 11,200 | 18,800 | 30,000 |
| 1987 | 2,595 | 3,993 | 6,588 |
| 1988 | 2,763 | 3,271 | 6,034 |
| 1989 | 1,023 | 1,177 | 2,200 |
| 1990 | 1,787 | 2,207 | 3,994 |
| 1991 | 2,564 | 2,622 | 5,186 |
| 1992 | 3,155 | 3,793 | 6,948 |
| 1993 | 3,910 | 4,256 | 8,166 |
| 1994 | 3,978 | 4,202 | 8,180 |
| 1995 | 2,933 | 3,036 | 5,969 |
| 1996 | 2,104 | 2,099 | 4,203 |
| 1997 | 1,846 | 2,305 | 4,151 |
| 1998 | 2,360 | 2,719 | 5,079 |
| 1999 | 2,698 | 3,153 | 5,851 |
| 2000 | 2,731 | 3,128 | 5,859 |

Source: Data prepared by Minbu LPG Extraction Plant

The discrepancy between target and actual figures is due to the low natural gas volume and low C_3/C_4 content of the natural gas (see Table 2), not due to defects or failures in the operation and maintenance of the plant.

Table 2: Gas Supply Volume and Gas Composition

| | Appraisal | | Actual | | | | | | | | | | | |
|---|-----------|-------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| E' 137 | Plan | 1987- | 1988- | 1989- | 1990- | 1991- | 1992- | 1993- | 1994- | 1995- | 1996- | 1997- | 1998- | 1999- |
| Fiscal Year | (1982) | 88 | 89 | 90 | 91 | 92 | 93 | 94 | 95 | 96 | 97 | 98 | 99 | 2000 |
| Volume (MMSCFD ¹) | 24.0 | 14.0 | 14.0 | 14.1 | 14.0 | 14.0 | 13.2 | 13.1 | 14.6 | 15.3 | 14.8 | 15.6 | 15.4 | 13.7 |
| Composition of C ₃ /C ₄ (Mol.%) | 7.07 | 4.51 | 3.62 | 3.25 | 3.05 | 2.55 | 3.59 | 3.80 | 3.88 | 2.96 | 2.31 | 2.02 | 2.37 | n.a. |

Source: PIC(Appraisal), data submitted by Ministry of National Planning and Economic Department, Foreign Economic Relations Department (FERD; Actual)

According to Myanmar Petrochemical Enterprise (MPE), no improvement in natural gas supply or content of natural gas can be expected, because the Mann gas field, which provides natural gas to the extraction plant at Minbu, is being depleted. Under these conditions, it is unforeseeable that the target volume of producing LPG 30,000T/Y will be accomplished in the future.

2.3.2 Volume of LPG Actual Transportation

The total target volume for LPG transportation is 53,000 T/Y. However, actual volumes are much less than target values, due to shortages from all three sources, as shown in Table 3.

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¹ MMSCFD: Million Standard Cubic Feet per Day

Table 3: LPG Transportation Balance

(Unit: T/Y)

| Fiscal Year | From Mann Refinery to Mann Terminal | From Minbu Extraction Plant to Mann Terminal | From Thanlyin Refinery to Thanlyin Terminal | Total |
|--|--|--|---|--------|
| Target (C ₃ +C ₄) | 15,000 | 30,000 | 8,000 | 53,000 |
| 1987 | 804 | 6,588 | 0 | 7,392 |
| 1988 | 2,555 | 6,034 | 337 | 8,926 |
| 1989 | 3,608 | 2,200 | 496 | 6,304 |
| 1990 | 3,125 | 3,994 | 197 | 7,316 |
| 1991 | 2,847 | 5,186 | 447 | 8,480 |
| 1992 | 3,123 | 6,948 | 667 | 10,738 |
| 1993 | 2,810 | 8,166 | 1,324 | 12,300 |
| 1994 | 2,978 | 8,180 | 495 | 11,653 |
| 1995 | 2,527 | 5,969 | 1,960 | 10,456 |
| 1996 | 1,808 | 4,203 | 1,960 | 7,971 |
| 1997 | 1,800 | 4,151 | 4,463 | 10,414 |
| 1998 | 1,521 | 5,079 | 4,552 | 11,152 |
| 1999 | 1,928 | 5,851 | 5,764 | 13,543 |
| 2000 | 2,408 | 5,859 | 6,551 | 14,818 |

Source: PIC (Target), data prepared by MPE, Minbu LPG Extraction Plant (Actual),

According to the FERD, both the Mann Refinery and the Thanlyin Refinery could not achieve target production volumes because of the lack of crude oil for processing.

However, some countermeasures are already being implemented to increase the volume of LPG. According to FERD, imported crude oil is already transported to Mann Refinery, and there are plans to increase the annual amount of foreign crude oil imported to run the Mann Refinery at full capacity. As for Thanlyin Refinery, some facilities, such as a stabilizer, were added to the Refinery in 1999 so that it could process imported crude oil more efficiently. As a result, an additional 2,000-3,000 of LPG were transported to Thanlyin Terminal.

2.3.3 Recalculation of Internal Rate of Return

At the time of Appraisal, the Economic Internal Rate of Return (EIRR) was 8.3%. However, the recalculation of the EIRR was negative. This discrepancy is due mainly to the low benefit of the project. Actual LPG production was less than 20% of the planned volume from 1987 to 2000. The low performance of LPG production has strongly affected the EIRR recalculation.

2.4 Impact

2.4.1 Export and domestic demand for LPG

At the time of appraisal, there was little demand for LPG in Myanmar. In addition, MPE (at the time of appraisal, PIC) estimated that local consumption would be about 3,000 T/Y in 1985 and would not increase dramatically in the future. On the basis of these figures, the plan for this project focused on

exporting all of the LPG produced (53,000T/Y), thereby acquiring foreign currency. However, as Table 4 shows, local consumption increased drastically. A substantial volume of LPG was supplied to the domestic market, instead of for export. According to MPE, LPG supplied to the domestic market is used as cooking and heating fuel at homes and restaurants, and also for industrial purposes. It is likely that LPG served as an alternative to kerosene, timber and charcoal, and partially contributed to saving those natural resources.

Table 4: LPG Domestic, Export & Import Market Balance

(Unit: T/Y)

| Fiscal Year | Local | Export | Import |
|-------------|-------------|--------|--------|
| | Consumption | | |
| 1987 | 5,027 | 2,585 | 0 |
| 1988 | 6,495 | 0 | 0 |
| 1989 | 5,932 | 664 | 0 |
| 1990 | 7,666 | 0 | 0 |
| 1991 | 9,472 | 1,026 | 0 |
| 1992 | 9,001 | 0 | 0 |
| 1993 | 11,037 | 0 | 0 |
| 1994 | 12,793 | 0 | 0 |
| 1995 | 9,196 | 0 | 0 |
| 1996 | 11,617 | 0 | 2,346 |
| 1997 | 12,200 | 0 | 1,249 |
| 1998 | 12,887 | 0 | 1,782 |
| 1999 | 13,375 | 0 | 0 |
| 2000 | 14,097 | 0 | 0 |

Source: Data submitted by FERD

The detailed data concerning LPG exports are shown in Table 5. LPG was exported in 1985, 1987, 1989 and 1991. The total amount of LPG exports is 7,358 Tons, which is about 5% of the total LPG production volume, 141,463 Tons (see Table3). According to FERD, foreign currency the equivalent of 509,906 US\$ was acquired through LPG export.

Table 5: Export of LPG

| Exported Year | Amount of Export | Export Price of LPG | Subtotal |
|---------------|------------------|---------------------|--------------|
| 1985 | 3,082 Ton | 71.74 US\$/Ton | 221,103 US\$ |
| 1987 | 2,585 Ton | 48.28 US\$/Ton | 124,804 US\$ |
| 1989 | 664 Ton | 90.06 US\$/Ton | 59,800 US\$ |
| 1991 | 1,027 Ton | 101.46 US\$/Ton | 104,199 US\$ |
| Total | 7,358 Ton | - | 509,906 US\$ |

Source: Data submitted by FERD

2.4.2 Technology Transfer

This is the first LPG project in Myanmar. Through implementation of this project, knowledge of and experience with LPG production, transportation and handling was transferred to the appropriate organizations in Myanmar. This technology transfer is contributing to the materialization of two skid-mounted LPG extraction plants, currently being executed by Myanmar on its own.

2.4.3 Environmental Impact

According to MPE, no adverse impacts on the environment have been observed in terms of air pollution, water pollution or solid waste disposal since project completion.

2.5 Sustainability

2.5.1 Organization of Operation and Maintenance

Today, the operation and maintenance agency is Myanmar Petrochemical Enterprise (MPE), an arm of the Ministry of Energy (MOE). The organization chart is shown below.

Ministry of Energy

Myanmar Petrochemical Enterprise

Mann LPG Extraction Thanlyin Refinery Plant, Minbu Refinery

Figure 2: Organization of Operation and Maintenance

Source: Hearing from MPE

Actual operation and maintenance for each activity in this project is taken care of by the following enterprises:

- a) LPG Export Facility at Mann (Phase I- Part 2): By 3-5 personnel under the management of Mann Refinery
- b) LPG Export Facility at Thanlyin (Phase I-Part 2): By 5-8 personnel under the management of Thanlyin Refinery
- c) LPG Transportation using River Barges (Phase I-Part 2): By Crude Oil and Petroleum Products Movement Department under MPE
- d) For LPG Extraction Plant at Minbu (Phase II) and Pipeline from Minbu to Mann (Phase II): By LPG Extraction Plant at Minbu, with a total of 341 personnel: Planning=151, Production=66, Administration=91, Finance=19 and Laboratory=14.

The manpower for O&M services, administrative and organizational structure, and technical competence is sufficient. Intensive courses on various O & M subjects and on safety during LPG production, storage and transportation are conducted on a regular basis for all factory personnel of the MPE. As a result, technical knowledge to complete the O & M work is sufficient, and O & M planning capacity is fair.

2.5.2 Financial Status of MPE

MPE is a public sector organization operating under the Ministry of Energy. Table 6 shows a breakdown of MPE's profit and loss balance sheet. Judging from the table submitted by FERD, the financial condition of MPE seems to be sufficient.

Table 6: Profit and Loss Balance of MPE (2000-2001)

(Million Kyat)

| | Particulars | 1998-1999 | 1999-2000 | 2000-2001 |
|----|-----------------------------------|-----------|-----------|-----------|
| 1 | Sales | 47529.487 | 52813.753 | 48031.003 |
| 2 | Production cost | 5920.274 | 19778.193 | 17533.36 |
| 3 | Gross profit & loss (=1-2) | 41609.213 | 33035.56 | 30497.643 |
| 4 | Administrative expenses | 204.224 | 198.645 | 332.174 |
| 5 | Selling and distribution expenses | 82.51 | 59.717 | 198.547 |
| 6 | Invention & research | 0.611 | 0.516 | 1.826 |
| 7 | Commercial tax | 14022.362 | 14058.037 | 11630.758 |
| 8 | Profit & loss (=3-4-5-6-7) | 27299.506 | 18718.645 | 18334.338 |
| 9 | Other income | 56.522 | 49.048 | 50.788 |
| 10 | Interest | 249.629 | 95.136 | 67.727 |
| 11 | Net profit & loss (=8+9-10) | 27106.399 | 18672.557 | 18317.399 |

Source: Data submitted by FERD

2.5.3 Sustainability of the project

Today, the project is not generating a profit. This is due mainly to the low production volume of LPG. The insufficient supply of natural gas and crude oil, and the low content of C_3/C_4 in the natural gas have contributed to this low performance. According to the MPE, the supply of natural gas and crude oil is not likely to improve in the future, and the target production volume of 53,000T/Y cannot be realized. Under these circumstances, it can be concluded that this project is no longer sustainable.

3. Lessons Learned

On the occasion of appraisal for the project whose outcome derives from natural recourses, due diligence to secure the natural recourse reserves is indispensable through analysis of related information from the viewpoint of its method, process and the capacity of the conducting institution.

Comparison of Original and Actual Scope

| Item | Plan | Actual |
|---------------------------------------|--|--------------------|
| 1.Project scope | T Iuii | 7 Ctuui |
| • | | |
| LPG Export Facility | | |
| 1) LPG Terminal at Thanlyin | 1 000 3 | - Same as Plan - |
| (1) C3LPG Tank | 1,000m ³ x 4 | |
| C4LPG Tank | 1,000m ³ x 1, 2,000m ³ x 3 | |
| (2) C3LPG Shipping Pump | 150m ³ /H x 3 | |
| C4LPG Shipping Pump | 150m ³ /H x 3 | |
| (3) LPG Pipeline | 2km length | |
| (4) Utilities Facilities | Water Intake, Cooling Water, | |
| | Instrument Air, Nitrogen Generator, | |
| 0.1707 | Power Receiving | g Di |
| 2) LPG Terminal at Mann | 000 3 2 | - Same as Plan - |
| (1) C3LPG Tank | 800m ³ x 2 | |
| C4LPG Tank | 1,000m ³ x 1 | |
| (2) C3LPG Shipping Pump | $100\text{m}^3/\text{H} \times 3$ | |
| C4LPG Shipping Pump | 100m ³ /H x 3 | |
| (3) LPG Pipeline | 3km length | |
| (4) Utilities Facilities | Water Pond | |
| | Cooling Water | |
| | Hydrant Pump | |
| | Sprinkler Pump | |
| 3)River Barges | | - Same as Plan - |
| (1) LPG River Barges | 4 number | |
| (2) Loading Unit | 250tons x 2 | |
| LPG Extraction Plant | | - Same as Plan - |
| 1) LPG Extraction Facility | LPG 30,000 T/Y | |
| 2) LPG Pipelines | 34 km length | |
| 2.Implementation Schedule | | |
| LPG Export Facility | | |
| 1) Start of Project | Sep.1982 | Sep.1982 |
| 2) Commissioning of Mann Terminal | Dec.1985 | Dec.1985 |
| 3) Commissioning of Thanlyin Terminal | Apr. – Jun.1985 | Sep.1985 |
| LPG Extraction Plant | | |
| 1) Start of Project | Feb.1983 | Jun.1983 |
| 2) Completion of Construction | Oct.1985 | Dec.1986 |
| 3) Test-Run | Nov.1985 – Feb.1986 | Jan.1987 |
| 3.Project Cost | | |
| Foreign Currency | 15,060 Million Yen | 15,060 Million Yen |
| Local Currency | 3,681 Million Yen | 4,034 Million Yen |
| Total | 18,741 Million Yen | 19,094 Million Yen |
| ODA Loan Portion | 15,060Million Yen | 15,060Million Yen |
| Exchange Rate | 30.0 Kyat / Yen | 30.0 Kyat / Yen |