## Export Industry Modernization Program (IFCT Loan) (II)(III)



A financed enterprise

## **Outline of Loan Agreement**

Loan Amount / Disbursed Amount

7,500 million yen / 7,454 million yen

Loan Agreement

September 1987 / February 1990

Terms & Conditions

Interest rate 2.7% / 3.0%

Repayment period 25 years / 30 years (Grace period 7 years / 10 years)

Final Disbursement

September 1992 / June 1995

## **Project Outline**

Date

Low-interest, long-term loans were extended to small and medium-sized export-oriented enterprises via the Industrial Finance Corporation of Thailand (IFCT), aiming the growth and strengthening international competitiveness of this sector.

## **Results and Evaluation**

This project was the successor to the Phase I Japan's ODA loan (4 billion yen) implemented in 1985. A total of 132 sub-loans (Phase II: 1988-92; Phase III: 1990-94) were disbursed through IFCT to provide financing for small and medium-sized enterprises.

In consecutive order, the breakdown of borrowers by industry type was as follows: food processing (30%), woodworking/furniture (14%); plastic goods manufacturing (12%); and rubber processing (9%). In terms of geographical distribution, roughly 70% of sub-loans were extended to the areas with concentrations of export-oriented enterprises: Bangkok (44%), eastern region (16%), central region (14%); with more than 90% of loan funds was allocated to new investment in facilities.

According to a sample survey, which targeted approximately 10% of borrowers, the loans resulted in average production/sales increases by approximately 3.5-fold, and a 1.6-fold increase in employment, from which it is inferred that the two-step loans disbursed by IFCT, in the first half of 1990s, have contributed to the development of small and medium-sized enterprises in Thailand.

The majority of sub-loan borrowers have completed their repayment to IFCT, and in June 2001, IFCT was also able to make advanced prepayment of the outstanding balance of the ODA loan.