

MINUTES OF MEETING

ON

SCOPE OF WORK

FOR

THE PROJECT FOR THE STUDY ON STRENGTHENING COMPETITIVENESS
AND DEVELOPMENT OF SIHANOUKVILLE PORT

IN

THE KINGDOM OF CAMBODIA

AGREED UPON BETWEEN

MINISTRY OF PUBLIC WORKS AND TRANSPORT,

SIHANOUKVILLE AUTONOMOUS PORT

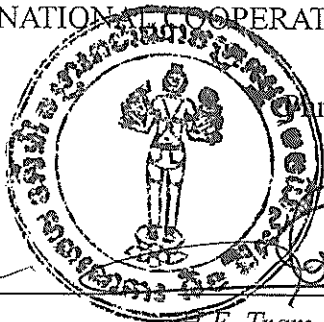
AND

JAPAN INTERNATIONAL COOPERATION AGENCY

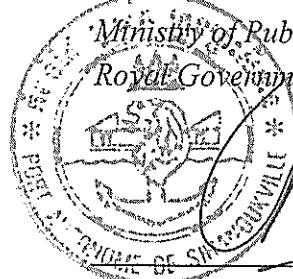
Phnom Penh, February 21, 2011



Yukihiko Koizumi
Leader of Detailed Planning Survey Team
Japan International Cooperation Agency
Japan



H.E. Tram Iv Tek
Minister
Ministry of Public Works and Transport
Royal Government of Cambodia



H.E. Lou Kim Chhun
Delegate of the Royal Government in Charge
as Chairman & CEO
Sihanoukville Autonomous Port
Royal Government of Cambodia

In Response to the official request of the Royal Government of Cambodia (hereinafter referred to as “RGC”), Japan International Cooperation Agency (hereinafter referred to as “JICA”) , in consultation with the Government of Japan, dispatched the detailed planning survey team headed by Mr. Yukihiro Koizumi (hereinafter referred to as “the Team”) from February 14 to March 12, 2011 to discuss the scope of work for “The Project for the Study on Strengthening Competitiveness and Development of Sihanoukville Port” (hereinafter referred to as “the Project”).

During the stay in Cambodia, a series of discussions were held with Ministry of Public Works and Transport (hereinafter referred to as “MPWT”), Sihanoukville Autonomous Port (hereinafter referred to as “PAS”) and other organizations related to the Project. The list of participants of the meetings is shown in Annex 1.

This document summarizes major items discussed between both sides and is intended to supplement the Scope of Work for smooth implementation of the Project.

1. Project Title

The original requested Project title was “The Study on Next Development of Sihanoukville Port”. However, since the scope of work shall cover not only development but also strengthening of competitiveness of Sihanoukville Port, both sides agreed that the Project title is changed to “The Project for the Study on Strengthening Competitiveness and Development of Sihanoukville Port”.

2. Target Year

The target year of the master plan will be the year of 2030, corresponding to the world maritime market and the development plan of the domestic port sector. In addition to the target year of 2030 as a long term development plan, the middle term target year is set as the year of 2020 for emergent and/or prioritized measures for port development.

3. Steering Committee and Technical Committee

3-1 MPWT will establish the Steering Committee to provide overall policy. The Steering Committee will be set up for effective and efficient implementation of the Project under the chair of MPWT. The Committee will decide on important matters to promote the output of the Project. The Committee will comprise representatives from the following related organizations.

- (1) Ministry of Public Works and Transport
- (2) Sihanoukville Autonomous Port
- (3) Phnom Penh Autonomous Port
- (4) Ministry of Economy and Finance
- (5) Ministry of Commerce
- (6) Council for the Development of Cambodia

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- (7) Preah Sihanouk Province
- (8) JICA Project Team
- (9) JICA Cambodia Office

MPWT shall inform JICA Cambodia Office of the members of the Committee before the commencement of the Project.

3-2 PAS will appoint the Technical Committee members and the focal person with the Team before the commencement of the Project.

4. Transfer of Technology

4-1 The Project team will make an effort to transfer skills and technology through On-the-Job Training to the staffs of PAS.

4-2 With regard to the counterpart training in Japan for technology transfer, the Team will convey its necessity to JICA headquarters. After approval of the request, the number of accepted personnel, field and duration of the training shall be discussed after the commencement of the Project. It was agreed tentatively that the number of the personnel shall be three (3) and duration shall be around two (2) weeks.

5. Counterpart

Both sides agreed that the Project should be conducted in close collaboration between the Cambodian side and the Japanese side. In this context, MPWT and PAS agreed to assign an appropriate number of counterpart personnel.

6. Information sharing among the related organizations and companies

Both sides confirmed that it was essential to consider the vision of Sihanoukville port through the information sharing with the major port users such as garment industries, rice industries and shipping companies.

7. Utilization of the Result of the Project

Both sides confirmed that the study result should be reflected on its port sector policy including the functional differentiation of Sihanoukville port and Phnom Penh Port.

8. JICA Guidelines for Environmental and Social Considerations

The Team explained the outline of the JICA Guidelines for Environmental and Social Considerations (hereinafter referred to as "the JICA Guidelines") and notified that the Project might be dealt with Category "A" in accordance with the JICA Guidelines. The Cambodian side agreed to take the JICA Guidelines fully into consideration to implement the Project.

9. Others

9-1 The Cambodian side requested the Team to prepare each report by Khmer to



promote understanding for the Cambodian side. The Team confirmed the necessity and will convey it to JICA headquarters.

9-2 Both sides confirmed that it was significant to coordinate with “The Project for Establishment of National Port Policy and Administration System”, which would draft overall National Port Policy, in order to provide the distinctive role to Sihanoukville Port and Phnom Penh Port.

9-3 Both sides confirmed that it was necessary to review “The study on regional development of the Phnom Penh - Sihanoukville Growth Corridor”, which was conducted in 2003, in order to investigate the achievement and issues, and to incorporate to the Project.

9-4 PAS pointed out the difficulties to utilize or modify the system of Container Terminal Management System (CTMS). The Team recognized them and will convey the necessity of technical assistance to JICA headquarters.

9-5 The Team notified RGC that they estimated to start discussions of the Inception Report in June, 2011, subject to JICA’s internal procedures.



The List of Participants in the Meeting

CAMBODIAN SIDE

Ministry of Public Works and Transport

H.E. Tram Iv Tek
H.E. Leng Thun Yethea
Mr. Chan Dara
Mr. Soeung Sokong
Mr. Chhim Phalla

Sihanoukville Autonomous Port

H.E. Lou Kim Chhun
H.E. Ma Sunhout
Mr. Sem Kythay
Mr. Chea Yuthdika
Mr. Men Chann
Mr. Ty Sakun
Mr. Ouk Somethy
Mr. Souk Kolchenda
Mr. Srey Narin
Mr. Thay Mengly
Mr. May Marith

JAPANESE SIDE

The Detailed Planning Survey team, JICA

Mr. Yukihiro Koizumi, Leader
Mr. Tomohiro Kobayashi, Port Planning
Mr. Shinya Kawada, Environmental and Social Considerations
Mr. Hiroyuki Yokoi, Project Coordinator

JICA Cambodia Office

Mr. Yasujiro Suzuki, Chief Representative
Mr. Takanobu Shinodda, Representative

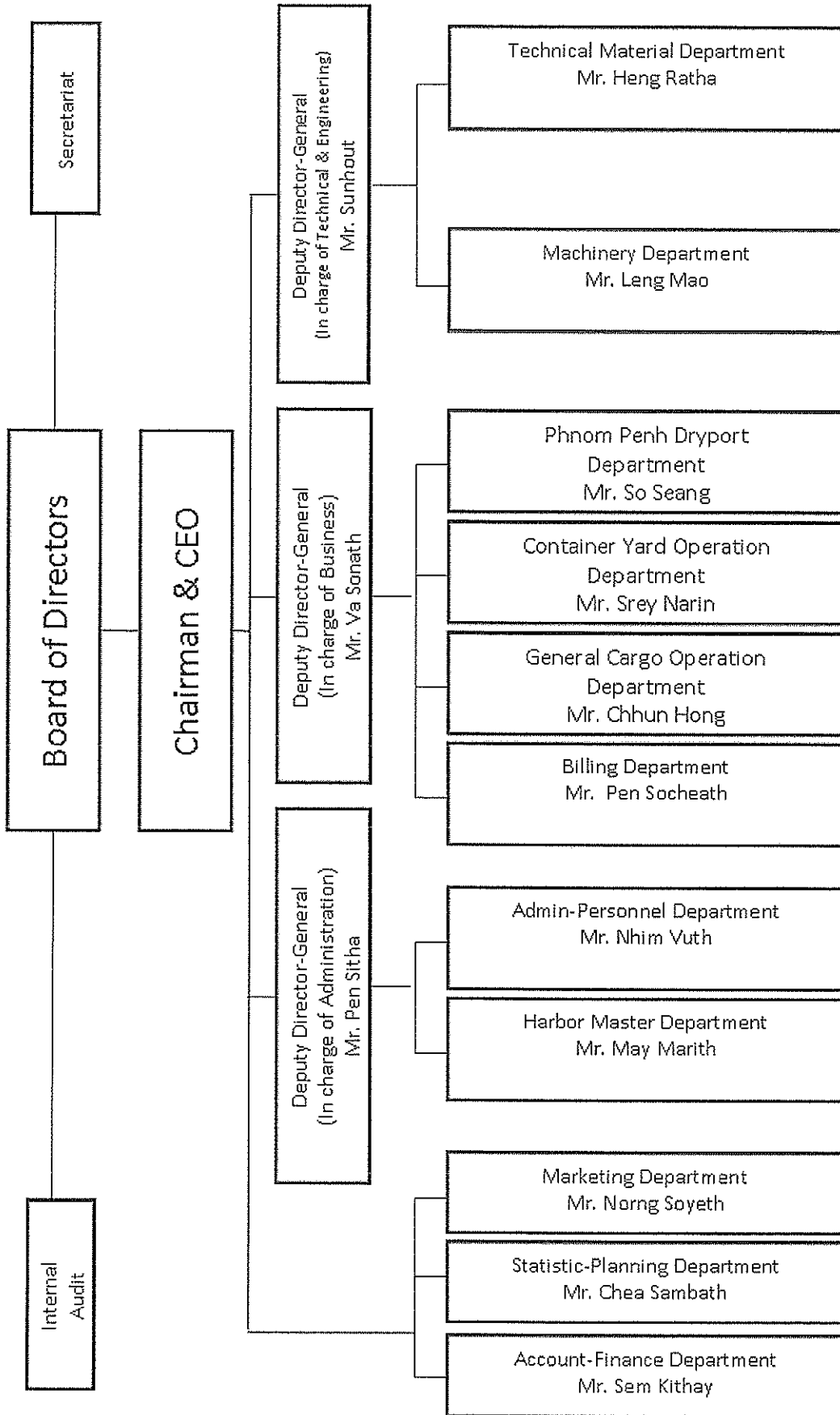
Japanese Expert

Mr. Atsushi Fujii, JICA Expert to MPWT
Mr. Kenji Sasa, JICA Expert to PAS
Mr. Hiroshi Hattori, JODC Expert to Port SEZ

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PAS's Organization Chart



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