



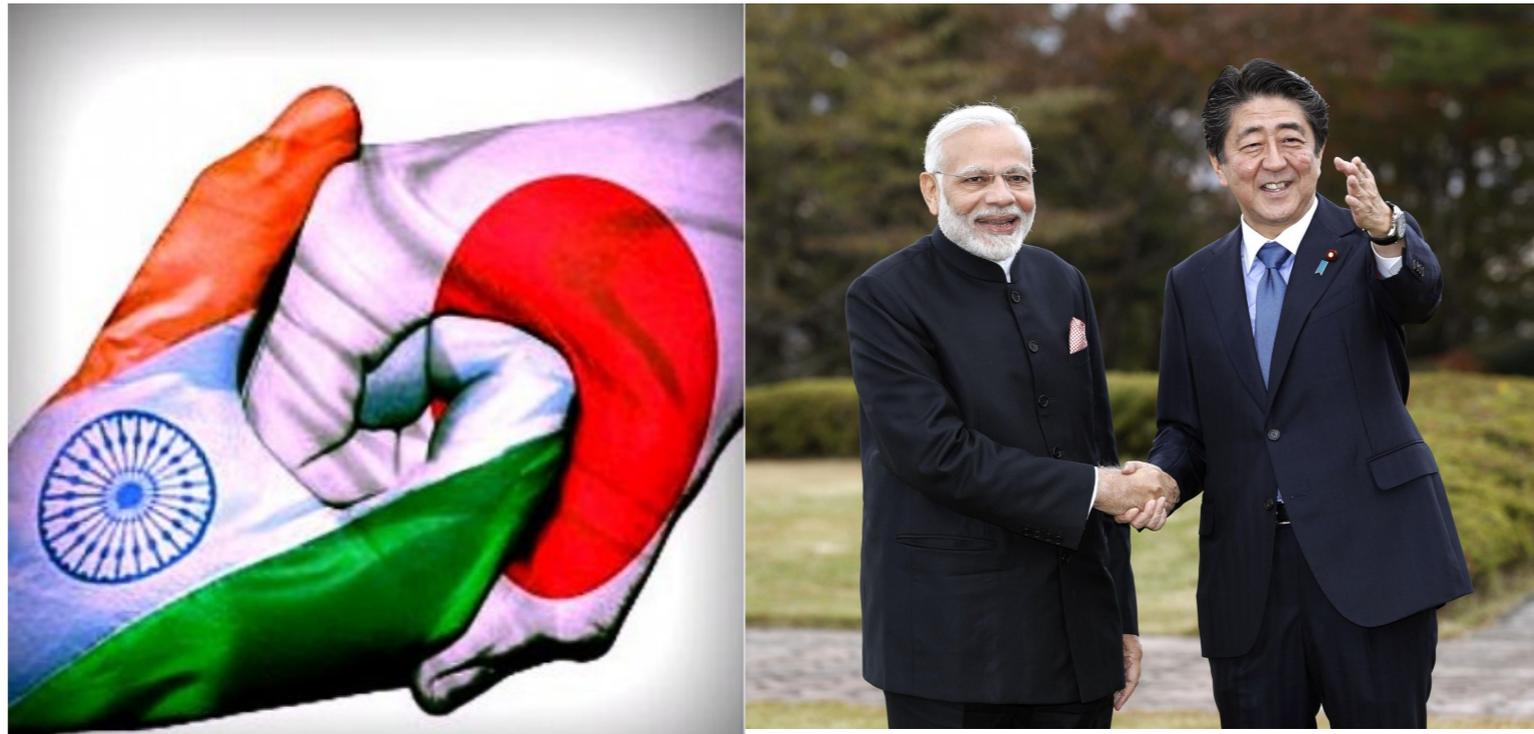
Beyond
Next
Ventures

Open Innovation from the prism of India-Japan Relationship

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Head, Business Development India

India-Japan : A Symbiotic Relationship of Mutualism



“No nation has contributed so much to India’s modernisation and progress like Japan – cars, metros and industrial parks, for example. And, no partner is likely to play as big a role in India’s transformation as Japan.”

PM Narendra Modi, 25-nov-2015

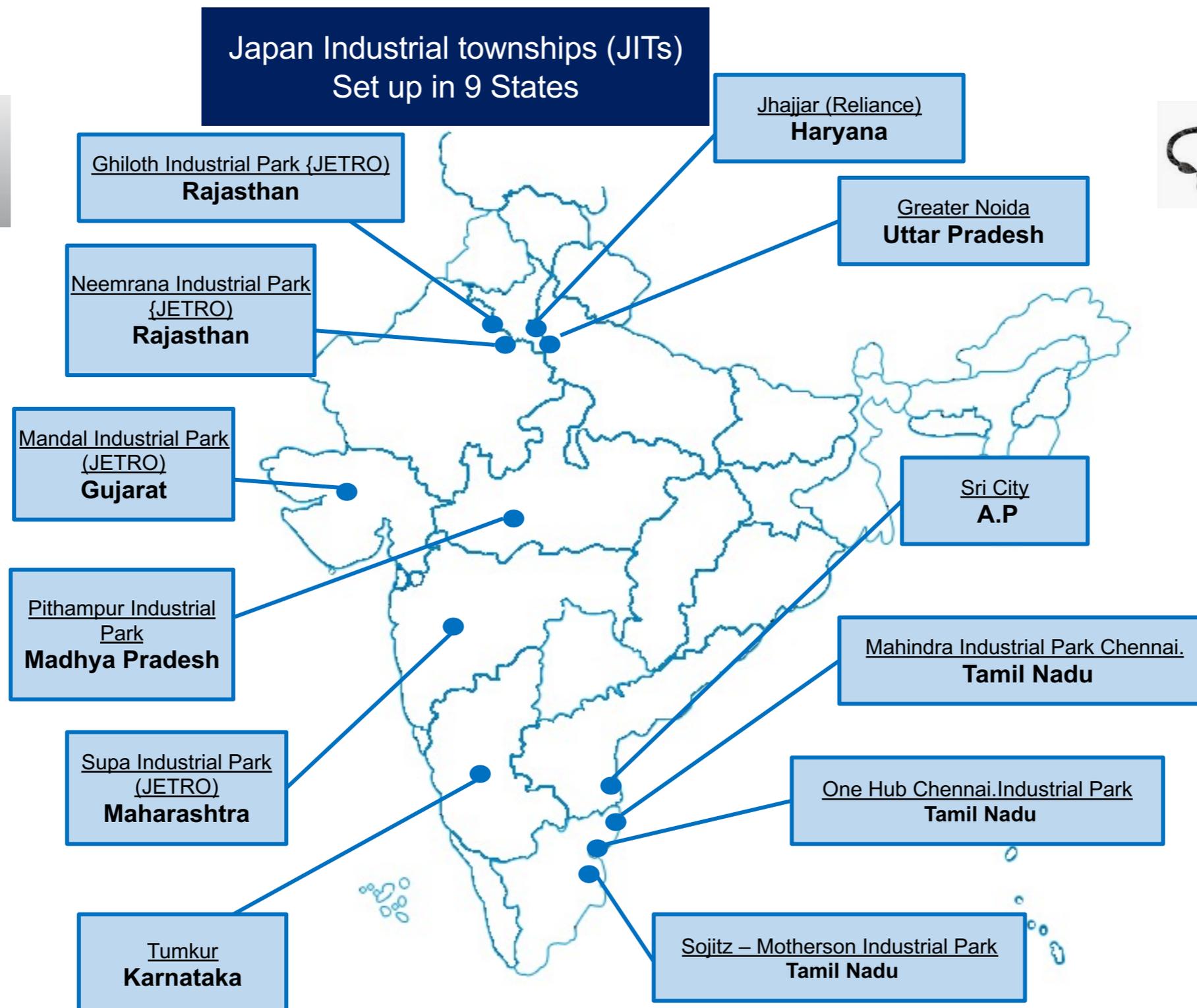
Japan is one of the biggest source of FDI to India..

Consistent contribution for last two decades

Amount in Rupees Crores (in US\$ Million)

Rank s	Country	2018-19 (April – March)	2019-20 (April – March)	2020-21 (April – June)	Cumulative Inflows (April, 00 - June, 20)	%age to total Inflows (in terms of US \$)
1.	MAURITIUS	57,139 (8,084)	57,785 (8,241)	6,825 (900)	802,766 (143,610)	30%
2.	SINGAPORE	112,362 (16,228)	103,615 (14,671)	13,847 (1,824)	623,409 (99,494)	21%
3.	NETHERLANDS	27,036 (3,870)	46,071 (6,500)	8,224 (1,085)	216,546 (34,937)	7%
4.	JAPAN	20,556 (2,965)	22,774 (3,226)	3,131 (412)	199,236 (33,911)	7%
5.	U.S.A.	22,335 (3,139)	29,850 (4,223)	4,879 (642)	181,101 (30,421)	6%
6.	U.K.	9,352 (1,351)	10,041 (1,422)	1,379 (182)	151,791 (28,392)	6%
7.	GERMANY	6,187 (886)	3,467 (488)	324 (43)	69,268 (12,239)	3%
8.	CYPRUS	2,134 (296)	6,449 (879)	67 (9)	58,061 (10,757)	2%
9.	FRANCE	2,890 (406)	13,686 (1,896)	1,396 (183)	51,907 (8,723)	2%
10.	CAYMAN ISLANDS	7,147 (1,008)	26,397 (3,702)	732 (97)	50,580 (7,632)	2%
TOTAL FDI INFLOWS FROM ALL COUNTRIES *		309,867 (44,366)	353,558 (49,977)	49,820 (6,562)	2,782,264 (476,681)	-

Japan is the only country for which 9 states have 12 dedicated industrial township zones (JIT)



Japan is also heavily invested in skill development in India..

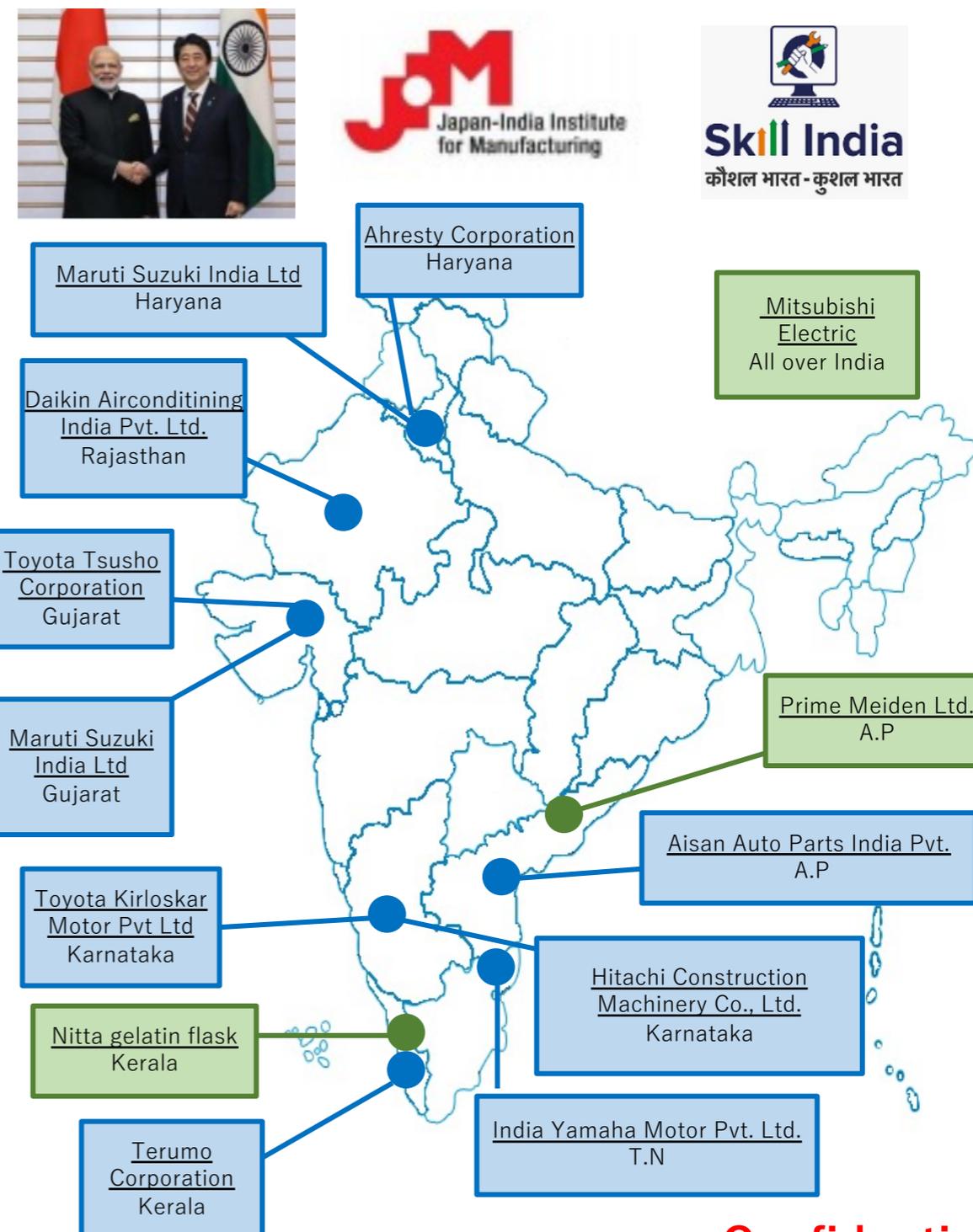
There are 10 Japan-India institutes for manufacturing educating over 1500 students

Japan-India Institute for Manufacturing (JIM)

S. No.	Japanese company	Started in	No. Of students
1	Maruti Suzuki India Ltd.	Aug 2017	~ 400
2	Toyota Kirloskar Motor Private Ltd.	Aug 2017	~ 60
3	Daikin Airconditining India Pvt. Ltd.	Aug 2017	~30
4	India Yamaha Motor Pvt. Ltd.	Jul 2017	~40
5	Hitachi Construction Machinery Co., Ltd.	Dec 2017	~50
6	Ahresty Corporation	Jul 2018	~40
7	Toyota Tsusho Corporation	Sep 2018	~ 35
8	Terumo Corporation	Dec 2018	~50
9	Aisan Auto Parts India Pvt. Ltd.	Apr 2019	~20
10	Maruti Suzuki India Limited	Aug 2019	~420

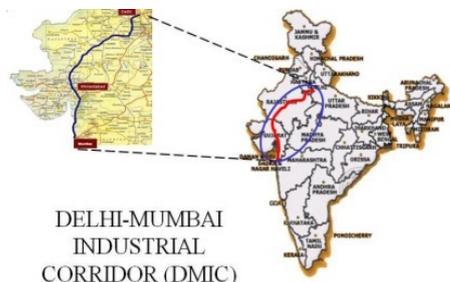
Japanese Endowed Courses (JEC)

S. No.	Japanese company	Started in	No. of Students
1	Prime Meiden Limited	Sep 2017	~ 100
2	Mitsubishi Electric	May 2018	~ 100
3	Nitta gelatin Flask	Mar 2019	~20



Japan Inc. is heavily invested in India supporting infrastructure and development

Japan is the only country with 3 Major Infrastructure Projects in India



DMIC (Delhi – Mumbai Industrial Corridor)

- Total estimated investment of **USD\$100 billion**.
- In Phase 1 of project across 6 states and 24 investment regions.
- 1504km of freight corridor will be covered to create industrial hub.



Mumbai–Ahmedabad High Speed Rail Corridor

- Construction is expected to begin by April 2020, and the project is expected to be completed by December 2023.

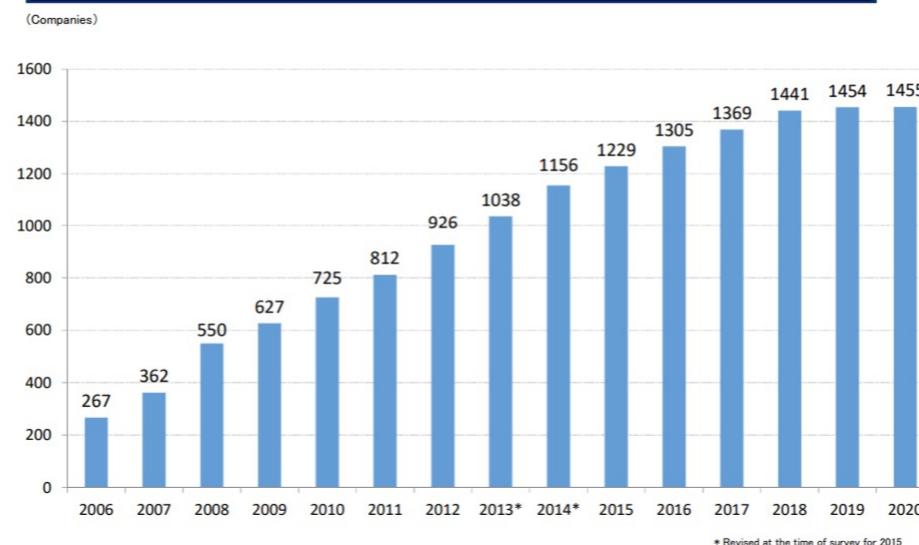


Dedicated Freight Corridor Project

- Estimated investment of **US\$90 billion**.
- Project proposes construction of six freight corridors traversing the entire country.
- Japan is partnering for western corridor

The number of Japanese companies in India is increasing faster than ever

Presence of Japanese Companies in India



- The number of Japanese companies operating in India is increasing (**from 1,156 companies in 2014 to 1455 companies as of October 2020**). In recent years, about 70 new companies have entered the market. The movement to establish the second and subsequent factories is prominent trend.
- **70% of this Japanese companies in India are in line with Make In India philosophy of Govt. of India**
- Stagnancy notwithstanding, 70% of Japanese companies India have recently showed their willingness to expand in 1-2 years, highest for any country¹

Source : 1.<https://www.nna.jp/news/show/2270934>

Bringing Japanese Corporates and India Open Innovation together: A Fund with a difference.

- A unique approach to bring Japanese Enterprise closer to Indian Startups
- For Co-create, Co-invest and joint global initiative.

OpenInnovation in India シリーズ 第1回

インドでオープンイノベーションを実現することの利点と課題について



Four speakers are featured in circular portraits: 宮本 新吾 公使 (Ambassador of India), 和久田 典隆 氏 (Maruti Suzuki India), 神谷 涉三 氏 (I'mbesideyou), and 伊藤 毅 氏 (Beyond Next Ventures).

2021.11.24 水 JST 13:30~14:30 ONLINE Beyond Next Ventures

OpenInnovation in India シリーズ 第2回

インドでオープンイノベーションを実現することの利点と課題について



Four speakers are featured in circular portraits: 夏見 祐奈 氏 (JETRO Bengaluru), 守本 剛 氏 (Denso International India), 手嶋 友長 氏 (OkayGo), and 伊藤 毅 氏 (Beyond Next Ventures).

2022.1.25 火 JST 18:30~19:30 ONLINE Beyond Next Ventures

- Created enthusiastic interest from the large enterprises as well as Startups from Japan.
- Mutual Portfolio evaluation to co-create and co-invest frameworks being worked out.
- Sourcing right startups to co-work or evaluate for investment.
- Leveraging own portfolio for business alliance with Japanese corporates.

Beyond Next Ventures In Nutshell

Fund

- Fund started by Mr. Tsuyoshi Ito a very successful Venture Capitalist from JAFCO in 2014.
- The Diverse LPs consisting of Govt Funds, Top Financial Institutes and the Large Japanese Corporates.

Investment Philosophy

- Invested in 67 startups with special focus in India- 13 startups in India
- A Tokyo based early-stage Fund with focus Bio-Health and DeepTech. Combined Value is app. USD 220 Mill.
- In India, our focus expand to Medical, IoT, Agri-Food, Energy, Environment, Education, Digital, Financial Inclusion

USP

- One of its kind fund from Japan that brings industry collaboration opportunities.
- We also strive to support on global aspirations of our partners.



Beyond Next Ventures: A bridge for India Japan collaboration

Nurturing Indo-Japan talents for new age economic cooperation



Contacts

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-  <https://goo.gl/maps/1JkXxjj73wq>
-  [@BeyondNextV](https://twitter.com/BeyondNextV)
-  <https://www.facebook.com/BeyondNextVentures>

Reach out to us with short video deck pitch on gotopitch.ai