# **DBSA ROLE IN HEALTH CARE SECTOR**

MOHAN VIVEKANANDAN - EXECUTIVE: ORIGINATION & COVERAGE



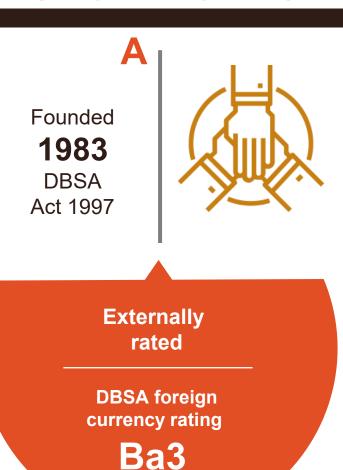
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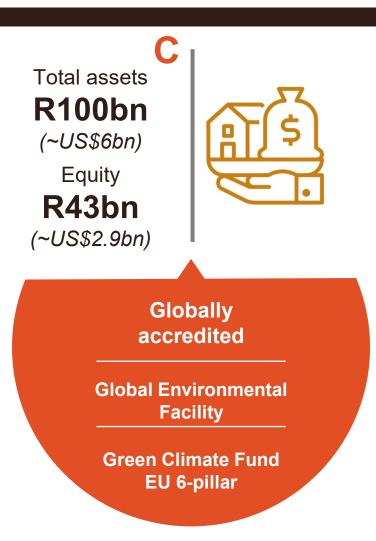
# INTRODUCTION



Preparing, financing and implementing infrastructure projects in Africa







(Moody's)

## **DBSA OVERVIEW**



Preparing, financing and implementing infrastructure projects in Africa



#### **Sectors**

- Municipalities;
- Energy, Environment, ICT;
- Transport, Logistics & Bulk Water; and
- Health, Education, Social Housing.



#### Geography

- South Africa;
- SADC; and
- Rest of Africa.



# Origination and coverage

- Deal origination;
- Client relationship management; and
- Stakeholder engagement.



#### **Project preparation**

- Planning;
- Programmes;
- Project development; and
- Climate funds.



#### **Transacting**

- Municipal finance;
- Corporate finance; and
- Project finance.



#### **Financing operations**

- Credit;
- Portfolio management; and
- Business support and recovery.

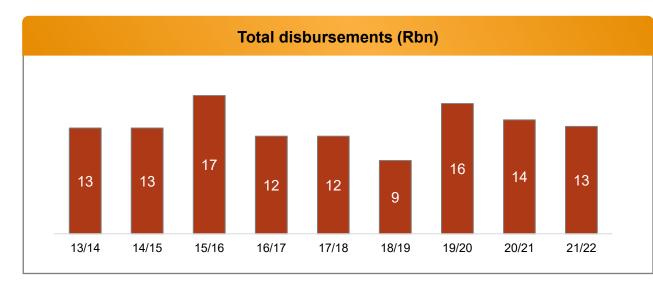


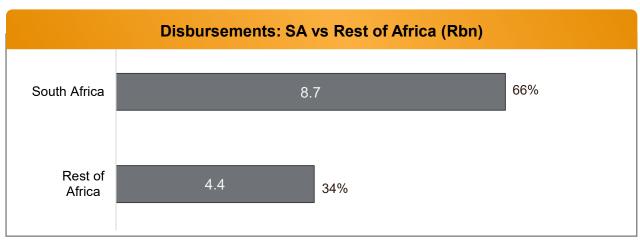
Treasury and capital management

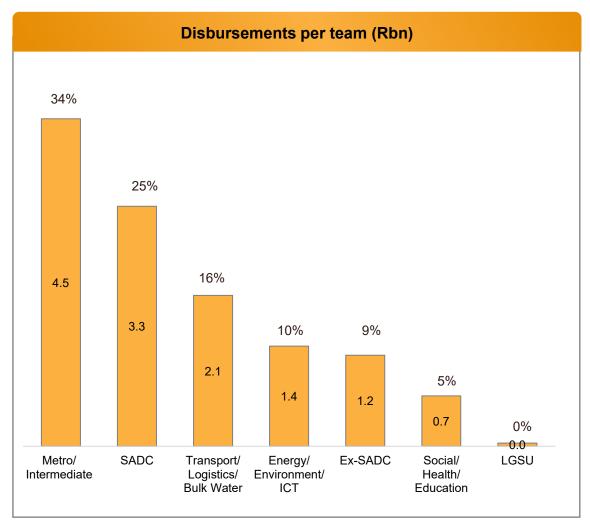
# INTEGRATED APPROACH TO INFRASTRUCTURE DEVELOPMENT

# **LENDING ACTIVITY – 2021/22**









# **DBSA INVESTMENT CONSIDERATIONS**



	Development Impact		Commercial & Political Alignment		Strategic intent
Objectives	Sustainable infrastructure Development	Regional Integration	Promote SA Benefit	Alignment to SA Political and Trade Agenda	Financial Sustainability
Metrics	Development Additionality, Value catalysed	Physically connect SA to region (e.g., SAPP, NSC, Border posts)	Value of SA exports, jobs, etc.	Conclusion of transactions that drive trade agenda	Contribution to DBSA profit (incl impairments)
mitiatives &	Student & Social Housing Project; B-BBEE Framework	SADC alignment (Gas masterplan, North-South Corridor)	SA Inc. Initiative	SA Govt Linkage	Concessional funding
Activities			Rail Sector	DTI "tours"	Risk mitigation
	Strategic partnerships development (DFIs, Commercial banks, RECs, etc.)  Asset distribution				



# DBSA HEALTH CARE INFRASTRUCTURE INVESTMENTS

# AFRICA'S HEALTH INFRASTRUCTURE CHALLENGES DESA



### Infrastructure **Constraints**



- African countries face sharply constrained fiscal resources and rising debt levels, lowering spending on health care infrastructure
- Limited access to finance for health care infrastructure is a significant constraint on the development of the health system

## **Financing** Gap



- African governments currently invest US \$4.5 billion in public health capital expenditure which is far below the estimated US \$26 billion annual investment
- Only ~6% of total public health spending in Africa goes towards developing health infrastructure

#### **Private sector**



- Bridging the financing gap for health infrastructure will require increased mobilisation of finances from the private sector
- Across Africa, only 10-20% of investment in health service delivery infrastructure is currently mobilised by the private sector

# ROLE OF DBSA IN HEALTH INFRASTRUCTURE DELIVERY



Support public and private sector-led infrastructure projects in the health sector



# CASE STUDY: RAZORITE HOSPITAL PROGRAMME



South African portfolio



Location	South Africa
Objective	Deliver affordable quality healthcare infrastructure within low to middle income areas in South Africa
Project Development Stage	Operational phase
DBSA Investment	ZAR25 million Project Preparation Facility

#### **Project Description & Status**

#### **Project Description**

- The Razorite Hospital (RH) Programme developed by RH Managers entails the development of a portfolio of General Level 2 private hospitals in low to middle income areas in South Africa.
- The Programme seeks to empower and assist independent hospital license holders to unlock capital and management resources in order to develop and operate independent private hospitals.
- The hospitals in the Programme will target medically insured people who currently either have to travel longer distances to access private hospitals or who live in areas with limited availability of private healthcare facilities.

#### **Project Status**

 The DBSA's Project Preparation Unit concluded the ZAR25 million project preparation facility with RH Managers in February 2019 to undertake outstanding project preparation work required to reach financial close for a portfolio of 6 (six) greenfield hospitals with a total capacity of 596 beds

#### **Development Impact**

The programme will contribute towards:

- SDG 3: Health by addressing health accessibility disparities in South Africa's healthcare sector in high density areas
- Job creation and promote active Black Economic Empowerment (BEE) participation

## DBSA HEALTH INFRASTRUCTURE INVESTMENTS



South African portfolio

#### **Royal Buffalo Hospital (East Cape, South Africa)**

- The 150-bed hospital project is a general Level 2 acute facility offering general hospital and specialist services
- The total project cost amounts to approximately ZAR516 million
- DBSA provided funding of ZAR315 million to the project comprising: ZAR265 million in senior debt and ZAR50 million in Broad-Based Black Economic Empowerment (B-BBEE) equity facilities.
- The B-BBEE equity facility was provided to enable the BEE parties to access funding for acquiring a shareholding in the project.

**Committed** 



- **ZAR154 million** to **Herolim hospital** project for 76 beds, 3 theaters and cathlab
- ZAR106 million to the Escort hospital project for 75 beds
- ZAR72 million for Lesego hospital project 50 beds

## DBSA HEALTH INFRASTRUCTURE INVESTMENTS



International portfolio

Project nam	16
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#### **Description**

Namibia Private Hospital

- Project currently at due diligence stage for DBSA to provide ZAR250 million debt facility
- The hospital will accommodate 100 beds, 3 operating theatres, 2 multidisciplinary wards and an Orthopaedic and Neurological rehabilitation centre and service a potential patient base of around 355,000 in an area with an estimated gap of around 300 beds
- Other debt providers include the Development Bank of Namibia, Norsad Finance and Hangala Capital

Ghana Surgical Specialty Hospital

Approved US \$26 million debt facility for hospital project in Ghana, Accra



# Mohan Vivekanandan Group Executive: Origination & Coverage

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