

Request for Proposal (RFP) Design, Development and Maintenance of Mumbai Transport Stack
Pre-bid Queries and Responses

Source	Section / Category	S.No	Bidder Question	Response
During info session on 5th May 2025	Commerical Bid	1	How should overhead and travel costs be reported?	If there are any additional overhead components, you can mention them separately so that there's a clear demarcation of what the funds might be utilized for.
		2	How should cloud and development infrastructure costs be allocated?	Cloud and development costs should be included as part of the development costs. They can be mentioned as software, tools and licenses costs as appropriate.
		3	Do we need to include the cloud storage costs as part of the costing process?	Addressed in S..No. 2
		4	Does the commercial bid need to be for the phase one or beyond phase one as well?	At this point we are looking at commercials for phase one. However, we are also asking for the rate card so that it can be referenced in future as well.
		5	Why does RFP Form 1.8 ask for commercial bid for build license and support and maintenance from 1 July onwards?	Rate card for support and maintainance is required to evaluate costing during further phases for the maintainance of the components built during initial phase.
		6	Can the proposals be submitted in INR and how will the billing occur?	Proposals should be in USD; billing will occur via the JICA DXLab Operator (consultanting firm) assigned by JICA.
	Project Details	7	What is the confirmed end date of the project?	The end date of Intial Term is the end of July 2025, and the end of Subsequent Term is the end of March 2026.
		8	Who is responsible for providing access to data?	Facilitation of access to data as well as integration of certain use cases with identified MaaS players will be supported by the JICA DXLab Operator.
		9	Is it expected to build a commuter-facing application in Phase 1?	No, only integration with existing apps is expected.
		10	What will be the Annual Maintenance Contract structure for the Stack?	Subsequent Term of the contract will include maintenance for live use cases and build of additional / new use-cases as well.
		11	What is the liability of the digital partner in the event of data disruptions?	In the event of data disruption at source, it is the responsibility of the respective source data providers and can be stated by the Digital Partner in assumptions as well.
		12	What happens if it takes time to obtain the data from all the transit operators during the initial phases?	The prioritization of use cases will be on the basis of data sets that are accessible. However, in absence of data, the platform/model should be built on basis of synthetic data.
		13	If participating via consortium, are there any requirements for documents to be submitted for the other consortium members?	Bids via consortium are permitted. In the event of a joint venture/outourcing agreement, it needs to be disclosed upfront. All the requisite documentation will be expected for each partner entity in the JV / consortium. The contract will be executed with the "Lead Member".
		14	Can the same team be proposed for both Mumbai and Bengaluru TS RFPs?	Considering multiple independent data sets across Public Transport Operators, it is recommended that the independent RFPs are serviced by separate teams. In case of subject matter experts, cross-RFP synergies can be leveraged. Ideal path forward including staffing and corresponding costs are left to the bidder's discretion.
	Technical Bid	15	There is a need to submit experience of six projects. The RFP also says that those projects should be funded of at least 20K USD. If a bidder has certain projects in mobility domain which are not funded, can they still submit such projects?	The evaluation criteria prioritizes projects that have been deployed and operationalized. Funding status of the project is used as an indicator to determine the nature and scale of the project.
	Technical Presentation	16	Can the presentations be virtual?	The presentation session will be conducted online.

Received on email (on or before 6th May 2025)	Commerical Bid	17	Can manpower be considered common for the technology stack deployed across both cities, which will be live in parallel?	Addressed in S.No. 14
		18	Is a bidder required to quote in USD even though the billing will be carried out by the JICA DXLab Operator through an Indian entity?	The bid needs to be in USD.
		19	As the commercial bid requires a bid “inclusive of all taxes”, should the taxes be considered as per the Indian taxation system, because the bidding entity is based in India?	Indian taxation system should be considered.
	Project Details	20	What is the minimum tenure of the project once it goes live after 11 months?	The project duration is till March 2026 and is broken down into 2 phases : Initial Term till end of July 2025 and a Subsequent Term from August 2025 - March 2026.
		21	Will the JICA DXLab Operator be a government or a private entity?	JICA will appoint a consulting firm for leading the project on JICA's behalf. The details of the JICA DXLab Operator (currently Boston Consulting Group for the Initial Term till the end of July, and new firm to be assigned from August 2025 for the Subsequent Term) will be shared by JICA with the appointed Digital Partner.
		22	Under Section 4, Item 7 for Hypercare Requirements, does the approach for transferring from Dev Team to Operations Team post hypercare refer to Digital Partner operations teams?	It refers to the teams deployed by the Digital Partner.