

The information of agricultural market in Côte d'Ivoire

1) Number of agricultural machinery imported and sold in the country during the past 10 (~20) years

A. By Government procurement

There is no such kind of monitoring system showing even separately agricultural machinery importation or sale data of government procurement and private sellers.

(1) Tractor, units

The below table shows overall importation of tractors (table 1). These tractors are not used especially for agriculture but also for transportation and household waste pickup. Recent data are not available for the importation. A survey conducted near agricultural machinery owners in 2015 showed 1624 tractors with 70.1% in working status (SNDMA).

Table 1: Agricultural machinery, tractors - Cote d'Ivoire

Année	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Nbre Tracteurs	3700	3950	4100	4180	4250	4300	4470	4540	4620	4700	4830	4900	5020	5130	5240	5330	5950	6800	7600	8250	8400	8981

Source: <https://data.worldbank.org/indicator/AG.AGR.TRAC.NO?end=2001&locations=CI&start=1961&view=chart>

(2) Combine Harvester, units

According to the survey conducted in 2015, 76 combine harvesters were registered with 64.5% in working status (SNDMA).

(3) Power tiller, units

1070 power tillers were registered according to that survey, with 66.2% in working status (SNDMA).

(4) Rice mill, units

From 2011 after the crisis until nowadays, during the projects managed by ADERIZ, 64 rice mills NZJ 15/20 of 2t/h were distributed by the government. Also, with the partnership of EXIM Bank, 30 rice mills AGT Engineering of 5 t/h are being installed over the country.

(5) Others (if any, including implements. Specify name of machinery)

We have also harvesters, threshers, small combine harvesters.

B. By Private (Dealers/distributors) sellers

(1) Tractor, units

hp	2017	2018	2019	2020	2021	2022
<55	13	6	20	21	47	22
60 - 75	35	63	52	19	39	50
80 - 95	62	100	31		36	77
100>	8	7	1		17	12
total	118	176	104	40	139	161

Source: GIPAME (Groupement Interprofessionnel Automobiles Matériels et Equipementiers)

(2) Combine Harvester, units

(3) Power tiller, units

(4) Rice mill, units

(5) Others (if any, including implements. Specify name of machinery)

- 2) Major products and its brands/manufacturers of agricultural machinery being sold in the market/country and their price (At least 3 brands in each category)

(1) Tractors

	Brand	Model	Horsepower, hp	Price (XOF)	Dealer
No.1	FIAT		75 to 90	43 millions	SOCIDA
No.2	MASSEY FERGUSON		75 to 90	43 millions	SOCIDA
No.3	CHINESE BRANDS	<i>changzhou, china, dae dong, dongfeng, foton ft, jiangdong, jiangsu, luzhong, pekindiesel, qian yuan, shandong, shanghai, shifeng, swan, taihai, taishan, weifang</i>	40 to 110	13 to 27 millions	CI Motors, Yitwo

(2) Combine Harvester

	Brand	Model	Horsepower, hp	Price (XOF)	Dealer
No.1	CHINESE BRANDS	World 50	60	13 millions	Yitwo, CI Motors, C2MCI,
No.2	FIAT		120		Government
No.3	MASSEY FERGUSON				

(3) Power Tiller

	Brand	Model	Horsepower, hp	Price (XOF)	Dealer
No.1	CHINESE BRANDS	Chalion	13 to 18	3.5 millions	CI Motors, Yitwo, Let CI

No.2	YANMAR	TC14 Agri-Tech	14	7,1 millions	GIA
		YZC-D	11	5.5 millions	CI Motors, ATC Comafrique
No.3	KUBOTA	Kz14	14	5.5 millions	LASSIRE INDUSTRIE

(4) Rice mill

	Brand	Model	Capacity, t/h	Price (XOF)	Dealer
No.1	Chinese Brands	NZJ 15/20	2	17 millions	Yitwo
		MCTP 20/20	2	15 millions	Yitwo
		CTNM 20	2	15 millions	Yitwo
No.2	Indian brand	AGT	5	300 millions	LUCKY Exports
No.3			12	-	AMC-FC

(5) Others (if any, including implements. Specify name of machinery)

	Brand	Model	Horsepower, hp	Price (XOF)	Dealer
No.1	Harvesters (Reapers)	4G-150	10	3.5 millions	CI Motors, Yitwo
No.2	Threshers	5TD-125	20	3.2 millions	CI Motors, Yitwo
No.3	Small combine harvesters	4LZ-0.6LA	15	5.5 millions	CI Motors, Yitwo

3) Please explain any mandate inspections, custom duty and emission regulations for importing agricultural machinery

The general rule is agricultural machinery is imported in Cote d'Ivoire same as other imported materials by distributors or companies. The importation procedure in Côte d'Ivoire is subject to the

conditions of entrance (customs) formalities involving the declaration in the import. In other words, to be able to freely import the goods, there are certain mandatory rules that must be followed and several entrance documents must be provided to establish the declaration, this includes: general documents, specific documents related with the entrance regimes and the specific documents required depending on the nature of the products, the registration of his company, the obtaining of the status of importer, the registration for taxes and the obtaining of the import code.

<https://www.jexport.co/fr/blog/le-processus-d-importation-ivoirien/U9DF2JKP-~:text=Les%20importations%20de%20marchandises%20en,des%20licences%20avant%20leurs%20exp%C3%A9ditions.>

4) VAT on agricultural machinery sales. (Please write about the regulation)

Article 355-39 of the Tax Code exempts agricultural equipment from VAT (tractors, machines, devices and agricultural machinery). It also exempts their spare parts regardless of their method of acquisition. However, the beneficiary is a professional approved by the Ministry of Agriculture. Order No. 360 of September 30, 2004 determines the list of agricultural equipment concerned. It is a joint decree of the Minister in charge of Agriculture and Minister of the Budget.

<https://souleymane-sangare.com/connaitre-toutes-les-mesures-fiscales-en-faveur-du-secteur-agricole/>

5) Any other incentives to promote agricultural mechanization for companies from overseas such as investment incentives.

Since 2013, the government has been engaged in a process of constant improvement of the business climate. A unique service for Foreign Trade has been set up to facilitate, accelerate and simplify the formalities required for foreign trade. Côte d'Ivoire also facilitated the protection of minority investors and the resolution of insolvency. In the event of fraud, minority shareholders can now challenge and cancel transactions that are not fair and equitable, presenting a conflict of interest.

<https://cepici.gouv.ci/?tmp=reforme&p=reforme>

- 6) Annual interest rate on loans from banks, leasing companies, etc. for the purchase of agricultural machinery. Indicate the name of the financial institutions and its condition.

Name of financial institute	Annual interest rate, %	Duration of loan/leasing	Loan amount (min. and max.)	Collateral, grace period, etc.
BNI	9.25 to 10	12 to 60 months	Not limited but depends on guarantee and business plan	Depends on the profile of each client
BA	9.25 to 10	12 to 60 months		
SGBCI	9.25 to 10	12 to 60 months		
ALIOS	18	12 to 60 months		
UNACOOPEC	18	12 to 36 months		