

Annex II

Example: Selection of Consultants

**Detailed Evaluation Criteria**

**Experience of the Consultants relevant to the assignment**

No.	Criteria	Points	Number of Projects (*1)/Year				
			Excellent (100%)	Good (90%)	Average (70%)	Below Average (40%)	Poor (0%)
(i) a)	Experience of international projects of comparable size, complexity and technical specialty	5					
	More than two (2) experiences of detailed design and construction supervision in mountain road tunnel project in countries other than the Client's country, with tunnel length more than 2000m, tunnel cross section more than 50 sq. m, constructed by New Austrian Tunneling Method (NATM), completed in the last ten (10) years (April 2011 - March 2021)	5	>=5 projects	>=3 projects	2 projects	1 project	0 project
(i) b)	Experience in developing countries under comparable conditions	5					
	More than two (2) experiences of detailed design and construction supervision in mountain road tunnel project in South Asian countries, completed in the last ten (10) years (April 2011- March 2021)	5	>=5 projects	>=3 projects	2 projects	1 project	0 project
(i) c)	Experience in Japanese ODA projects	5					
	More than two (2) experiences of consultancy services more than USD 3 million in any project financed by Japanese ODA Loans, completed in the last ten (10) years (April 2011 - March 2021)	5	>=5 projects	>=3 projects	2 projects	1 project	0 project

Sub Total 15

**Adequacy of the proposed methodology and work plan**

No.	Criteria	Points	Excellent (100%)	Good (90%)	Average (70%)	Below Average (40%)	Poor (0%)
(ii) a)	<b>Technical Approach and Methodology</b>	10					
1	Understanding of the objectives of the assignment, approach to the services, methodology for carrying out the activities and obtaining the expected output, and the degree of detail of such output	5	Excellent	Good	Average	Below Avg.	Poor
2	Explanation of the problems being addressed and their importance, and the technical approach the Consultant would adopt to address them Explanation of the methodologies it proposes to adopt and the compatibility of those methodologies with the proposed approach	4	Excellent	Good	Average	Below Avg.	Poor
3	Explanation of staffing for training (*2)	1	Excellent	Good	Average	Below Avg.	Poor
(ii) b)	<b>Work Plan</b>	10					
1	Proposal of the main activities of the assignment, their content and duration, phasing and interrelations, milestones (including interim approvals by the Client), and delivery dates of the reports including a list of the final documents, including reports, drawings, and tables to be delivered as final output Its consistency with the technical approach and methodology, showing understanding of the TOR and ability to translate them into a feasible working plan	10	Excellent	Good	Average	Below Avg.	Poor
(ii) c)	<b>Organization and Staffing</b>	10					
1	Proposal of the structure and composition of its team	5	Excellent	Good	Average	Below Avg.	Poor
2	Main disciplines of the assignment, the Key Experts and Non-Key Experts, and proposed technical and administrative support staff	5	Excellent	Good	Average	Below Avg.	Poor

Sub Total 30

**Key Experts' qualifications and competence for the assignment**

International Expert									
No.	Position	Points	Grade	General Qualification (30%)	Adequacy for the Assignment (60%)			Familiarity with the Language and Condition of the Country (10%)	
				Master degree in Civil Engineering (30%)	Experience in Road or Tunnel Construction Project: 20 years or more (20%)	Experience of construction supervision for Road or Tunnel Construction Project in ICB contract: 5 projects or more (20%)	Experience of Road or Tunnel Construction Project as Team Leader: 3 projects or more (20%)	Language (English) Proficiency (5%)	Familiarity and Experience in the country (5%)
				(Subjective)	(Year)	(Project)	(Project)		
(iii) a)	Team leader	12	Excellent	Doctor	24= $\leq$	7= $\leq$	5= $\leq$	Excellent	3= $\leq$
			Good	n.a.	22= $\leq$ , <24	6	4	Good	2= $\leq$ , <3
			Average	Master	20= $\leq$ , <22	5	3	Average	1= $\leq$ , <2
			Below Average	n.a.	n.a.	n.a.	n.a.	Below average	n.a.
			Poor	Bachelor/non graduation	<20	<=4	<=2	Poor	<1
No.	Position	Points	Grade	General Qualification (30%)	Adequacy for the Assignment (60%)			Familiarity with the Language and Condition of the Country (10%)	
				Master degree in Civil Engineering (30%)	Experience in Road Construction Project as Road Engineer: 15 years or more (20%)	Experience in Tunnel Construction Project as Road Engineer: 15 years or more (20%)	Experience of Road or Tunnel Construction Project in ICB contract: 1 project or more (20%)	Language (English) Proficiency (5%)	Familiarity and Experience in the country (5%)
				(Subjective)	(Year)	(Year)	(Project)		
(iii) b)	Road engineer	7	Excellent	Doctor	19= $\leq$	19= $\leq$	3= $\leq$	Excellent	3= $\leq$
			Good	n.a.	17= $\leq$ , <19	17= $\leq$ , <19	2	Good	2= $\leq$ , <3
			Average	Master	15= $\leq$ , <17	15= $\leq$ , <17	1	Average	1= $\leq$ , <2
			Below Average	n.a.	n.a.	n.a.	n.a.	Below average	n.a.
			Poor	Bachelor/non graduation	<15	<15	0	Poor	<1
No.	Position	Points	Grade	General Qualification (30%)	Adequacy for the Assignment (60%)			Familiarity with the Language and Condition of the Country (10%)	
				Bachelor degree in Economy (30%)	Experience in Road Construction Project as Transport Economist: 10 years or more (20%)	Experience in Tunnel Construction Project as Transport Economist: 10 years or more (20%)	Experience of Road or Tunnel Construction Project in ICB contract: 1 project or more (20%)	Language (English) Proficiency (5%)	Familiarity and Experience in the country (5%)
				(Subjective)	(Year)	(Year)	(Project)		
			Excellent	Doctor	14= $\leq$	14= $\leq$	3= $\leq$	Excellent	3= $\leq$
			Good	Master	12= $\leq$ , <14	12= $\leq$ , <14	2	Good	2= $\leq$ , <3

(iii) c)	Transport economist	6	Average	Bachelor	10= $\leq$ , <12	10= $\leq$ , <12	1	Average	1= $\leq$ , <2
			Below Average	n.a.	n.a.	n.a.	n.a.	Below average	n.a.
			Poor	non graduation	<10	<10	0	Poor	<1

No.	Position	Points	Grade	General Qualification (30%)	Adequacy for the Assignment (60%)			Familiarity with the Language and Condition of the Country (10%)	
				Bachelor degree in Economy (30%)	Experience in Road Construction Project as Environment Specialist: 10 years or more (20%)	Experience in Tunnel Construction Project as Environment Specialist: 10 years or more (20%)	Experience of Road or Tunnel Construction Project in ICB contract: 1 project or more (20%)	Language (English) Proficiency (5%)	Familiarity and Experience in the country (5%)
				(Subjective)	(Year)	(Year)	(Project)		(Year)
(iii) d)	Environment specialist	6	Excellent	Doctor	14= $\leq$	14= $\leq$	3= $\leq$	Excellent	3= $\leq$
			Good	Master	12= $\leq$ , <14	12= $\leq$ , <14	2	Good	2= $\leq$ , <3
			Average	Bachelor	10= $\leq$ , <12	10= $\leq$ , <12	1	Average	1= $\leq$ , <2
			Below Average	n.a.	n.a.	n.a.	n.a.	Below average	n.a.
			Poor	non graduation	<10	<10	0	Poor	<1
Local Expert									
No.	Position	Points	Grade	General Qualification (30%)	Adequacy for the Assignment (60%)			Familiarity with the Language and Condition of the Country (10%)	
				Bachelor degree in Civil Engineering (30%)	Experience in Road Construction Project as Road Engineer: 10 years or more (20%)	Experience in Tunnel Construction Project as Road Engineer: 10 years or more (20%)	Experience of Road or Tunnel Construction Project in ICB contract: 1 project or more (20%)	Language (English) Proficiency (5%)	Familiarity and Experience in the country (5%)
				(Subjective)	(Year)	(Year)	(Project)		(Year)
(iii) e)	Road engineer	6	Excellent	Doctor	14= $\leq$	14= $\leq$	3= $\leq$	Excellent	3= $\leq$
			Good	Master	12= $\leq$ , <14	12= $\leq$ , <14	2	Good	2= $\leq$ , <3
			Average	Bachelor	10= $\leq$ , <12	10= $\leq$ , <12	1	Average	1= $\leq$ , <2
			Below Average	n.a.	n.a.	n.a.	n.a.	Below average	n.a.
			Poor	non graduation	<10	<10	0	Poor	<1
No.	Position	Points	Grade	General Qualification (30%)	Adequacy for the Assignment (60%)			Familiarity with the Language and Condition of the Country (10%)	
				Bachelor degree in Economy (30%)	Experience in Road Construction Project as Transport Economist: 7 years or more (20%)	Experience in Tunnel Construction Project as Transport Economist: 7 years or more (20%)	Experience of Road or Tunnel Construction Project in ICB contract: 1 project or more (20%)	Language (English) Proficiency (5%)	Familiarity and Experience in the country (5%)
				(Subjective)	(Year)	(Year)	(Project)		(Year)
(iii) f)	Transport economist	5	Excellent	Doctor	12= $\leq$	12= $\leq$	3= $\leq$	Excellent	3= $\leq$
			Good	Master	9= $\leq$ , <12	9= $\leq$ , <12	2	Good	2= $\leq$ , <3
			Average	Bachelor	7= $\leq$ , <9	7= $\leq$ , <9	1	Average	1= $\leq$ , <2
			Below Average	n.a.	n.a.	n.a.	n.a.	Below average	n.a.
			Poor	non graduation	<7	<7	0	Poor	<1

No.	Position	Points	Grade	General Qualification (30%)	Adequacy for the Assignment (60%)			Familiarity with the Language and Condition of the Country (10%)	
				Bachelor degree in Environment (30%)	Experience in Road Construction Project as Environment Specialist: 7 years or more (20%)	Experience in Tunnel Construction Project as Environment Specialist: 7 years or more (20%)	Experience of Road or Tunnel Construction Project in ICB contract: 1 project or more (20%)	Language (English) Proficiency (5%)	Familiarity and Experience in the country (5%)
				(Subjective)	(Year)	(Year)	(Project)		(Year)
(iii) g)	Environment specialist	5	Excellent	Doctor	12= $\leq$	12= $\leq$	3= $\leq$	Excellent	3= $\leq$
			Good	Master	9= $\leq$ , <12	9= $\leq$ , <12	2	Good	2= $\leq$ , <3
			Average	Bachelor	7= $\leq$ , <9	7= $\leq$ , <9	1	Average	1= $\leq$ , <2
			Below Average	n.a.	n.a.	n.a.	n.a.	Below average	n.a.
			Poor	non graduation	<7	<7	0	Poor	<1
No.	Position	Points	Grade	General Qualification (30%)	Adequacy for the Assignment (60%)			Familiarity with the Language and Condition of the Country	
				Bachelor degree in Sociology (30%)	Experience in Road Construction Project as Social Specialist: 5 years or more (20%)	Experience in Tunnel Construction Project as Social Specialist: 5 years or more (20%)	Experience of Road or Tunnel Construction Project in ICB contract: 1 project or more (20%)	Language (English) Proficiency (5%)	Familiarity and Experience in the country (5%)
				(Subjective)	(Year)	(Year)	(Project)		(Year)
(iii) h)	Social specialist	3	Excellent	Doctor	10= $\leq$	10= $\leq$	3= $\leq$	Excellent	3= $\leq$
			Good	Master	7= $\leq$ , <10	7= $\leq$ , <10	2	Good	2= $\leq$ , <3
			Average	Bachelor	5= $\leq$ , <7	5= $\leq$ , <7	1	Average	1= $\leq$ , <2
			Below Average	n.a.	n.a.	n.a.	n.a.	Below average	n.a.
			Poor	non graduation	<5	<5	0	Poor	<1

Sub Total 50

#### Suitability of the transfer of knowledge (training) programme

No.	Criteria	Points	Number of Projects				
			A (100%)	B (90%)	C (70%)	D (40%)	F (0%)
(iv) a)	Relevance of training program	2	Excellent	Good	Average	Below Avg.	Poor
(iv) b)	Training approach and methodology	1	Excellent	Good	Average	Below Avg.	Poor
(iv) c)	Qualifications of trainers	2	Excellent	Good	Average	Below Avg.	Poor
Sub Total		5					
Total		100					

\*1 Only completed project in the last 10 years at the time of proposal submission will be evaluated.

\*2 If so required in the TOR and if not evaluated in the other criteria "Suitability of the transfer of knowledge (training) programme."