

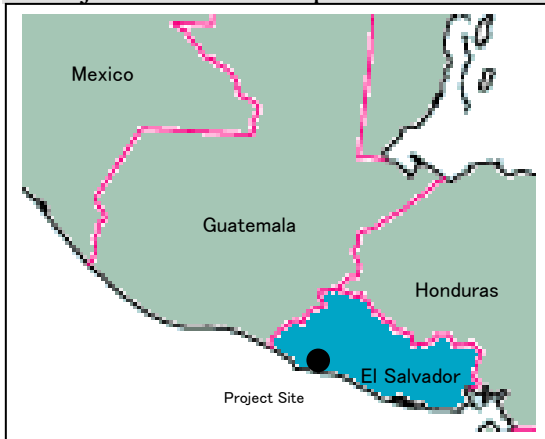
## El Salvador

### Power Sector Emergency Improvement Project / Electric Power Sector Project (2)

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Field Survey: January 2006

#### 1. Project Profile and Japan's ODA Loan



Map of project area



Santo Tomas Substation

#### 1.1 Background

In the early 1990s, on account of El Salvador's civil war which spanned over 10 years, electricity maintenance lagged behind, and the capacity to generate and distribute electricity likewise fell into decline. In particular, power lines and substations suffered severe damage. In the twelve years from 1979 to 1991, some 4,251 acts of sabotage by guerillas led to the destruction of electrical towers, cutting of power lines, and other damage. The year 1992 recorded a high power supply loss rate of 6.5%<sup>1</sup>. Moreover, 1991 witnessed frequent scheduled power outages together with worsening power generation capacity. With the conclusion of the civil war and concomitant economic recovery, it has been forecast that electricity demand will increase by 7.2% annually between 1992 and 2010. Revitalizing the electricity sector is thus an urgent task for helping facilitate postwar reconstruction and foster continuous economic growth.

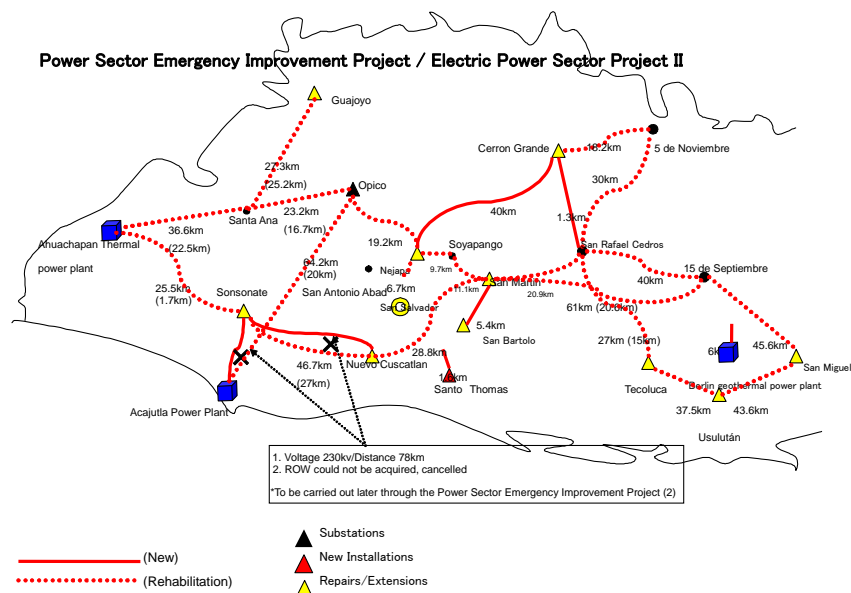
Needing to respond to the above situation, the government of the Republic of El Salvador decided to implement the Electricity Sector Development Plan as part of its National Reconstruction Development Project. The plan prioritizes the expansion of power generation capacity and repairs and maintenance for power lines and distribution facilities.

<sup>1</sup> At that time, the standard transmission loss rate for countries worldwide including Europe and the United States was 3 - 4%.

## 1.2 Objective

This project's objective was to expand power supplying capability and enhance stability, including securing reserve power supply, in El Salvador, which has suffered a tremendous amount of damage from civil war, by making repairs to the severely aging Acajutla thermal power plant in addition to repairs and new construction of power transmission and distribution facilities, thereby contributing to the post-war reconstruction and economic growth of the country.

Figure: Project Site



## 1.3 Borrower/Executing Agency

Government of the Republic of Salvador

Comisión Ejecutiva Hidroeléctrica del Río Lempa (CEL) (during construction)

Acajutla Thermal Power Station: Duke Energy El Salvador Co. (at the time of evaluation)

Power lines/substation facilities: ETESAL Co. (at the time of evaluation)

Distribution lines/substation facilities: DELSUR Co. and CAESS Co. (at time of evaluation)

#### 1.4 Outline of Loan Agreement

	Power Sector Emergency Improvement Project	Electric Power Sector Project (2)
Loan Amount/ Disbursed Amount	8,817 million yen/ 8,150 million yen	7,585 million yen/ 5,499 million yen
Exchange of Notes Loan Agreement	October 1992 March 1993	August 1995 July 1996
Terms and Conditions - Interest Rate - Repayment Period (Grace Period) - Procurement	3% 30 years 10 years General untied	
Final Disbursement Date	August 2000	April 2003
Main Agreement	Mitsubishi Corporation and others	
Consulting Contractor	Harza Engineering (US)	
Feasibility study (F/S) etc.	Electroconsult (Italy)	Harza Engineering (US)

## 2. Evaluation Result

### 2.1 Relevance

#### 2.1.1 Relevance at the time of appraisal

El Salvador's National Reconstruction Plan (1992-1996) sought to achieve reconciliation among El Salvador's citizens and rebuild an economy that had been ruined by civil war. The plan placed high priority on outfitting the electricity sector as a basis for postwar reconstruction. Moreover, the Electricity Sector Midterm Plan (1992-1996), initiated based on the same development plan, ranked the repair of electricity power lines and distribution facilities lost through civil war among its priority measures. In this respect, the relevance of the current project at the time of the appraisal was quite high.

#### 2.1.2 Relevance at the time of evaluation

The current national development plan (2004-2009) also considers the stabilization of the electricity sector to be an important basis for sustained economic development. The national development plan lists among its concrete targets such things as electricity financing through cooperation among Central American countries, and enhancement of sector efficiency through the promotion of competition. Current electricity demand is

steadily increasing at a rate of 3-8% a year and had reached 170% of the level at the time of the appraisal; by 2015, demand is forecast to reach 250% of the base level. In addition, as a result of increased demand, the supply-demand balance has also become tight. The 2006 reserve supply rate, forecast at 3.8%, is expected to put a dent in the 8% - 10%<sup>2</sup> target considered a criterion for supply stability. Under these circumstances, there is a great need to heighten electric supply capacity and improve reliability; the current project is thus highly relevant as a means of responding to these issues.

Table 1. Changes in Power Demand

	Electricity Demand		Peak Demand	Facilities Capacity	Supply Reserve Rate
	(GWh)	Change over Previous Year	(MW)	(MW)	(%)
1993	2,797	18.1%	530	818	31.2%
1994	3,064	9.5%	566	818	22.8%
1995	3,236	5.6%	592	909	30.5%
1996	3,361	3.9%	626	943	28.0%
1997	3,636	8.2%	666	943	20.4%
1998	3,775	3.8%	694	943	15.5%
1999	3,889	3.0%	718	988	17.0%
2000	4,073	4.7%	758	1,102	23.6%
2001	3,956	-2.9%	734	1,118	29.5%
2002	4,249	7.4%	752	1,044	18.0%
2003	4,402	3.6%	785	1,106	19.8%
2004	4,538	3.1%	809	1,096	15.2%
2005	4,747	4.6%	846	1,080	8.5%
2006	4,960	4.5%	884	1,080	3.8%
2015	7,047	-	1,256	-	-

Source; Boletín de Estadísticas Eléctricas 2004, Unidad de Transacciones (Bulletin of Electricity Statistics 2004, Unidad de Transacciones)

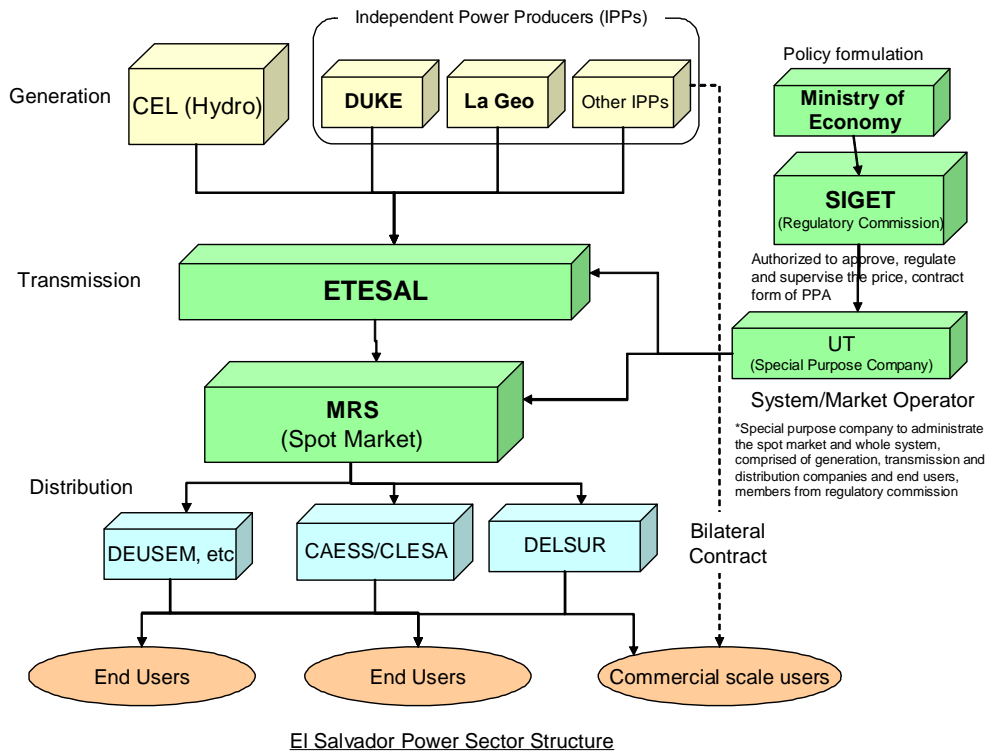
Figures for years after 2006 are forecast by Unidad de Transacciones. For the reserve supply rate, it is assumed that 15% of facilities' capacity is unavailable.

<sup>2</sup> Japan's total power demand for 2004 was 865,400 GWh (Source: The Federation of Electric Power Companies of Japan). The reserve supply rate needed to guarantee supply stability is usually set at 8% - 10%.

### 2.1.3 Privatization of El Salvador's Electricity Sector

El Salvador's electricity laws were enacted in 1996, when the electricity sector was partitioned and privatized. Following these developments, proprietors of all the facilities pertaining to this project changed from the original executing agency, CEL. The Acajutla thermal power plant was sold to Duke Energy Co. in the private sector. In the Transmission sector, CEL's transmission sector was partitioned off as ETESAL Co., and electricity distribution lines and equipment were partitioned off region-by-region into separate private distribution companies. The figure below summarizes the electricity sector after privatization.

Fig. 1 El Salvador's Electricity Sector Following Privatization<sup>3</sup>



Source: Created by evaluator based on a variety of materials

Following privatization, the power supply was built mainly around mainly transactions through the electricity transactions market (MRS) and mutual (free) transactions between business owners and end-users. Administration and management

<sup>3</sup> The line stands for the contract status (bilateral contract between IPPs and Large scale users, not the physical flow of power transmission/distribution. To avoid misunderstanding, the line between IPPs and Large scale users was modified to dotted line, with the description of "Bilateral Contract"

of the overall system was placed in the hands of Unidad de Transacciones (hereinafter, UT), a special-purpose company built by individual business owners and major users. Superintendencia General de Electricidad y Telecomunicaciones (SIGET), an electricity regulations committee under the jurisdiction of the Ministry of Economics, played the role of a supervising body by keeping tabs on electricity prices and the like.

Having been privatized, the power structure of the current system centers mainly on supply based on cheaply generated hydro/geothermal and thermal energy in order to curb electricity prices, with deficiencies made up via thermal power plants. For this reason, the steam power generation facilities repaired through this project have since 1999 made a cold reserve contract<sup>4</sup> together with UT, and is operating as a reserve power source. After the Acajutla power plant was sold off, the diesel power generation facilities No. 9 which had been self-funded by Duke Co., has been newly added. The figure below shows an overview of present-day facilities.

Table 2. Outline of Acajutla Power Plant

	Diesel	Steam engine No. 1 and 2 (repair targets)	Gas	Total
Installed Capacity	150MW	Unit 1:30MW Unit 2 :33MW	65MW	278MW
Start of Operation	2000	Unit 1: 1966 Unit 2: 1969	1993	-
Type of transaction	Market transactions	Cold reserve contract		-

Although maintenance of the Acajutla steam gas power plant has switched from the initial power source base to the reserve power source, the supply-demand balance is tight, and there is concern that the present supply capacity may be insufficient. However, it will play an extremely important role as a reserve power source to help stabilize the power supply.

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<sup>4</sup> Power source structure usually combines a base source, middle source, peak source, and reserve source in proportion to power demand. However, a cold reserve power source is usually positioned as a backup power source for times when demand suddenly rises or a water shortage or accident causes the base power source (mainly hydroelectric plants) to be unable to supply sufficient power. The contract until now has been renewed every two years, and the current contract is in force until July 2007.

### Particulars on Contract Consummation for Cold Reserves

After purchasing the Acajutla power plant, the Duke Co. installed a new engine (bunker). In the liberalized electricity transactions market, purchase from low-cost hydroelectric and geothermal facilities is price-competitive compared to thermal power plants (especially those with outmoded power generation facilities) for which electricity prices are high. In the current market, sales of electricity from thermal power plant are likely to decrease. Thermal power generation facilities have fixed administration and maintenance costs regardless of the rate of operation. For that reason, in order to avoid the cost burden that results from lowering the rate of operation, the facilities entered a reserve contract wherein earnings for steam power generation facilities and other antiquated thermal power facilities is fixed regardless of the rate of operation. In a cold reserve contract, in addition to a fixed payment per unit of facilities capacity (capacity payment, expressed in MW), variable costs are paid as a function of actual power output.

## 2.2 Efficiency

### 2.2.1 Output

The present projects are built around renovations to the superannuated Acajutla power plant and the servicing of transmission and electrical equipment associated with power and distribution lines and substations. Under El Salvador's Electricity Sector Midterm Plan, these projects were being conducted partly under joint financing with the Inter-American Development Bank (IDB)<sup>5</sup>. The project's planned output and actual results are as shown below. For the most part, the planned targets were achieved.

	Plan	Actual
Power Sector Emergency Improvement Project		
(1) Repairs to the Acajutla power plant	Repairs to Acajutla thermal power plants Nos. 1 and 2 (repairs to boiler and turbine/replacement of electrical system and control system)	Nearly according to plan. Based on a detailed analytical inspection conducted after the conclusion of the loan contract, replacement of the fan motor and other additional work was carried out.
(2) Repairs and new	① 3 newly installed 115-kV power lines over 119.6km	① 2 lines ② Nearly according to plan

<sup>5</sup> The IDB financing component provided mainly for the construction of the Berlin geothermal power plant, and the rehabilitation of the Ahuachapan geothermal power plant, the interconnection line between Honduras and El Salvador and improvement of central control system. In all, total project costs came to approx. US\$233 million (28,167 million yen).

installations of power lines and equipment	<ul style="list-style-type: none"> <li>② 3 115-kV lines repaired over 97.0km</li> <li>③ New installation of 115-kV/46-kV substation in 1 location</li> <li>④ Repairs and expansion to 115-kV/46-kV substations in 7 locations</li> </ul>	<ul style="list-style-type: none"> <li>③ As planned</li> <li>④ As planned</li> </ul>
(3) Repairs and new installations of distribution lines and equipment	<ul style="list-style-type: none"> <li>① Substations newly installed at 3 locations</li> <li>② Substations expanded at 2 locations</li> </ul>	<ul style="list-style-type: none"> <li>① As planned</li> <li>② As planned</li> </ul>
<b>Electric Power Sector Project (2)</b>		
(1) Repairs and new installations of power lines and equipment	<ul style="list-style-type: none"> <li>① 3 newly installed 115-kV power lines over 7 km</li> <li>② Repairs to 19 115-kV power lines over 364 km</li> <li>③ New installation of 115-kV/46-kV substation in 1 location</li> <li>④ Repairs and expansion to 115-kV/46-kV substations in 7 locations</li> </ul>	<ul style="list-style-type: none"> <li>① 1 line</li> <li>② Nearly according to plan</li> <li>③ As planned</li> <li>④ Nearly according to plan</li> </ul>
(2) Repairs and new installations of distribution lines and equipment	<ul style="list-style-type: none"> <li>① Renovation of 5 46-kV distribution lines over 165.35km</li> <li>② Substations newly installed at 6 locations</li> <li>③ Substations expanded at 4 locations</li> </ul>	<ul style="list-style-type: none"> <li>① Cancelled</li> <li>② Cancelled</li> <li>③ Cancelled</li> </ul>

Of the three new power lines installed in the Power Sector Emergency Improvement Project, that between in Acajutla and Nuevo Cuscatlan was delayed by trouble in negotiating the fee to obtain right of way. Work was canceled on account of the damage caused by a major earthquake in 2001 after the start of construction. The segments concerned were later outfitted under Electric Power Sector Project (2) by switching to segments that passed through the Ateos substation. In that same project, the other two of the three newly installed power line segments were outfitted by means of CEL's own funding and IDB financing.<sup>6</sup> As the distribution sector was privatized through the partitioning of the electricity sector, the corresponding international yen loan components were canceled in their entirety.

### 2.2.2 Project Period

At the time of the appraisal, the overall construction periods were 44 months from

<sup>6</sup> The line between Cerron Grande and San Rafael Cedros was outfitted by CEL through self-financing. The line between 15 de Septiembre and San Miguel was outfitted as ancillary facilities for the Berlin geothermal power plant using IDB funding.



March 1993 to October 1996 for the Power Sector Emergency Improvement Project, and 42 months from July 1996 to December 1999 for the Electric Power Sector Project (2). The total for the two projects was 81 months. The actual construction periods were, respectively, 90 months from March 1993 to August 2000, and 82 months from July 1996 to April 2003. Both projects, in effect, were 122 months in duration (151% of their planned durations). The main reasons for the delays were (1) an extension to the work period for construction work added to the Acajutla power generation plant repairs; (2) difficulties in negotiating for right of way to lay out power lines; and (3) interruption of part of the construction work due to a major earthquake in 2001.

### 2.2.3 Project Cost

At the time of the appraisal, out of the total project costs of 21 billion, 689 million yen, 75% or 16 billion 402 million yen was to be paid via yen loans, and the remaining 25% was to come from the Salvadorean government's self-financing. The latest figures for capital outlay come to 17 billion 806 million yen, with 77% or 13 billion 649 million yen coming from yen loans. The fact that the yen loan project costs have shrunk to 83% of project estimations is mainly because some project work has been canceled due to privatization of the electrical distribution sector, and because competitive tendering made work orders more efficient, thereby suppressing project costs.

All in all, while the work delays in the Electric Power Sector Project (2) stand out, the reason for those is such things as earthquake damage—that is, outside forces that could not have been measured at the time of the appraisal. Output changed appropriately in accordance with needs, and because capital outlay was brought down to 82% of projected costs, there are no major problems with efficiency.

## 2.3 Effectiveness

### 2.3.1 Acajutla power plant renovation

The status of operation of the steam generated power plant equipment at the Acajutla power plant before the current project was conducted and following renovations is shown below. Although thermal efficiency improved, power output and equipment usage rates were actually lower than before the project began. As explained under "Relevance," the main reason was the employment of cold reserve contracts in the three years after 1999. In cold reserve contracts, the operating hours of the power generation equipment changes drastically depending on the supply-demand balance at the time. Thus, these measures cannot be simply compared with the status prior to project implementation.

Table 3. Actual Operating Results for the Acajutla Power Plant

		Prior to Project Implementation			Following Project Implementation		
		1993	1994	1995	2003	2004	2005
Power Output at Generation End	(GWh/year)	354.5	392.6	297.6	74.9	21.6	136.2
Power Output at Transmission End	(GWh/year)	328.5	364.7	275.2	65.6	19.3	123.4
Per-Year Hours of Operation	Unit 1	-	-	-	2,510	1,011	5,102
	Unit 2	-	-	-	2,071	423	3,914
Operation rate	Unit 1	-	-	-	28.7%	11.5%	58.2%
	Unit 2	-	-	-	23.6%	4.8%	44.7%
Facilities Usage Rate	Total	64.2%	71.1%	53.9%	13.6%	3.9%	24.7%
	Unit 1	-	-	-	14.1%	5.5%	27.0%
	Unit 2	-	-	-	13.1%	2.4%	22.6%
Thermal efficiency <sup>7</sup>	Unit 1	27%	-	-	30.4%	29.9%	30.4%
	Unit 2	25%	-	-	28.6%	27.7%	28.0%
Auxiliary Power Ratio <sup>8</sup>	Total	7.30%	7.10%	7.50%	13.50%	11.70%	9.70%

Source: CEL and Duke Energy El Salvador

In 2005, due to the continuous increase of demand, the Acajutla power plant operation rates for Units 1 and 2 fell to an average of around 50%. In terms of cold reserve sources of electricity, the operation rate was quite high. Since then, with the supply-demand balance being so tight, the operation rate of the reserve sources of electricity will be at a high level, and are likely to change. (See 2.1 “Relevance”) In addition, the hours of shutdown due to malfunction following repairs are as shown below. Excluding scheduled maintenance, there are no major problems and good operating conditions are maintained. According to the general manager of the power

<sup>7</sup> The thermal efficiency (the generated power output per unit of fuel consumed) at the Tokyo Electric Power Company’s thermal power plant facilities averages 40.4%, whereas in the US it is 36.9%. (Source: Overseas Electric Industry Statistics).

<sup>8</sup> Ratio of auxiliary power consumed through transmission to power output at the power generation side.

plant, repairs are expected to extend the life of the power generation facilities from their initial design life of 15 years to more than 20 years.

Table 4. Hours of Malfunction Per Year in Steam Power Facilities

	2000	2001	2002	2003	2004	2005	Total
Unit 1							954
Mechanical Failure	0	0	0	0	1.38	0	1.4
Shutdown Hours for Scheduled Maintenance	361.2	51.8	225.7	59.0	0	255.3	953
Unit 2							2581
Mechanical Failure	0	1.35	0	0	17.8	0	19
Shutdown Hours for Scheduled Maintenance	345.6	0.0	346.5	130.1	0	1740.1	2562

Source: Because Duke Energy El Salvador’s Unit 2 was subject to an analytical investigation, operations were suspended for approximately three months.

Judging from the above data, at the steam power generation facilities repaired through the present project (1) repairs had the effect of reducing failures and increasing thermal efficiency and (2) the hours of operation of the facilities were reduced under the cold reserve contract. However, because the project had an important role in stabilizing power supply even while the supply-demand balance was tight, the efficacy of the present project cannot be called into doubt.

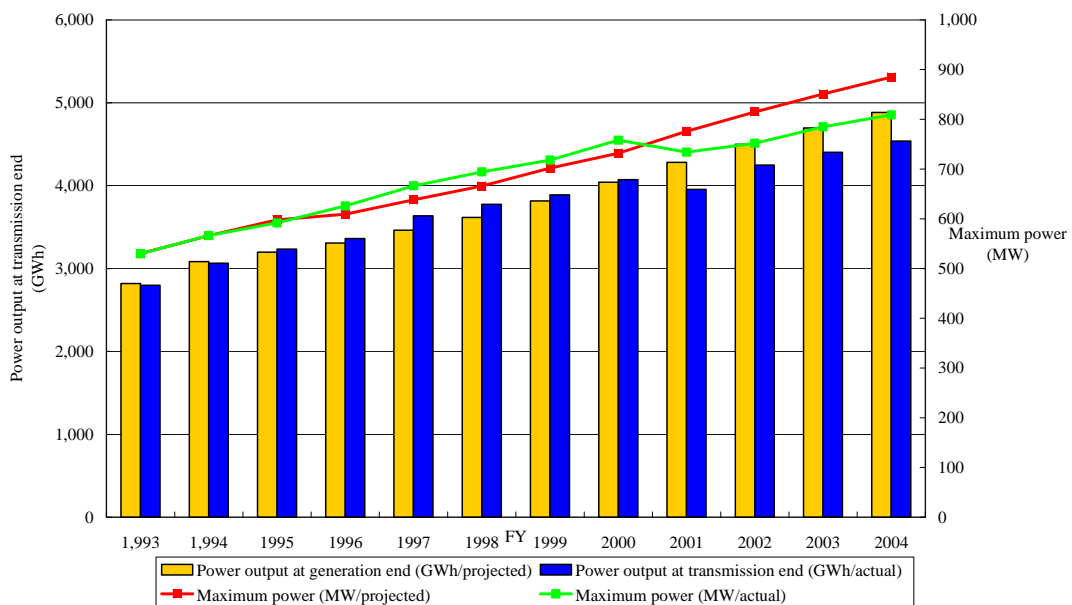
### 2.3.2 Repairs and New Installations for Power Lines and Distribution Facilities

#### 2.3.2.1 Handling the increasing demand for electricity

The present project has raised the electricity supply capacity such that it is now possible to handle the increasing demand for electricity. The figure below compares values for peak electricity and power demand predicted at the time of the appraisal with the actual performance. Peak electricity rose by an average of 4% per year, and power

demand was approximately 4.5% lower than estimated value. Values rose every year, and now stand at 150%-160% of the values estimated at the time of the appraisal in 1993. The renovations conducted under the present project on power lines and distribution equipment have played an important role in stabilizing the power supply in response to the rapid increase in power needs.

Fig. 1 Changes in the Maximum Power and Transmission-End Power Output



### 2.3.2.2 Stabilization of the power supply

As shown in the figure below, because the power lines and substations were serviced and repaired under the present project, the supply of power became more reliable, transmission losses decreased, and power lines and substation malfunctions<sup>9</sup> were reduced.

<sup>9</sup> The main reasons for malfunctions are such things as transformer malfunctions or damage to protective relay devices, high-voltage phase, or insulation cable.

Table 6. Year-On-Year Change in Power Line Loss Rate and Number of Malfunctions

	Power line	Substation	Total	Power Line Loss Rate
1998	-	-	-	3.5%
1999	-	-	382	3.4%
2000	221	67	288	3.4%
2001	175	114	289	2.7%
2002	119	78	197	2.2%
2003	114	75	189	2.0%
2004	113	76	189	1.8%
2005	108	36	144	1.8%

Source: ETESAL

The number of power line and substation malfunctions has shown a steady decline, as 2005 figures mark a 60% decline compared to corresponding 1999 figures. Power line loss rates are also very low compared to neighboring Central American countries<sup>10</sup>. In addition to the stability improvements for power lines and transformer facilities, one reason for better numbers is that preventive maintenance has improved in part due to the introduction of moveable transformers purchased as operation and maintenance machinery.

#### 2.3.2.3 Servicing of distribution lines and substations

The figure below shows the change in maximum power output for each distribution line and substation repaired as part of the current project. Electricity supply has steadily increased in step with the increase in demand. The expansion in supply capacity achieved through this project has shown itself capable of meeting the increasing demand.

<sup>10</sup> In 2003, power transmission losses in neighboring Guatemala were 7%.

Table 7. Changes in Maximum Output (kW) for Each Substation<sup>11</sup>

	Montserrat	Nuevo Cuscatlan	Nejava	Cara Sucia	Son Sonate
1995	-	-	58,854	-	-
1996	-	-	59,541	-	-
1997	-	-	61,567	-	-
1998	-	-	31,171	-	-
1999	-	-	50,824	-	-
2000	35,820	61,250	58,508	-	-
2001	36,166	63,072	49,855	-	-
2002	36,097	65,088	52,331	-	-
2003	36,651	66,121	51,528	-	-
2004	38,497	69,969	55,924	3,620	2,318
2005	40,728	76,056	60,065	3,121	3,803

Sources : DELSUR, CAESS

The annual number of hours that substations experienced accidental power outages per year is below the average level for the system as a whole (approx. 25 - 30 hours). The distribution loss rate increased gradually in accordance with maximum output, but as yet has preserved extremely low levels.

Table 7. Yearly Duration of Power Outages and Distribution Loss Rate by Substation

	Hours of Emergency Shutdown		Loss Rate	
	Montserrat	Nuevo Cuscatlan	Montserrat	Nuevo Cuscatlan
2002	20.23 h	29.91 h	0.71%	1.93%
2003	23.60 h	31.96 h	0.74%	2.01%
2004	19.78 h	25.14 h	0.83%	2.26%
2005	19.98 h	30.04 h	0.86%	2.25%

Source: DELSUR

<sup>11</sup> It was not possible to obtain corresponding data for other substations that CAESS owns. Because Nuevo Cuscatlan covers a wide area and is intended to provide electricity in the region, its figures are lower than those for Montserrat.

The number and duration of accidental power outages constitute indices of the stability of the overall distribution system. As the figure below shows, these figures have been improving nicely year on year. Because the indices are also influenced by the overall scale of the electricity system and other factors, it is difficult to make simple comparisons with other countries, but it is rather clear that the numbers compare favorably with those from advanced nations. The Superintendencia General de Electricidad y Telecomunicaciones (SIGET), sets yearly targets for the curtailment of annual emergency shutdown durations and incident counts. Because the distribution business will be responsible to pay penalty fees for emergency shutdowns after 2007, that business has also strengthened its efforts towards achieving reductions in the duration and number of electricity outages.

Table 8. Annual Duration (SAIDI) and Incident Counts (SAIFI)  
for Accidental Power Outages in the Distribution System<sup>12</sup>

	2002	2003	2004	2005	Reference: SAIDI Indices for Advanced Nations	
SAIDI Target Values (Min)	-	-	15.00	18.00	Japan	7 minutes
SAIDI Actual Performance (Min)	58.80	61.10	48.92	44.80	United States	80 minutes
SAIFI Target Values (Incidents)	-	-	9.02	9.00	United Kingdom	70 minutes
SAIFI Actual Performance (Incidents)	55.68	32.82	30.91	25.24	France	45 minutes

Sources: CAESS and the web-site of Tokyo Electric Power Co.

### 2.3.3 Calculations of the Financial Internal Rate of Return

At the time of the appraisal, the financial internal rate of return (FIRR) for the

<sup>12</sup> SAIDI stands for System Average Interruption Duration Index and is calculated as the average yearly hours of power outage/number of clients. The System Average Interruption Frequency Index (SAIFI) is the frequency at which annual average supply could not be supplied.

Acajutla power plant renovation project was calculated at 19.5%<sup>13</sup> with profits counted as deriving from electricity sales and costs including project expenses, operation and maintenance costs, and fuel costs. In the present evaluation, by contrast, profits were seen as including revenue from cold reserve contracts<sup>14</sup> for the Acajutla power plant's steam generation facilities, and costs were recalculated as including project costs, operation and maintenance fees, and fuel costs, the resulting figure coming to 9.72%. The main reason for the lowering of the FIRR has been a reduction in revenue from power output reductions and well as increased costs stemming from a steep rise in fuel costs and an increase in project costs.

## 2.4 Impact

### 2.4.1 Economic growth due to postwar reconstruction

Looking at the change in GDP growth rate from the first half of the 1990s (prior to project initiation) and the first half of the 2000s (following project completion), the GDP growth rate fell from 7.4% to 2.0%. The main reason for this is a slowdown in growth due to lowered international competitiveness in major industries like textiles. However, the overall trend following the 1990s has been for continuous economic growth, as the sum total of GDP is now 1.5 times its level at the time of the appraisal. In line with that increase, the amount of power consumption has increased substantially. Because the figures for GDP and the like involve a number of factors, it is not possible to express precisely the direct impact of this project. However, because securing a stable power supply through renovations of the electricity infrastructure are considered indispensable elements forming a basis for economic development and investment expansion, it can be said that to a certain extent this project has provided an underlying basis for continued economic growth.

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<sup>13</sup> At the time of the appraisal, the calculated value was initially 23.6%. However, because operation and maintenance costs had not been tallied, the current estimation is recalculated at 19.5%.

<sup>14</sup> In a cold reserve contract, in addition to the capacity payment (fixed fee per MW capacity of the facilities), variable costs corresponding to actual generated output are also paid. As details on the variable costs were not disclosed, the electricity fees (average market price) for each year was applied.



Table 9. Change in El Salvador's economic growth rate and GDP

	Prior to Project Execution			Following Project Execution		
	1993	1994	1995	2003	2004	2005
GDP (Hundreds of Millions of Dollars)	5.74	6.09	6.48	7.97	8.09	8.26
GDP (Growth Rate)	7.4%	6.1%	6.4%	1.8%	1.5%	2.0%
GDP Per Capita	\$1,019	\$1,053	\$1,093	\$1,200	\$1,196	\$1,199
Electricity Consumption (GWh)	2,797	3,064	3,236	4,402	4,538	4,747*

Sources: IMF and the World Bank. Figures for 2005 are tentative.

The Acajutla power plant accounted for 22% (494.5 GWh) of the nation's total transmission end power output (2,215 GWh) in the first half of 2005. Out of that, steam power facilities targeted for rehabilitation accounted for roughly 3.4% (76.3 GWh). An estimated 277,000 users out of a nationwide figure of 1,260,000 are thought to have been reached.

According to an interview-based survey conducted recently by the El Salvador Industrial Association, renovating the post-civil war electricity infrastructure has had positive effects including reductions in power outages and constraints on supply limits, improvements in factory operation and the stabilization of industrial activity. In addition, in an interview-based survey of private power generation businesspeople, the improvements in loss rate due to renovation of the power line and distribution equipment infrastructure have helped to lessen their financial burden<sup>15</sup>. Moreover, they feel that the power supply efficiency has been improved, and that this has had a major effect for business people.

## 2.4.2 Environmental impact

### 2.4.2.1 Acajutla power plant

The Acajutla power plant conducts wastewater treatment and monitors pollutants,

<sup>15</sup> The financial burden due to transmission losses are borne by the power generation enterprises.

filing periodic reports with the Environment Agency. Pollutant monitoring is conducted every six months to check for SO<sub>x</sub>, NO<sub>x</sub>, PM<sub>10</sub>, and the like. According to Duke Energy Co., all results conducted so far have satisfied environmental standards.

#### 2.4.2.2 Power lines and distribution equipment

As for power lines and distribution equipment, according to an environmental impact assessment report conducted by CEL in the year 2000, the degree of oil leaks from transformer facilities when problems occurred did not result in a major impact on the environment. And while power lines resulted in the removal of some vegetation, this was not seen to be a major problem either.

### 2.5 Sustainability

#### 2.5.1 Executing Agency

##### 2.5.1.1 Technology

(1) The Acajutla power plant is currently owned by the private enterprise Duke Energy Co. Operation and management is attended to by a staff of 108 people, of whom 21 are responsible for the steam power unit. According to Duke Co., the technical capabilities of its employees has reached satisfactory levels, and the quality of operation and management is high.

(2) Power lines and substations are currently owned by ETESAL Co., which has a technical staff of 208 people. According to ETESAL, the technical capability of its employees is high, and the quality of operation and management is high. In order to sustain this high level of operation and management quality, ETESAL has now decided to implement a yearly training plan, and is introducing qualifications for training classes.

(3) Distribution lines and substations under the project are part of the systems separately owned and operated by DELSUR Co. and AES El Salvador. No details on these companies' technological standards and training have been disclosed, but based on responses to oral interviews conducted locally and the maintenance report for 2005, because no major problems with operation and management were noted, it is felt that there are no significant problems with either the number of level of the technical staff who manage conduct the work.

A central management system has been established to handle El Salvador's current power line and distribution system based on SCADA<sup>16</sup>. System administration is conducted by the headquarters for each sector of San Salvador. At each facility,

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<sup>16</sup> SCADA stands for Supervisory Control and Data Acquisition.

technicians are not permanently on hand, and so if a problem arises, or if a problem is expected to arise, the problem is dealt with on-site.

#### 2.5.1.2 Structure

Ever since the electricity sector was privatized, the organizations responsible for carrying out this project have been divided into separate departments for power generation, power transmission, and power distribution. The Acajutla power plant is owned by the US-affiliated private energy company Duke Energy Co., which has a branch office in El Salvador and which manages two thermal power plants in El Salvador. The power transmission sector is handled by ETESAL, which was established as a parent organization of CEL Co.'s transmission department. As for distribution, private distribution companies exist for each region. The facilities targeted by the project are separately owned by AES El Salvador and DELSUR Co. (also in the cities like Sonsonate and others to the south of San Salvador).

Table 10. Outline of Power Distribution Companies

	CAESS	DELSUR
Number of employees	517	283
Watt-hour sales (GWh)	1757.3	961.1
Area serviced(km <sup>2</sup> )	4,284	4,286.8
Clientele (No. of people)	479,038	268,621

Source: Boletín Estadísticas Eléctricas 2004 (SIGET)

#### 2.5.1.3 Financial status

In recent years operating profit and net profit for Duke Co., ETESAL Co., CAESS, and DELSUR have been in the black, and strong financial conditions have continued. Profitability for the transmission sector was low at first, and gains accordingly low. However, transmission fees are fixed by a regulation committee (SIGET), and additional power transmission fees needed for funds for facilities investment are also fixed. Thus, measures are being taken to avoid financial problems. From the above, it can be seen that there are no major problems relating to the financial sustainability of the organizations conducting the present projects.

Table 11. Profit and Loss Statement

(unit: US\$1,000)

		Fiscal Year	Proceeds	Operating Profit	Net Profit
Power Generation	DUKE	2003	85,574	19,804	11,274
		2004	76,784	17,188	9,738
Power Transmission	ETESAL	2003	15,302	860	861
		2004	16,160	2,535	1,729
Power Distribution	CAESS	2003	201,332	30,234	20,850
		2004	206,996	24,526	15,977
	DELSUR	2004	-	-	-
		2005	96,083	12,381	9,187

Sources: Duke Energy El Salvador, ETESAL, DELSUR, and CAESS.

### 2.5.2 Operation and Maintenance

Operation and maintenance at the Acajutla plant is carried out in accordance with the annual maintenance plan. According to the 2005 maintenance report<sup>17</sup>, degraded parts were inspected and replaced, and it was confirmed that preventive maintenance tasks had been conducted systematically. Within the power plant, a repair shop and spare parts storage room were outfitted. No problems are seen.

In the electricity transmission and distribution sectors, each company creates its own maintenance plan for the year. The disposition of personnel, periodic inspection items, and work schedule are all stipulated in detail. According to a check by the electricity sector specialist at field surveys, each facility is very well managed. The table below shows the number of personnel for each client and indices relating to the maintenance and operation system for each business. Oral interviews conducted at the time of field surveys further confirmed that there was no problem with these standards.

<sup>17</sup> The maintenance report for 2005 reports that the heat loss in the boiler valve was repaired and the boiler burner and pipes were replaced. In addition, Unit 2 was overhauled, with appropriate measures taken as needed.

Table 12. ETESAL Co.'s Operation and Maintenance System

No. of Technicians	208		
No. of Substations	23	No. of Workers/Substation	9.0
Length of Power Lines	1,129 km	No. of Workers/km of Power Line	0.18
No. of Cars	86	No. of Cars/km of Power Line	0.08

Source: ETESAL

Table 13. Operation and Maintenance System for the Power Distribution Companies

	CAESS	DELSUR
Watt-Hours Sold per Employee (MWh)	3399.0	3396.1
Length of Distribution Line per Employee (km)	14.7	24.9
No. of Customers per Employee	927	949

Source: Boletín Estadísticas Eléctricas 2004 (SIGET)

### 3. Feedback

#### 3.1 Lessons Learned

None.

#### 3.2 Recommendations

None.

#### Comparison of Original and Actual Scope

Item	Plan	Actual
(1) Scope of Project Power Sector Emergency Improvement Project		
1) Repairs to the Acajutla power plant	Repair units 1 and 2 at the Acajutla thermal power plant	Nearly according to the plan, with some additional work performed
2) Outfitting of power lines and substations	1) Boiler 2) Turbine, related equipment 3) Electrical system 4) Control system	1) Nearly according to the plan 2) Nearly according to the plan
3) Outfitting of distribution lines and substations		3) Nearly according to the plan
4) Other		4) Nearly according to the plan
	Installation of new power lines (119.6km in total)	Installation of new power lines
	1) Acajutla/Nuevo Cuscatlan: 78km	1) Cancelled (renovated under ES-P4)
	2) Cerron Grande Lande/Nejapa: 40km	2) 3) As planned
	3) Santo Tomas: 1.6km (115 kV input)	
	Rehabilitation of power lines	Rehabilitation of power lines
	1) San Rafael Cedros/15 de	1) As planned

	<p>Septiembre: 30km</p> <p>2) San Rafael Cedros/Tecoluca: 27km (15km repaired)</p> <p>3) San Rafael Cedros/Cinco de Noviembre 5: 40km</p> <p>Installation of new substations</p> <p>1) Santo Tomas: 115kv/46kv</p> <p>Rehabilitation and expansion of substations</p> <p>1) Tecoluca 115kv/46kv 2) San Miguel: 115kv/46kv 3) Son Sonate: 115kv/46kv 4) Nejapa: 115kV/23kV 5) Cerron Grande: 115kV 6) Nuevo Cuscatlan: 115kV 7) Guajolo: 46kV</p> <p>Installation of new substations</p> <p>1) Cara Sucia 2) Son Sonate 3) Montserrat</p> <p>Expansion of substations</p> <p>1) Izalco 2) Nuevo Cuscatlan</p> <p>O&amp;M machine purchases: moveable transformers</p>	<p>2) Entire line repaired (27km)</p> <p>3) As planned</p> <p>Installation of new substations</p> <p>1) As planned</p> <p>Rehabilitation and expansion of substations</p> <p>1) - 7) As planned</p> <p>Installation of new substations</p> <p>1) - 3) As planned</p> <p>Expansion of substations</p> <p>1) - 2) As planned</p> <p>As planned</p>
<p>Electric Power Sector Project (2)</p> <p>1) Power lines/substations</p>	<p>Installation of new power lines (total of approx. 7 km)</p> <p>1) San Martin/San Bartolo 2) Cerron Grande/San Rafael</p>	<p>Installation of new power lines</p> <p>1) As planned 2) Cancelled</p>

	<p>Cedros</p> <p>Rehabilitation of power lines (115kV S/C) (total of approx. 364km)</p> <p>1) San Rafael Cedros/San Martin 20.9km</p> <p>2) Cinco de Noviembre/Cerron Grande 18.2km</p> <p>3) San Martin/Soyapango 11.1km</p> <p>4) Soyapango/Nejapa 9.7km</p> <p>5) Nejapa/Opico 19.2km</p> <p>Others: 17 locations</p> <p>Rehabilitation of power lines (115kV D/C)</p> <p>1) Torre 14/Nuevo Cuscatlan 3.14 km</p> <p>2) 15 de Septiembre/San Martin 43.03km</p> <p>Installation of new substation</p> <p>1) El Pedregal</p> <p>Substation expansion</p> <p>1) Ateos</p> <p>2) Opico and others (total 7 locations)</p>	<p>Rehabilitation of power lines (115kV S/C)</p> <p>Nearly according to plan (targeting 17 locations)</p> <p>Rehabilitation of power lines (2) (115kV D/C)</p> <p>As planned</p> <p>Installation of new substation</p> <p>As planned</p> <p>Substation expansion</p> <p>Nearly according to plan (targeting 6 places)</p>
2)Distribution lines/substations	<p>Distribution lines (46kV) 165.35km</p> <p>1) Izalco/Bululu 7km</p> <p>2) Ozatlan/La Carrera 63.6km</p> <p>3) Ozatlan/Usulután 53.7km</p> <p>4) Opico/Sitio del Niño</p>	<p>Distribution lines (46 kV)</p> <p>1) - 5) cancelled</p>



	<p>21.5km 5) Guajoyo / CESSAI 19.55 km</p> <p>Installation of new substations</p> <p>1) Bululu 2) Auachapan 3) La Carrera 4) Usulután 5) Opico 6) El Pepeto</p> <p>Expansion of substations</p> <p>1) San Isidro 2) Los Lagartos 3) Armenia 4) Ateos</p>	<p>Installation of new substations</p> <p>1) - 6) Cancelled</p> <p>Expansion of substations</p> <p>1) - 4) Cancelled</p>
<p>(2) Project Period</p> <p>1) Power Sector Emergency Improvement Project</p> <p>Acajutla thermal power station repairs</p> <p>Power lines/substations Distribution lines/substations</p> <p>2) Electric Power Sector Project (2)</p> <p>Power lines/substations Distribution lines/substations</p>	<p>March 1993 - December 1999 (81 months)</p> <p>1) March 1993 - October 1996 (44 months)</p> <p>March 1993 - November 1995</p> <p>March 1993 - October 1995</p> <p>January 1993 - May 1993</p> <p>2) July 1996 - December 1999 (42 months)</p> <p>July 1996 - December 1999</p> <p>July 1996 - December 1999</p>	<p>March 1993 - April 2003 (122 months)</p> <p>1) March 1993 - August 2000 (90 months)</p> <p>January 1994 - October 1997</p> <p>March 1993 - March 1998</p> <p>January 1994 - May 1994</p> <p>2) July 1996 - April 2003 (82 months)</p> <p>July 1996 - April 2003 cancelled</p>

(3) Project Cost	21,689 million yen	17,806 million yen
Total project costs	11,756 million yen	12,036 million yen
Power Sector Emergency Improvement Project		
Foreign currency	8,150 million yen	8,150 million yen
Local currency	3,606 million yen	3,886 million yen
	(local currency: US dollars)	(local currency: US dollars)
ODA Loan Portion	8,817 million yen	8,150 million yen
Electric Power Sector Project (2)		
Foreign currency	10,113 million yen	5,770 million yen
Local currency	5,451 million yen	5,499 million yen
ODA Loan Portion	4,622 million yen	271 million yen
Exchange rate	7,585 million yen	5,499 million yen
	US\$1 = 121 yen (1993)	US\$1 = 113.7 yen (average from 1994 - 2003)