This training aims to support JICA’s projects which focus on human resource development in the private sector, such as Japan center project through offering lectures and sites visit on practical applications of Japanese management methods (Kaizen, 5S etc.) for Agri-Business companies. Also, this program purposes promotion of oversea operation of small and medium-sized companies (SME’s) for each country.

Objective/Outcome

**Objective**
1. Acquisition of practical applications of Japanese Management Methods (Kaizen, 5S, Marketing and HACCP).
2. Obtaining preliminary ideas to start a business with Japanese agri-business companies including agricultural machinery companies.

**Outcome**
1. To understand the applications of production and quality control methods (KAIZEN).
2. To understand the applications of operation management method (5S).
3. To understand the application of marketing theories.
4. To understand the application of food safety control system (HACCP).
5. Obtaining preliminary ideas to start a business with Japanese companies.

Target Countries: Ukraine, Mongolia, CIS (Basically countries where have Japan center)

Target Organization / Group

<table>
<thead>
<tr>
<th>Objective</th>
<th>Target Organization</th>
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</thead>
<tbody>
<tr>
<td>1. Acquisition of practical applications of Japanese Management Methods (Kaizen, 5S, Marketing and HACCP).</td>
<td>Private companies in agri-business (Agriculture, livestock, food, dairy products, agricultural machinery) and related organizations</td>
</tr>
<tr>
<td>2. Obtaining preliminary ideas to start a business with Japanese agri-business companies including agricultural machinery companies.</td>
<td></td>
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</table>

Target Group

<table>
<thead>
<tr>
<th>Job title: Executives and Manager</th>
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<tbody>
<tr>
<td>Job experience: More than 5 years</td>
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<tr>
<td>Other qualification:</td>
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<td>- Completed a business course which offered by Japan centers or acquired the same level of knowledge of business management.</td>
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<td>- Having plan for overseas operations</td>
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Contents

- This training course is a two-week intensive program.
- There are opportunities to visit unique companies in Agri-business.
- Case-studies (company outline, managerial information) will be done before the visits of the companies.

**Preliminary phase in home country**
Submit inception report

**Core Phase in Japan**
1. (1) Lecturer: The concept and applications of production and quality management
   (2) Site visit: Agricultural machine company
2. (1) Lecturer: The concept of operation management (5S)
   (2) Site visit: Confectionery manufacturers, Agricultural machinery companies
3. (1) Lecturer: Marketing Management
   (2) Site visit: Bakeries, food processing (meat processing) company
4. (1) Lecturer: Basics of food safety / quality control
   (2) Site visit: Dairy manufacturers and food (meat) processor
5. (1) Lecturer: International business (Medicinal herb business)
   (2) Meeting with SME’s in Hokkaido (Tokachi region)
      * This meeting is expected to promote overseas operation for participants’ country and also SME’s in Tokachi region.

**After training phase**
Report to their organization.

Remarks and Website

It is expected to have deepened exchanges between participants and SME’s of Tokachi, Hokkaido through training in Japan, and to have opportunities of overseas development assistance in the future.