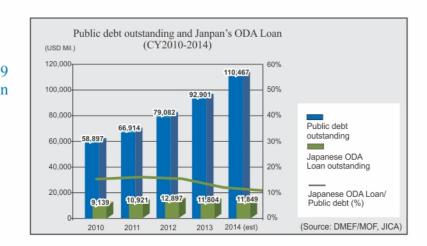
# Better finance management for Vietnam's sustainable growth ~The role of Japan's ODA~

Japan's ODA contributes to Vietnam's socio economic development

The Vietnamese Government and JICA have put priority on using Japan's ODA Loans for investment in major infrastructure for socio-economic development. This approach has been highly valued for its contribution in drastically improving the investment climate in Hanoi and Ho Chi Minh City. Moreover, Japan's ODA Loans have also created benefits for Vietnamese firms. The value of contracts awarded to Vietnamese companies under Japan's ODA Loans has increased and the technical transfer of very sophisticated technologies has been widely carried out from Japanese companies to Vietnamese partners through ODA Loan projects.

### The level of Japan's ODA Loans are stable

Japan's outstanding ODA Loans increased from US\$9,139 million in 2010 to US\$11,849 million in 2014, yet its share in public debt decreased from 16% in 2010 to 11% in 2014



### Japan's ODA is contributing to prudent public debt management

Compared to Government Bonds, the financial cost for Japan's ODA Loans are very low and offer favorable lending terms.

Government Bond	General term	STEP
100	100	100
5%	3.40%	2.10%
30	30	40
0	10	10
250	168	153
	Bond 100 5% 30	Bond term   100 100   5% 3.40%   30 30   0 10

Total project cost 80,000millin Yen, Yen Loan

Payment period: 40 years Grace period: 10 years 1 Payment Amount of 55,600 mil Yen

of which Yen Loan 54.200million Yen Borrowing interest: 5% Payment period: 30 year Grace period: 0 years Total Payment Amount of Government bond 135,500

Nhat Tan Bridge (Japan - Vietnam Friendship Bridge)

Construction Project

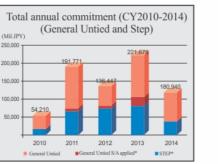
## STEP (Special Terms for Economic Partnership)

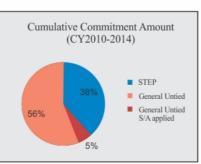
Japan respects the partner country's decision on whether loans with binding terms should be applied or not. Japan's ODA Loans with binding terms are called STEP (Special Terms for Economic Partnership). This aims to extend to projects for which advanced Japanese technologies and know-how are substantially utilized.

### **Main conditions of STEP Loans:**

(1) The prime contractor shall be Japanese companies or Joint Venture Japanese companies and Vietnamese companies (2) Not less than 30% of origin of goods shall be procured from Japan.

Of the total loan amount committed between 2010 and 2014, the share of STEP loans was only 40% while the other 60% were provided without any restrictions on contractor's nationality or procurement





### Japan's ODA Loans have been benefiting Vietnamese firms through:

- 3. Management know-how transfer
- 4. More jobs creation
- 5. Efficient human resource management

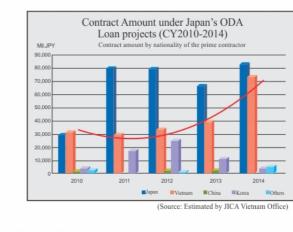
- 1. Japanese Technology transfer
- 2. Safety and environment protection



Hanoi Ring Road No.3 Project - A Gantry Crane was brought for the first time to Vietnam through a Joint Venture with a Japanese company. Now a Vietnamese company is using the crane after mastering the use of this

# Vietnamese contractor participation in Japan's ODA projects

For loans with general terms, Vietnamese firms can participate through submitting bids for contracts and undertaking the contract as the prime contractors and/or subcontractors. For STEP Loans, Vietnamese firms can be awarded the contract as a member of a Japan-Vietnam joint venture and/or subcontractors.



# More than 200 Vietnamese companies have participated in Japan's ODA Loan projects

Number of Vietnamese Company with Contracts in Japan's ODA Loan projects (2010-2015 May)

Major Enterprises	Number o Contracts
Civil Engineering Construction Corporation No.4	15
Thang Long Construction Corporation	11
Civil Engineering Construction Corporation No.1	11
Civil Engineering Construction Corporation No.8	11
Civil Engineering Construction Corporation No.6	7
Truong Son Construction Corporation	6
319 General Corporation	5
510 Construction Joint Stock Company	5
Van Cuong Construction Union Company	5
Dat Phuong Joint-Stock Company	5
Quyet Tien Construction Investment Company	5

http://www.jica.go.jp/vietnam/vietnamese/office/topics/c8 h0vm00009crmm6-att/1505.pdf

# Representative Projects





\*The above interest rate considers a 2.0% premium against USD.

### International Gateway Strengthened Connections between Hanoi City and the World

Terminal 2 at Noi Bai International airport, Nhat Tan Bridge (Japan-Vietnam Friendship bridge) and a The HCMC-Dau Giay Expressway - a top priority section of West Economic corridor road connecting the bridge to the airport (Vo Nguyen Giap road), put into operation from Dec 2014 to Jan the North-South Expressway, put into operation in Feb 2015 2015, dramatically improved the arterial transportation route from the international gate to the center of improved and intellectual development of a training, while also strengthening industry-university irrigation MARD has issued Decision No. 2998/QD-BNN-TT on persons (TIP), the project launched a phone hotline on 1800- information on the physical and intellectual development of a training, while also strengthening industry-university irrigation MARD has issued Decision No. 2998/QD-BNN-TT on persons (TIP), the project launched a phone hotline on 1800- information on the physical and intellectual development of a training, while also strengthening industry-university irrigation makes a project launched a phone hotline on 1800- information on the physical and intellectual development of a training industry-university irrigation makes a project launched a phone hotline on 1800- information on the physical and intellectual development of a training industry-university irrigation makes a project launched a phone hotline on 1800- information on the physical and intellectual development of a training industry-university irrigation makes a project launched a phone hotline on 1800- information on the physical and intellectual development of a training industry-university irrigation makes a project launched a phone hotline on 1800- information on the physical and intellectual development of a training industry-university irrigation makes a project launched a phone hotline on 1800- information on the physical and intellectual development of a training industry-university irrigation makes a project launched a phone hotline on 1800- information on the physical and intellectual development of a training industry-university irrigation makes a project launched a phone hotline on 1800- information on the physical and intellectual development of a training irrigation makes a project launched a phone hotline on 1800- information in the physical and intellectual development of a training irrigation makes a phone irrigation in th

Total investment: 76.1 bil Yen (Yen Loan: 59.3 bil Yen) Total investment: 80 bil Yen (Yen Loan: 54.2 bil Yer Total investment: 27 bil Yen (Yen Loan: 18.1 bil Yen)



### Build Transport Links with Satellite Cities

North-South Expressway Construction Project (HCM-Dau Total investment: 83.6 bil Yen (Yen Loan: 60 bil Yen)



# Improvement of National Highway No.1 and the East-

vince and dramatically shortened travel time to Cai Mep tunnel access roads and bridges in the Hai Van Pass section on and aims to build 76 bridges. National Highway No.1, which contributed to improve traffic The two projects have been contributing to social economic the economic basis and basic living conditions of the poor. safety and shorten traveling time dramatically.

Total investment: 17.5 bil Yen (Yen Loan: 15.3 bil Yen)



### Hai Van Tunnel Construction Contributes to Morethan 10 years for National Road Improvement

development in urban and rural areas. 1) Total investment: 12.9 bil Yen (Yen Loan: 9.5 bil Yen) (II) Total investment: 49.9 bil Yen (Yen Loan: 27.5 bil Yen) Yen Loan: 66.3 bil Yer Second Transport Sector Loan for National Road

Total investment: 29.9 bil Yen (Yen Loan: 24.8 bil Yen)

### BasicGAP for Safe Crop Production

The Transport Sector Loan for National Road Improvement The project focuses on remote and mountainous regions As a fundamental step for the majority of farmers to carry out

Management of Vietnam's Crop Production Sector for Project for the Establishment of Anti-Trafficking in Persons Project for Implementing Maternal and Child Health Project for strengthening TOT functions at HaUI Vietnam (Jul 2010 ~Jun 2014)

in July 2014, which simplified selection of minimum essential supporting victims of human trafficking to reintegrate into contributes to improving the knowledge, attitude and practice employment matching criteria from the current VietGAP and improved certification community by strengthening collaboration on the issue in of pregnant women and mothers on maternal and child The Project for Strengthening

# 24-Hour Hotline (1800-1567) to Tackle Human Maternal and Child Health Handbook (MCHHB) Human Resources Development for Industrie

(HaUI) on HR development to meet the demand of industrie Projects started in 2004 and constructed a total of 144 bridges where the poverty rate is high. From 2010 to 2014, the project GAP to produce safe crops and target the domestic market, To tackle the growing and complex issue of trafficking in MCHHB is a comprehensive handbook containing essential through know-how and the Japanese model of vocational and water supply facilities which contributed to improving promulgating the "BasicGAP Guidance" supported by JICA 1567. The hotline carries out Anti-TIP work as well as child from the fetus period to 6 years of age. The Handbook collaboration, setting up pilot skills testing and facilitating

### Ring road No.3, Nhat tan bridge, Vo Nguyen Giap Highway, Terminal 2 (T2) at Noi Bai International Airport and Thu Thiem tunnel, which were built with the support of Japan's ODA through JICA have been featured in a list of the 14 most modern construction projects in Vietnam. These projects are said to be of great significance for the nation's socio-economic development while helping reduce the traffic accidents and congestion.

(VOV, 27 Aug 2015)

their time for customs procedures, averaging at 3 hours/package. It is estimated that thanks to VNACCS/VCIS,

(TBTC, 3 Nov 2015)

Working with the "Project for the Development of Crop Genotypes for the Midlands and Mountain Areas of North Vietnam", Mr. Hoang Quoc Manh - Head of Do Thanh seed production experimental station - said that at 2 pilot sites for the summer - autumn collection year 2014, the results are very positive. This includes successes with advanced varieties of Khang Dan 18, producing a similar yield to current Khang Dan 18 in Nghe An but with a growing time that has been shortened by 10-13 days. This has great significance for avoiding the negative impacts of floods on agriculture in the province.

At the Enterprises Consultative Conference, 90% of participating enterprises showed their high appreciation for the

effectiveness of VNACCS/VCIS. In addition, simplified administration procedures have helped enterprises to save

enterprises have saved US\$12,660 each month.

(Nghe An, 18 Jun 2015)

Officially being implemented in Tuan Giao commune, Dien Bien province since June 2013, after 2 years the Project on "The Maternal and Child Health Handbook" (MCHHB) supported by JICA has brought about positive results. Recognition of mothers in taking care of their health and their children's health has been raised, contributing to the reduction of the mortality rate for children aged under 5 years and the rate of malnutrition in the province.

(Dien bien TV, 14 Jul 2015)

The Project for developing human resources at Hanoi University of Industry (2010-2013) has seen the Japanese technical training model at the university provide high quality human resources to domestic enterprises and for

(Tien phong, 9 Jul 2015)

While she was in labor giving birth, a pregnant woman suddenly found her umbilical cord became tangled. If the problem was not dealt with in a timely manner, the newborn could die due to suffocation as a tangled umbilical cord can block the flow of blood to the fetus. Fortunately, a Japanese volunteer at the scene reacted quickly, helping a nurse to quickly insert her hand into the uterus to "lift up" the section of the uterus that did not block the umbilical cord throughout the whole process of transferring the pregnant woman from the delivery monitoring ward to an operation hall to safely remove the newborn from its mother's womb. (Dan tri, 25 Aug 2014)

The Connecting Unit for a new Anti-human trafficking Hotline (which can be reached by phone on 1800 8077) supported by JICA was officially launched at the Social Protection Center of An Giang province in July 2014. According to a report from the Social Evils Prevention Department of An Giang, since 2013, the unit has received and supported 29 victims of human trafficking.

(ICT News, 12 Oct 2015)