#### INMO Ortho

# N N N ORTHO

Powered by AI and Parametric Design

Feet rotating during walk

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### **Problems with** traditional orthoses

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#### Less effective/comfort

NOT designed to patient specific needs and body type



### Wasteful

12 steps of substrative manufacturing



#### Expensive

Labor-intensive, costs \$500-800



#### Long production

Patients take several trips for a month to receive a product

## Custom orthosis based on 3D scan of the patient



#### **Custom fit**

Patient and prescription specific parametric design



#### **Environmentally friendly**

We use bio-plastic in additive manufacturing



#### Affordable and accessible

Automated workflow decreases price by 90%

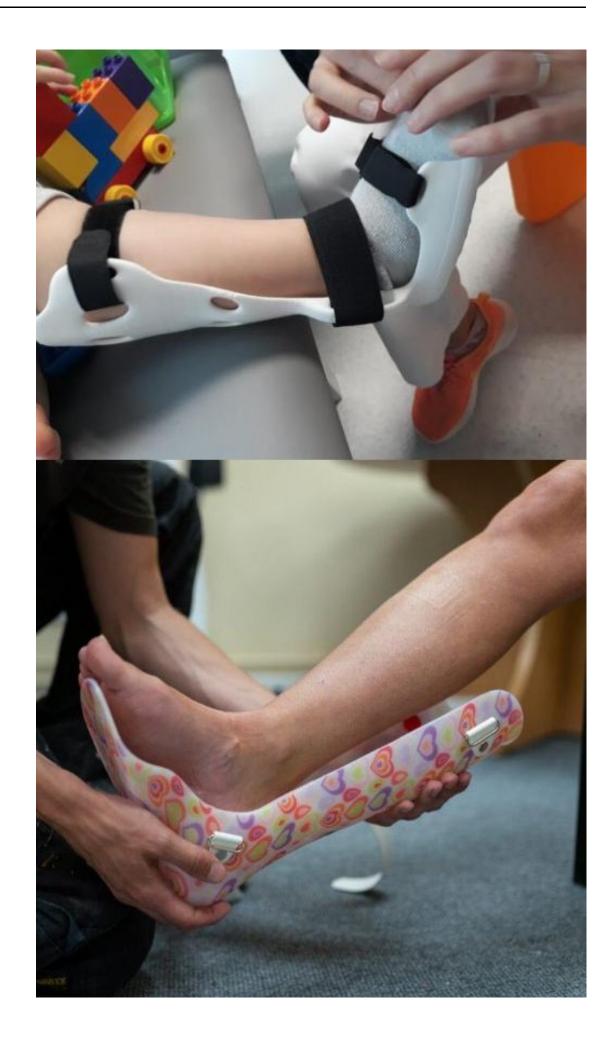


#### **Rapid production**

Algorithmic code enables fast 3D modelling, and production

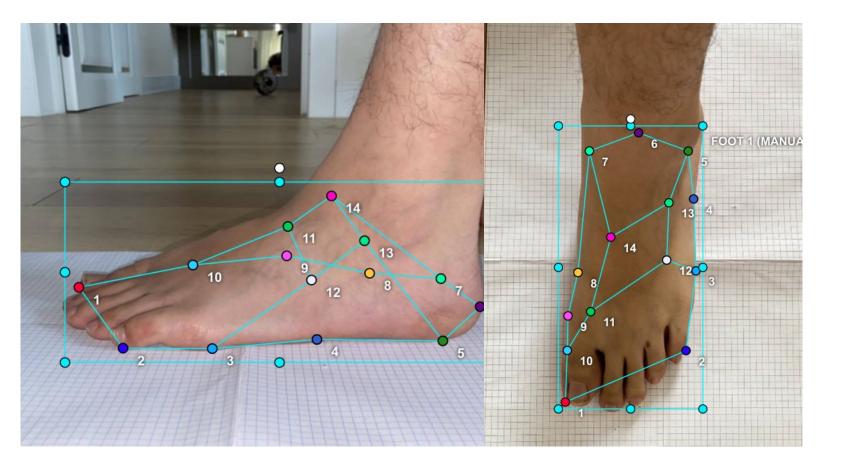
### 1. Custom fit to every patient

- Design specifically for patients' needs
- Based on 3D model of the patients
- Enhanced comfort allows long wear



### Al: Object and Point detection

- Object (feet) detection from picture
- Pressure Point detection and annotation





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### 2. Based on clinical trial

### The effect of 3D Printed Ankle Foot Orthoses (AFO) on walking ability in stroke patients in Mongolia

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**Partner Organizations**: JICA Mongolia, KITE Mongolia, Rehabilitation Clinic, Songinokhairkhan District Hospital, Mongolia-Japan Teaching Hospital

Key Partner: JICA volunteer Physical and Occupational Therapists





### Pilot Study Result

Walking Speed (m/s)	0.27	0.42	faster
Timed Up-and-Go Test (s)	29.1	23.4	Easier and faster to get up and go
Body Sway (number)	15.7	12.5	More balanced, less risk of falling

### **Post-stroke Hemiplegia Patient**

### 3. Sustainable

- Additive manufacturing 3D Printing
- Manufacturing waste ~ 0
- Made with recyclable bio-plastic PLA

### Competitive Landscape and Advantage

Affordable





Not affordable

August 2024



#### Al enhanced





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### Business model B2C Local/ Mongolian Market

### Phase 1 - 2024-2026

3D printing orthosis in house (D2C)

- 60'000 people AF0
- Our 3D printed orthosis \$50-80
- Compared with \$300-800 traditional custom

### **First year sales 1500 customers – 2.5% of SAM** \$100K in revenue

### Business model B2C Global Market

### **Phase 2 - 2026 - Future**

Orthosis modelling platform for hospitals (B2B)

 Number of clinics in Mongolia 15, in Japan 13'614

### **Central Asia**

### 1000 hospitals - 5% of TAM

### \$500K in revenue



### Expertise

- AI/ML trainer
- Software developer

### About INMO







Kherlen O. CEO Biomedical Engineer

Tergel B. Founder Parametric Designer





Grant Award "Best Co-Creation Project"

Dr. Baljinnyam **Orthosis Specialist** Rehabilitation Doctor



Ariundalai D. Accountant ACCA, CPA



Angel Investment

Mindfit Logo Redesign

## Creating effective and sustainable solutions for all



RESPONSIBLE Consumption And Production

