

KINGDOM OF CAMBODIA Nation- Religion- King

# **Economic Census of Cambodia 2011**

# Analysis of the Census Results Report No.7 Textile Industry



National Institute of Statistics, Ministry of Planning Phnom Penh, Cambodia

Supported by: Government of Japan and Japan International Cooperation Agency (JICA)

February 2013

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#### FOREWORD

It is our great pleasure to officially release the analysis of the census results of the 2011 Economic Census of Cambodia (EC2011) which was conducted from 1 to 31 March 2011 with 1 March 2011 as the reference date, covering the entire territory of the Kingdom of Cambodia. Historically, it was the first Economic Census in Cambodia as a complete count of all establishments.

Under the legal basis of the Statistics Law, the EC2011 aims at compiling basic statistics on establishments and enterprises in the whole Cambodia's territory. The analysis of the census results provide information on the current situation of establishments in Cambodia and serve for various users such as policy makers, government officials at both national and local levels, international organizations, NGOs, private sectors, researchers, and development partners. The analysis of the census results will contribute to achieving the socio-economic development goals of the Royal Government in supporting evidence-based planning. I am sure that the public will be very much benefitted to use the EC2011 results to the full extent possible.

We express our deep sense of gratitude to the Royal Government of Cambodia led by **Samdech Akka Moha Sena Padei Techo HUN SEN**, Prime Minister of the Kingdom of Cambodia for his constant support to the statistical activities, especially to the EC2011 which enabled very successful completion of the census. Our thanks are due to the Ministry of Planning (MOP), the National Institute of Statistics (NIS) and line ministries such as the Ministry of Economy and Finance, the Ministry of Industry, Mines and Energy, the Ministry of Commerce, the Ministry of Interior and other relevant government ministries and institutions which facilitated our activities and led to the success of the EC2011.

I gratefully acknowledge funding and technical assistance provided by the Government of Japan and Japan International Cooperation Agency (JICA). Our deep thanks are due to Mr. Fumihiko Nishi, Chief Adviser of the JICA Project on Improving Official Statistics in Cambodia, Mr. Akihiko Itoh, and other JICA experts of this project, who made all the best efforts in the complete success of the implementation of the EC2011.

We thank Governors of Phnom Penh Capital, provinces, and chiefs of districts as well as Chiefs of commune and village, who provided administrative facilitation for the implementation of the EC2011. The EC2011 was one of the greatest statistical exercises, and its successful completion was possible with the total help and cooperation received from one and all. The major share of the credit for the success of the EC2011 should go to the entrepreneurs of small, medium and large enterprises who paid busy and valuable time of their daily business to provide information to the EC2011 Forms.

Deep thanks are also given to enumerators, supervisors, and the staff of the NIS and the MOP who were devoted, hard work, and loyal. H.E. San Sy Than, Director General of the NIS ably led the EC2011 operations, being assisted by Mr. Khin Sovorlak, Deputy Director General, personnel associated with this report by Mr. Pick Pothy, Deputy Director, Economic Statistics Department, Mr. Chan Samrith, Bureau Chief, Statistics Standard and Analysis Department, Mr. Try Ritthear, Deputy Director, Economic Statistics Department, Mr. Koh Sakano, Senior Consultant of Japan Economic Research Institute Inc. and other NIS staff.

This report on the organization and administration on the 2011 Economic Census keeps a comprehensive set of records and documents compiled for various procedures, and lessons learned, from the planning stage to the data processing stage of EC2011.

It is hoped that this report will be utilized as a useful reference document when understanding the results of the 2011 Economic Census and undertaking future economic censuses and surveys.

Ministry of Planning Phnom Penh February 2013

> CHHAY THAN Senior Minister Minister of Planning

# Composition of the National Census Committee for the 2011 Economic Census of Cambodia (NCC)

| 1. Minister of Planning   | Chairman      |
|---|---------------|
| 2.Secretary of State, Ministry of Economy and Finance             | Vice chairman |
| 3. Secretary of State, Ministry of Interior                       | Vice chairman |
| 4. Secretary of State, Ministry of Planning                       | Permanent     |
|   | vice chairman |
| 5. Secretary of State, Council of Ministers                       | Member        |
| 6. Secretary of State, Ministry of Industry, Mines and Energy     | Member        |
| 7. Secretary of State, Ministry of Commerce                       | Member        |
| 8. Secretary of State, Ministry of Education, Youth and Sports    | Member        |
| 9. Secretary of State, Ministry of Health                         | Member        |
| 10. Secretary of State, Ministry of Labor and Vocational Training | Member        |
| 11. Secretary of State, Ministry of Land Management, Urbanization | Member        |
| and Construction  |               |
| 12. Secretary of State, Ministry of Post and Telecommunication    | Member        |
| 13. Secretary of State, Ministry of Information                   | Member        |
| 14. Secretary of State, Ministry of Public Works and Transports   | Member        |
| 15. Secretary of State, Ministry of Tourism                       | Member        |
| 16. Secretary of State, Ministry of Social Affairs, Veterans      | Member        |
| and Youth Rehabilitation  |               |
| 17. Secretary of State, Ministry of Culture and Fine Arts         | Member        |
| 18. Secretary of State, Ministry of Women's Affairs               | Member        |
| 19. Secretary of State, Secretariat of Civil Aviation             | Member        |
| 20. Secretary General, Council for Development of Cambodia        | Member        |
| 21. Vice Governor, National Bank of Cambodia                      | Member        |
| 22. Director General, National Institute of Statistics,           | Secretary     |
| Ministry of Planning  |               |

## **Composition of the Census Technical Committee for the 2011 Economic Census of Cambodia (CTC)**

| Vice chairman |
|---------------|
| Member        |
| Member        |
| Member        |
|               |
| Member        |
| Member        |
| memoer        |
| Member        |
|               |
| Member        |
|               |

# Composition of the Provincial Census Committee for the 2011 Economic Census of Cambodia (PCC)

| 1. Governor of Capital/Province                                      | Chairman      |
|--|---------------|
| 2. Deputy Governor of Capital/Province                               | Vice-Chairman |
| 3. Director of Planning Office of Capital/Province Permanent         | Member        |
| 4. Director of Economy and Finance Office of Capital/Province        | Member        |
| 5. Police Commissioner of Capital/Province                           | Member        |
| 6. Director of Industry, Mines and Energy Office of Capital/Province | Member        |
| 7. Director of Tourism Office of Capital/Province                    | Member        |
| 8. Director of Commerce Office of Capital/Province                   | Member        |
| 9. Director of Tax Office of Province                                | Member        |
| 10. Chief Cabinet of Capital/Provincial Hall                         | Member        |
| 11. One Representative from NIS                                      | Member        |
| 12. Deputy Director of Capital/Provincial Planning Office,           | Secretary     |
| responsible for Statistics or Bureau Chief of Statistics             |               |

# Composition of the National Steering Committee for Census Information and Education Campaign (NSC)

| 1. Secretary of State, Ministry of Planning                   | Chairman      |
|---|---------------|
| 2. Secretary of State, Ministry of Information                | Vice Chairman |
| 3. Director General, TVK                                      | Vice Chairman |
| 4. Director General, National Radio                           | Vice Chairman |
| 5. Director General, Cambodian Press Agency                   | Vice Chairman |
| 6. Director General, NIS, MoP                                 | Permanent     |
|   | Member        |
| 7. Representative, Ministry of Interior                       | Member        |
| 8. Representative, Ministry of Economy and Finance            | Member        |
| 9. Representative, Ministry of Commerce                       | Member        |
| 10 .Representative, Ministry of Industry, Mines, and Energy   | Member        |
| 11. Representative, Ministry of Tourism                       | Member        |
| 12. Representative, Ministry of Education, Youth and Sports   | Member        |
| 13. Representative, Ministry of Labor and Vocational Training | Member        |
| 14. Representative, Ministry of Social Affairs, Veteran and   | Member        |
| Youth Rehabilitation  |               |
| 15. Representative of Ministry of Religions and Culture       | Member        |
| 16. Representative of Ministry of Culture and Fine Arts       | Member        |
| 17. Deputy Director General, NIS, MOP Secretary               |               |

## **Index Map : Provinces in Cambodia**



<sup>\*</sup> Codes and boundaries are as of 18 May 2011.

# Figures at a Glance for Cambodia

| Number of Provinces <sup>1)</sup>           | 24          |
|---|-------------|
| including 1 Municipality                    |             |
| Number of Districts <sup>1)</sup>           | 194         |
| including 9 Khans and 26 Cities             |             |
| Number of Communes 1)                       | 1,621       |
| including 204 Sangkats                      |             |
| Number of Villages <sup>1), 2)</sup>        | 14,041      |
| Number of Establishments                    | $505,\!134$ |
| 5 persons engaged and over                  | 39,496      |
| 10 persons engaged and over                 | 13,135      |
| 100 persons engaged and over                | 786         |
| 1,000 persons engaged and over              | 119         |
| One person engaged (%)                      | 44.0        |
| Two persons engaged                         | 34.9        |
| Female Representative (%)                   | 65.1        |
| Cambodian Owner (%)                         | 98.9        |
| Tenure of Business Place (%)                |             |
| Owned                                       | 68.7        |
| Rented                                      | 24.1        |
| Kind of Business Place (%)                  |             |
| Home Business                               | 64.7        |
| Street Business                             | 8.3         |
| Area of Business Place (%)                  |             |
| Less than $10m^2$                           | 52.5        |
| $100m^2$ and over                           | 7.2         |
| Number of Persons Engaged                   | 1,673,390   |
| Male  | 649,358     |
| Female                                      | 1,024,032   |
| Number of Persons Engaged per Establishment | 3.3         |

| Number of Establishments per km <sup>2</sup>          | 2.8        |
|---|------------|
| Area in 2010 (km <sup>2</sup> ) <sup>3)</sup>         | 181,035    |
| Number of Establishments per 1,000 Persons            | 34.8       |
| Projected Population in 2011 <sup>4)</sup>            | 14,521,275 |
| Population per Establishment                          | 28.7       |
| Number of Establishments per 1,000 Households         | 163.2      |
| Estimated Number of Households in 2011 <sup>4)</sup>  | 3,095,242  |
| Number of Households per Establishment                | 6.1        |
| Number of New Establishments <sup>5)</sup>            | 182,439    |
| Number of Entities                                    | 496,355    |
| Number of Enterprises                                 | 1,008      |
| Annual Sales (million USD)                            | 12,678     |
| Annual Sales per Entity (USD) <sup>6)</sup>           | $25,\!548$ |
| Annual Expenses (million USD)                         | 10,979     |
| Annual Expenses per Entity (USD) <sup>7)</sup>        | 22,125     |
| Annual Profit and Loss (million USD)                  | 1,699      |
| Annual Profit and Loss per Entity (USD) <sup>8)</sup> | 3,440      |

- The final results herein are based on the new administrative areas promulgated on 5 November 2010. In addition, a change on 18 May 2011 in Phnom Penh also is reflected: Dangkao District (05) was divided into Dangkao District (05) and Pou Senchey District (09).
- 2) The number of villages is based on the 2011 Economic Census enumeration. Villages where have at least one establishment are counted, that is, if there is no establishment in a village, the village is not counted.
- 3) Area includes area of Tonle Sap Lake (3,000km<sup>2</sup>).
- 4) Population and the number of households in March 2011 are estimated from the final results of General Population Census of Cambodia 2008.
- 5) "New Establishments" means establishments which started business between 1 January 2009 and 1 March 2011.

- 6) Excludes entities whose amount of sales is zero or "Not reported".
- 7) Excludes entities whose amount of expenses is zero or "Not reported".
- 8) Excludes entities whose amount of sales or expenses is zero or "Not reported".

### **Outline of the 2011 Economic Census of Cambodia**

#### 1. Purpose of the Census

The Census aimed:

a) to provide the fundamental statistics on the current status of the business activities of the establishments and enterprises including the financial aspects, which central and local governments require for profiling the nation, policy-making, calculating national accounts etc., and which academic researchers and other users need for their own study,

b) to provide the directories of establishments and enterprises as the master sampling frame of various sample surveys on businesses.

#### 2. Reference date of the Census

The Census was taken as of 1<sup>st</sup> March 2011.

#### 3. Period of the Census enumeration

The census enumeration was conducted within one month period from 1<sup>st</sup> March to 31 March 2011.

#### 4. Legal basis of the Census

The Census was taken on the basis of the following legislation:

a) Statistics Law, Article 6 and 7

b) Sub-Decree on 2011 Establishment Census of the Kingdom of Cambodia

#### **5.** Coverage of the Census

The Census covered all establishments which existed at the reference date in the territory of the Kingdom of Cambodia.

The following establishments, however, were excluded:

- a) Establishments classified into "Section A, Agriculture, forestry and fishing" specified in the United Nations International Standard Industrial Classification of Economic Activities, Revision 4 (hereinafter, quoted as the ISIC);
- b) Establishments classified into "Section O, Public administration and defense; compulsory social security" specified in the ISIC;
- c) Establishments classified into "Section T, Activities of households as employers; undifferentiated goods-and services-producing activities of households for own use" specified in the ISIC;
- d) Establishments classified into "Section U, Activities of extraterritorial organizations and bodies" specified in the ISIC.

#### 6. Enumeration unit

The establishment as an enumeration unit for the Census is defined as follows, according to UN definition:

The establishment can be defined as an economic unit that engages, under a single ownership or control - that is, under a single legal entity - in one, or predominantly one, kind of economic activity at a single physical location – for example, a mine, factory or workshop.

#### 7. Organization

- 1) Chain of Command
  - [Administrative line]

Director General of the National Institute of Statistics, the Ministry of Planning (Director General of GECC)  $\rightarrow$ Senior Census Officer  $\rightarrow$  Provincial Director (Provincial Census Officer)  $\rightarrow$  District Chief (District Census Officer)  $\rightarrow$  Commune Chief (Commune Census Officer)

[Census Line]

Director General of the National Institute of Statistics, the Ministry of Planning (Director General of GECC)  $\rightarrow$ Senior Census Officers (6 persons)  $\rightarrow$ Regional Officers (24 persons)  $\rightarrow$ Assistant Regional Officers (84 persons)  $\rightarrow$  Supervisors (484 persons)  $\rightarrow$  Enumerators (4,030 persons)

2) ROs and AROs

RO (Regional Officer) and ARO (Assistant Regional Officer), which were appointed from among the staff of the NIS, were allocated to each province.

- 3) Main Duties of ROs and AROs
- a) coordinating Census work with NIS and Provincial government;
- b) ensuring exact implementation of training sessions held in every stage;
- c) guiding or assisting Provincial Directors, District and Commune Census Officers regarding implementation of the Census.

#### 8. Method of the Census enumeration

- 1) The Census enumeration was carried out through a method in which an enumerator visited each establishment within a certain enumeration area, interviewed the owner or manager of the establishment or his/her substitute who was entitled to represent the establishment, and filled in the Census Form.
- 2) In addition to this, a self-enumeration method was applied to the establishment, which requested to fill in the form by themselves.
- 3) In case that the enumeration did not finish due to reasons of establishments until 20<sup>th</sup> March 2011, "Special Survey Team" carried out the enumeration.

#### 9. Enumerator

4,030 enumerators were employed temporarily for the Census. Each enumerator was assigned to one or two more villages, or one enumeration area which had been demarcated to accomplish their duties which were described in Enumerator's Manual.

#### **10. Supervisor**

484 supervisors were employed temporarily for the Census. Each supervisor was assigned several enumerators to accomplish their duties which were described in Supervisor's Manual.

#### 11. Training of local staff, supervisors and enumerators

- 1) The training of provincial staff was done twice in the NIS: the first one was for two days on 14 and 15 December 2010; the second one was for five days from 17 to 21 January 2011.
- 2) The training of district and commune chiefs was done for a half day on 18 or 25 February 2011 in each province.
- 3) The training of supervisors and enumerators was done for five days between 14 and 25 February 2011 in each province.
- 4) Core Staff of NIS and the trainers of trainees (hereinafter, it refer to as TOT), which were assigned from among the staff of NIS were charged with the training of the above-mentioned seminars.
- 5) TOTs carried out the duties as ROs and AROs at the stage of the Census-conducting.

#### 12. Submission of documents to the superior organizations

- 1) The enumerators submitted the documents including the Census Forms which were scrutinized completely to their supervisors by 1<sup>st</sup> April 2011.
- 2) Finally, the Provincial Census Officers submitted the documents to NIS Census officer by the prescribed date of April 2011 after checking them.

#### 13. Topics Studied

- 1) Name of establishment, Address of establishment and Telephone number of establishment, Contact person
- 2) Sex of representative of establishment and Nationality of owner of establishment
- 3) Registration at Ministry of Commerce or Provincial Department of Commerce
- 4) Names of ministries or agencies which have issued a license or an approval for operating the businesses
- 5) Ownership of establishment (Legal status)
- 6) Single unit, head or branch office

- 7) Tenure, Kind and Area of business place
- 8) Business hours
- 9) Year of starting the business
- 10) Number of persons engaged by sex, employment status and nationality during one week before 1<sup>st</sup> March 2011
- 11) Kind of main business activities (Industrial classification)

[Topics 12) to 14) relate with the following establishments only.]

Response of the topic 6) is Head office.

- 12) Number of branch offices
- 13) Total number of entire regular employees at the end of December 2010
- 14) Kind of main and second main business activities as the entire enterprise

[Topics 15) to 21) relate with the following establishments only.]

Response of the topic 6) is Single unit or Head office.

- 15) Does this establishment or this enterprise keep Balance Sheet or Income Statement? [In the following case: Establishments whose response to the topic 15) is "No"]
- 16) Total amount of sales, operating expenses, and employee's salaries and wages per day or per month, and number of working days in February 2011 or past recent month *[In the following case: Establishments whose response to the topic 15] is "Yes"]*
- 17) Total amount of assets at the end of December 2010
- 18) Total amount of equity held at the end of December 2010
- 19) Total amount of non-current liabilities at the end of December 2010
- 20) Total amount of current liabilities at the end of December 2010
- 21) Total amount of revenues and expenses during 2010, under "Accrual basis accounting" which records revenues and related expenses during 2010.

#### 14. Tabulation and Data Processing

1) Preliminary Results

The data of the Establishment Lists and Summary Sheets were checked and tapped in the computer in NIS, and were tabulated as the Preliminary Results.

- 2) Final Results
- a) Manual editing and coding work was done at NIS by province one after the other immediately after NIS received the Census Forms and related documents and kept them systematically in the storage in NIS building.
- b) Data entry was done manually at NIS by province one after the other followed by computer editing, and clean data were produced.
- 3) Analysis of the Results

The results were analyzed from various viewpoints.

4) Census Atlas

Statistical maps for the whole country and for each province were drawn.

5) Directory of Establishments

An ACCESS database containing establishments, entities, administrative area codes, etc. was constructed as the sampling frame for various economic sample surveys, and for other various uses.

#### **15. Dissemination**

The results of the Census were released through various media such as publications, CD, Internet on the following schedule.

1) Preliminary results were released on 8 August 2011

2) Final Results were released in March 2012

3) National and Provincial Profiles will be released in March 2013

4) Results of analysis will be released in March 2013

5) Census Atlas was published in November 2012

6) Use of Directory of Establishments will be released in March 2013.

#### **16. Statistical Tables Produced**

The following statistics were produced by national, province, district, commune and village:

1) Distributional statistics cross-tabulated for various topics

2) Average number of persons engaged per establishment, average amount of sales, expenses etc. per entity or enterprise classified for selected topics.

#### 17. Safekeeping of the Census Forms and Other Related Documents

The Census Forms and other related documents were kept in an appropriate way at every stage of enumerators, supervisors, local government offices and NIS so that the Statistics Law, Article 22 may not be violated.

#### 18. Mapping

Village Boundary Maps were drawn on the basis of Village Maps of 2008 Population Census in order to instruct enumeration areas to enumerators. Villages with a large number of establishments were divided into Enumeration Areas. The Enumeration Area Maps were drawn in order to instruct enumeration area to enumerators.

#### **19. Pretest and Pilot Surveys**

#### 1) Pretest

a) A pretest was carried out in around 15 Villages in Phnom Penh City as of 15 December

2009 for two weeks.

b) The pretest aimed to test form-designing, enumeration methods, instructions to be included in the enumerators' manual and so on, and the results were utilized for making appropriate plans for the 2011 Economic Census.

### 2) Pilot Survey

- a) A survey was carried out as of 1<sup>st</sup> March 2010 (one year before the Census date) during one month of March 2010 in around 200 Villages/Enumeration Areas selected based on sampling theory from among all provinces.
- b) In addition to this, all large-scaled establishments with 100 persons engaged and more were enumerated.
- c) The Pilot Survey aimed:
  - (a) to test the final draft of the Census Form and other documents;
  - (b) to test work procedures of every stage of enumerators, supervisors, local government offices and NIS;
  - (c) to test tabulation methods to be adopted, and
  - (d) to gain statistical data on large-scaled enterprises and others.
- d) The results were released in October 2010.

### 20. Post-census stage Work

- 1) A Post Enumeration Survey was carried out in July 2011 in 60 Villages/Enumeration Areas based on sampling theory in order to analyze coverage errors and content errors of the Census.
- 2) The Cambodia Inter-censal Economic Survey (CIES) is planned to be carried out in March 2014 on the basis of the Directory of Establishments constructed from the Census data in order to provide updated statistics on economic activities of establishments and enterprises of the country, and to maintain capability of conducting economic censuses and surveys.

#### **Explanation of Terms**

Numbers in parentheses are those of related questions in the Census Form.

#### Establishment

An establishment refers to a unit of the place where economic activities are performed and fulfill the following conditions in principle:

(1) An establishment is a unit of place which occupies a certain space (1 plot) and in which economic activities are performed under a single management.

(2) An establishment has (a) person(s) engaged and equipment, and produces and/or sells goods, or provides services on a continuous basis.

#### Entity

An entity is a generic name to express a single unit establishment (**Single unit Entity**) or a group of establishments which consists of a head office in Cambodia and its branch offices within or outside Cambodia (**Multi-unit Entity**).

#### Enterprise

An enterprise is a single unit establishment or a group of establishments whose Ownership of Establishment (Legal Status; Q5) is one of the following categories:

3. General Partnership, 4. Limited Partnership, 5. Private Limited Company, 6. Public Limited Company or 7. Subsidiary of a Foreign Company.

Single unit Enterprise and Multi-unit Enterprise are defined in a similar way as for the entity.

#### Sex of Representative of Establishment (Q3-1)

A person who actually manages its activities; not always its owner.

#### Nationality of Owner of Establishment (Q3-2)

The owner of an establishment is a person who owns it.

In case of joint ownership, the nationality of the largest shareholder prevails; in case of equal shares between a Cambodian and a foreigner, the nationality is set to be Cambodian.

# Whether Registered or not at Ministry of Commerce or Provincial Department of Commerce (Q4-1): Self-explanatory; based on the Law on Commercial Rules and Register.

# Ministries or Agencies regarding Official License or Approval for the Business Operation of this Establishment (Q4-2): Self-explanatory

#### **Ownership of Establishment (Legal Status; Q5)**

#### **1. Individual proprietor (with no registration)**

This refers to individual proprietors other than "Sole proprietor" shown below.

#### 2. Sole Proprietor (with registration)

This refers to an individual proprietor who has been registered at the Ministry of Commerce or Provincial Departments of Commerce in accordance with the Law on Taxation (or the Law on Commercial Rules and Register).

#### **3.** General Partnership

This refers to an economic organization which is operated under a contract between two or more persons to combine their property, knowledge or activities in common to carry on business with a view to pursue profits as prescribed in Article 8 of the Law on Commercial Enterprise.

#### 4. Limited Partnership

This refers to an economic organization which is operated under a contract between one or more general partners who are authorized to administer and bind the partnership, as well as one or more limited partners who are bound to contribute capital to the partnership as prescribed in Article 64 of the Law on Commercial Enterprise.

#### **5. Private Limited Company**

This is a form of a limited company that meets basically the following requirements as prescribed in Article 85 of the Law on Commercial Enterprise:

a. The company has 2 to 30 shareholders. However, one person may form a company called a single member private limited company.

b. The company may not offer its shares or other securities to the public generally, but may offer them to shareholders, family members and managers.

#### 6. Public Limited Company

This is a form of a limited company that is authorized to issue securities to the public by the Law on Commercial Enterprise as prescribed in Article 87.

#### 7. Subsidiary of a Foreign Company

a. This is a company that is incorporated by a foreign company in the Kingdom of Cambodia with at least fifty-one (51) percent of its capital held by the foreign company.

b. In addition, a subsidiary of a foreign company may be incorporated in the form of partnership or limited company.

c. A subsidiary has a legal personality separate from its principal from the date of registration pursuant to the law on Commercial rules and Register.

d. A subsidiary may regularly carry on business in the same way as local companies except for any acts that are prohibited for natural or legal foreign persons.

e. These are prescribed in Articles 283 and 286 of the Law on Commercial Enterprise.

#### 8. Branch of a Foreign Company

a. This is a branch office of a foreign company. The name should consist of the name of the company and "Branch".

b. The branch may perform not only the following activities but also regularly buy, sell or provide goods and services and engage in manufacturing, processing and construction in the same way as local companies except for those prohibited for natural or legal foreign persons as prescribed in Articles 278 and 282 of the Law on Commercial Enterprise.

a) Contact customers for the purpose of introducing customers to its principals; b) Research

commercial information and provide the information to its principal office; c) Conduct market research; d) Market goods at trade fairs, and exhibit samples and goods in its office or at trade fairs, etc.; e) Purchase and keep a quantity of goods for the purpose of trade fairs; f) Rent an office and employ local staff; g) Enter into contracts with local customers on behalf of its principal.

#### 9. Commercial Representative Office of a Foreign Company

a. This category includes "Commercial relations offices" of foreign companies.

b. The name should consist of the name of the foreign company and such a term as "Commercial Representative Office" or "Commercial Relations Office".

c. This office performs the following activities in the Kingdom of Cambodia, but may not regularly buy. sell or provide goods or services, or engage in manufacturing, processing or construction as prescribed Articles 274 and 277 of the Law on Commercial Enterprise:

a) Contact customers for the purpose of introducing customers to its principal; b) Research commercial information and provide the information to its principal office; c) Conduct market research; d) Market goods at trade fairs, and exhibit samples and goods in its office or at trade fairs, etc.; e) Purchase and keep a quantity of goods for the purpose of trade fairs; f) Rent an office and employ local staff; g) Enter into contracts with local customers on behalf of its principal.

#### **10.** Cooperative

This is a non-profit making business organization owned and operated by a group of individuals for their mutual benefit. It may also be defined as a business owned and controlled equally by the people who use its services or who work for it.

#### 11. State-owned Organization

(1) Public corporation owned and operated by the central government including

financial institutions like the National Bank of Cambodia and all other State-controlled institutions such as CAMINTEL, Cambodian Pharmaceutical Company, Electricite du Cambodge, State rubber plantations, State construction enterprises, State fishery enterprises, State printing house, State utilities, State courier and mail enterprises, national hospitals, national schools, etc.

(2) Such organizations as autonomy-owned organizations or local government-owned organizations whose fund is shared by the state are included in this category.

(3)Public corporations such as provincial hospitals, district schools and so on which are owned and operated by local governments.

#### 12. NGO (Non-governmental Organization)

This is a non-profit making business organization other than "10. Cooperative", "11. State-owned organizations".

This category includes all Cambodian and foreign NGOs providing goods and services free or at a nominal fee that are not controlled and financed by the government. Also included are trade unions, professional associations, political parties, charities, pagodas and other religious institutions, and aid organizations financed by voluntary transfer.

#### 13. Others

#### Whether Single unit, Head or Branch office (Q6)

#### 1. Single unit

This refers to a single establishment which has no head office or branch office under the same management in different places.

#### 2. Head office

This refers to an establishment which controls all branch offices under the same management in other places.

#### 3. Branch office

This refers to an establishment under supervision of the head office located in a different place.

#### **Tenure of Business Place (Q7-1)**

In accordance with the situation in which the establishment owns, rents or uses the business place with approval from an authority or another organization etc.

#### Kind of Business Place (Q7-2)

#### 1. Street business

An establishment such as a stall, a booth etc. that runs at a fixed location on the sidewalk or the roadside, or around but outside a market.

#### 2. Home business

An establishment that runs in a part of the residence where the owner resides actually.

#### 3. Business in apartment building

An establishment that runs in a part of an apartment building, but the business place and the owner's residence are separate.

#### 4. Business in traditional market

An establishment that runs in a corner or a block inside a so-called market, regardless of having an approval or a license from the superintendent of the market.

#### 5. Business in modern shopping mall

A business that runs in a shopping mall of high-rise building where a number of establishments are operating

#### 6. Business that is occupying exclusively one block or one building

A factory, a bank, a hospital, a school, a pagoda etc. occupying a block or a building.

#### 7. Others

Shops, restaurants, massage rooms etc. under separate management in a premise or building of a hotel, factory or university etc.

#### Area of Business Place (Q7-3): Self-explanatory

**Business Hours (Q8-1, 2)** 

This refers to the time when the business is opened and closed daily.

#### **Type of Business Hours**

- 1. Morning operation from 0am to 12am:
  - Is opened and closed between 0am to 12am; no matter how short the duration is
- 2. Afternoon operation from 0pm to 6pm:
  - Is opened and closed between 0pm to 6pm; no matter how short the duration is
- 3. Full day operation from 2am to 12pm: Is opened between 2am and noon, and closed between noon and 12pm; should be 8 hours or longer
- 4. Evening operation from 2pm to 12pm: Is opened between 2pm and 12pm, and closed between 6pm and 12pm; no matter how short the duration is
- 5. Night operation from 3pm to 3am: Is opened between 3pm and 12pm and closed between 0am and 3am; no matter how short the duration is
- 6. 24-hour operation: Is open 24 hours; never closed
- 7. Others

#### Year of Starting the Business (Q-9): Self-explanatory

#### Number of Persons Engaged (Q10)

Number of persons engaged in the establishment during one week before 1st March 2012. If the number changes daily, the average was taken.

Included are all the persons who are hired by this establishment and earn salaries or wages even if dispatched to other establishments.

Excluded are those persons who are dispatched from other establishments to work in this establishment. In case of a head office, persons engaged in branch offices are excluded.

Individual proprietors or sole proprietors themselves are counted as persons engaged, but chairmen or executives who are in a position of employing the workers are excluded.

#### (1) Self-employed Proprietors (Individual Proprietors) or Sole Proprietors (Q10-A1)

The individual proprietor or sole proprietor, and the chief or director etc. who actually manages and owns the establishment concerned.

#### (2) Unpaid Family Workers (Q10-A2)

This refers to a person who is a family member of the owner and helps the business of the establishment under no payment contract.

#### (3) Regular Employees (Q10-A3)

This refers to those who are employed on a continuous basis with more than one month period.

#### (4) Other Employees than Regular Employees (Q10-A4) : Self-explanatory

#### (5) Voluntarily-engaged Persons (Q10-B)

This refers to persons engaged voluntarily in the establishment without any employment contract, and without any reward for work such as wage or salary. They include monks, clergymen, nuns, sisters and so on. They may receive a reward or a gratuity. **Number of Entire Persons Engaged**: (Q10-A1+Q10-A2+Q10-A4) in the head office plus Q13 which is the number of the entire regular employees.

**Number of Entire Employees**: Q10-A4 in the head office plus Q13 which is the number of the entire regular employees.

#### Kind of Main Business Activities (Q11)

In case of plural activities, it is the main activity in terms of value added or manpower inputted. In case of Head office, activities of its branch offices are not taken into account.

#### Number of Branch Offices (Q12)

Total number of branch offices that the head office supervises.

Warehouses or dormitories where the employees of the entity are stationed are included.

#### Number of Entire Regular Employees (Q13)

Total number of regular employees who are engaged both in the head office and in the branch office(s) at the end of December of 2010.

#### Kind of Main Business Activities of the Entire Entity (Q14-1)

In case of plural activities, it is the main activity in terms of value added or manpower inputted.

#### Kind of Second Main Business Activities of the Entire Entity (Q14-2)

The second main activity is determined in terms of the second largest value added or the second largest manpower inputted.

#### Whether or not Keeping Balance Sheet or Income Statement (Q15): Self-Explanatory

The information is obtained from single unit establishments (single unit entities) and head offices of multi-unit entities.

#### Number of Working Days in February 2011 (Q16-3)

Number of days the establishment opens for its business in February 2011.

The information is obtained from entities not having Balance Sheet or Income Statement.

#### Annual Sales, Expenses, and Profit and Loss (Q16 and 21)

The information is obtained from single unit establishments (single unit entities) and head offices of multi-unit entities.

#### Annual Sales (Q16 and 21)

(1) For entities having Balance Sheet or Income Statement:

The amount is for 2010, and is the sum of operating revenues (Q21-1) and other revenues (Q21-3) in the Census Form.

(2) For entities not having Balance Sheet or Income Statement:

The amount is estimated from a daily or monthly figure in February 2011, that is, the month preceding the Census month immediately, or the most recent month. The estimation method is multiplying the daily figure by 365 days or the monthly figure by 12 months, depending on the

response to the Census Form. The daily figure is the response answered as "per day" in Q16-1 (sales), while the monthly figure is the one answered as "per month".

#### Annual Expenses (Q16 and 21)

(1) For entities having Balance Sheet or Income Statement:

The amount is for 2010, and is the sum of operating costs (Q21-2), operating expenses (Q21-4), interest expenses paid to residents (Q21-5), interest expenses paid to non-residents (Q21-6), and profit tax (Q21-7) in the Census Form.

(2) For entities not having Balance Sheet or Income Statement:

The amount is estimated from a daily or monthly figure in February 2011, that is, the month preceding the Census month immediately, or the most recent month. The estimation method is multiplying the daily figure by 365 days or the monthly figure by 12 months depending on the response to the Census Form. The daily figure is the response answered as "per day" in Q16-2 (expenses), while the monthly figure is the one answered as "per month".

#### Annual Employee's Salaries and Wages (Q16 and 21)

(1) For entities having Balance Sheet or Income Statement:

The amount is for 2010, and is the response to Q21-4-1(employee's salaries and wages) in the Census Form.

However, Q21-4-1 excludes salaries and wages for managers and workers in the production section. Those salaries and wages are included in Q21-2-1.

(2) For entities not having Balance Sheet or Income Statement: The above description for "Annual Expenses" applies with Q16-2 (expenses) being replaced with Q16-2-1(employee's salaries and wages).

#### **Annual Profit and Loss**

Annual Profit and Loss = Annual Sales - Annual Expenses

#### **Ratio of Labor Costs to Sales**

Ratio of Labor Cost = Annual Salaries and Wages / Annual Sales  $\times$  100;

#### **Gross Margin**

The gross margin is the difference between operating revenue (Q21-1) and operating costs (Q21-2).

#### Non-current Assets (Fixed Assets; Q17-1)

Total amount of the following items at the end of December 2010:

1) Freehold land, 2) Improvement and preparation of land, 3) Freehold building, 4) Freehold building on leasehold land, 5) Non-current assets in progress, 6) Plants and equipment, 7) Goodwill, 8) Preliminary formation expenses, 9) Leasehold assets and lease premiums, 10) Investment in other enterprises, 11) Other fixed assets.

#### Current Assets (Q17-2)

Sum of sock of raw materials and supplies, goods in storage for sale, stock of finished goods, and products in progress, plus the following items at the end of December 2010:

1) Trade debtors accounts receivable, 2) Other accounts receivable, 3) Prepaid expenses, 4) Cash on hand and at bank, 5) Prepayment of profit tax credit,6) Value added tax credit, 7) Other taxes credit, 8) Other current assets, 9) Differences arising from exchanging currency

#### Equity (Q18)

Total amount of the following items held at the end of December 2010:

 Capital/share capital, 2) Share premium, 3)Legal capital reserved, 4)Reserves revaluation surplus of assets, 5) Other reserved capital, 6) Profit and loss brought forward, and 7) that for the period

#### **Non-current Liabilities (Q19)**

Total amount of the following items at the end of December 2010:

1) Loan from related parties, 2) Loan from banks and other external parties, 3) Provision for charges and contingencies, 4) Other long-term liabilities.

#### **Current Liabilities (Q20)**

Total amount of the following items at the end of December 2010:

1) Bank overdraft, 2) Short-term borrowing-current portion of interest bearing borrowing, 3) Account payable to related parties, 4) Other accounts payable, 5) Unearned revenue, accrual and other current liabilities, 6) Provision for charges and contingencies, 7) Profit tax payable, 8) Other taxes payable, 9) Differences arising from currency exchange in liabilities.

### Revenues and Expenses in a year 2010 under "Accrual basis accounting" (Q21)

#### **Operating Revenues (Q21-1):**

1) Sales of manufactured products, 2) Sales of goods, 3) Sales/provision of services.

**Operating Costs (Q21-2)**: 1) Costs of products sold of production enterprises, 2) Costs of goods sold of non-production enterprises, 3) Costs of services provided.

**Other Revenues (Q21-3)**: 1) Subsidy/grant, 2) Dividend received or receivable, 3) Interest received or receivable, 4) Royalty received or receivable, 5) Rental received or receivable, 6) Gain from disposal of fixed assets (capital gained), 7) Gain from disposal of securities, 8) Share of profit from joint venture, 9) Realized exchange gain, 10) Unrealized exchange gain, 11) Other revenues.

**Operating Expenses (Q21-4)**: 1) Salaries and wages, 2) Fuel, gas, electricity and water expenses, 3) Travelling and accommodation expenses, 4) Transportation expenses, 5) Rents, 6) Repair and maintenance expenses, 7) Entertainment expenses, 8) Commission, advertising, and selling expenses, 9) Other tax expenses, 10) Donation expenses, 11) Management, consultant, other technical, and other similar services expenses, 12) Royalty expenses, 13) Bad debts written off expenses, 14) Amortization/depletion and depreciation expenses, 15) Increase/decrease in provisions, 16) Loss on disposal of fixed assets, 17) Realized exchange loss, 18) Unrealized exchange loss, 19) Other expenses.

Expenses incurred in the production section are not included in the above listed items if any, but included in Q21-2-1.

Interest Expenses paid to residents (Q21-5) : Self-Explanatory

#### Interest Expenses paid to non-residents (Q21-6) : Self-Explanatory

Profit Tax (Q21-7) : Self-Explanatory

#### Industrial classification of establishments/entities (Q11/Q14)

The main industry of an establishment is determined based on the kind of its main business activities. Basically, the industrial classification is based on United Nations ISIC Rev.4 (International Standard Industrial Classification, Revision 4).

The main industry of an entity is determined based on the kind of its main economic activities basically according to ISIC Rev.4.

The second main industry of an entity is determined based on the kind of its second main economic activities basically according to ISIC Rev.4.
## Abbreviations:

| ADB      | Asian Development Bank                               |
|----------|--|
| B/S      | Balance sheet  |
| CDC      | Council for Development of Cambodia                  |
| Dept.    | Department   |
| DOC      | Department of Commerce                               |
| ECS-2011 | Economic Census Survey 2011                          |
| FDI      | Foreign direct investment                            |
| GDP      | Gross Domestic Products                              |
| I/S      | Income statement                                     |
| ISIC     | International Standard for Industrial Classification |
| M & S    | Medium and Small                                     |
| MOC      | Ministry of Commerce                                 |
| MOI      | Ministry of Investment                               |
| NGO      | Non Government Organization                          |
| Rev. 4   | Revised version 4                                    |
| RGC      | Royal Government Council                             |
| ROA      | Return on assets                                     |
| ROE      | Return on equity                                     |
| SME      | small and medium enterprises                         |
| SOO      | State-owned organization                             |
| US       | United States (of America)                           |
| USD      | united states dollar; \$                             |
|          |  |

### **Chapter 1 Establishments**

### 1-1 Number of establishments in textile industry

The number of establishments in Textile Industry<sup>1</sup> is 8,919 and it accounts for 1.8% of the whole 505,134 establishments in Cambodia. It also covers 12.5% of establishments in the manufacturing industry in Cambodia. (See Figure 1-1-1 and Table1-1-1)

Among class of ISIC in textile industry, the number of establishments in "weaving of textile" is 8,504, and it accounts for 95.5% of the textile industry and overwhelming majority. Although "manufacture of made-up textile articles, except apparel" follows this, its number of establishments is 322 and it accounts for only 3.6% of total number of establishment in textiles industry.

(See Table1-1-2 and Figure 1-2)





<sup>1</sup> In this report, classification of industry is based on ISIC (The International Standard Industrial Classification of All Economic Activities) rev.4. Therefore, Textile Industry is defined as Division "13 Manufacture of Textiles" in Section C, "Manufacturing", in ISIC rev.4.

In addition, ISIC rev.4 consists of classification structure with levels and is subdivided in hierarchical. Division "13 Manufacture of Textiles" in ISIC rev.4 consists of Class which is numerically coded from 1311 to 1399. Thus, Textile Industry has break- downs into 8 categories in this report. In principle, numerical codes of divisions and classes are not indicated in each cases.

| ISIC  | Number of<br>Establishments | Composition<br>Ratio of All<br>Industry (%) | Composition<br>Ratio of<br>Manufacturing<br>Industry (%) |
|---|-----------------------------|---|--|
| All Industry  | 505,134                     | 100.0                                       | -  |
| Manufacturing Industry  | 71,416                      | 14.1  | 100.0  |
| - Food products   | 27,639                      | 5.5   | 38.7   |
| - Beverages   | 4,436                       | 0.9   | 6.2  |
| - Tobacco products  | 33                          | 0.0   | 0.0  |
| - Textiles  | 8,919                       | 1.8   | 12.5   |
| - Wearing apparel   | 15,958                      | 3.2   | 22.3   |
| - Leather and related products  | 278                         | 0.1   | 0.4  |
| - Wood and of products of wood and<br>cork, except furniture; manufacture<br>of articles of straw and plaiting<br>materials | 1,955                       | 0.4   | 2.7  |
| - Paper and paper products  | 35                          | 0.0   | 0.0  |
| - Printing and reproduction of<br>recorded media  | 284                         | 0.1   | 0.4  |
| - Coke and refined petroleum products   | 2                           | 0.0   | 0.0  |
| - Chemicals and chemical products   | 144                         | 0.0   | 0.2  |
| - Basic pharmaceutical products and<br>pharmaceutical preparations  | 10                          | 0.0   | 0.0  |
| - Rubber and plastics products  | 46                          | 0.0   | 0.1  |
| - Other non-metallic mineral products   | 2,826                       | 0.6   | 4.0  |
| - Basic metals  | 38                          | 0.0   | 0.1  |
| - Fabricated metal products, except machinery and equipment   | 4,728                       | 0.9   | 6.6  |
| - Computer, electronic and optical products   | 4                           | 0.0   | 0.0  |
| - Electrical equipment  | 8                           | 0.0   | 0.0  |
| - Machinery and equipment n.e.c.  | 20                          | 0.0   | 0.0  |
| - Motor vehicles, trailers and semi-trailers  | 3                           | 0.0   | 0.0  |
| - Other transport equipment   | 81                          | 0.0   | 0.1  |
| - Furniture   | 1,196                       | 0.2   | 1.7  |
| - Other manufacturing   | 1,835                       | 0.4   | 2.6  |
| - Repair and installation of machinery<br>and equipment   | 938                         | 0.2   | 1.3  |

Table 1-1-1 Number of Establishments in Manufacturing Industry by Division of ISIC

|   | Number of<br>Establishments | Composition Ratio of<br>Textile Industry (%) |
|---|-----------------------------|--|
| 13-Manufacture of textiles                                      | 8,919                       | 100.0  |
| 1311-Preparation and spinning of<br>textile fibers              | 26                          | 0.3  |
| 1312-Weaving of textiles  | 8,504                       | 95.3   |
| 1313-Finishing of textiles                                      | 14                          | 0.2  |
| 1391-Manufacture of knitted and<br>crocheted fabrics            | 5                           | 0.2  |
| 1392-Manufacture of made-up textile<br>articles, except apparel | 322                         | 3.6  |
| 1393-Manufacture of carpets and rugs                            | 10                          | 0.1  |
| 1394-Manufacture of cordage, rope,<br>twine and netting         | 25                          | 0.3  |
| 1399-Manufacture of other textiles<br>n.e.c.                    | 13                          | 0.1  |

Table1-1-2 Number of Establishments in Textile Industry by Class of ISIC

Figure 1-1-2 Composition Ratio of Establishment in Textile Industry by Class of ISIC



### 1-2-Number of establishments by size of persons engaged

Approximately 97% of establishments in the textile industry are run by a few persons. Nearly a half number of establishments in textile industry are run by only 1 person and 35.5% of the establishments are run by 2 persons. (See Figure1-2-1 and Table 1-2-1)

This is caused by the composition of overwhelming majority, "weaving of textiles". Although several establishments with 100 persons engaged or more are standing, its share is very small.

(See Figure1-2-2 and Table 1-2-2)





|                             | All In  | dustry                   | Manufactur | ing Industry             | Textile I | ndustry                  |
|-----------------------------|---------|--------------------------|------------|--------------------------|-----------|--------------------------|
|                             | Number  | Composition<br>Ratio (%) | Number     | Composition<br>Ratio (%) | Number    | Composition<br>Ratio (%) |
| 1 person                    | 222,167 | 44.0                     | 23,877     | 33.4                     | 4,355     | 48.8                     |
| 2 persons                   | 176,214 | 34.9                     | 28,709     | 40.2                     | 3,167     | 35.5                     |
| 3 persons                   | 46,380  | 9.2                      | 8,542      | 12.0                     | 834       | 9.4                      |
| 4 persons                   | 20,877  | 4.1                      | 3,988      | 5.6                      | 258       | 2.9                      |
| 5-9 persons                 | 26,361  | 5.2                      | 4,281      | 6.0                      | 155       | 1.7                      |
| 10-19<br>persons            | 8,055   | 1.6                      | 1,002      | 1.4                      | 52        | 0.6                      |
| 20-49<br>persons            | 3,461   | 0.7                      | 446        | 0.6                      | 59        | 0.7                      |
| 50-99<br>persons            | 833     | 0.2                      | 159        | 0.2                      | 18        | 0.2                      |
| 100-499<br>persons          | 544     | 0.1                      | 218        | 0.3                      | 11        | 0.1                      |
| 500-999<br>persons          | 123     | 0.0                      | 90         | 0.1                      | 5         | 0.1                      |
| 1,000<br>persons or<br>more | 119     | 0.0                      | 104        | 0.1                      | 5         | 0.1                      |
| Total                       | 505,134 | 100.0                    | 71,416     | 100.0                    | 8,919     | 100.0                    |

Table1-2-1 Number of Establishments in Textile Industry by Size of Persons engaged



Figure 1-2-2 Composition Ratio of Establishments in Textile Industry by size of persons engaged and by Class of ISIC

|                             | ngaged and t<br>Textile (To | Industry                 | Preparation | and spinning<br>le fibers | Weaving | of textiles              |
|-----------------------------|-----------------------------|--------------------------|-------------|---------------------------|---------|--------------------------|
|                             | Number                      | Composition<br>Ratio (%) | Number      | Composition<br>Ratio (%)  | Number  | Composition<br>Ratio (%) |
| 1 person                    | 4,355                       | 48.8                     | 9           | 40.9                      | 4,097   | 48.7                     |
| 2 persons                   | 3,167                       | 35.5                     | 7           | 31.8                      | 3,058   | 36.3                     |
| 3 persons                   | 834                         | 9.4                      | 3           | 13.6                      | 812     | 9.6                      |
| 4 persons                   | 258                         | 2.9                      | 2           | 9.1                       | 247     | 2.9                      |
| 5-9 persons                 | 155                         | 1.7                      | 1           | 4.5                       | 129     | 1.5                      |
| 10-19<br>persons            | 52                          | 0.6                      | -           | -                         | 31      | 0.4                      |
| 20-49<br>persons            | 59                          | 0.7                      | -           | -                         | 28      | 0.3                      |
| 50-99<br>persons            | 18                          | 0.2                      | -           | -                         | 11      | 0.1                      |
| 100-499<br>persons          | 11                          | 0.1                      | -           | -                         | 3       | 0.0                      |
| 500-999<br>persons          | 5                           | 0.1                      | -           | -                         | 3       | 0.0                      |
| 1,000<br>persons or<br>more | 5                           | 0.1                      | -           | -                         | 2       | 0.0                      |
| Total                       | 8,919                       | 100.0                    | 22          | 100.0                     | 8,421   | 100.0                    |

Table1-2-2 Number of Establishments in Textile Industry by Size of Persons engaged and by Class of ISIC

### (continue)

|                             | Finishing of textiles |                          |        | Manufacture of knitted and crocheted fabrics |        | Manufacture of made-up<br>textile articles, except<br>apparel |  |  |
|-----------------------------|-----------------------|--------------------------|--------|--|--------|---|--|--|
|                             | Number                | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%)                     | Number | Composition<br>Ratio (%)                                      |  |  |
| 1 person                    | -                     | -                        | -      | -  | 210    | 65.6  |  |  |
| 2 persons                   | -                     | -                        | -      | -  | 83     | 25.9  |  |  |
| 3 persons                   | 2                     | 28.6                     | -      | -  | 13     | 4.1   |  |  |
| 4 persons                   | 1                     | 14.3                     | -      | -  | 4      | 1.3   |  |  |
| 5-9 persons                 | -                     | -                        | 1      | 25.0   | 5      | 1.6   |  |  |
| 10-19<br>persons            | -                     | -                        | 1      | 25.0   | 5      | 1.6   |  |  |
| 20-49<br>persons            | 2                     | 28.6                     | -      | -  | -      | -   |  |  |
| 50-99<br>persons            | 1                     | 14.3                     | -      | -  | -      | -   |  |  |
| 100-499<br>persons          | 1                     | 14.3                     | -      | -  | -      | -   |  |  |
| 500-999<br>persons          | -                     | -                        | 2      | 50.0   | -      | -   |  |  |
| 1,000<br>persons or<br>more | -                     | -                        | -      | -  | -      | -   |  |  |
| Total                       | 7                     | 100.0                    | 4      | 100.0  | 320    | 100.0   |  |  |

### (continue)

|                             | Manufacture of carpets<br>and rugs |                          |        | e of cordage,<br>and netting | Manufacture of other textiles n.e.c. |                          |  |
|-----------------------------|------------------------------------|--------------------------|--------|------------------------------|--------------------------------------|--------------------------|--|
|                             | Number                             | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%)     | Number                               | Composition<br>Ratio (%) |  |
| 1 person                    | -                                  | -                        | 14     | 56.0                         | 4                                    | 30.8                     |  |
| 2 persons                   | 2                                  | 20.0                     | 4      | 16.0                         | 5                                    | 38.5                     |  |
| 3 persons                   | -                                  | -                        | -      | -                            | 2                                    | 15.4                     |  |
| 4 persons                   | 1                                  | 10.0                     | -      | -                            | 1                                    | 7.7                      |  |
| 5-9 persons                 | 5                                  | 50.0                     | 7      | 28.0                         | -                                    | -                        |  |
| 10-19<br>persons            | 2                                  | 20.0                     | -      | -                            | -                                    | -                        |  |
| 20-49<br>persons            | -                                  | -                        | -      | -                            | -                                    | -                        |  |
| 50-99<br>persons            | -                                  | -                        | -      | -                            | 1                                    | 7.7                      |  |
| 100-499<br>persons          | -                                  | -                        | -      | -                            | -                                    | -                        |  |
| 500-999<br>persons          | -                                  | -                        | -      | -                            | -                                    | -                        |  |
| 1,000<br>persons or<br>more | -                                  | -                        | -      | -                            | -                                    | -                        |  |
| Total                       | 10                                 | 100.0                    | 25     | 100.0                        | 13                                   | 100.0                    |  |

### 1-3 Number of establishments by sex of representative

The number of establishments of male representative in textile industry is 837 and it accounts for 9.4% in this industry. On the other hand, that of female representative is 8,082 and it accounts for 90.6% of the total number of establishments in this industry. As a whole, share of establishment of female representative exceeds that of male one in Cambodia, whereas the whole manufacturing industry is not so. Compared with the whole industry and manufacturing industry, female large share in this industry is outstanding. (See Figure 1-3 and Table1-3)



Figure 1-3 Composition Ratio of Establishment by Sex of Representative

Table 1-3 Number of Establishments by Sex of Representative

|        | All Industry |                          | Manufactur | ing Industry             | Textile Industry |                          |  |
|--------|--------------|--------------------------|------------|--------------------------|------------------|--------------------------|--|
|        | Number       | Composition<br>Ratio (%) | Number     | Composition<br>Ratio (%) | Number           | Composition<br>Ratio (%) |  |
| Male   | 176,130      | 34.9                     | 39,285     | 55.0                     | 837              | 9.4                      |  |
| Female | 329,004      | 65.1                     | 32,131     | 45.0                     | 8,082            | 90.6                     |  |
| Total  | 505,134      | 100.0                    | 71,416     | 100.0                    | 8,919            | 100.0                    |  |

### 1-4 Number of establishments by nationality of owners

The number of Cambodian-owned establishments in textile industry is 8,881 and it accounts for 99.6% of the total number of establishments in this industry. In other words, almost all the owners of establishments are Cambodian, which is the same as the whole industry in Cambodia. The number of foreigner-owned establishments is 38 and it accounts for only 0.4% of the total number of establishment in this industry.

(See Figure 1-4 and Table1-4-1)

Foreign owner's nationalities in this industry are mainly Asian, which is the same as the whole industry in Cambodia. The number of non-Asian owner's establishment is 2 and it accounts for only 5.3% of the total foreign owner's establishment in this industry.

Among foreign-owner's nationalities, the number of Chinese owner's establishment is the largest. Its number is 21 and accounts for 84.2% of the total number of foreign owner's establishment in textile industry.

(See Table1-4-2)



Figure 1-4 Composition Ratio of Establishments by Nationality of Owners

|           | All Industry |                          | Manufactu | uring Industry           | Textile Industry |                          |
|-----------|--------------|--------------------------|-----------|--------------------------|------------------|--------------------------|
|           | Number       | Composition<br>Ratio (%) | Number    | Composition<br>Ratio (%) | Number           | Composition<br>Ratio (%) |
| Cambodian | 499,497      | 98.9                     | 70,739    | 99.1                     | 8,881            | 99.6                     |
| Foreigner | 5,637        | 1.1                      | 677       | 0.9                      | 38               | 0.4                      |
| Total     | 505,134      | 100.0                    | 71,416    | 100.0                    | 8,919            | 100.0                    |

Table1-4-1 Number of Establishments by Nationality of the Owners

Table1-4-2 Number of Establishments by Nationality of the Foreign Owners

|                          | All    | Industry                 | Manufactu | ring Industry            | Textile Industry |                          |
|--------------------------|--------|--------------------------|-----------|--------------------------|------------------|--------------------------|
|                          | Number | Composition<br>Ratio (%) | Number    | Composition<br>Ratio (%) | Number           | Composition<br>Ratio (%) |
| Chinese                  | 2,134  | 37.9                     | 470       | 69.4                     | 32               | 84.2                     |
| Korean                   | 175    | 3.1                      | 26        | 3.8                      | -                | -                        |
| Vietnamese               | 2,521  | 44.7                     | 120       | 17.7                     | 3                | 7.9                      |
| Other Asian<br>Countries | 374    | 6.6                      | 39        | 5.8                      | 1                | 2.6                      |
| American<br>and European | 379    | 6.7                      | 18        | 2.7                      | 2                | 5.3                      |
| Others                   | 54     | 1.0                      | 4         | 0.6                      | -                | -                        |
| Total                    | 5,637  | 100.0                    | 677       | 100.0                    | 38               | 100.0                    |

## 1-5 Number of establishments by ownership

Most of all establishments in textile industry are individual proprietor (with no registration). Its number is 8,860 and accounts for 99.3% of the total number of establishments in this industry.

Other type of ownership is few in number. The number of typed company is only 23, and 13 of it owned by foreigner.

| Table1-5-1 Number  |         | ndustry                  | Manufa | acturing<br>1stry        | Textile Industry |                          |
|--|---------|--------------------------|--------|--------------------------|------------------|--------------------------|
|  | Number  | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) | Number           | Composition<br>Ratio (%) |
| Individual<br>proprietor (with no<br>registration)             | 473,197 | 93.7                     | 69,676 | 97.6                     | 8,860            | 99.3                     |
| Sole proprietor<br>(with registration)                         | 12,027  | 2.4                      | 1,321  | 1.8                      | 30               | 0.3                      |
| General partnership  | 204     | 0.0                      | 30     | 0.0                      | 2                | 0.0                      |
| Limited partnership  | 160     | 0.0                      | 20     | 0.0                      | 1                | 0.0                      |
| Private limited company  | 3,518   | 0.7                      | 325    | 0.5                      | 21               | 0.2                      |
| Public limited company   | 390     | 0.1                      | 9      | 0.0                      | -                | -                        |
| Subsidiary of a foreign company                                | 8       | 0.0                      | -      | -                        | -                | -                        |
| Branch of a foreign company                                    | 64      | 0.0                      | 15     | 0.0                      | 2                | 0.0                      |
| Commercial<br>representative<br>office of a foreign<br>company | 20      | 0.0                      | -      | -                        | -                | -                        |
| Cooperative  | 41      | 0.0                      | -      | -                        | -                | -                        |
| State-owned organization                                       | 9,119   | 1.8                      | 3      | 0.0                      | -                | -                        |
| NGO  | 1,114   | 0.2                      | 12     | 0.0                      | 3                | 0.0                      |
| Others   | 5,272   | 1.0                      | 5      | 0.0                      | -                | -                        |
| Total  | 505,134 | 100.0                    | 71,416 | 100.0                    | 8,919            | 100.0                    |

Table1-5-1 Number of Establishments by Ownership

|  | Cam    | bodian                   | Fore   | eigner                   | Total  |                          |  |
|--|--------|--------------------------|--------|--------------------------|--------|--------------------------|--|
|  | Number | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) |  |
| Individual<br>proprietor (with no<br>registration)             | 8,844  | 99.8                     | 16     | 0.2                      | 8,860  | 100.0                    |  |
| Sole proprietor<br>(with registration)                         | 22     | 73.3                     | 8      | 26.7                     | 30     | 100.0                    |  |
| General partnership  | 1      | 50.0                     | 1      | 50.0                     | 2      | 100.0                    |  |
| Limited partnership  | 1      | 100.0                    | -      | -                        | 1      | 100.0                    |  |
| Private limited<br>company                                     | 10     | 47.6                     | 11     | 52.4                     | 21     | 100.0                    |  |
| Public limited company   | -      | -                        | -      | -                        | -      | -                        |  |
| Subsidiary of a foreign company                                | -      | -                        | -      | -                        | -      | -                        |  |
| Branch of a foreign company                                    | -      | -                        | 2      | 100.0                    | 2      | 100.0                    |  |
| Commercial<br>representative<br>office of a foreign<br>company | -      | -                        | -      | -                        | -      | -                        |  |
| Cooperative  | -      | -                        | -      | -                        | -      | -                        |  |
| State-owned organization                                       | -      | -                        | -      | -                        | -      | -                        |  |
| NGO  | 3      | 100.0                    | -      | -                        | 3      | 100.0                    |  |
| Others   | -      | -                        | -      | -                        | -      | -                        |  |
| Total  | 8,881  | 99.6                     | 38     | 0.4                      | 8,919  | 100.0                    |  |

Table1-5-2 Number of Establishments in Textile Industry by Ownership and by Nationality of Owners

### 1-6 Number of establishments by year of starting business

1980s is the year in which a lot of establishments started business in textile industry of Cambodia. That is to say, textile industry was one of the core industries that leaded manufacturing. As a whole, establishments in Cambodia are young and approximately 80% of establishment started the business in 2000s (See Figure 1-6-1, Figure 1-6-2 and Table1-6-1)

Regarding to the year of starting business by nationality of owner, a few foreigner-owned establishments started business in this industry around 2000, and then they rushed in the year around 2010. Chinese-owned 19 establishments started business between the year 2009 and 2011 in particular.

(See Table1-6-3, Figure 1-6-4 and Table1-6-4)









|                    | All Industry |                          | Manufactur | Manufacturing Industry   |        | Industry                 |
|--------------------|--------------|--------------------------|------------|--------------------------|--------|--------------------------|
|                    | Number       | Composition<br>Ratio (%) | Number     | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) |
| 1979 or<br>earlier | 6,039        | 1.2                      | 643        | 0.9                      | 82     | 0.9                      |
| 1980s              | 20,431       | 4.0                      | 4,712      | 6.6                      | 1,982  | 22.2                     |
| 1990-1994          | 23,809       | 4.7                      | 3,547      | 5.0                      | 801    | 9.0                      |
| 1995               | 8,606        | 1.7                      | 1,232      | 1.7                      | 304    | 3.4                      |
| 1996               | 5,315        | 1.1                      | 707        | 1.0                      | 134    | 1.5                      |
| 1997               | 6,117        | 1.2                      | 852        | 1.2                      | 191    | 2.1                      |
| 1998               | 8,966        | 1.8                      | 1,429      | 2.0                      | 258    | 2.9                      |
| 1999               | 7,648        | 1.5                      | 1,258      | 1.8                      | 223    | 2.5                      |
| 2000               | 32,559       | 6.4                      | 4,485      | 6.3                      | 593    | 6.6                      |
| 2001               | 15,374       | 3.0                      | 2,409      | 3.4                      | 354    | 4.0                      |
| 2002               | 10,867       | 2.2                      | 1,568      | 2.2                      | 193    | 2.2                      |
| 2003               | 12,364       | 2.4                      | 1,973      | 2.8                      | 248    | 2.8                      |
| 2004               | 13,817       | 2.7                      | 2,242      | 3.1                      | 244    | 2.7                      |
| 2005               | 30,488       | 6.0                      | 4,750      | 6.7                      | 529    | 5.9                      |
| 2006               | 28,159       | 5.6                      | 4,481      | 6.3                      | 510    | 5.7                      |
| 2007               | 35,022       | 6.9                      | 5,337      | 7.5                      | 517    | 5.8                      |
| 2008               | 50,961       | 10.1                     | 7,291      | 10.2                     | 615    | 6.9                      |
| 2009               | 62,855       | 12.4                     | 8,356      | 11.7                     | 576    | 6.5                      |
| 2010               | 87,138       | 17.3                     | 10,065     | 14.1                     | 365    | 4.1                      |
| 2011               | 32,446       | 6.4                      | 3,255      | 4.6                      | 119    | 1.3                      |
| Unknown            | 6,153        | 1.2                      | 824        | 1.2                      | 81     | 0.9                      |
| Total              | 505,134      | 100.0                    | 71,416     | 100.0                    | 8,919  | 100.0                    |

Table1-6-1 Number of Establishments by Year of Starting Business

|                    | Cambodian |                          | Fore   | igner                    | То     | tal                      |
|--------------------|-----------|--------------------------|--------|--------------------------|--------|--------------------------|
|                    | Number    | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) |
| 1979 or<br>earlier | 82        | 0.9                      | -      | -                        | 82     | 0.9                      |
| 1980s              | 1,981     | 22.3                     | 1      | 2.6                      | 1,982  | 22.2                     |
| 1990-1994          | 801       | 9.0                      | -      | -                        | 801    | 9.0                      |
| 1995               | 304       | 3.4                      | -      | -                        | 304    | 3.4                      |
| 1996               | 134       | 1.5                      | -      | -                        | 134    | 1.5                      |
| 1997               | 191       | 2.2                      | -      | -                        | 191    | 2.1                      |
| 1998               | 258       | 2.9                      | -      | -                        | 258    | 2.9                      |
| 1999               | 221       | 2.5                      | 2      | 5.3                      | 223    | 2.5                      |
| 2000               | 591       | 6.7                      | 2      | 5.3                      | 593    | 6.6                      |
| 2001               | 351       | 4.0                      | 3      | 7.9                      | 354    | 4.0                      |
| 2002               | 193       | 2.2                      | -      | -                        | 193    | 2.2                      |
| 2003               | 248       | 2.8                      | -      | -                        | 248    | 2.8                      |
| 2004               | 244       | 2.7                      | -      | -                        | 244    | 2.7                      |
| 2005               | 528       | 5.9                      | 1      | 2.6                      | 529    | 5.9                      |
| 2006               | 509       | 5.7                      | 1      | 2.6                      | 510    | 5.7                      |
| 2007               | 513       | 5.8                      | 4      | 10.5                     | 517    | 5.8                      |
| 2008               | 612       | 6.9                      | 3      | 7.9                      | 615    | 6.9                      |
| 2009               | 571       | 6.4                      | 5      | 13.2                     | 576    | 6.5                      |
| 2010               | 354       | 4.0                      | 11     | 28.9                     | 365    | 4.1                      |
| 2011               | 115       | 1.3                      | 4      | 10.5                     | 119    | 1.3                      |
| Unknown            | 80        | 0.9                      | 1      | 2.6                      | 81     | 0.9                      |
| Total              | 8,881     | 100.0                    | 38     | 100.0                    | 8,919  | 100.0                    |

Table1-6-2Number of Establishments in Textile Industry by Year of StartingBusiness and by Nationality of Owners

|                    | Chinese | Korean | Vietnamese | Other<br>Asian<br>Countries | American<br>and<br>European | Others | Total |
|--------------------|---------|--------|------------|-----------------------------|-----------------------------|--------|-------|
| 1979 or<br>earlier | -       | -      | -          | -                           | -                           | -      | -     |
| 1980s              | 1       | -      | -          | -                           | -                           | -      | 1     |
| 1990-<br>1994      | -       | -      | -          | -                           | -                           | -      | -     |
| 1995               | -       | -      | -          | -                           | -                           | -      | -     |
| 1996               | -       | -      | -          | -                           | -                           | -      | -     |
| 1997               | -       | -      | -          | -                           | -                           | -      | -     |
| 1998               | -       | -      | -          | -                           | -                           | -      | -     |
| 1999               | 2       | -      | -          | -                           | -                           | -      | 2     |
| 2000               | 1       | -      | -          | -                           | 1                           | -      | 2     |
| 2001               | 1       | -      | 2          | -                           | -                           | -      | 3     |
| 2002               | -       | -      | -          | -                           | -                           | -      | -     |
| 2003               | -       | -      | -          | -                           | -                           | -      | -     |
| 2004               | -       | -      | -          | -                           | -                           | -      | -     |
| 2005               | 1       | -      | -          | -                           | -                           | -      | 1     |
| 2006               | 1       | -      | -          | -                           | -                           | -      | 1     |
| 2007               | 3       | -      | -          | -                           | 1                           | -      | 4     |
| 2008               | 2       | -      | 1          | -                           | -                           | -      | 3     |
| 2009               | 4       | -      | -          | 1                           | -                           | -      | 5     |
| 2010               | 11      | -      | -          | -                           | -                           | -      | 11    |
| 2011               | 4       | -      | -          | -                           | -                           | -      | 4     |
| Unknown            | 1       | -      | -          | -                           | -                           | -      | 1     |
| Total              | 32      | -      | 3          | 1                           | 2                           | -      | 38    |

Table1-6-3Number of Establishments in Textile Industry by Year of Starting<br/>Business and by Nationality of Foreign Owners

### 1-7 Number of establishments by type of units

The number of establishments typed as single unit is 8,822 and it accounts for 98.9% of the total number of establishments in textile industry. The number of establishments typed as branch office is 97 and it accounts for only 1.1% of the total number of establishments in textile industry. Head offices did not be reported by themselves in this industry.

(See Figure 1-7-1 and Table1-7-1)

Among Cambodian-owned establishments, majority are single unit establishments. Its number of establishments is 8,795 and it accounts for 99.0% of the total number of Cambodian-owned establishments in textile industry. The number of Foreigner-owned single unit establishments is 27 and it accounts for 71.1% of the total number of foreign-owned establishments. In other words, the share of branch office is 28.9% and larger than that of Cambodian. The number of Cambodian-owned branch office is 86 and it accounts for only 1.0% of the total number of Cambodian-owned establishments.

(See Table 1-7-2)

In the light of ownership of establishment (legal status), individual proprietor (with no registration) is consisted of single unit which covers 99.3% of the total number of establishments in individual proprietor (with no registration). (See Figure 1-7-2 and Table 1-7-3)



Figure1-7-1 Composition Ratio of Establishments in Textile Industry by Nationality of Owners and by Type of Unit



# Figure1-7-2 Composition Ratio of Establishments of Textile Industry by Type of Unit and by Type of Ownership (Legal Status)

|               | All Industry |                          | Manufacturing Industry |                          | Textile Industry |                          |
|---------------|--------------|--------------------------|------------------------|--------------------------|------------------|--------------------------|
|               | Number       | Composition<br>Ratio (%) | Number                 | Composition<br>Ratio (%) | Number           | Composition<br>Ratio (%) |
| Single unit   | 495,969      | 98.2                     | 70,870                 | 99.2                     | 8,822            | 98.9                     |
| Head office   | 386          | 0.1                      | 41                     | 0.1                      | -                | -                        |
| Branch office | 8,779        | 1.7                      | 505                    | 0.7                      | 97               | 1.1                      |
| Total         | 505,134      | 100.0                    | 71,416                 | 100.0                    | 8,919            | 100.0                    |

Table1-7-2 Number of Establishments in Textile Industry by Type of Unit and by Nationality of the Owners

|               | Cambodian |                          | Fore   | igner                    | Total of Textile<br>Industry |                          |
|---------------|-----------|--------------------------|--------|--------------------------|------------------------------|--------------------------|
|               | Number    | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) | Number                       | Composition<br>Ratio (%) |
| Single unit   | 8,795     | 99.0                     | 27     | 71.1                     | 8,822                        | 98.9                     |
| Head office   | -         | -                        | -      | -                        | -                            | -                        |
| Branch office | 86        | 1.0                      | 11     | 28.9                     | 97                           | 1.1                      |
| Total         | 8,881     | 100.0                    | 38     | 100.0                    | 8,919                        | 100.0                    |

# Table1-7-3 Number of Establishments in Textile Industry by Type of Unit and by Type of Ownership (Legal Status)

- Individual proprietor Sole proprietor (with Total (with no registration) registration) Composition Composition Composition Number Number Number Ratio (%) Ratio (%) Ratio (%) Single unit 99.3 18 8,813 99.1 8,795 60.0 Head office ----\_ -Branch office 0.7 12 40.0 77 0.9 65 Total 100.0 30 100.0 8,890 100.0 8,860
- -1 by type of proprietor

### -2 by type of partnership

|               | General partnership |                          | Limited partnership |                          | Total  |                          |
|---------------|---------------------|--------------------------|---------------------|--------------------------|--------|--------------------------|
|               | Number              | Composition<br>Ratio (%) | Number              | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) |
| Single unit   | -                   | -                        | -                   | -                        | -      | -                        |
| Head office   | -                   | -                        | -                   | -                        | -      | -                        |
| Branch office | 2                   | 100.0                    | 1                   | 100.0                    | 3      | 100.0                    |
| Total         | 2                   | 100.0                    | 1                   | 100.0                    | 3      | 100.0                    |

-3 by type of limited company

|               | Private limited |                          | Public limit | Public limited company   |        | tal                      |
|---------------|-----------------|--------------------------|--------------|--------------------------|--------|--------------------------|
|               | com             | pany                     |              |                          |        |                          |
|               | Number          | Composition<br>Ratio (%) | Number       | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) |
| Single unit   | 8               | 38.1                     | -            | -                        | 8      | 38.1                     |
| Head office   | -               | -                        | -            | -                        | -      | -                        |
| Branch office | 13              | 61.9                     | -            | -                        | 13     | 61.9                     |
| Total         | 21              | 100.0                    | -            | -                        | 21     | 100.0                    |

## -4 by type of foreign company

|               | Subsidiary of a foreign |                          | Branch of | Branch of a foreign      |                          | Commercial               |  |
|---------------|-------------------------|--------------------------|-----------|--------------------------|--------------------------|--------------------------|--|
|               | comj                    | pany                     | company   |                          | representative office of |                          |  |
|               |                         |                          |           |                          | a foreign                | company                  |  |
|               | Number                  | Composition<br>Ratio (%) | Number    | Composition<br>Ratio (%) | Number                   | Composition<br>Ratio (%) |  |
| Single unit   |                         | ftutio (70)              |           | Tutio (70)               |                          | Tutio (70)               |  |
| Single unit   | -                       | -                        | -         | -                        | -                        | -                        |  |
| Head office   | -                       | -                        | -         | -                        | -                        | -                        |  |
| Branch office | -                       | -                        | 2         | 100.0                    | -                        | -                        |  |
| Total         | -                       | -                        | 2         | 100.0                    | -                        | -                        |  |

## (continue)

|               | Total     |             |  |  |
|---------------|-----------|-------------|--|--|
|               | Number    | Composition |  |  |
|               | INUITIDEI | Ratio (%)   |  |  |
| Single unit   | -         | -           |  |  |
| Head office   | -         | -           |  |  |
| Branch office | 2         | 100.0       |  |  |
| Total         | 2         | 100.0       |  |  |

## -5 by type of other legal status

|               | Cooperative |                          |        | State-owned organization |        | NGO                      |  |
|---------------|-------------|--------------------------|--------|--------------------------|--------|--------------------------|--|
|               | Number      | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) |  |
| Single unit   | -           | -                        | -      | -                        | 1      | 33.3                     |  |
| Head office   | -           | -                        | -      | -                        | -      | 0.0                      |  |
| Branch office | -           | -                        | -      | -                        | -      | 66.7                     |  |
| Total         | -           | -                        | -      | -                        | 3      | 100.0                    |  |

## (continue)

|               | Oth    | ners                     | Total  |                          |  |
|---------------|--------|--------------------------|--------|--------------------------|--|
|               | Number | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) |  |
| Single unit   | -      | -                        | 1      | 33.3                     |  |
| Head office   | -      | -                        | -      | -                        |  |
| Branch office | -      | -                        | 2      | 66.7                     |  |
| Total         | -      | -                        | 3      | 100.0                    |  |

# Chapter 2-Business 2-1-Kind of business places

Majority of kind of business place is "home business" in textile industry. The number of establishments is 8,829 and it accounts for 99.0% of total number of establishments in this industry. Although the second largest kind of business place is "business that is occupying exclusively one block or one building", its number of establishments is 56 and it accounts for only 0.6% of total number of establishments in this industry. The third largest one is "Business in apartment building" whose number of establishments is 27 and it accounts for 0.3% of total number of establishments in this industry.

(See Table2-1-1)

This is caused by the overwhelming majority of individual proprietor (with no registration) and its number of establishments is 8,860. Other types of ownership (legal status) such as partnership, limited company and foreign company prefer to select building or exclusive block.

(See Figure2-1-1 and Table2-1-2)

|  | All In  | dustry                   | Manufactur | ing Industry             | Textile Industry |                          |  |
|--|---------|--------------------------|------------|--------------------------|------------------|--------------------------|--|
|  | Number  | Composition<br>Ratio (%) | Number     | Composition<br>Ratio (%) | Number           | Composition<br>Ratio (%) |  |
| Street<br>business   | 41,771  | 8.3                      | 90         | 0.1                      | -                | -                        |  |
| Home<br>business   | 327,054 | 64.7                     | 62,970     | 88.2                     | 8,829            | 99.0                     |  |
| Business in<br>apartment<br>building   | 13,688  | 2.7                      | 1,907      | 2.7                      | 27               | 0.3                      |  |
| Business in<br>traditional<br>market   | 93,139  | 18.4                     | 5,018      | 7.0                      | 2                | 0.0                      |  |
| Business in<br>modern<br>shopping<br>moll                                    | 815     | 0.2                      | 1          | 0.0                      | -                | -                        |  |
| Business that<br>is occupying<br>exclusively<br>one block or<br>one building | 21,254  | 4.2                      | 1,339      | 1.9                      | 56               | 0.6                      |  |
| Others   | 7,413   | 1.5                      | 91         | 0.1                      | 5                | 0.1                      |  |
| Total  | 505,134 | 100.0                    | 71,416     | 100.0                    | 8,919            | 100.0                    |  |

Table2-1-1 Number of Establishments by Kind of Business Places



# Figure2-1-1 Composition Ratio of Establishments in Textile Industry by Kind of Business Places and by Ownership (Legal Status)

Table2-1-2 Number of Establishments in Textile Industry by Kind of Business

|  | Street<br>business | Home<br>business | apartment | Business in<br>traditional<br>market | Business in<br>modern<br>shopping<br>moll | Business<br>that is<br>occupying<br>exclusively<br>one block<br>or one<br>building | Others | Total |
|--|--------------------|------------------|-----------|--------------------------------------|---|--|--------|-------|
| Individual proprietor (with no registration)             | -                  | 8,812            | 21        | 2                                    | -   | 20   | 5      | 8,860 |
| Sole proprietor (with registration)                      | -                  | 13               | 4         | -                                    | -   | 13   | -      | 30    |
| General partnership                                      | -                  | 1                | -         | -                                    | -   | 1  | -      | 2     |
| Limited partnership                                      | -                  | -                | 1         | -                                    | -   | -  | -      | 1     |
| Private limited company                                  | -                  | 1                | 1         | -                                    | -   | 19   | -      | 21    |
| Public limited company                                   | -                  | -                | -         | -                                    | -   | -  | -      | -     |
| Subsidiary of a foreign company                          | -                  | -                | -         | -                                    | -   | -  | -      | -     |
| Branch of a foreign company                              | -                  | -                | -         | -                                    | -   | 2  | -      | 2     |
| Commer-cial represent-tative office of a foreign company | -                  | -                | -         | -                                    | -   | -  | -      | -     |
| Cooperative  | -                  | -                | -         | -                                    | -   | -  | -      | -     |
| State-owned organization                                 | -                  | -                | -         | -                                    | -   | -  | -      | -     |
| NGO  | -                  | 2                | -         | -                                    | -   | 1  | -      | 3     |
| Others   | -                  | -                | -         | -                                    | -   | -  | -      | -     |

Place and by Ownership (Legal Status)

### 2-2-Tenure of business places

Most of establishments in textile industry own the business place. Its number of establishments is 8,658 and it accounts for 97.1% of the total number of establishments in the industry.

(See Figure 2-2-1 and Table 2-2-1)

This is caused by overwhelming majority which run their business at home, that is, individual proprietor (with no registration) as mentioned before. On the other hands, coverage of rented places and others are large on establishments which operate at other places like apartment, building and so on.

(See Figure 2-2-2, Table 2-2-2 and Table 2-2-3)



Figure 2-2-1 Composition Ratio of Establishments by Tenure of Business Place

|        | All In  | dustry                   | Manufactur | ing Industry             | Textile Industry |                          |  |
|--------|---------|--------------------------|------------|--------------------------|------------------|--------------------------|--|
|        | Number  | Composition<br>Ratio (%) | Number     | Composition<br>Ratio (%) | Number           | Composition<br>Ratio (%) |  |
| Owned  | 347,170 | 68.7                     | 60,461     | 84.7                     | 8,658            | 97.1                     |  |
| Rented | 121,852 | 24.1                     | 9,834      | 13.8                     | 121              | 1.4                      |  |
| Others | 36,112  | 7.1                      | 1,121      | 1.6                      | 140              | 1.6                      |  |
| Total  | 505,134 | 100.0                    | 71,416     | 100.0                    | 8,919            | 100.0                    |  |

Table2-2-1 Number of Establishments by Tenure of Business Place

Figure 2-2-2 Composition Ratio of Establishments in Textile Industry by Tenure of Business Place and by Kind of Business Place



|  | Ow     | Owned                            |        | Rented                           |        | iers                             | Total of Textile<br>Industry |                                  |
|--|--------|----------------------------------|--------|----------------------------------|--------|----------------------------------|------------------------------|----------------------------------|
|  | Number | Com-<br>position<br>Ratio<br>(%) | Number | Com-<br>position<br>Ratio<br>(%) | Number | Com-<br>position<br>Ratio<br>(%) | Number                       | Com-<br>position<br>Ratio<br>(%) |
| Street business  | -      | -                                | -      | -                                | -      | -                                | -                            | -                                |
| Home business  | 8,623  | 97.7                             | 70     | 0.8                              | 136    | 1.5                              | 8,829                        | 100.0                            |
| Business in<br>apartment<br>building   | 14     | 51.9                             | 13     | 48.1                             | _      | _                                | 27                           | 100.0                            |
| Business in<br>traditional<br>market   | -      | -                                | 2      | 100.0                            | -      | -                                | 2                            | 100.0                            |
| Business in<br>modern<br>shopping mall                                       | -      | -                                | -      | -                                | -      | -                                |                              | -                                |
| Business that is<br>occupying<br>exclusively one<br>block or one<br>building | 19     | 33.9                             | 36     | 64.3                             | 1      | 1.8                              | 56                           | 100.0                            |
| Others   | 2      | 40.0                             | -      | -                                | 3      | 60.0                             | 5                            | 100.0                            |
| Total  | 8,658  | 97.1                             | 121    | 1.4                              | 140    | 1.6                              | 8,919                        | 100.0                            |

Table2-2-2 Number of Establishments in Textile Industry by Tenure of Business Place and by Kind of Business Place

|   | Ow     | Owned                            |        | nted                             | Oth    | ners                             |        | Textile<br>Istry                 |
|---|--------|----------------------------------|--------|----------------------------------|--------|----------------------------------|--------|----------------------------------|
|   | Number | Com-<br>position<br>Ratio<br>(%) | Number | Com-<br>position<br>Ratio<br>(%) | Number | Com-<br>position<br>Ratio<br>(%) | Number | Com-<br>position<br>Ratio<br>(%) |
| Individual<br>proprietor (with<br>no registration)                | 8,634  | 97.4                             | 88     | 1.0                              | 138    | 1.6                              | 8,860  | 100.0                            |
| Sole proprietor<br>(with<br>registration)                         | 14     | 46.7                             | 16     | 53.3                             | -      | -                                | 30     | 100.0                            |
| General partnership   | -      | -                                | 2      | 100.0                            | -      | -                                | 2      | 100.0                            |
| Limited partnership   | -      | -                                | 1      | 100.0                            | -      | -                                | 1      | 100.0                            |
| Private limited company   | 10     | 47.6                             | 11     | 52.4                             | -      | -                                | 21     | 100.0                            |
| Public limited company  | -      | -                                | -      | -                                | -      | -                                | -      | -                                |
| Subsidiary of a foreign company                                   | -      | _                                | _      | _                                | _      | _                                | _      | -                                |
| Branch of a<br>foreign<br>company                                 | -      | -                                | 2      | 100.0                            | -      | -                                | 2      | 100.0                            |
| Commercial<br>representative<br>office of a<br>foreign<br>company | -      | -                                | -      | -                                | -      | -                                | -      | -                                |
| Cooperative   | -      | -                                | -      | -                                | -      | -                                | -      | -                                |
| State-<br>owned<br>organization                                   | -      | -                                | -      | -                                | -      | -                                | -      | -                                |
| NGO   | -      | -                                | 1      | 33.3                             | 2      | 66.7                             | 3      | 100.0                            |
| Others  | -      | -                                | -      | -                                | -      | -                                | -      | -                                |
| Total   | 8,658  | 97.1                             | 121    | 1.4                              | 140    | 1.6                              | 8,919  | 100.0                            |

Table2-2-3 Number of Establishments in Textile Industry by Tenure of Business Place and by Ownership (Legal Status)

### 2-3 Area of business places

Area of business place on most of establishments is very small in textile industry. Approximately 40% of the total number of establishments in this industry runs their business in area under  $5m^2$ . Most part of the rests operates in area of  $5m^2$ – under 10 m<sup>2</sup> and 10 m<sup>2</sup>– under 30 m<sup>2</sup>. The number of establishments running their business in area of 100 m<sup>2</sup> or more is 136 and it accounts for only 1.5% of the total establishment in this industry. This coverage is also the small and it is less than that of the whole establishment and manufacturing industry, 7.2% and 5.5% respectively.

(See Figure 2-3-1 and Table 2-3-1)

Compared with Cambodian-owned establishments, foreign-owned establishment prefer to run their business in more spatial area. The number of establishments running their business in the area of  $100 \text{ m}^2$  or more is 23 and it accounts for 60.5% of the total number of foreign-owned establishments in this industry.

(See Figure 2-3-2 and Table 2-3-2)

As mentioned before, this caused by the majority running businesses in home and typed individual proprietor.

(See Figure 2-3-3 and Table 2-3-3)



Figure2-3-1 Composition Ratio of Establishments by Area of Business Place

|   | All Ir  | ndustry                  | Manufactur | ing Industry             | Textile | Industry                 |
|---|---------|--------------------------|------------|--------------------------|---------|--------------------------|
|   | Number  | Composition<br>Ratio (%) | Number     | Composition<br>Ratio (%) | Number  | Composition<br>Ratio (%) |
| Under 5 m <sup>2</sup>                            | 131,758 | 26.1                     | 12,894     | 18.1                     | 3,588   | 40.2                     |
| 5 m <sup>2</sup> - under<br>10 m <sup>2</sup>     | 133,405 | 26.4                     | 20,708     | 29.0                     | 3,110   | 34.9                     |
| 10 m <sup>2</sup> - under<br>30 m <sup>2</sup>    | 121,055 | 24.0                     | 20,441     | 28.6                     | 1,169   | 13.1                     |
| 30 m <sup>2</sup> - under<br>50 m <sup>2</sup>    | 53,903  | 10.7                     | 8,935      | 12.5                     | 611     | 6.9                      |
| 50 m <sup>2</sup> - under<br>100 m <sup>2</sup>   | 28,877  | 5.7                      | 4,517      | 6.3                      | 305     | 3.4                      |
| $100 \text{ m}^2$ - under $200 \text{ m}^2$       | 16,135  | 3.2                      | 2,568      | 3.6                      | 95      | 1.1                      |
| 200 m <sup>2</sup> - under<br>500 m <sup>2</sup>  | 4,649   | 0.9                      | 396        | 0.6                      | 12      | 0.1                      |
| 500 m <sup>2</sup> - under<br>1000 m <sup>2</sup> | 1,886   | 0.4                      | 161        | 0.2                      | 5       | 0.1                      |
| 1000 m <sup>2</sup> or<br>more                    | 13,466  | 2.7                      | 796        | 1.1                      | 24      | 0.3                      |
| Total   | 505,134 | 100.0                    | 71,416     | 100.0                    | 8,919   | 100.0                    |

Table2-3-1 Number of Establishments by Area of Business Place

Figure2-3-2 Composition Ratio of Establishments in Textile Industry by Area of Business Places and by Nationality of the Owners



|   | Cambodian |                          | Fore   | igner                    | Total of Textile<br>Industry |                          |  |
|---|-----------|--------------------------|--------|--------------------------|------------------------------|--------------------------|--|
|   | Number    | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) | Number                       | Composition<br>Ratio (%) |  |
| Under 5 m <sup>2</sup>                            | 3,587     | 40.4                     | 1      | 2.6                      | 3,588                        | 40.2                     |  |
| 5 m <sup>2</sup> - under<br>10 m <sup>2</sup>     | 3,108     | 35.0                     | 2      | 5.3                      | 3,110                        | 34.9                     |  |
| 10 m <sup>2</sup> - under<br>30 m <sup>2</sup>    | 1,168     | 13.2                     | 1      | 2.6                      | 1,169                        | 13.1                     |  |
| 30 m <sup>2</sup> - under<br>50 m <sup>2</sup>    | 607       | 6.8                      | 4      | 10.5                     | 611                          | 6.9                      |  |
| 50 m <sup>2</sup> -under<br>100 m <sup>2</sup>    | 298       | 3.4                      | 7      | 18.4                     | 305                          | 3.4                      |  |
| 100 m <sup>2</sup> - under<br>200 m <sup>2</sup>  | 89        | 1.0                      | 6      | 15.8                     | 95                           | 1.1                      |  |
| 200 m <sup>2</sup> - under<br>500 m <sup>2</sup>  | 8         | 0.1                      | 4      | 10.5                     | 12                           | 0.1                      |  |
| 500 m <sup>2</sup> - under<br>1000 m <sup>2</sup> | 5         | 0.1                      | -      | -                        | 5                            | 0.1                      |  |
| 1000 m <sup>2</sup> or<br>more                    | 11        | 0.1                      | 13     | 34.2                     | 24                           | 0.3                      |  |
| Total   | 8,881     | 100.0                    | 38     | 100.0                    | 8,919                        | 100.0                    |  |

Table2-3-2 Number of Establishments in Textile Industry by Area of Business Places and by Nationality of the Owners



Figure2-3-3 Composition Ratio of Establishments in Textile Industry by Area of Business Place and by Kind of Business Places

Table2-3-3 Number of Establishments in Textile Industry by Area of Business Place and by Kind of Business Places

|  | Street<br>business | Home<br>business | apartment | Business<br>in<br>traditional<br>market | Business<br>in modern<br>shopping<br>mall | Business<br>that is<br>occupying<br>exclusively<br>one block or<br>one building | Others |
|--|--------------------|------------------|-----------|---|---|---|--------|
| Under 5 m <sup>2</sup>                         | -                  | 3,579            | 6         | -                                       | -   | -   | 3      |
| $5 \text{ m}^2$ - under $10 \text{ m}^2$       | -                  | 3,106            | 3         | -                                       | -   | -   | 1      |
| 10m <sup>2</sup> - under 30m <sup>2</sup>      | -                  | 1,163            | 3         | 2                                       | -   | -   | 1      |
| $30 \text{ m}^2$ - under $50 \text{ m}^2$      | -                  | 607              | 4         | -                                       | -   | -   | -      |
| 50 m <sup>2</sup> - under 100 m <sup>2</sup>   | -                  | 292              | 4         | -                                       | -   | 9   | -      |
| $100 \text{ m}^2$ - under $200 \text{ m}^2$    | -                  | 82               | 1         | -                                       | -   | 12  | -      |
| $200 \mathrm{m}^2$ - under $500 \mathrm{m}^2$  | -                  | -                | 3         | -                                       | -   | 9   | -      |
| $500 \mathrm{m}^2$ - under $1000 \mathrm{m}^2$ | -                  | -                | -         | -                                       | -   | 5   | -      |
| 1000 m <sup>2</sup> or more                    | -                  | -                | 3         | -                                       | -   | 21  | -      |
| Total  | -                  | 8,829            | 27        | 2                                       | -   | 56  | 5      |

Table2-3-4 Number of Establishments by Area of Business Place and by Ownership (Legal Status)

|   |        | al proprietor<br>registration) |        | rietor (with<br>tration) | Total  |                          |  |
|---|--------|--------------------------------|--------|--------------------------|--------|--------------------------|--|
|   | Number | Composition<br>Ratio (%)       | Number | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) |  |
| Under 5 $m^2$                                     | 3,588  | 40.5%                          | -      | -                        | 3,588  | 40.4                     |  |
| 5 m <sup>2</sup> - under<br>10 m <sup>2</sup>     | 3,109  | 35.1%                          | 1      | 3.3%                     | 3,110  | 35.0                     |  |
| 10 m <sup>2</sup> - under<br>30 m <sup>2</sup>    | 1,168  | 13.2%                          | -      | -                        | 1,168  | 13.1                     |  |
| 30 m <sup>2</sup> - under<br>50 m <sup>2</sup>    | 603    | 6.8%                           | 7      | 23.3%                    | 610    | 6.9                      |  |
| 50 m <sup>2</sup> - under<br>100 m <sup>2</sup>   | 296    | 3.3%                           | 5      | 16.7%                    | 301    | 3.4                      |  |
| 100 m <sup>2</sup> - under<br>200 m <sup>2</sup>  | 85     | 1.0%                           | 6      | 20.0%                    | 91     | 1.0                      |  |
| 200 m <sup>2</sup> - under<br>500 m <sup>2</sup>  | 6      | 0.1%                           | 1      | 3.3%                     | 7      | 0.1                      |  |
| 500 m <sup>2</sup> - under<br>1000 m <sup>2</sup> | 3      | 0.0%                           | 2      | 6.7%                     | 5      | 0.1                      |  |
| 1000 m <sup>2</sup> or<br>more                    | 2      | 0.0%                           | 8      | 26.7%                    | 10     | 0.1                      |  |
| Total   | 8,860  | 100.0%                         | 30     | 100.0%                   | 8,890  | 100.0                    |  |

-1 by type of proprietor

|   | General | partnership              | Limited p | partnership              | 5      | Fotal                    |
|---|---------|--------------------------|-----------|--------------------------|--------|--------------------------|
|   | Number  | Composition<br>Ratio (%) | Number    | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) |
| Under 5 m <sup>2</sup>                            | -       | -                        | -         | -                        | -      | -                        |
| 5 m <sup>2</sup> - under<br>10 m <sup>2</sup>     | -       | -                        | -         | -                        | -      | -                        |
| 10 m <sup>2</sup> - under<br>30 m <sup>2</sup>    | -       | -                        | -         | -                        | -      | -                        |
| 30 m <sup>2</sup> - under<br>50 m <sup>2</sup>    | -       | -                        | -         | -                        | -      | -                        |
| 50 m <sup>2</sup> - under<br>100 m <sup>2</sup>   | 1       | 50.0%                    | 1         | 100.0%                   | 2      | 66.7                     |
| 100 m <sup>2</sup> - under<br>200 m <sup>2</sup>  | 1       | 50.0%                    | -         | -                        | 1      | 33.3                     |
| 200 m <sup>2</sup> - under<br>500 m <sup>2</sup>  | -       | -                        | -         | -                        | -      | -                        |
| 500 m <sup>2</sup> - under<br>1000 m <sup>2</sup> | -       | -                        | -         | -                        | -      | -                        |
| 1000 m <sup>2</sup> or<br>more                    | -       | -                        | -         | -                        | -      | -                        |
| Total   | 2       | 100.0%                   | 1         | 100.0%                   | 3      | 100.0                    |

-2 by type of partnership
| -3 by type of limited company | -3 | by | type | of | limited | company |
|-------------------------------|----|----|------|----|---------|---------|
|-------------------------------|----|----|------|----|---------|---------|

|   | Private limited company |                          |        | limited<br>pany          | ]      | Fotal                    |
|---|-------------------------|--------------------------|--------|--------------------------|--------|--------------------------|
|   | Number                  | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) |
| Under 5 m <sup>2</sup>                            | -                       | -                        | -      | -                        | -      | -                        |
| 5 m <sup>2</sup> - under<br>10 m <sup>2</sup>     | -                       | -                        | -      | -                        | -      | -                        |
| 10 m <sup>2</sup> - under<br>30 m <sup>2</sup>    | -                       | -                        | -      | -                        | -      | -                        |
| 30 m <sup>2</sup> - under<br>50 m <sup>2</sup>    | 1                       | 4.8%                     | -      | -                        | 1      | 4.8%                     |
| 50 m <sup>2</sup> - under<br>100 m <sup>2</sup>   | 2                       | 9.5%                     | -      | -                        | 2      | 9.5%                     |
| 100 m <sup>2</sup> - under<br>200 m <sup>2</sup>  | 1                       | 4.8%                     | -      | -                        | 1      | 4.8%                     |
| 200 m <sup>2</sup> - under<br>500 m <sup>2</sup>  | 5                       | 23.8%                    | -      | -                        | 5      | 23.8%                    |
| 500 m <sup>2</sup> - under<br>1000 m <sup>2</sup> | -                       | -                        | -      | -                        | -      | -                        |
| 1000 m <sup>2</sup> or<br>more                    | 12                      | 57.1%                    | -      | -                        | 12     | 57.1%                    |
| Total   | 21                      | 100.0%                   | -      | -                        | 21     | 100.0%                   |

# -4 by type of foreign company

|  | Subsidiary of a foreign company |                               | Branch of a foreign company |                               | Commercial<br>representative<br>office of a foreign<br>company |                               | Total  |                               |
|--|---------------------------------|-------------------------------|-----------------------------|-------------------------------|--|-------------------------------|--------|-------------------------------|
|  | Number                          | Compo-<br>sition<br>Ratio (%) | Number                      | Compo-<br>sition<br>Ratio (%) | Number   | Compo-<br>sition<br>Ratio (%) | Number | Compo-<br>sition<br>Ratio (%) |
| Under 5 m <sup>2</sup>   | -                               | -                             | -                           | -                             | -  | -                             | -      | -                             |
| 5 m <sup>2</sup> - under<br>10 m <sup>2</sup>                                | -                               | -                             | -                           | -                             | -  | -                             | -      | -                             |
| $\frac{10 \text{ m}^2 \text{- under}}{30 \text{ m}^2}$                       | -                               | -                             | -                           | -                             | -  | -                             | -      | -                             |
| $\begin{array}{c} 30 \text{ m}^2\text{-under} \\ 50 \text{ m}^2 \end{array}$ | -                               | -                             | -                           | -                             | -  | -                             | -      | -                             |
| 50 m <sup>2</sup> - under<br>100 m <sup>2</sup>                              | -                               | -                             | -                           | -                             | -  | -                             | -      | -                             |
| 100 m <sup>2</sup> -<br>under 200 m <sup>2</sup>                             | -                               | -                             | 1                           | 50.0%                         | -  | -                             | 1      | 50.0                          |
| 200 m <sup>2</sup> -<br>under 500 m <sup>2</sup>                             | -                               | -                             | -                           | -                             | -  | -                             | -      | -                             |
| 500 m <sup>2</sup> -<br>under 1000<br>m <sup>2</sup>                         | -                               | -                             | -                           | -                             | -  | -                             | -      | -                             |
| 1000 m <sup>2</sup> or<br>more   | -                               | -                             | 1                           | 50.0%                         | -  | -                             | 1      | 50.0                          |
| Total  | -                               | -                             | 2                           | 100.0%                        | -  | -                             | 2      | 100.0                         |

|   | Coop   | perative                 |        | -owned<br>ization        | l      | NGO                      |
|---|--------|--------------------------|--------|--------------------------|--------|--------------------------|
|   | Number | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) |
| Under 5 $m^2$                                     | -      | -                        | -      | -                        | -      | -                        |
| 5 m <sup>2</sup> - under<br>10 m <sup>2</sup>     | -      | -                        | -      | -                        | -      | -                        |
| 10 m <sup>2</sup> - under<br>30 m <sup>2</sup>    | -      | -                        | -      | -                        | 1      | 33.3                     |
| 30 m <sup>2</sup> - under<br>50 m <sup>2</sup>    | -      | -                        | -      | -                        | -      | -                        |
| 50 m <sup>2</sup> - under<br>100 m <sup>2</sup>   | -      | -                        | -      | -                        | -      | -                        |
| 100 m <sup>2</sup> - under<br>200 m <sup>2</sup>  | -      | -                        | -      | -                        | 1      | 33.3                     |
| 200 m <sup>2</sup> - under<br>500 m <sup>2</sup>  | -      | -                        | -      | -                        | -      | -                        |
| 500 m <sup>2</sup> - under<br>1000 m <sup>2</sup> | -      | -                        | -      | -                        | -      | -                        |
| 1000 m <sup>2</sup> or<br>more                    | -      | -                        | -      | -                        | 1      | 33.3                     |
| Total   | -      | -                        | -      | -                        | 3      | 100.0                    |

-5 by type of other legal status

#### (continue)

|   | Ot     | hers                     | Т      | Total                    |
|---|--------|--------------------------|--------|--------------------------|
|   | Number | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) |
| Under 5 m <sup>2</sup>                            | -      | -                        | -      | -                        |
| $5 \text{ m}^2$ - under 10 m <sup>2</sup>         | -      | -                        | -      | -                        |
| 10 m <sup>2</sup> - under<br>30 m <sup>2</sup>    | -      | -                        | 1      | 33.3                     |
| 30 m <sup>2</sup> - under<br>50 m <sup>2</sup>    | -      | -                        | -      | -                        |
| 50 m <sup>2</sup> - under<br>100 m <sup>2</sup>   | -      | -                        | -      | -                        |
| 100 m <sup>2</sup> - under<br>200 m <sup>2</sup>  | -      | -                        | 1      | 33.3                     |
| 200 m <sup>2</sup> - under<br>500 m <sup>2</sup>  | -      | -                        | -      | -                        |
| 500 m <sup>2</sup> - under<br>1000 m <sup>2</sup> | -      | -                        | -      | -                        |
| 1000 m <sup>2</sup> or<br>more                    | -      | -                        | 1      | 33.3                     |
| Total   | -      | -                        | 3      | 100.0                    |

#### **2-4-Business Hour**

Approximately 90% of the total establishment in textile industry has been opened their office and shop until 8 o'clock in the morning, which is the same as the whole industry in Cambodia.

A lot of establishments in this industry open their office and shop between 7 and 8 o'clock. Those numbers account for 74.3% of the total establishment in this industry.

(See Figure 2-4-1)

Then, approximately 80% of the total establishments in this industry close their office and shop between 17 and 19 o'clock. Rush time of closing hours in this industry comes between 17 and 18 o'clock. Those numbers account for 70.7% of the total establishment in this industry.

(See Figure 2-4-2 and Table 2-4-1)

Although zones of opening and closing time are different from that of the whole industry and manufacturing industry, there are no huge differences on operating hours among them. The average of business hours in this industry is 10.1 hours. This is slightly shorter than that of the whole industry, 30 minutes, and slightly longer than that of the whole manufacturing industry, 30 minutes.

(See Figure 2-4-3, Figure 2-4-4 and Table 2-4-2)



Figure2-4-1 Composition Ratio of Establishments by Hours of Operating Business (Opening)



Figure2-4-2 Composition Ratio of Establishments by Hours of Operating Business (Closing)

Figure2-4-3 Composition Ratio of Establishments by Hours of Operating Business (Total Hours)







|           | All I   | ndustry                  | Manufact | uring Industry           | Textile Industry |                          |  |
|-----------|---------|--------------------------|----------|--------------------------|------------------|--------------------------|--|
|           | Number  | Composition<br>Ratio (%) | Number   | Composition<br>Ratio (%) | Number           | Composition<br>Ratio (%) |  |
| 0 o'clock | 76      | 0.0                      | 13       | 0.0                      | -                | -                        |  |
| 1         | 162     | 0.0                      | 43       | 0.1                      | 2                | 0.0                      |  |
| 2         | 627     | 0.1                      | 202      | 0.3                      | 3                | 0.0                      |  |
| 3         | 1,909   | 0.4                      | 851      | 1.2                      | 9                | 0.1                      |  |
| 4         | 10,839  | 2.1                      | 1,623    | 2.3                      | 62               | 0.7                      |  |
| 5         | 26,711  | 5.3                      | 2,550    | 3.6                      | 156              | 1.7                      |  |
| 6         | 172,343 | 34.1                     | 12,939   | 18.1                     | 1,029            | 11.5                     |  |
| 7         | 231,171 | 45.8                     | 38,517   | 53.9                     | 6,627            | 74.3                     |  |
| 8         | 29,734  | 5.9                      | 6,946    | 9.7                      | 882              | 9.9                      |  |
| 9         | 7,018   | 1.4                      | 1,604    | 2.2                      | 86               | 1.0                      |  |
| 10        | 3,577   | 0.7                      | 675      | 0.9                      | 24               | 0.3                      |  |
| 11        | 2,188   | 0.4                      | 262      | 0.4                      | 15               | 0.2                      |  |
| 12        | 864     | 0.2                      | 119      | 0.2                      | 6                | 0.1                      |  |
| 13        | 1,935   | 0.4                      | 551      | 0.8                      | 7                | 0.1                      |  |
| 14        | 3,038   | 0.6                      | 1,359    | 1.9                      | 7                | 0.1                      |  |
| 15        | 3,669   | 0.7                      | 2,108    | 3.0                      | 1                | 0.0                      |  |
| 16        | 1,925   | 0.4                      | 837      | 1.2                      | -                |                          |  |
| 17        | 1,156   | 0.2                      | 91       | 0.1                      | -                |                          |  |
| 18        | 410     | 0.1                      | 19       | 0.0                      | -                |                          |  |
| 19        | 116     | 0.0                      | 8        | 0.0                      | -                |                          |  |
| 20        | 32      | 0.0                      | 5        | 0.0                      | -                |                          |  |
| 21        | 11      | 0.0                      | 4        | 0.0                      | -                |                          |  |
| 22        | 4       | 0.0                      | 2        | 0.0                      | -                |                          |  |
| 23        | 6       | 0.0                      | 4        | 0.0                      | -                |                          |  |
| 24 hours  | 5,613   | 1.1                      | 84       | 0.1                      | 3                | 0.0                      |  |
| Total     | 505,134 | 100.0                    | 71,416   | 100.0                    | 8,919            | 100.0                    |  |

Table2-4-1 Number of Establishments by Hours of Operating Business -Opening and Closing Time

|           | All I   | ndustry                  | Manufact | uring Industry           | Textile | eIndustry                |
|-----------|---------|--------------------------|----------|--------------------------|---------|--------------------------|
|           | Number  | Composition<br>Ratio (%) | Number   | Composition<br>Ratio (%) | Number  | Composition<br>Ratio (%) |
| 0 o'clock | 1,469   | 0.3                      | 95       | 0.1                      | -       | -                        |
| 1         | 105     | 0.0                      | -        | -                        | -       | -                        |
| 2         | 125     | 0.0                      | 2        | 0.0                      | -       | -                        |
| 3         | 68      | 0.0                      | 4        | 0.0                      | -       | -                        |
| 4         | 35      | 0.0                      | 7        | 0.0                      | -       | -                        |
| 5         | 39      | 0.0                      | 18       | 0.0                      | -       | -                        |
| 6         | 93      | 0.0                      | 52       | 0.1                      | -       | -                        |
| 7         | 313     | 0.1                      | 122      | 0.2                      | -       | -                        |
| 8         | 1,409   | 0.3                      | 254      | 0.4                      | -       | -                        |
| 9         | 5,044   | 1.0                      | 438      | 0.6                      | 1       | 0.0                      |
| 10        | 9,266   | 1.8                      | 815      | 1.1                      | 4       | 0.0                      |
| 11        | 19,068  | 3.8                      | 1,301    | 1.8                      | 4       | 0.0                      |
| 12        | 8,316   | 1.6                      | 465      | 0.7                      | 1       | 0.0                      |
| 13        | 3,986   | 0.8                      | 763      | 1.1                      | 3       | 0.0                      |
| 14        | 3,994   | 0.8                      | 1,018    | 1.4                      | 8       | 0.1                      |
| 15        | 7,197   | 1.4                      | 2,052    | 2.9                      | 90      | 1.0                      |
| 16        | 30,981  | 6.1                      | 7,621    | 10.7                     | 1,096   | 12.3                     |
| 17        | 186,463 | 36.9                     | 36,147   | 50.6                     | 6,303   | 70.7                     |
| 18        | 109,502 | 21.7                     | 12,580   | 17.6                     | 999     | 11.2                     |
| 19        | 53,034  | 10.5                     | 3,462    | 4.8                      | 127     | 1.4                      |
| 20        | 29,556  | 5.9                      | 1,851    | 2.6                      | 124     | 1.4                      |
| 21        | 17,582  | 3.5                      | 1,128    | 1.6                      | 114     | 1.3                      |
| 22        | 9,436   | 1.9                      | 797      | 1.1                      | 42      | 0.5                      |
| 23        | 2,440   | 0.5                      | 340      | 0.5                      | -       | -                        |
| 24 hours  | 5,613   | 1.1                      | 84       | 0.1                      | 3       | 0.0                      |
| Total     | 505,134 | 100.0                    | 71,416   | 100.0                    | 8,919   | 100.0                    |

|                                 | All Industry |                          | Manufactur | Manufacturing Industry   |        | Textile Industry         |  |
|---------------------------------|--------------|--------------------------|------------|--------------------------|--------|--------------------------|--|
|                                 | Number       | Composition<br>Ratio (%) | Number     | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) |  |
| less than 5<br>hours            | 19,100       | 3.8                      | 2,812      | 3.9                      | 79     | 0.9                      |  |
| 5h00m -<br>9h59m                | 467,057      | 92.5                     | 62,559     | 87.6                     | 8,780  | 98.4                     |  |
| 10h00m -<br>14h59m              | 11,646       | 2.3                      | 2,966      | 4.2                      | 59     | 0.7                      |  |
| 15h00m -<br>19h59m              | 7,278        | 1.4                      | 3,064      | 4.3                      | 1      | 0.0                      |  |
| 20 hours or<br>more             | 53           | 0.0                      | 15         | 0.0                      | -      | -                        |  |
| Total                           | 505,134      | 100.0                    | 71,416     | 100.0                    | 8,919  | 100.0                    |  |
| Average of<br>Business<br>Hours | 10.6 hours   |                          | 9.6 hours  |                          | 10.1   | hours                    |  |

Table 2-4-2 Number of Establishments by Hours of Operating Business -Total Hours-

#### **Chapter 3 Employment**

#### **3-1-Number of persons engaged**

The number of persons engaged in Textile Industry is 39,041. It accounts for 1.8% of total number of the person engaged in whole industry and 7.4% of that of manufacturing industry.

(See Table 3-1-1)

In textile industry, persons engaged in huge establishments with 1,000 persons or more cover 34.5% of their total number. Compared with the whole industry and manufacturing industry, this coverage on small-scaled establishment with a few persons engaged is small.

(See Figure 3-1-2 and Table3-1-2)

| Table 3-1-1 N | lumber of | persons | engaged |
|---------------|-----------|---------|---------|
|---------------|-----------|---------|---------|

|                           | Number of<br>Establishments | Number of<br>Persons<br>engaged | Composition<br>Ratio of All<br>Industry (%) | Composition<br>Ratio of<br>Manufacturing<br>Industry (%) |
|---------------------------|-----------------------------|---------------------------------|---|--|
| All Industry              | 505,134                     | 1,673,390                       | 100.0                                       | -  |
| Manufacturing<br>Industry | 71,416                      | 530,341                         | 14.1  | 100.0  |
| Textile Industry          | 8,919                       | 39,041                          | 1.8   | 7.4  |

Figure3-1 Composition Ratio of Persons engaged by Size of Persons



|                             | All In    | dustry                   | Manufactur | ing Industry             | Textile Industry |                          |
|-----------------------------|-----------|--------------------------|------------|--------------------------|------------------|--------------------------|
|                             | Number    | Composition<br>Ratio (%) | Number     | Composition<br>Ratio (%) | Number           | Composition<br>Ratio (%) |
| 1 person                    | 222,167   | 13.3                     | 23,877     | 4.5                      | 4,355            | 11.2                     |
| 2 persons                   | 352,428   | 21.1                     | 57,418     | 10.8                     | 6,334            | 16.2                     |
| 3 persons                   | 139,140   | 8.3                      | 25,626     | 4.8                      | 2,502            | 6.4                      |
| 4 persons                   | 83,508    | 5.0                      | 15,952     | 3.0                      | 1,032            | 2.6                      |
| 5-9<br>persons              | 163,287   | 9.8                      | 25,951     | 4.9                      | 938              | 2.4                      |
| 10-19<br>persons            | 105,871   | 6.3                      | 12,905     | 2.4                      | 725              | 1.9                      |
| 20-49<br>persons            | 99,471    | 5.9                      | 12,874     | 2.4                      | 1,717            | 4.4                      |
| 50-99<br>persons            | 55,279    | 3.3                      | 10,759     | 2.0                      | 1,231            | 3.2                      |
| 100-499<br>persons          | 110,238   | 6.6                      | 50,359     | 9.5                      | 2,946            | 7.5                      |
| 500-999<br>persons          | 86,906    | 5.2                      | 65,417     | 12.3                     | 3,791            | 9.7                      |
| 1,000<br>persons or<br>more | 255,095   | 15.2                     | 229,203    | 43.2                     | 13,470           | 34.5                     |
| Total                       | 1,673,390 | 100.0                    | 530,341    | 100.0                    | 39,041           | 100.0                    |

Table 3-1-2 Number of Persons engaged by Size of Person

#### 3-2 Number of persons engaged by size

In textile industry, the number of persons engaged in "Weaving of textiles" is 31,997 and the largest. It covers 82% of the total number of persons engaged. (See Figure 3-2 and Table3-2-1)

That is why, although concentration of persons engaged in" weaving of textiles" means concentration in huge establishments with 1,000 persons or more as mentioned before, "Finishing of textiles" and "Manufacture of knitted and crocheted fabric" are also large coverage of the number of persons engaged in huge one.

(See Table3-2-2)

On the other hand, number of persons engaged per establishment is 4.4 in the whole textile industry. This is caused by overwhelming majority of Individual proprietor (with no registration). Their number of persons engaged per establishment is only 2.2. The largest one is 1,903 of Branch of a foreign company. These of Sole proprietor (with registration) and Private limited company are also large. They account for approximately 341 and 278 respectively. (See Table3-2-3)



Figure3-2 Composition Ratio of Persons engaged in Textile Industry by Class of ISIC

|   | Number of<br>Persons<br>Engaged | Composition<br>Ratio of Textile<br>Industry (%) |
|---|---------------------------------|---|
| Total of Textile Industry                               | 39,041                          | 100.0   |
| Preparation and spinning of textile fibers              | 124                             | 0.3   |
| Weaving of textiles                                     | 31,997                          | 82.0  |
| Finishing of textiles                                   | 4,795                           | 12.3  |
| Manufacture of knitted and crocheted fabrics            | 1,343                           | 3.4   |
| Manufacture of made-up textile articles, except apparel | 558                             | 1.4   |
| Manufacture of carpets and rugs                         | 73                              | 0.2   |
| Manufacture of cordage, rope, twine and netting         | 69                              | 0.2   |
| Manufacture of other textiles n.e.c                     | 82                              | 0.2   |

Table 3-2-1 Number of Persons engaged in Textile Industry by Class of ISIC

|                             | Preparation and<br>spinning of textile<br>fibers |                          | Weaving | of textiles              | Finishing | of textiles              |
|-----------------------------|--|--------------------------|---------|--------------------------|-----------|--------------------------|
|                             | Number   | Composition<br>Ratio (%) | Number  | Composition<br>Ratio (%) | Number    | Composition<br>Ratio (%) |
| 1 person                    | 10   | 8.1                      | 4,117   | 12.9                     | -         | -                        |
| 2 persons                   | 14   | 11.3                     | 6,132   | 19.2                     | -         | -                        |
| 3 persons                   | 9  | 7.3                      | 2,442   | 7.6                      | 6         | 0.1                      |
| 4 persons                   | 8  | 6.5                      | 996     | 3.1                      | 4         | 0.1                      |
| 5-9<br>persons              | 5  | 4.0                      | 808     | 2.5                      | -         | -                        |
| 10-19<br>persons            | 13   | 10.5                     | 594     | 1.9                      | -         | -                        |
| 20-49<br>persons            | 65   | 52.4                     | 1,522   | 4.8                      | 110       | 2.3                      |
| 50-99<br>persons            | -  | -                        | 990     | 3.1                      | 183       | 3.8                      |
| 100-499<br>persons          | -  | -                        | 2,119   | 6.6                      | 726       | 15.1                     |
| 500-999<br>persons          | -  | -                        | 2,573   | 8.0                      | -         | -                        |
| 1,000<br>persons or<br>more | -  | -                        | 9,704   | 30.3                     | 3,766     | 78.5                     |
| Total                       | 124  | 100.0                    | 31,997  | 100.0                    | 4,795     | 100.0                    |

Table3-2-2 Number of Persons engaged in Textile Industry by Size of Person and by Class of ISIC

## (Continue)

|                             |        | e of knitted<br>ted fabrics | made-uj | cture of<br>p textile<br>cept apparel |        | e of carpets<br>rugs     |
|-----------------------------|--------|-----------------------------|---------|---------------------------------------|--------|--------------------------|
|                             | Number | Composition<br>Ratio (%)    | Number  | Composition<br>Ratio (%)              | Number | Composition<br>Ratio (%) |
| 1 person                    | -      | -                           | 210     | 37.6                                  | -      | -                        |
| 2 persons                   | -      | -                           | 166     | 29.7                                  | 4      | 5.5                      |
| 3 persons                   | -      | -                           | 39      | 7.0                                   | -      | -                        |
| 4 persons                   | -      | -                           | 16      | 2.9                                   | 4      | 5.5                      |
| 5-9<br>persons              | 9      | 0.7                         | 34      | 6.1                                   | 35     | 47.9                     |
| 10-19<br>persons            | 15     | 1.1                         | 73      | 13.1                                  | 30     | 41.1                     |
| 20-49<br>persons            | -      | -                           | 20      | 3.6                                   | -      | -                        |
| 50-99<br>persons            | -      | -                           | -       | -                                     | -      | -                        |
| 100-499<br>persons          | 101    | 7.5                         | -       | -                                     | -      | -                        |
| 500-999<br>persons          | 1,218  | 90.7                        | -       | -                                     | -      | -                        |
| 1,000<br>persons or<br>more | -      | -                           | -       | -                                     | -      | -                        |
| Total                       | 1,343  | 100.0                       | 558     | 100.0                                 | 73     | 100.0                    |

## (Continue)

|                             | Manufacture of<br>cordage, rope, twine<br>and netting |                          |        | re of other<br>s n.e.c.  | Total of Textile<br>Industry |                          |  |
|-----------------------------|---|--------------------------|--------|--------------------------|------------------------------|--------------------------|--|
|                             | Number  | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) | Number                       | Composition<br>Ratio (%) |  |
| 1 person                    | 14  | 20.3                     | 4      | 4.9                      | 4,355                        | 11.2                     |  |
| 2 persons                   | 8   | 11.6                     | 10     | 12.2                     | 6,334                        | 16.2                     |  |
| 3 persons                   | -   | -                        | 6      | 7.3                      | 2,502                        | 6.4                      |  |
| 4 persons                   | -   | -                        | 4      | 4.9                      | 1,032                        | 2.6                      |  |
| 5-9<br>persons              | 47  | 68.1                     | -      | -                        | 938                          | 2.4                      |  |
| 10-19<br>persons            | -   | -                        | -      | -                        | 725                          | 1.9                      |  |
| 20-49<br>persons            | -   | -                        | -      | -                        | 1,717                        | 4.4                      |  |
| 50-99<br>persons            | -   | -                        | 58     | 70.7                     | 1,231                        | 3.2                      |  |
| 100-499<br>persons          | -   | -                        | -      | -                        | 2,946                        | 7.5                      |  |
| 500-999<br>persons          | -   | -                        | -      | -                        | 3,791                        | 9.7                      |  |
| 1,000<br>persons or<br>more | -   | -                        | -      | -                        | 13,470                       | 34.5                     |  |
| Total                       | 69  | 100.0                    | 82     | 100.0                    | 39,041                       | 100.0                    |  |

|   | Number of persons engaged | Composition<br>Ratio (%) | Number of<br>persons<br>engaged per<br>establishment | (Number of<br>applicable<br>establishment) |
|---|---------------------------|--------------------------|--|--|
| Individual proprietor (with no registration)          | 19,059                    | 48.8                     | 2.2  | 8,860                                      |
| Sole proprietor (with registration)                   | 10,243                    | 26.2                     | 341.4  | 30   |
| General partnership                                   | 43                        | 0.1                      | 21.5   | 2  |
| Limited partnership                                   | 20                        | 0.1                      | 20   | 1  |
| Private limited company                               | 5,833                     | 14.9                     | 277.8  | 21   |
| Public limited company                                | -                         | -                        | -  | -  |
| Subsidiary of a foreign company                       | -                         | -                        | -  | -  |
| Branch of a foreign company                           | 3,806                     | 9.7                      | 1,903.0  | 2  |
| Commercial representative office of a foreign company | -                         | -                        | -  | -  |
| Cooperative   | -                         | -                        | -  | -  |
| State-owned organization                              | -                         | -                        | -  | -  |
| NGO   | 37                        | 0.1                      | 12.3   | 3  |
| Others  | -                         | -                        | -  | -  |
| Total (Textile Industry)                              | 39,041                    | 100.0                    | 4.4  | 8,919                                      |

Table 3-2-3 Number of Persons engaged in Textile Industry by Ownership (Legal Status)

### **3-3** Number of persons engaged by type of sex

Although the share of persons engaged of female exceeds that of male in Cambodia, coverage of female is 81.5% and larger in textile industry, and there are no huge difference of female coverage between class of ISIC in this industry except Manufacture of carpets and rugs with 73 persons engaged.

(See Figure 3-3-1, Table3-3-1, Figure 3-3-2 and Table3-3-2)

Compared with the whole industry and manufacturing industry, shares of female in each type of employee are large in textile industry.

(See Table3-3-3)



Figure 3-3-1 Composition Ratio of Persons engaged by Type of Sex

| Table 3-3-1 Numb | er of Persons engage | ed by Type of Sex |
|------------------|----------------------|-------------------|
|                  |                      |                   |

|                           | Male    |                          | Fen       | nale                     | Total     |                          |  |
|---------------------------|---------|--------------------------|-----------|--------------------------|-----------|--------------------------|--|
|                           | Number  | Composition<br>Ratio (%) | Number    | Composition<br>Ratio (%) | Number    | Composition<br>Ratio (%) |  |
| All Industry              | 649,358 | 38.8                     | 1,024,032 | 61.2                     | 1,673,390 | 100.0                    |  |
| Manufacturing<br>Industry | 141,755 | 26.7                     | 388,586   | 73.3                     | 530,341   | 100.0                    |  |
| Textile<br>Industry       | 7,219   | 18.5                     | 31,822    | 81.5                     | 39,041    | 100.0                    |  |



Figure3-3-2 Composition Ratio of Persons engaged in Textile Industry by Type of Sex and by Class of ISIC

|  | М      | ale                      | Fei    | male                     | Т      | `otal                    |
|--|--------|--------------------------|--------|--------------------------|--------|--------------------------|
|  | Number | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) |
| Textile Industry   | 7,219  | 18.5                     | 31,822 | 81.5                     | 39,041 | 100.0                    |
| Preparation and<br>spinning of<br>textile fibers                 | 32     | 25.8                     | 92     | 74.2                     | 124    | 100.0                    |
| Weaving of textiles  | 6,120  | 19.1                     | 25,877 | 80.9                     | 31,997 | 100.0                    |
| Finishing of textiles  | 558    | 11.6                     | 4,237  | 88.4                     | 4,795  | 100.0                    |
| Manufacture of<br>knitted and<br>crocheted<br>fabrics            | 357    | 26.6                     | 986    | 73.4                     | 1,343  | 100.0                    |
| Manufacture of<br>made-up textile<br>articles, except<br>apparel | 64     | 11.5                     | 494    | 88.5                     | 558    | 100.0                    |
| Manufacture of<br>carpets and rugs                               | 55     | 75.3                     | 18     | 24.7                     | 73     | 100.0                    |
| Manufacture of<br>cordage, rope,<br>twine and<br>netting         | 18     | 26.1                     | 51     | 73.9                     | 69     | 100.0                    |
| Manufacture of<br>other textiles<br>n.e.c.                       | 15     | 18.3                     | 67     | 81.7                     | 82     | 100.0                    |

Table 3-3-2 Number of Persons engaged in Textile Industry by Type of Sex and by Class of ISIC

# Table 3-3-3 Numbers of Persons engaged by Type of Sex and by Type of Employee (including Voluntarily-engaged Persons)

|   | N       | Iale                     | Fen       | Female                   |           | Total                    |  |
|---|---------|--------------------------|-----------|--------------------------|-----------|--------------------------|--|
|   | Number  | Composition<br>Ratio (%) | Number    | Composition<br>Ratio (%) | Number    | Composition<br>Ratio (%) |  |
| Self-employed<br>proprietors, sole<br>proprietors | 160,972 | 33.1                     | 325,321   | 66.9                     | 486,293   | 100                      |  |
| Unpaid family<br>workers                          | 151,241 | 43.8                     | 194,075   | 56.2                     | 345,316   | 100                      |  |
| Regular employees                                 | 306,996 | 40.6                     | 448,784   | 59.4                     | 755,780   | 100                      |  |
| Other employees                                   | 30,149  | 35.1                     | 55,852    | 64.9                     | 86,001    | 100                      |  |
| Sub Total   | 649,358 | 38.8                     | 1,024,032 | 61.2                     | 1,673,390 | 100                      |  |
| Voluntarily-engaged persons                       | 67,559  | 83.3                     | 13,544    | 16.7                     | 81,103    | 100                      |  |
| Total   | 716,917 | 40.9                     | 1,037,576 | 59.1                     | 1,754,493 | 100                      |  |

# -1 All Industry

## -2 Manufacturing Industry

|   | N       | Male                     |         | Female                   |         | Total                    |  |
|---|---------|--------------------------|---------|--------------------------|---------|--------------------------|--|
|   | Number  | Composition<br>Ratio (%) | Number  | Composition<br>Ratio (%) | Number  | Composition<br>Ratio (%) |  |
| Self-employed<br>proprietors, sole<br>proprietors | 38,725  | 54.8                     | 31,928  | 45.2                     | 70,653  | 100                      |  |
| Unpaid family<br>workers                          | 24,828  | 40.2                     | 36,895  | 59.8                     | 61,723  | 100                      |  |
| Regular employees                                 | 65,074  | 19.3                     | 272,907 | 80.7                     | 337,981 | 100                      |  |
| Other employees                                   | 13,128  | 21.9                     | 46,856  | 78.1                     | 59,984  | 100                      |  |
| Sub Total   | 141,755 | 26.7                     | 388,586 | 73.3                     | 530,341 | 100                      |  |
| Voluntarily-engaged persons                       | 85      | 28.5                     | 213     | 71.5                     | 298     | 100                      |  |
| Total   | 141,840 | 26.7                     | 388,799 | 73.3                     | 530,639 | 100                      |  |

# -3 Textile Industry

|   | M      | Iale                     | Fen    | Female                   |        | Total                    |  |
|---|--------|--------------------------|--------|--------------------------|--------|--------------------------|--|
|   | Number | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) |  |
| Self-employed<br>proprietors, sole<br>proprietors | 774    | 8.8                      | 8,040  | 91.2                     | 8,814  | 100                      |  |
| Unpaid family<br>workers                          | 2,002  | 34.2                     | 3,846  | 65.8                     | 5,848  | 100                      |  |
| Regular employees                                 | 3,707  | 19.8                     | 15,049 | 80.2                     | 18,756 | 100                      |  |
| Other employees                                   | 736    | 13.1                     | 4,887  | 86.9                     | 5,623  | 100                      |  |
| Sub Total   | 7,219  | 18.5                     | 31,822 | 81.5                     | 39,041 | 100                      |  |
| Voluntarily-engaged persons                       | -      | -                        | 1      | 100                      | 1      | 100                      |  |
| Total   | 7,219  | 18.5                     | 31,822 | 81.5                     | 39,042 | 100                      |  |

#### 3-4 Number of persons engaged by type of employee

In textile industry, share of regular employee is approximately a half and large. This ratio is larger than that of the whole industry but smaller than that of manufacturing industry. Composition of type of employee in textile industry is not similar to manufacturing industry but the whole industry.

(See Figure 3-4 and Table 3-4-1)

Number of Self-employed proprietors, sole proprietors and Unpaid family workers are large in Individual proprietor (with no registration), 8,795 and 5,841 respectively, and number of regular employee is large in Sole proprietor (with registration) and Private limited company, 10,161 and 5,518 respectively. (See Table3-4-2)



Figure 3-4 Composition Ratio of Persons engaged by Type of Employee

| volumently engaged reasons)                       |           |                          |         |                          |                  |                          |  |  |
|---|-----------|--------------------------|---------|--------------------------|------------------|--------------------------|--|--|
|   | All In    | dustry                   |         | cturing<br>Istry         | Textile Industry |                          |  |  |
|   | Number    | Composition<br>Ratio (%) | Number  | Composition<br>Ratio (%) | Number           | Composition<br>Ratio (%) |  |  |
| Self-employed<br>proprietors, sole<br>proprietors | 486,293   | 27.7                     | 70,653  | 13.3                     | 8,814            | 22.6                     |  |  |
| Unpaid family<br>workers                          | 345,316   | 19.7                     | 61,723  | 11.6                     | 5,848            | 15.0                     |  |  |
| Regular<br>employees                              | 755,780   | 43.1                     | 337,981 | 63.7                     | 18,756           | 48.0                     |  |  |
| Other<br>employees                                | 86,001    | 4.9                      | 59,984  | 11.3                     | 5,623            | 14.4                     |  |  |
| Sub Total   | 1,673,390 | 95.4                     | 530,341 | 99.9                     | 39,041           | 100.0                    |  |  |
| Voluntarily<br>-engaged<br>persons                | 81,103    | 4.6                      | 298     | 0.1                      | 1                | 0.0                      |  |  |
| Total   | 1,754,493 | 100.0                    | 530,639 | 100.0                    | 39,042           | 100.0                    |  |  |

Table3-4-1 Numbers of Persons engaged by Type of Employee (including Voluntarily-engaged Persons)

| Table3-4-2 Numbers of Persons engaged in Textile Industr | y by Type of Employee |
|--|-----------------------|
| and by Ownership (Legal Status)                          |                       |

| -1 by type of proprie | tor |
|-----------------------|-----|
|-----------------------|-----|

|   | Individual proprietor<br>(with no registration) |                          |        | ietor (with<br>ration)   | Total  |                          |
|---|---|--------------------------|--------|--------------------------|--------|--------------------------|
|   | Number  | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) |
| Self-employed<br>proprietors, sole<br>proprietors | 8,795   | 46.1                     | 18     | 0.2                      | 8,813  | 30.1                     |
| Unpaid family<br>workers                          | 5,841   | 30.6                     | 7      | 0.1                      | 5,848  | 20.0                     |
| Regular employees                                 | 2,941   | 15.4                     | 10,161 | 99.2                     | 13,102 | 44.7                     |
| Other employees                                   | 1,482   | 7.8                      | 57     | 0.6                      | 1,539  | 5.3                      |
| Voluntarily-engaged persons                       | 1   | 0.0                      | -      | -                        | 1      | 0.0                      |
| Total   | 19,060  | 100.0                    | 10,243 | 100.0                    | 29,303 | 100.0                    |

# -2 by type of partnership

|   | General partnership |                          | Limited p | artnership               | Total  |                          |  |
|---|---------------------|--------------------------|-----------|--------------------------|--------|--------------------------|--|
|   | Number              | Composition<br>Ratio (%) | Number    | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) |  |
| Self-employed<br>proprietors, sole<br>proprietors | -                   | -                        | -         | -                        | -      | -                        |  |
| Unpaid family<br>workers                          | -                   | -                        | -         | -                        | -      | -                        |  |
| Regular employees                                 | 14                  | 32.6                     | 20        | 100.0                    | 34     | 54.0                     |  |
| Other employees                                   | 29                  | 67.4                     | -         | -                        | 29     | 46.0                     |  |
| Voluntarily-engaged persons                       | -                   | -                        | -         | -                        | -      | -                        |  |
| Total   | 43                  | 100.0                    | 20        | 100.0                    | 63     | 100.0                    |  |

## -3 by type of limited company

|   | Private<br>com                  | limited<br>pany | Total  |                          |  |
|---|---------------------------------|-----------------|--------|--------------------------|--|
|   | Number Composition<br>Ratio (%) |                 | Number | Composition<br>Ratio (%) |  |
| Self-employed<br>proprietors, sole<br>proprietors | -                               | -               | -      | -                        |  |
| Unpaid family<br>workers                          | -                               | -               | -      | -                        |  |
| Regular employees                                 | 5,518                           | 94.6            | 5,518  | 94.6                     |  |
| Other employees                                   | 315                             | 5.4             | 315    | 5.4                      |  |
| Voluntarily-engaged persons                       | -                               | -               | -      | -                        |  |
| Total   | 5,833                           | 100.0           | 5,833  | 100.0                    |  |

(note) In textile industry, number of persons engaged in Public limited company is nothing, and then omitting in this table.

#### -4 by type of foreign company

|  | Branch of com | f a foreign<br>pany      | Total  |                          |  |
|--|---------------|--------------------------|--------|--------------------------|--|
|  | Number        | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) |  |
| Self-<br>employed proprietors,<br>sole proprietors | -             | -                        | -      | -                        |  |
| Unpaid family<br>workers                           | -             | -                        | -      | -                        |  |
| Regular employees                                  | 66            | 1.7                      | 66     | 1.7                      |  |
| Other employees                                    | 3,740         | 98.3                     | 3,740  | 98.3                     |  |
| Voluntarily-engaged persons                        | -             | -                        | -      | -                        |  |
| Total  | 3,806         | 100.0                    | 3,806  | 100.0                    |  |

(note) In textile industry, number of persons engaged in Subsidiary of a foreign company and Commercial representative office of a foreign company are nothing, and then omitting in this table.

-5 by type of other legal status

|   | NO     | <u> </u>                 | Total  |                          |  |
|---|--------|--------------------------|--------|--------------------------|--|
|   | Number | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) |  |
| Self-employed<br>proprietors, sole<br>proprietors | 1      | 2.7                      | 1      | 2.7                      |  |
| Unpaid family<br>workers                          | -      | -                        | -      | -                        |  |
| Regular employees                                 | 36     | 97.3                     | 36     | 97.3                     |  |
| Other employees                                   | -      | -                        | -      | -                        |  |
| Voluntarily-engaged persons                       | -      | -                        | -      | -                        |  |
| Total   | 37     | 100.0                    | 37     | 100.0                    |  |

(note) In textile industry, number of persons engaged in Cooperative, State-owned organization and others are nothing, and then omitting in this table.

#### 3-5 Number of persons engaged by nationality of owners

In textile industry, persons engaged in establishment of foreign owner cover only 28.8% of the total person engaged in this industry. This coverage is larger than that of the whole industry, 17.5%, however smaller than that of the total of manufacturing industry, 45%.

#### (See Figure 3-5-1)

While the composition ratio of foreign-owned establishment is small as mentioned before, number of persons engaged per foreign-owned establishment is larger than that of Cambodian-owned one. This is a one of the reasons above.

In fact, the coverage of persons engaged in foreign-owned establishment with 100 person or more is approximately 90%, and that of establishment with 1,000 persons or more covers 56.4% and large in this industry.

(See Table 3-5-1 and Table 3-5-2)



Figure3-5 Composition Ratio of Persons engaged by Nationality of Owners

|                           | Cambodian |                          | Fore    | igner                    | Total     |                          |
|---------------------------|-----------|--------------------------|---------|--------------------------|-----------|--------------------------|
|                           | Number    | Composition<br>Ratio (%) | Number  | Composition<br>Ratio (%) | Number    | Composition<br>Ratio (%) |
| All Industry              | 1,381,254 | 82.5                     | 292,136 | 17.5                     | 1,673,390 | 100                      |
| Manufacturing<br>Industry | 291,647   | 55.0                     | 238,694 | 45.0                     | 530,341   | 100                      |
| Textile<br>Industry       | 27,806    | 71.2                     | 11,235  | 28.8                     | 39,041    | 100                      |

Table3-5-1 Numbers of Persons engaged by Nationality of Owner

#### (continue)

|                           | Number of Persons | Number of Persons |
|---------------------------|-------------------|-------------------|
|                           | engaged per       | engaged per       |
|                           | establishment of  | establishment of  |
|                           | Cambodian owner   | Foreign owner     |
| All Industry              | 2.8               | 51.8              |
| Manufacturing<br>Industry | 4.1               | 352.5             |
| Textile<br>Industry       | 3.1               | 295.6             |

| -1 All Industry             |           |                          |         |                          |           |                          |  |  |
|-----------------------------|-----------|--------------------------|---------|--------------------------|-----------|--------------------------|--|--|
|                             | Camb      | odian                    | Fore    | igner                    | Total     |                          |  |  |
|                             | Number    | Composition<br>Ratio (%) | Number  | Composition<br>Ratio (%) | Number    | Composition<br>Ratio (%) |  |  |
| 1 person                    | 220,596   | 16.0                     | 1,571   | 0.5                      | 222,167   | 13.3                     |  |  |
| 2 persons                   | 349,774   | 25.3                     | 2,654   | 0.9                      | 352,428   | 21.1                     |  |  |
| 3 persons                   | 137,547   | 10.0                     | 1,593   | 0.5                      | 139,140   | 8.3                      |  |  |
| 4 persons                   | 81,968    | 5.9                      | 1,540   | 0.5                      | 83,508    | 5.0                      |  |  |
| 5-9<br>persons              | 158,402   | 11.5                     | 4,885   | 1.7                      | 163,287   | 9.8                      |  |  |
| 10-19<br>persons            | 101,248   | 7.3                      | 4,623   | 1.6                      | 105,871   | 6.3                      |  |  |
| 20-49<br>persons            | 91,620    | 6.6                      | 7,851   | 2.7                      | 99,471    | 5.9                      |  |  |
| 50-99<br>persons            | 46,404    | 3.4                      | 8,875   | 3.0                      | 55,279    | 3.3                      |  |  |
| 100-499<br>persons          | 67,020    | 4.9                      | 43,218  | 14.8                     | 110,238   | 6.6                      |  |  |
| 500-999<br>persons          | 40,272    | 2.9                      | 46,634  | 16.0                     | 86,906    | 5.2                      |  |  |
| 1,000<br>persons<br>or more | 86,403    | 6.3                      | 168,692 | 57.7                     | 255,095   | 15.2                     |  |  |
| Total                       | 1,381,254 | 100                      | 292,136 | 100                      | 1,673,390 | 100                      |  |  |

 Table 3-5-2 Number of persons engaged in Textile Industry by Size of Person engaged and by Nationality of Owners

# -2 Manufacturing

|                             | Cambodian |                          | Fore    | igner                    | Total   |                          |  |
|-----------------------------|-----------|--------------------------|---------|--------------------------|---------|--------------------------|--|
|                             | Number    | Composition<br>Ratio (%) | Number  | Composition<br>Ratio (%) | Number  | Composition<br>Ratio (%) |  |
| 1 person                    | 23,812    | 8.2                      | 65      | 0.0                      | 23,877  | 4.5                      |  |
| 2 persons                   | 57,248    | 19.6                     | 170     | 0.1                      | 57,418  | 10.8                     |  |
| 3 persons                   | 25,473    | 8.7                      | 153     | 0.1                      | 25,626  | 4.8                      |  |
| 4 persons                   | 15,844    | 5.4                      | 108     | 0.0                      | 15,952  | 3.0                      |  |
| 5-9<br>persons              | 25,642    | 8.8                      | 309     | 0.1                      | 25,951  | 4.9                      |  |
| 10-19<br>persons            | 12,468    | 4.3                      | 437     | 0.2                      | 12,905  | 2.4                      |  |
| 20-49<br>persons            | 11,483    | 3.9                      | 1,391   | 0.6                      | 12,874  | 2.4                      |  |
| 50-99<br>persons            | 6,384     | 2.2                      | 4,375   | 1.8                      | 10,759  | 2.0%                     |  |
| 100-499<br>persons          | 16,713    | 5.7                      | 33,646  | 14.1                     | 50,359  | 9.5                      |  |
| 500-999<br>persons          | 23,420    | 8.0                      | 41,997  | 17.6                     | 65,417  | 12.3                     |  |
| 1,000<br>persons<br>or more | 73,160    | 25.1                     | 156,043 | 65.4                     | 229,203 | 43.2                     |  |
| Total                       | 291,647   | 100                      | 238,694 | 100                      | 530,341 | 100                      |  |

# -3 Textile Industry

|                             | Cambodian |                          | Fore   | igner                    | Total  |                          |  |
|-----------------------------|-----------|--------------------------|--------|--------------------------|--------|--------------------------|--|
|                             | Number    | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) |  |
| 1 person                    | 4,354     | 15.7                     | 1      | 0.0                      | 4,355  | 11.2                     |  |
| 2 persons                   | 6,334     | 22.8                     | -      | -                        | 6,334  | 16.2                     |  |
| 3 persons                   | 2,496     | 9.0                      | 6      | 0.1                      | 2,502  | 6.4                      |  |
| 4 persons                   | 1,024     | 3.7                      | 8      | 0.1                      | 1,032  | 2.6                      |  |
| 5-9<br>persons              | 930       | 3.3                      | 8      | 0.1                      | 938    | 2.4                      |  |
| 10-19<br>persons            | 654       | 2.4                      | 71     | 0.6                      | 725    | 1.9                      |  |
| 20-49<br>persons            | 1,522     | 5.5                      | 195    | 1.7                      | 1,717  | 4.4                      |  |
| 50-99<br>persons            | 550       | 2.0                      | 681    | 6.1                      | 1,231  | 3.2                      |  |
| 100-499<br>persons          | 1,355     | 4.9                      | 1,591  | 14.2                     | 2,946  | 7.5                      |  |
| 500-999<br>persons          | 1,453     | 5.2                      | 2,338  | 20.8                     | 3,791  | 9.7                      |  |
| 1,000<br>persons<br>or more | 7,134     | 25.7                     | 6,336  | 56.4                     | 13,470 | 34.5                     |  |
| Total                       | 27,806    | 100                      | 11,235 | 100                      | 39,041 | 100                      |  |

#### 3-6 Number of persons engaged by type of units

As mentioned before, the number of establishments typed as head office is not reported in EC2011, and branch office is few in number. Despite this, share of person engaged in branch office accounts for 34.4% of the total number of persons engaged in textile industry. One of the reasons is as follows: number of persons engaged in foreign-branch office is large as mentioned before. In fact, the number of persons engaged in branch office with 1,000 persons or more is 10,348 and large. (See Figure3-6, Table 3-6-1 and Table3-6-2)



Figure3-6 Composition Ratio of Persons engaged by Type of Units

|               | All Industry |                          | Manufacturing<br>Industry |                          | Textile Industry |                          |  |
|---------------|--------------|--------------------------|---------------------------|--------------------------|------------------|--------------------------|--|
|               | Number       | Composition<br>Ratio (%) | Number                    | Composition<br>Ratio (%) | Number           | Composition<br>Ratio (%) |  |
| Single Unit   | 1,420,346    | 84.9                     | 393,755                   | 74.2                     | 25,623           | 65.6                     |  |
| Head Office   | 57,428       | 3.4                      | 28,338                    | 5.3                      | -                | -                        |  |
| Branch Office | 195,616      | 11.7                     | 108,248                   | 20.4                     | 13,418           | 34.4                     |  |
| Total         | 1,673,390    | 100                      | 530,341                   | 100                      | 39,041           | 100                      |  |

Table3-6-1 Numbers of Persons engaged by Type of Units

|                             | Single Unit |                          | Head Office |                          | Branch Office |                          |
|-----------------------------|-------------|--------------------------|-------------|--------------------------|---------------|--------------------------|
|                             | Number      | Composition<br>Ratio (%) | Number      | Composition<br>Ratio (%) | Number        | Composition<br>Ratio (%) |
| 1 person                    | 4,334       | 16.9                     | -           | -                        | 21            | 0.2                      |
| 2 persons                   | 6,318       | 24.7                     | -           | -                        | 16            | 0.1                      |
| 3 persons                   | 2,496       | 9.7                      | -           | -                        | 6             | 0.0                      |
| 4 persons                   | 1,024       | 4.0                      | -           | -                        | 8             | 0.1                      |
| 5-9 persons                 | 887         | 3.5                      | -           | -                        | 51            | 0.4                      |
| 10-19<br>persons            | 539         | 2.1                      | -           | -                        | 186           | 1.4                      |
| 20-49<br>persons            | 869         | 3.4                      | -           | -                        | 848           | 6.3                      |
| 50-99<br>persons            | 898         | 3.5                      | -           | -                        | 333           | 2.5                      |
| 100-499<br>persons          | 1,345       | 5.2                      | -           | -                        | 1,601         | 11.9                     |
| 500-999<br>persons          | 3,791       | 14.8                     | -           | -                        | -             | -                        |
| 1,000<br>persons or<br>more | 3,122       | 12.2                     | -           | -                        | 10,348        | 77.1                     |
| Total                       | 25,623      | 100                      | -           | -                        | 13,418        | 100                      |

Table3-6-2 Numbers of Persons engaged in Textile Industry by Type of Unit and by Size of Persons engaged

#### 3-7 Number of persons engaged by year of starting business

In textile industry, approximately 70% of the persons engaged belong to young establishments which start the business among first decades of the year 2000.

In the light of changing number of person engaged per establishment by year, it is proper to say that establishments in textile industry did not develop gradually but larger establishment appeared and stood year by year: the old establishments remain running with a (few) person(s) engaged, and young establishments start their business with a lot of persons engaged, especially in foreign-owned one.

(See Table3-7-1 and Table3-7-2)

|                             | 1979 or earlier |                          | 1980s  |                          | 1990s  |                          |
|-----------------------------|-----------------|--------------------------|--------|--------------------------|--------|--------------------------|
|                             | Number          | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) |
| 1 person                    | 34              | 19.3                     | 893    | 24.8                     | 853    | 9.9                      |
| 2 persons                   | 70              | 39.8                     | 1,512  | 42.0                     | 1,450  | 16.8                     |
| 3 persons                   | 15              | 8.5                      | 732    | 20.3                     | 681    | 7.9                      |
| 4 persons                   | 8               | 4.5                      | 248    | 6.9                      | 304    | 3.5                      |
| 5-9<br>persons              | 17              | 9.7                      | 119    | 3.3                      | 142    | 1.6                      |
| 10-19<br>persons            | 32              | 18.2                     | 38     | 1.1                      | 42     | 0.5                      |
| 20-49<br>persons            | -               | -                        | 57     | 1.6                      | 28     | 0.3                      |
| 50-99<br>persons            | -               | -                        | -      | -                        | -      | -                        |
| 100-499<br>persons          | -               | -                        | -      | -                        | -      | -                        |
| 500-999<br>persons          | -               | -                        | -      | -                        | -      | -                        |
| 1,000<br>persons or<br>more | -               | -                        | -      | -                        | 5,152  | 59.5                     |
| Total                       | 176             | 100                      | 3,599  | 100                      | 8,652  | 100                      |

Table3-7-1 Numbers of Persons engaged in Textile Industry by Year of Starting Business
|                             | 2000-  | -2004                    | 2005   | -2010                    | 2011   |                          |
|-----------------------------|--------|--------------------------|--------|--------------------------|--------|--------------------------|
|                             | Number | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) |
| 1 person                    | 805    | 8.0                      | 1,637  | 11.0                     | 78     | 4.9                      |
| 2 persons                   | 1,204  | 12.0                     | 2,038  | 13.7                     | 26     | 1.6                      |
| 3 persons                   | 378    | 3.8                      | 672    | 4.5                      | 6      | 0.4                      |
| 4 persons                   | 168    | 1.7                      | 292    | 2.0                      | 8      | 0.5                      |
| 5-9<br>persons              | 213    | 2.1                      | 405    | 2.7                      | 42     | 2.6                      |
| 10-19<br>persons            | 67     | 0.7                      | 425    | 2.9                      | 109    | 6.9                      |
| 20-49<br>persons            | 197    | 2.0                      | 1,128  | 7.6                      | 276    | 17.4                     |
| 50-99<br>persons            | 189    | 1.9                      | 1,042  | 7.0                      | -      | -                        |
| 100-499<br>persons          | 384    | 3.8                      | 2,237  | 15.0                     | 325    | 20.5                     |
| 500-999<br>persons          | 1,202  | 12.0                     | 1,872  | 12.6                     | 717    | 45.2                     |
| 1,000<br>persons or<br>more | 5,196  | 51.9                     | 3,122  | 21.0                     | -      | -                        |
| Total                       | 10,003 | 100.0                    | 14,870 | 100.0                    | 1,587  | 100.0                    |

(Note) Excluding "unknown" (in total 154).

|   | 1979 or<br>earlier | 1980s | 1990s   | 2000-<br>2004 | 2005-<br>2010 | 2011  |
|---|--------------------|-------|---------|---------------|---------------|-------|
| Preparation and spinning of textile fibres                    | 2.0                | 3.0   | 3.3     | 6.3           | 5.1           | -     |
| Weaving of textiles   | 2.1                | 1.8   | 2.6     | 5.9           | 4.8           | 6.7   |
| Finishing of textiles   | -                  | -     | 1,884.5 | 23.0          | 75.3          | 162.5 |
| Manufacture of knitted and crocheted fabrics                  |                    | -     | -       | 301.0         | 12.0          | 717.0 |
| Manufacture of made-up<br>textile articles, except<br>apparel | -                  | 2.3   | 2.0     | 2.3           | 1.6           | 1.0   |
| Manufacture of carpets and rugs                               | -                  | -     | 5.0     | 12.0          | 9.4           | 2.0   |
| Manufacture of cordage, rope, twine and netting               | -                  | -     | 3.0     | 3.6           | 2.6           | 1.5   |
| Manufacture of other textiles n.e.c.                          | -                  | -     | 2.0     | 1.6           | 10.3          | -     |
| Total of Textile Industry                                     | 2.1                | 1.8   | 4.5     | 6.1           | 4.8           | 13.3  |

Table3-7-2 Average Number of Persons engaged in Textile Industry by Year of Starting Business

#### **Chapter 4 Province**

#### 4-1 Number of establishments by province

Generally speaking, establishments in Cambodia stand across the country and tend to concentrate in Phnom Penh, the capital of Cambodia and demographic and economically big city. However, they in textile industry gather excessively in Takeo. The number of establishments standing at Takeo is 5,872 and it accounts for 65.8% of the total number of establishments in textile industry. Takeo is the mecca of textile industry, especially Weaving of textiles gathering 68.7% of the total its number of establishments.

On the other hand, establishments in textile industry do not exist in Koh Kong, Kratie, Mondul Kiri, Preah Vihear, Stung Treng, Otdar Meanchey, Kep and Pailin. That is why establishments are mal-distributed in textile industry. (See Table4-1-1 and Table4-1-2)

|                     | All In  | dustry                   | Manufa<br>Indu | acturing<br>Istry        | Textile | Textile Industry         |  |
|---------------------|---------|--------------------------|----------------|--------------------------|---------|--------------------------|--|
|                     | Number  | Composition<br>Ratio (%) | Number         | Composition<br>Ratio (%) | Number  | Composition<br>Ratio (%) |  |
| Banteay<br>Meanchey | 21,541  | 4.3                      | 2,664          | 3.7                      | 6       | 0.1                      |  |
| Battambang          | 34,097  | 6.8                      | 2,913          | 4.1                      | 3       | 0.0                      |  |
| Kampong<br>Cham     | 56,263  | 11.1                     | 7,403          | 10.4                     | 730     | 8.2                      |  |
| Kampong<br>Chhnang  | 19,690  | 3.9                      | 5,560          | 7.8                      | 10      | 0.1                      |  |
| Kampong<br>Speu     | 22,541  | 4.5                      | 6,003          | 8.4                      | 12      | 0.1                      |  |
| Kampong<br>Thom     | 22,284  | 4.4                      | 4,120          | 5.8                      | 8       | 0.1                      |  |
| Kampot              | 17,042  | 3.4                      | 1,499          | 2.1                      | 1       | 0.0                      |  |
| Kandal              | 40,531  | 8.0                      | 5,314          | 7.4                      | 575     | 6.4                      |  |
| Koh Kong            | 5,051   | 1.0                      | 241            | 0.3                      | -       | -                        |  |
| Kratie              | 11,046  | 2.2                      | 1,029          | 1.4                      | -       | -                        |  |
| Mondul<br>Kiri      | 2,222   | 0.4                      | 131            | 0.2                      | -       | -                        |  |
| Phnom<br>Penh       | 95,848  | 19.0                     | 8,705          | 12.2                     | 1,240   | 13.9                     |  |
| Preah<br>Vihear     | 5,317   | 1.1                      | 1,432          | 2.0                      | -       | -                        |  |
| Prey Veng           | 29,933  | 5.9                      | 4,475          | 6.3                      | 436     | 4.9                      |  |
| Pursat              | 12,075  | 2.4                      | 1,489          | 2.1                      | 1       | 0.0                      |  |
| Ratanak Kiri        | 5,480   | 1.1                      | 415            | 0.6                      | 3       | 0.0                      |  |
| Siem Reap           | 32,120  | 6.4                      | 3,570          | 5.0                      | 17      | 0.2                      |  |
| Preah<br>Sihanouk   | 10,728  | 2.1                      | 726            | 1.0                      | 2       | 0.0                      |  |
| Stung<br>Treng      | 4,665   | 0.9                      | 749            | 1.0                      | -       | -                        |  |
| Svay Rieng          | 15,245  | 3.0                      | 2,391          | 3.3                      | 3       | 0.0                      |  |
| Takeo               | 31,997  | 6.3                      | 9,879          | 13.8                     | 5,872   | 65.8                     |  |
| Otdar<br>Meanchey   | 4,912   | 1.0                      | 367            | 0.5                      | -       | -                        |  |
| Кер                 | 1,635   | 0.3                      | 144            | 0.2                      | -       | -                        |  |
| Pailin              | 2,871   | 0.6                      | 197            | 0.3                      | -       | -                        |  |
| Total               | 505,134 | 100.0                    | 71,416         | 100.0                    | 8,919   | 100.0                    |  |

Table4-1-1 Number of Establishments by Province

| ISIC                |        |                          |         |                          |           |                          |
|---------------------|--------|--------------------------|---------|--------------------------|-----------|--------------------------|
|                     |        | tion and textile fibres  | Weaving | of textiles              | Finishing | of textiles              |
|                     | Number | Composition<br>Ratio (%) | Number  | Composition<br>Ratio (%) | Number    | Composition<br>Ratio (%) |
| Banteay<br>Meanchey | 2      | 7.7                      | 1       | 0.0                      | -         | -                        |
| Battambang          | 1      | 3.8                      | -       | -                        | -         | -                        |
| Kampong<br>Cham     | 7      | 26.9                     | 715     | 8.4                      | 4         | 28.6                     |
| Kampong<br>Chhnang  | -      | -                        | 8       | 0.1                      | 1         | 14.3                     |
| Kampong<br>Speu     | -      | -                        | 11      | 0.1                      | -         | -                        |
| Kampong<br>Thom     | -      | -                        | 5       | 0.1                      | -         | -                        |
| Kampot              | -      | -                        | 1       | 0.0                      | -         | -                        |
| Kandal              | -      | -                        | 251     | 3.0                      | 4         | 28.6                     |
| Koh Kong            | -      | -                        | -       | -                        | -         | -                        |
| Kratie              | -      | -                        | -       | -                        | -         | -                        |
| Mondul<br>Kiri      | -      | -                        | -       | -                        | -         | -                        |
| Phnom<br>Penh       | 5      | 19.2                     | 1,213   | 14.3                     | 4         | 28.6                     |
| Preah<br>Vihear     | -      | -                        | -       | -                        | -         | -                        |
| Prey Veng           | -      | -                        | 436     | 5.1                      | -         | -                        |
| Pursat              | -      | -                        | 1       | 0.0                      | -         | -                        |
| Ratanak Kiri        | -      | -                        | 3       | 0.0                      | -         | -                        |
| Siem Reap           | -      | -                        | 17      | 0.2                      | -         | -                        |
| Preah<br>Sihanouk   | -      | -                        | 1       | 0.0                      | 1         | 0.0                      |
| Stung<br>Treng      | -      | -                        | -       | -                        | -         | -                        |
| Svay Rieng          | -      | -                        | 2       | 0.0                      | -         | -                        |
| Takeo               | 11     | 42.3                     | 5,839   | 68.7                     | -         | -                        |
| Otdar<br>Meanchey   | -      | -                        | -       | -                        | -         | -                        |
| Kep                 | -      | -                        | -       | -                        | -         | -                        |
| Pailin              | -      | -                        | -       | -                        | -         | -                        |
| Total               | 26     | 100.0                    | 8,504   | 100.0                    | 14        | 100.0                    |

Table4-1-2 Number of Establishments in Textile Industry by Province by Class of ISIC

|                     | of knitted made |                          | Manufa<br>made-up tex<br>except |                          |        | e of carpets<br>rugs     |
|---------------------|-----------------|--------------------------|---------------------------------|--------------------------|--------|--------------------------|
|                     | Number          | Composition<br>Ratio (%) | Number                          | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) |
| Banteay<br>Meanchey | -               | -                        | -                               | -                        | -      | -                        |
| Battambang          | -               | -                        | -                               | -                        | 1      | 10.0                     |
| Kampong<br>Cham     | -               | -                        | 2                               | 0.6                      | -      | -                        |
| Kampong<br>Chhnang  | -               | -                        | -                               | -                        | -      | -                        |
| Kampong<br>Speu     | 1               | 20.0                     | -                               | -                        | -      | -                        |
| Kampong<br>Thom     | -               | -                        | 2                               | 0.6                      | -      | -                        |
| Kampot              | -               | -                        | -                               | -                        | -      | -                        |
| Kandal              | 1               | 20.0                     | 312                             | 96.9                     | -      | -                        |
| Koh Kong            | -               | -                        | -                               | -                        | -      | -                        |
| Kratie              | -               | -                        | -                               | -                        | -      | -                        |
| Mondul<br>Kiri      | -               | -                        | -                               | -                        | -      | -                        |
| Phnom<br>Penh       | 3               | 60.0                     | 6                               | 1.9                      | 5      | 50.0                     |
| Preah<br>Vihear     | -               | -                        | -                               | -                        | -      | -                        |
| Prey Veng           | -               | -                        | -                               | -                        | -      | -                        |
| Pursat              | -               | -                        | -                               | -                        | -      | -                        |
| Ratanak Kiri        | -               | -                        | -                               | -                        | -      | -                        |
| Siem Reap           | -               | -                        | -                               | -                        | -      | -                        |
| Preah<br>Sihanouk   | -               | -                        | -                               | -                        | -      | -                        |
| Stung<br>Treng      | -               | -                        | -                               | -                        | -      | -                        |
| Svay Rieng          | -               | -                        | -                               | -                        | 1      | 10.0                     |
| Takeo               | -               | -                        | -                               | -                        | 3      | 30.0                     |
| Otdar<br>Meanchey   | -               | -                        | -                               | -                        | -      | -                        |
| Kep                 | -               | -                        | -                               | -                        | -      | -                        |
| Pailin              | -               | -                        | -                               | -                        | -      | -                        |
| Total               | 5               | 100.0                    | 322                             | 100.0                    | 10     | 100.0                    |

|                     | cordage, r | cture of<br>ope, twine<br>etting | Manufactu<br>textiles |                          | Тс     | ıtal                     |
|---------------------|------------|----------------------------------|-----------------------|--------------------------|--------|--------------------------|
|                     | Number     | Composition<br>Ratio (%)         | Number                | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) |
| Banteay<br>Meanchey | 3          | 12.0                             | -                     | -                        | 6      | 0.1                      |
| Battambang          | 1          | 4.0                              | -                     | -                        | 3      | 0.0                      |
| Kampong<br>Cham     | 1          | 4.0                              | 1                     | 7.7                      | 730    | 8.2                      |
| Kampong<br>Chhnang  | 1          | 4.0                              | -                     | -                        | 10     | 0.1                      |
| Kampong<br>Speu     | -          | -                                | -                     | -                        | 12     | 0.1                      |
| Kampong<br>Thom     | -          | -                                | 1                     | 7.7                      | 8      | 0.1                      |
| Kampot              | -          | -                                | -                     | -                        | 1      | 0.0                      |
| Kandal              | 5          | 20.0                             | 2                     | 15.4                     | 575    | 6.4                      |
| Koh Kong            | -          | -                                | -                     | -                        | -      | -                        |
| Kratie              | -          | -                                | -                     | -                        | -      | -                        |
| Mondul<br>Kiri      | -          | -                                | -                     | -                        | -      | -                        |
| Phnom<br>Penh       | -          | -                                | 4                     | 30.8                     | 1,240  | 13.9                     |
| Preah<br>Vihear     | -          | -                                | -                     | -                        | -      | -                        |
| Prey Veng           | -          | -                                | -                     | -                        | 436    | 4.9                      |
| Pursat              | -          | -                                | -                     | -                        | 1      | 0.0                      |
| Ratanak Kiri        | -          | -                                | -                     | -                        | 3      | 0.0                      |
| Siem Reap           | -          | -                                | -                     | -                        | 17     | 0.2                      |
| Preah<br>Sihanouk   | -          | -                                | -                     | -                        | 2      | 0.0                      |
| Stung<br>Treng      | -          | -                                | -                     | -                        | -      | -                        |
| Svay Rieng          | -          | -                                | -                     | -                        | 3      | 0.0                      |
| Takeo               | 14         | 56.0                             | 5                     | 38.5                     | 5,872  | 65.8                     |
| Otdar<br>Meanchey   | -          | -                                | -                     | -                        | -      | -                        |
| Kep                 | -          | -                                | -                     | -                        | -      | -                        |
| Pailin              |            | -                                |                       | -                        | -      | -                        |
| Total               | 25         | 100.0                            | 13                    | 100.0                    | 8,919  | 100.0                    |

### 4-2 Number of persons engaged by province

The largest number of persons engaged among provinces in Cambodia is 10,838 in Takeo. It accounts for 27.8% of the total number of persons engaged in this industry. The second and the third largest one are 8,226 and 6,716 in Kandal and Phnom Penh respectively. They account for 21.1% and 17.2% of the total number of persons engaged in Cambodia.

Compared with the case of establishment, the coverage of persons engaged in Takeo province is small. On the other hand, coverage of Kandal, Phnom Penh, Kampong Chang, and Kampong Chhnang are larger than that of establishment as mentioned in 4-1.

In the point of person engaged in province, they are dispersed among 5 provinces above, mainly.

(See Figure 4-2, Table 4-2-1 and Table 4-2-2)





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|                     | All In    | dustry                   | Manufa<br>Indu | 0                        | Textile | Industry                 |
|---------------------|-----------|--------------------------|----------------|--------------------------|---------|--------------------------|
|                     | Number    | Composition<br>Ratio (%) | Number         | Composition<br>Ratio (%) | Number  | Composition<br>Ratio (%) |
| Banteay<br>Meanchey | 67,370    | 4.0                      | 7,798          | 1.5                      | 15      | 0.0                      |
| Battambang          | 84,790    | 5.1                      | 8,285          | 1.6                      | 11      | 0.0                      |
| Kampong<br>Cham     | 143,044   | 8.5                      | 35,606         | 6.7                      | 5,810   | 14.9                     |
| Kampong<br>Chhnang  | 57,575    | 3.4                      | 27,166         | 5.1                      | 5,342   | 13.7                     |
| Kampong<br>Speu     | 72,341    | 4.3                      | 31,162         | 5.9                      | 95      | 0.2                      |
| Kampong<br>Thom     | 48,147    | 2.9                      | 9,344          | 1.8                      | 97      | 0.2                      |
| Kampot              | 41,623    | 2.5                      | 5,196          | 1.0                      | 49      | 0.1                      |
| Kandal              | 151,146   | 9.0                      | 76,703         | 14.5                     | 8,226   | 21.1                     |
| Koh Kong            | 13,039    | 0.8                      | 824            | 0.2                      | -       | -                        |
| Kratie              | 22,835    | 1.4                      | 2,894          | 0.5                      | -       | -                        |
| Mondul<br>Kiri      | 6,018     | 0.4                      | 353            | 0.1                      | -       | -                        |
| Phnom<br>Penh       | 556,865   | 33.3                     | 247,630        | 46.7                     | 6,716   | 17.2                     |
| Preah<br>Vihear     | 10,577    | 0.6                      | 2,414          | 0.5                      | -       | -                        |
| Prey Veng           | 64,335    | 3.8                      | 10,220         | 1.9                      | 921     | 2.4                      |
| Pursat              | 26,617    | 1.6                      | 3,246          | 0.6                      | 1       | 0.0                      |
| Ratanak Kiri        | 12,619    | 0.8                      | 1,125          | 0.2                      | 3       | 0.0                      |
| Siem Reap           | 94,326    | 5.6                      | 9,724          | 1.8                      | 339     | 0.9                      |
| Preah<br>Sihanouk   | 39,475    | 2.4                      | 11,085         | 2.1                      | 106     | 0.3                      |
| Stung<br>Treng      | 11,046    | 0.7                      | 1,736          | 0.3                      | -       | -                        |
| Svay Rieng          | 53,202    | 3.2                      | 14,804         | 2.8                      | 472     | 1.2                      |
| Takeo               | 70,796    | 4.2                      | 21,188         | 4.0                      | 10,838  | 27.8                     |
| Otdar<br>Meanchey   | 13,465    | 0.8                      | 937            | 0.2                      | -       | -                        |
| Кер                 | 3,937     | 0.2                      | 241            | 0.0                      | -       | -                        |
| Pailin              | 67,370    | 4.0                      | 660            | 0.1                      | -       | -                        |
| Total               | 1,673,390 | 100.0                    | 530,341        | 100.0                    | 39,041  | 100.0                    |

Table4-2-1 Number of Person engaged by Province

|                     | Prepara<br>spinning of |                          | Weaving | of textiles              | Finishing | of textiles              |
|---------------------|------------------------|--------------------------|---------|--------------------------|-----------|--------------------------|
|                     | Number                 | Composition<br>Ratio (%) | Number  | Composition<br>Ratio (%) | Number    | Composition<br>Ratio (%) |
| Banteay<br>Meanchey | 6                      | 4.8                      | 4       | 0.0                      | -         | -                        |
| Battambang          | 2                      | 1.6                      | -       | -                        | -         | -                        |
| Kampong<br>Cham     | 50                     | 40.3                     | 1,777   | 5.6                      | 3,967     | 82.7                     |
| Kampong<br>Chhnang  | -                      | -                        | 5,317   | 16.6                     | 24        | 0.5                      |
| Kampong<br>Speu     | -                      | -                        | 80      | 0.3                      | -         | -                        |
| Kampong<br>Thom     | -                      | -                        | 66      | 0.2                      | -         | -                        |
| Kampot              | -                      | -                        | 49      | 0.2                      | -         | -                        |
| Kandal              | -                      | -                        | 6,550   | 20.5                     | 460       | 9.6                      |
| Koh Kong            | -                      | -                        | -       | -                        | -         | -                        |
| Kratie              | -                      | -                        | -       | -                        | -         | -                        |
| Mondul<br>Kiri      | -                      | -                        | -       | -                        | -         | -                        |
| Phnom<br>Penh       | 53                     | 42.7                     | 5,616   | 17.6                     | 289       | 6.0                      |
| Preah<br>Vihear     | -                      | -                        | -       | -                        | -         | -                        |
| Prey Veng           | -                      | -                        | 921     | 2.9                      | -         | -                        |
| Pursat              | -                      | -                        | 1       | 0.0                      | -         | -                        |
| Ratanak Kiri        | -                      | -                        | 3       | 0.0                      | -         | -                        |
| Siem Reap           | -                      | -                        | 339     | 1.1                      | -         | -                        |
| Preah<br>Sihanouk   | -                      | -                        | 51      | 0.2                      | 55        | 1.1                      |
| Stung<br>Treng      | -                      | -                        | -       | -                        | -         | -                        |
| Svay Rieng          | -                      | -                        | 464     | 1.5                      | -         | -                        |
| Takeo               | 13                     | 10.5                     | 10,759  | 33.6                     | -         | -                        |
| Otdar<br>Meanchey   | -                      | -                        | -       | -                        | -         | -                        |
| Kep                 | -                      | -                        | -       | -                        | -         | -                        |
| Pailin              | -                      | -                        | -       | -                        | -         | -                        |
| Total               | 124                    | 100                      | 31,997  | 100                      | 4,795     | 100                      |

Table 4-2-2 Number of Persons engaged in Textile Industry by Province and by Class of ISIC

| (continue)          | ManufactureManufactorof knittedmade-up textand crocheted fabricsexcept a |                          | made-up tex | tile articles,           |        | e of carpets<br>rugs     |
|---------------------|--|--------------------------|-------------|--------------------------|--------|--------------------------|
|                     | Number   | Composition<br>Ratio (%) | Number      | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) |
| Banteay<br>Meanchey | -  | -                        | -           | -                        | -      | -                        |
| Battambang          | -  | -                        | -           | -                        | 4      | 5.5                      |
| Kampong<br>Cham     | -  | -                        | 9           | 1.6                      | -      | -                        |
| Kampong<br>Chhnang  | -  | -                        | -           | -                        | -      | -                        |
| Kampong<br>Speu     | 15   | 1.1                      | -           | -                        | -      | -                        |
| Kampong<br>Thom     | -  | -                        | 30          | 5.4                      | -      | -                        |
| Kampot              | -  | -                        | -           | -                        | -      | -                        |
| Kandal              | 717  | 53.4                     | 463         | 83.0                     | -      | -                        |
| Koh Kong            | -  | -                        | -           | -                        | -      | -                        |
| Kratie              | -  | -                        | -           | -                        | -      | -                        |
| Mondul<br>Kiri      | -  | -                        | -           | -                        | -      | -                        |
| Phnom<br>Penh       | 611  | 45.5                     | 56          | 10.0                     | 27     | 37.0                     |
| Preah<br>Vihear     | -  | -                        | -           | -                        | -      | -                        |
| Prey Veng           | -  | -                        | -           | -                        | -      | -                        |
| Pursat              | -  | -                        | -           | -                        | -      | -                        |
| Ratanak Kiri        | -  | -                        | -           | -                        | -      | -                        |
| Siem Reap           | -  | -                        | -           | -                        | -      | -                        |
| Preah<br>Sihanouk   | -  | -                        | -           | -                        | -      | -                        |
| Stung<br>Treng      | -  | -                        | -           | -                        | -      | -                        |
| Svay Rieng          | -  | -                        | -           | -                        | 8      | 11.0                     |
| Takeo               | -  | -                        | -           | -                        | 34     | 46.6                     |
| Otdar<br>Meanchey   | -  | -                        | -           | -                        | -      | -                        |
| Кер                 | -  | -                        | -           | -                        | -      | -                        |
| Pailin              | -  | -                        | -           | -                        | -      | -                        |
| Total               | 1,343  | 100                      | 558         | 100                      | 73     | 100                      |

|                     | cordage, r | cture of<br>ope, twine<br>etting | Manufactu<br>textiles |                          | То     | tal                      |
|---------------------|------------|----------------------------------|-----------------------|--------------------------|--------|--------------------------|
|                     | Number     | Composition<br>Ratio (%)         | Number                | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) |
| Banteay<br>Meanchey | 5          | 7.2                              | -                     | -                        | 15     | 0.0                      |
| Battambang          | 5          | 7.2                              | -                     | -                        | 11     | 0.0                      |
| Kampong<br>Cham     | 6          | 8.7                              | 1                     | 1.2                      | 5,810  | 14.9                     |
| Kampong<br>Chhnang  | 1          | 1.4                              | -                     | -                        | 5,342  | 13.7                     |
| Kampong<br>Speu     | -          | -                                | -                     | -                        | 95     | 0.2                      |
| Kampong<br>Thom     | -          | -                                | 1                     | 1.2                      | 97     | 0.2                      |
| Kampot              | -          | -                                | -                     | -                        | 49     | 0.1                      |
| Kandal              | 31         | 44.9                             | 5                     | 6.1                      | 8,226  | 21.1                     |
| Koh Kong            | -          | -                                | -                     | -                        | -      | -                        |
| Kratie              | -          | -                                | -                     | -                        | -      | -                        |
| Mondul<br>Kiri      | -          | -                                | -                     | -                        | -      | -                        |
| Phnom<br>Penh       | -          | -                                | 64                    | 78.0                     | 6,716  | 17.2                     |
| Preah<br>Vihear     | -          | -                                | -                     | -                        | -      | -                        |
| Prey Veng           | -          | -                                | -                     | -                        | 921    | 2.4                      |
| Pursat              | -          | -                                | -                     | -                        | 1      | 0.0                      |
| Ratanak Kiri        | -          | -                                | -                     | -                        | 3      | 0.0                      |
| Siem Reap           | -          | -                                | -                     | -                        | 339    | 0.9                      |
| Preah<br>Sihanouk   | -          | -                                | -                     | -                        | 106    | 0.3                      |
| Stung<br>Treng      | -          | -                                | -                     | -                        | -      | -                        |
| Svay Rieng          | -          | -                                | -                     | -                        | 472    | 1.2                      |
| Takeo               | 21         | 30.4                             | 11                    | 13.4                     | 10,838 | 27.8                     |
| Otdar<br>Meanchey   | -          | -                                | -                     | -                        | -      | -                        |
| Kep                 | -          | -                                | -                     | -                        | -      | -                        |
| Pailin              | -          | -                                | -                     | -                        | -      | -                        |
| Total               | 69         | 100                              | 82                    | 100                      | 39,041 | 100                      |

#### **Chapter 5 Financial conditions**

#### **5-1 Annual Sales**

The total amount of annual sales in textile industry is approximately 81 million US dollars. It accounts for 2% and 0.6% of the total amount of annual sales in manufacturing industry and the whole industry in Cambodia, respectively.

Amount of annual sales per entity in textile industry is 9,166 US dollars. This is one third of that of the whole industry, and a quarter of that of manufacturing industry. The reason of low annual sales per entity is simple: It reflects the overwhelming majority of individual proprietor (with no registration). Their annual sales amount per entity is as low as 2,208 US dollars. On the other hand, that of sole proprietor (with registration) is 1,887,845 US dollars and of private limited company is 3,641,904 US dollars and high, although they are minority in the point of ownership (legal status). In other words, the difference between majority and minorities comes from the scale of establishment.

(See Table5-1-1)

| Table5-1-1 | Annual Sales |
|------------|--------------|
|------------|--------------|

|                  | Annual sales   | Composition | Annual sales | (Number of |
|------------------|----------------|-------------|--------------|------------|
|                  | (USD)          | Ratio (%)   | per entity   | applicable |
|                  |                |             | (USD)        | entity)    |
| All Industry     | 12,678,385,624 | 100.0       | 25,548       | 496,261    |
| Manufacturing    | 2,819,848,003  | 22.2        | 39,780       | 70,886     |
| Textile Industry | 80,851,079     | 0.6         | 9,166        | 8,821      |

-1 Amount of annual sales

(Note) Annual sales exclude entities whose amount of annual sales is zero or "Not reported" in this table.

|   | Annual<br>sales<br>(USD) | Composition<br>Ratio (%) | Annual<br>sales per<br>entity<br>(USD) | (Number of<br>applicable<br>entity) |
|---|--------------------------|--------------------------|--|-------------------------------------|
| Individual proprietor (with no registration)          | 19,423,236               | 24.0                     | 2,208                                  | 8,795                               |
| Sole proprietor (with registration)                   | 32,093,360               | 39.7                     | 1,887,845                              | 17                                  |
| General partnership                                   | -                        | -                        | -                                      | -                                   |
| Limited partnership                                   | -                        | -                        | -                                      | -                                   |
| Private limited company                               | 29,135,234               | 36.0                     | 3,641,904                              | 8                                   |
| Public limited company                                | -                        | -                        | -                                      | -                                   |
| Subsidiary of a foreign company                       | -                        | -                        | -                                      | -                                   |
| Branch of a foreign company                           | -                        | -                        | -                                      | -                                   |
| Commercial representative office of a foreign company | -                        | -                        | -                                      | -                                   |
| Cooperative   | -                        | -                        | -                                      | -                                   |
| State-owned organization                              | -                        | -                        | -                                      | -                                   |
| NGO   | 199,248                  | 0.2                      | 199,248                                | 1                                   |
| Others  | -                        | -                        | -                                      | -                                   |
| Total   | 80,851,079               | 100.0                    | 9,166                                  | 8,821                               |

-2 Annual sales in Textile Industry by Ownership (Legal Status)

(Note) Annual sales exclude entities whose amount of annual sales is zero or "Not reported" in this table.

|   | Annual sales<br>(USD) | Composition<br>Ratio (%) | Annual sales<br>per entity<br>(USD) | (Number<br>of<br>applicable<br>entity) |
|---|-----------------------|--------------------------|-------------------------------------|--|
| Preparation and spinning of textile fibres                    | 36,445                | 0.0                      | 1,657                               | 22                                     |
| Weaving of textiles   | 68,758,339            | 85.0                     | 8,165                               | 8,421                                  |
| Finishing of textiles   | 735,900               | 0.9                      | 105,129                             | 7                                      |
| Manufacture of knitted and crocheted fabrics                  | 9,393,902             | 11.6                     | 2,348,475                           | 4                                      |
| Manufacture of made-up<br>textile articles, except<br>apparel | 1,439,958             | 1.8                      | 4,500                               | 320                                    |
| Manufacture of carpets and rugs                               | 356,410               | 0.4                      | 35,641                              | 10                                     |
| Manufacture of cordage,<br>rope, twine and netting            | 105,690               | 0.1                      | 4,228                               | 25                                     |
| Manufacture of other textiles n.e.c.                          | 24,435                | 0.0                      | 2,036                               | 12                                     |
| Total (Textile Industry)                                      | 80,851,079            | 100.0                    | 9,166                               | 8,821                                  |

Table5-1-2 Annual Sales in Textile Industry by Class of ISIC

(Note) Annual sales exclude entities whose amount of annual sales is zero or "Not reported" in this table.

|                                  | All Industry |                          |        | Manufacturing<br>Industry |        | Textile Industry         |  |
|----------------------------------|--------------|--------------------------|--------|---------------------------|--------|--------------------------|--|
|                                  | Number       | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%)  | Number | Composition<br>Ratio (%) |  |
| 0                                | 94           | 0.0                      | 27     | 0.0                       | 1      | 0.0                      |  |
| Under 500<br>dollars             | 14,106       | 2.8                      | 7,229  | 10.2                      | 459    | 5.2                      |  |
| 500 - under<br>1,000 dollars     | 30,217       | 6.1                      | 10,565 | 14.9                      | 2,341  | 26.5                     |  |
| 1,000 - under<br>2,000 dollars   | 73,476       | 14.8                     | 18,817 | 26.5                      | 4,186  | 47.5                     |  |
| 2,000 - under<br>3,000 dollars   | 46,349       | 9.3                      | 8,041  | 11.3                      | 966    | 11.0                     |  |
| 3,000 - under<br>5,000 dollars   | 86,330       | 17.4                     | 10,510 | 14.8                      | 481    | 5.5                      |  |
| 5,000 - under<br>7,500 dollars   | 72,657       | 14.6                     | 5,963  | 8.4                       | 140    | 1.6                      |  |
| 7,500 - under<br>10,000 dollars  | 46,768       | 9.4                      | 2,363  | 3.3                       | 74     | 0.8                      |  |
| 10,000 - under<br>25,000 dollars | 74,406       | 15.0                     | 4,176  | 5.9                       | 106    | 1.2                      |  |
| 25,000 - under<br>50,000 dollars | 30,110       | 6.1%                     | 1,571  | 2.2                       | 34     | 0.4                      |  |
| 50,000 dollars<br>or more        | 21,842       | 4.4                      | 1,651  | 2.3                       | 34     | 0.4                      |  |
| Total                            | 496,355      | 100.0                    | 70,913 | 100.0                     | 8,822  | 100.0                    |  |

Table5-1-3 Number of Entities by Size of Annual Sales

|                                  | Preparation and<br>spinning of textile<br>fibres |                          |        | Weaving of textiles      |        | shing<br>xtiles          |
|----------------------------------|--|--------------------------|--------|--------------------------|--------|--------------------------|
|                                  | Number   | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) | Number | Composition<br>Ratio (%) |
| 0                                | -  | -                        | -      | -                        | -      | -                        |
| under 500<br>dollars             | 2  | 9.1                      | 330    | 3.9                      | -      | -                        |
| 500 - under<br>1,000 dollars     | 8  | 36.4                     | 2,297  | 27.3                     | -      | -                        |
| 1,000 - under<br>2,000 dollars   | 5  | 22.7                     | 4,162  | 49.4                     | 2      | 28.6                     |
| 2,000 - under<br>3,000 dollars   | 3  | 13.6                     | 949    | 11.3                     | 1      | 14.3                     |
| 3,000 - under<br>5,000 dollars   | 3  | 13.6                     | 433    | 5.1                      | -      | -                        |
| 5,000 - under<br>7,500 dollars   | 1  | 4.5                      | 109    | 1.3                      | -      | -                        |
| 7,500 - under<br>10,000 dollars  | -  | -                        | 27     | 0.3                      | -      | -                        |
| 10,000 - under<br>25,000 dollars | -  | -                        | 60     | 0.7                      | 1      | 14.3                     |
| 25,000 - under<br>50,000 dollars | -  | -                        | 26     | 0.3                      | 1      | 14.3                     |
| 50,000 dollars or more           | -  | -                        | 28     | 0.3                      | 2      | 28.6                     |
| Total                            | 22   | 100.0                    | 8,421  | 100.0                    | 7      | 100.0                    |

Table5-1-4 Number of Entities in Textile Industry by Size of Annual Sales and by Class of ISIC

|                                  | Manufacture of knitted<br>and crocheted fabrics |                          | Manufacture<br>of made-up textile<br>articles, except apparel |                          | Manufacture<br>of carpets<br>and rugs |                          |
|----------------------------------|---|--------------------------|---|--------------------------|---------------------------------------|--------------------------|
|                                  | Number  | Composition<br>Ratio (%) | Number  | Composition<br>Ratio (%) | Number                                | Composition<br>Ratio (%) |
| 0                                | -   | -                        | -   | -                        | -                                     | -                        |
| under 500<br>dollars             | -   | _                        | 124   | 38.8                     | -                                     | _                        |
| 500 - under<br>1,000 dollars     | -   | -                        | 23  | 7.2                      | -                                     | -                        |
| 1,000 - under<br>2,000 dollars   | -   | -                        | 8   | 2.5                      | -                                     | -                        |
| 2,000 - under<br>3,000 dollars   | -   | -                        | 9   | 2.8                      | 1                                     | 10.0                     |
| 3,000 - under<br>5,000 dollars   | -   | -                        | 42  | 13.1                     | 1                                     | 10.0                     |
| 5,000 - under<br>7,500 dollars   | 1   | 25.0                     | 26  | 8.1                      | 1                                     | 10.0                     |
| 7,500 - under<br>10,000 dollars  | -   | -                        | 43  | 13.4                     | 1                                     | 10.0                     |
| 10,000 - under<br>25,000 dollars | 1   | 25.0                     | 42  | 13.1                     | 2                                     | 20.0                     |
| 25,000 - under<br>50,000 dollars | -   | -                        | 3   | 0.9                      | 2                                     | 20.0                     |
| 50,000 dollars or more           | 2   | 50.0                     | -   | -                        | 2                                     | 20.0                     |
| Total                            | 4   | 100.0                    | 320   | 100.0                    | 10                                    | 100.0                    |

|                                  | of cordage, | Manufacture<br>cordage, rope, twine<br>and netting Manufacture<br>of other textiles n.e.c. |        | of cordage, rope, twine Manufacture Total |        | otal                     |
|----------------------------------|-------------|--|--------|---|--------|--------------------------|
|                                  | Number      | Composition<br>Ratio (%)   | Number | Composition<br>Ratio (%)                  | Number | Composition<br>Ratio (%) |
| 0                                | -           | -  | 1      |   | 1      |                          |
| under 500<br>dollars             | 3           | 12.0   | -      | -   | 459    | 5.2                      |
| 500 - under<br>1,000 dollars     | 9           | 36.0   | 4      | 30.8                                      | 2,341  | 26.5                     |
| 1,000 - under<br>2,000 dollars   | 5           | 20.0   | 4      | 30.8                                      | 4,186  | 47.5                     |
| 2,000 - under<br>3,000 dollars   | 2           | 8.0  | 1      | 7.7                                       | 966    | 11.                      |
| 3,000 - under<br>5,000 dollars   | -           | -  | 2      | 15.4                                      | 481    | 5.5                      |
| 5,000 - under<br>7,500 dollars   | 1           | 4.0  | 1      | 7.7                                       | 140    | 1.6                      |
| 7,500 - under<br>10,000 dollars  | 3           | 12.0   | -      | -   | 74     | 0.8                      |
| 10,000 - under<br>25,000 dollars | -           | -  | -      | -   | 106    | 1.2                      |
| 25,000 - under<br>50,000 dollars | 2           | 8.0  | -      | -   | 34     | 0.4                      |
| 50,000 dollars or more           | -           | -  | -      | -   | 34     | 0.4                      |
| Total                            | 25          | 100.0  | 13     | 100.0                                     | 8,822  | 100.0                    |

#### 5-2 Annual profit and loss

Amount of annual profit and loss in textile industry is approximately 6 million US dollars. It accounts for 0.3% and 4.1% of the total amount of the whole industry, 1,700 million US dollars and manufacturing industry, 144 million US dollars in Cambodia, respectively. Annual profit and loss per entity in this industry is 674 US dollars which is one fifth of that of the whole industry and one third of that of manufacturing industry.

(See Table 5-2-1)

In the light of number of entities in profit or in loss, almost all entities in Cambodia make profit. Compared with other industries, annual profit per entity in textile industry is 1,693 US dollars and is one third of that of the whole industry and manufacturing industry, 4,730 US dollars and 5,039 US dollars respectively. On the other hand, annual loss per entity in this industry is -86,863 US dollars and is smaller than that of manufacturing industry however larger than that of the whole industry.

Among the class of ISIC in this industry, weaving of textiles covers 43.1% of the total amount of annual sales in this industry and the largest, however annual profit and loss per entity is 305 US dollars and small. On the other hands, profit and loss of manufacture of knitted and crocheted fabrics is approximately 2.23 million US dollars which was made by only 4 entities, and it accounts for 37.7% of the total amount of annual profit and loss in this industry.

(See Table 5-2-2 and Table 5-2-3)

## Table5-2-1 Annual Profit and Loss

#### -1 Amount of Annual profit and loss

|                           | Amount of Annual<br>Profit and Loss (USD) | Amount of Annual<br>Profit and Loss per<br>entity (USD) | (Number of applicable entity ) |
|---------------------------|---|---|--------------------------------|
| All Industry              | 1,699,473,752                             | 3,575   | 475,376                        |
| Manufacturing<br>Industry | 143,841,303                               | 2,071   | 69,451                         |
| Textile Industry          | 5,918,272                                 | 674   | 8,779                          |

(Note) Tables of annual profit and/or loss exclude entities whose amount of profit and/or loss is zero or "Not reported".

## -2 Number of entity in profit or loss

|                           | Entity in profit    |                          | Entity in loss      |                          | Total               |                          |
|---------------------------|---------------------|--------------------------|---------------------|--------------------------|---------------------|--------------------------|
|                           | Number<br>of entity | Composition<br>Ratio (%) | Number<br>of entity | Composition<br>Ratio (%) | Number<br>of entity | Composition<br>Ratio (%) |
| All Industry              | 462,981             | 97.4                     | 12,395              | 2.6                      | 475,376             | 100.0                    |
| Manufacturing<br>Industry | 67,994              | 97.9                     | 1,457               | 2.1                      | 69,451              | 100.0                    |
| Textile Industry          | 8,678               | 98.8                     | 101                 | 1.2                      | 8,779               | 100.0                    |

### -3 Profit or loss per entity

|                           | Profit (            | USD)                 | Loss (USD)        |                 |  |
|---------------------------|---------------------|----------------------|-------------------|-----------------|--|
|                           | Amount of<br>Profit | Profit per<br>entity | Amount of<br>Loss | Loss per entity |  |
| All Industry              | 2,189,757,653       | 4,730                | -490,283,902      | -39,555         |  |
| Manufacturing<br>Industry | 342,627,166         | 5,039                | -198,785,863      | -136,435        |  |
| Textile Industry          | 14,691,484          | 1,693                | -8,773,213        | -86,863         |  |

## Table5-2-2 Annual Profit and Loss in Textile Industry

|   | Amount of<br>Annual Profit<br>and Loss<br>(USD) | Composition<br>ratio (%) | Amount of<br>Annual Profit<br>and Loss per<br>entity (USD) | ( Number of<br>applicable<br>entity ) |
|---|---|--------------------------|--|---------------------------------------|
| Preparation and<br>spinning of textile<br>fibres              | 15,675  | 0.3                      | 746  | 21                                    |
| Weaving of textiles   | 2,552,548                                       | 43.1                     | 305  | 8,379                                 |
| Finishing of textiles   | 40,740  | 0.7                      | 5,820  | 7                                     |
| Manufacture of knitted<br>and crocheted fabrics               | 2,232,303                                       | 37.7                     | 558,076  | 4                                     |
| Manufacture of<br>made-up textile<br>articles, except apparel | 947,311   | 16.0                     | 2,960  | 320                                   |
| Manufacture of carpets and rugs                               | 106,450   | 1.8                      | 10,645   | 10                                    |
| Manufacture of<br>cordage, rope, twine<br>and netting         | 41,943  | 0.7                      | 1,678  | 25                                    |
| Manufacture of other textiles n.e.c.                          | -18,698   | -0.3                     | -1,438   | 13                                    |
| Total (Textile Industry)                                      | 5,918,272                                       | 100.0                    | 674  | 8,779                                 |

-1 Amount of Annual profit and loss (net)

(Note) Tables of annual profit and/or loss exclude entities whose amount of profit and/or loss is zero or "Not reported".

|  |                     | EntityEntityTotalin profitin loss |                     | -                        |                     | otal                     |
|--|---------------------|-----------------------------------|---------------------|--------------------------|---------------------|--------------------------|
|  | Number<br>of entity | Composition<br>ratio (%)          | Number<br>of entity | Composition<br>ratio (%) | Number<br>of entity | Composition<br>ratio (%) |
| Preparation and<br>spinning of<br>textile fibres                 | 21                  | 100.0                             | -                   | -                        | 21                  | 100.0                    |
| Weaving of textiles  | 8280                | 98.8                              | 99                  | 1.2                      | 8379                | 100.0                    |
| Finishing of textiles  | 7                   | 100.0                             | -                   | -                        | 7                   | 100.0                    |
| Manufacture of<br>knitted and<br>crocheted fabrics               | 4                   | 100.0                             | -                   | -                        | 4                   | 100.0                    |
| Manufacture of<br>made-up textile<br>articles, except<br>apparel | 319                 | 99.7                              | 1                   | 0.3                      | 320                 | 100.0                    |
| Manufacture of carpets and rugs                                  | 10                  | 100.0                             | -                   | -                        | 10                  | 100.0                    |
| Manufacture of<br>cordage, rope,<br>twine and<br>netting         | 25                  | 100.0                             | -                   | -                        | 25                  | 100.0                    |
| Manufacture of<br>other textiles<br>n.e.c.                       | 12                  | 92.3                              | 1                   | 7.7                      | 13                  | 100.0                    |
| Total (Textile<br>Industry)                                      | 8678                | 98.8                              | 101                 | 1.2                      | 8779                | 100.0                    |

-2 Number of entity in profit or loss (number, Composition Ratio (%))

## -3 Profit or loss per entity (gross)

|                       | Profit     | (USD)      | Loss (     | (USD)           |
|-----------------------|------------|------------|------------|-----------------|
|                       | Amount of  | Profit per | Amount of  | Loss per entity |
|                       | Profit     | entity     | Loss       | Loss per entity |
| Preparation and       |            |            |            |                 |
| spinning of textile   | 15,675     | 746        | -          | -               |
| fibres                |            |            |            |                 |
| Weaving of textiles   | 11,296,248 | 1,364      | -8,743,700 | -88,320         |
| Finishing of textiles | 40,740     | 5,820      | -          | -               |
| Manufacture of        |            |            |            |                 |
| knitted and           | 2,232,303  | 558,076    | -          | -               |
| crocheted fabrics     |            |            |            |                 |
| Manufacture of        |            |            |            |                 |
| made-up textile       | 948,224    | 2,972      | -913       | -913            |
| articles, except      | 940,224    | 2,972      | -915       | -915            |
| apparel               |            |            |            |                 |
| Manufacture of        | 106,450    | 10,645     |            |                 |
| carpets and rugs      | 100,430    | 10,045     | -          | -               |
| Manufacture of        |            |            |            |                 |
| cordage, rope,        | 41,943     | 1,678      | -          | -               |
| twine and netting     |            |            |            |                 |
| Manufacture of        | 9,902      | 825        | -28,600    | -28,600         |
| other textiles n.e.c. | 9,902      | 025        | -20,000    | -28,000         |
| Total                 | 14,691,484 | 1,693      | -8,773,213 | -86,863         |
| (Textile Industry)    | 17,071,404 | 1,095      | -0,773,213 | -00,005         |

|                                | All Inc | lustry.                  | Manufa<br>Indu |                          | Textile Industry |                          |  |
|--------------------------------|---------|--------------------------|----------------|--------------------------|------------------|--------------------------|--|
|                                | Number  | Composition<br>ratio (%) | Number         | Composition<br>ratio (%) | Number           | Composition<br>ratio (%) |  |
| 0 dollar                       | 20,979  | -                        | 1,462          | -                        | 43               | -                        |  |
| Under 0<br>dollar (loss)       | 12,395  | 2.6                      | 1,457          | 2.1                      | 101              | 1.2                      |  |
| 0 - under 250<br>dollars       | 43,408  | 9.1                      | 14,404         | 20.7                     | 2,761            | 31.5                     |  |
| 250 - under<br>500 dollars     | 54,663  | 11.5                     | 11,952         | 17.2                     | 3,035            | 34.6                     |  |
| 500 - under<br>750 dollars     | 64,350  | 13.5                     | 10,437         | 15.0                     | 1,371            | 15.6                     |  |
| 750 - under<br>1,000 dollars   | 35,220  | 7.4                      | 4,439          | 6.4                      | 550              | 6.3                      |  |
| 1,000 - under<br>1,500 dollars | 56,835  | 12.0                     | 8,262          | 11.9                     | 445              | 5.1                      |  |
| 1,500 - under<br>2,000 dollars | 69,949  | 14.7                     | 5,917          | 8.5                      | 163              | 1.9                      |  |
| 2,000 - under<br>3,000 dollars | 34,871  | 7.3                      | 4,155          | 6.0                      | 113              | 1.3                      |  |
| 3,000 - under<br>5,000 dollars | 45,057  | 9.5                      | 3,752          | 5.4                      | 73               | 0.8                      |  |
| 5,000 dollars or more          | 58,628  | 12.3                     | 4,676          | 6.7                      | 167              | 1.9                      |  |
| Total of<br>excluding<br>zero  | 475,376 | 100.0                    | 69,451         | 100.0                    | 8,779            | 100.0                    |  |
| Total                          | 496,355 | -                        | 70,913         | -                        | 8,822            | -                        |  |

Table5-2-3 Number of Entities by Size of Profit and Loss

|                                   | spinning | tion and<br>of textile<br>res |        | ving<br>xtiles           |        | shing<br>xtiles          |
|-----------------------------------|----------|-------------------------------|--------|--------------------------|--------|--------------------------|
|                                   | Number   | Composition<br>ratio (%)      | Number | Composition<br>ratio (%) | Number | Composition<br>ratio (%) |
| 0 dollar                          | 1        | -                             | 42     | -                        | -      | -                        |
| Under 0<br>dollar (loss)          | -        | -                             | 99     | 1.2                      | -      | -                        |
| 0 - under<br>250 dollars          | 5        | 23.8                          | 2,614  | 31.2                     | 1      | 14.3                     |
| 250 - under<br>500 dollars        | 7        | 33.3                          | 3,001  | 35.8                     | 1      | 14.3                     |
| 500 - under<br>750 dollars        | 1        | 4.8                           | 1,360  | 16.2                     | -      | -                        |
| 750 - under<br>1,000 dollars      | 1        | 4.8                           | 542    | 6.5                      | 1      | 14.3                     |
| 1,000 -<br>under 1,500<br>dollars | 3        | 14.3                          | 431    | 5.1                      | -      | -                        |
| 1,500 -<br>under 2,000<br>dollars | 3        | 14.3                          | 154    | 1.8                      | -      | -                        |
| 2,000 -<br>under 3,000<br>dollars | 1        | 4.8                           | 83     | 1.0                      | -      | -                        |
| 3,000 -<br>under 5,000<br>dollars | -        | -                             | 34     | 0.4                      | 1      | 14.3                     |
| 5,000 dollars or more             | -        | -                             | 61     | 0.7                      | 3      | 42.9                     |
| Total of<br>excluding<br>zero     | 21       | 100.0                         | 8,379  | 100.0                    | 7      | 100.0                    |
| Total                             | 22       | -                             | 8,421  | -                        | 7      | -                        |

Table5-2-4 Number of Entities in Textile Industry by Size of Profit and Loss and by Class of ISIC

|                                   |        | re of knitted<br>eted fabrics | made-u | cture of<br>p textile<br>cept apparel | Manufacture of carpets<br>and rugs |                          |  |
|-----------------------------------|--------|-------------------------------|--------|---------------------------------------|------------------------------------|--------------------------|--|
|                                   | Number | Composition<br>ratio (%)      | Number | Composition<br>ratio (%)              | Number                             | Composition<br>ratio (%) |  |
| 0 dollar                          | -      | -                             | -      | -                                     | -                                  | -                        |  |
| Under 0<br>dollar (loss)          | -      | -                             | 1      | 0.3                                   | -                                  | -                        |  |
| 0 - under<br>250 dollars          | -      | -                             | 127    | 39.7                                  | 1                                  | 10.0                     |  |
| 250 - under<br>500 dollars        | -      | -                             | 18     | 5.6                                   | 1                                  | 10.0                     |  |
| 500 - under<br>750 dollars        | -      | -                             | 8      | 2.5                                   | -                                  | -                        |  |
| 750 - under<br>1,000 dollars      | -      | -                             | 4      | 1.3                                   | 1                                  | 10.0                     |  |
| 1,000 -<br>under 1,500<br>dollars | -      | -                             | 3      | 0.9                                   | 1                                  | 10.0                     |  |
| 1,500 -<br>under 2,000<br>dollars | -      | -                             | 5      | 1.6                                   | -                                  | -                        |  |
| 2,000 -<br>under 3,000<br>dollars | -      | -                             | 28     | 8.8                                   | -                                  | -                        |  |
| 3,000 -<br>under 5,000<br>dollars | 1      | 25.0                          | 35     | 10.9                                  | 1                                  | 10.0                     |  |
| 5,000 dollars or more             | 3      | 75.0                          | 91     | 28.4                                  | 5                                  | 50.0                     |  |
| Total of<br>excluding<br>zero     | 4      | 100.0                         | 320    | 100.0                                 | 10                                 | 100.0                    |  |
| Total                             | 4      | -                             | 320    | -                                     | 10                                 | -                        |  |

|                                   | cordage, r | cture of<br>ope, twine<br>etting |        | re of other<br>s n.e.c.  | Total  |                          |  |
|-----------------------------------|------------|----------------------------------|--------|--------------------------|--------|--------------------------|--|
|                                   | Number     | Composition<br>ratio (%)         | Number | Composition<br>ratio (%) | Number | Composition<br>ratio (%) |  |
| 0 dollar                          | -          | -                                | -      | -                        | 43     | -                        |  |
| Under 0<br>dollar (loss)          | -          | -                                | 1      | 7.                       | 101    | 1.2                      |  |
| 0 - under<br>250 dollars          | 12         | 48.0                             | 1      | 7.7                      | 2,761  | 31.5                     |  |
| 250 - under<br>500 dollars        | 3          | 12.0                             | 4      | 30.8                     | 3,035  | 34.6                     |  |
| 500 - under<br>750 dollars        | -          | -                                | 2      | 15.4                     | 1,371  | 15.6                     |  |
| 750 - under<br>1,000 dollars      | 1          | 4.0                              | -      | -                        | 550    | 6.3                      |  |
| 1,000 -<br>under 1,500<br>dollars | 3          | 12.0                             | 4      | 30.8                     | 445    | 5.1                      |  |
| 1,500 -<br>under 2,000<br>dollars | -          | -                                | 1      | 7.7                      | 163    | 1.9                      |  |
| 2,000 -<br>under 3,000<br>dollars | 1          | 4.0                              | -      | -                        | 113    | 1.3                      |  |
| 3,000 -<br>under 5,000<br>dollars | 1          | 4.0                              | -      | -                        | 73     | 0.8                      |  |
| 5,000 dollars or more             | 4          | 16.0                             | -      | -                        | 167    | 1.9                      |  |
| Total of<br>excluding<br>zero     | 25         | 100.0                            | 13     | 100.0                    | 8,779  | 100.0                    |  |
| Total                             | 25         | -                                | 13     | -                        | 8,822  | -                        |  |

# Attachments

- Formula used for calculating financial indicators (Note) 'Qxx-xx' below indicates the number (answer) of question of the Questionnaire attached herewith as Attachment 2.
- Profit after tax to sales ratio=Profit (Q21\_PL) / Annual Sales (Q21-S) x 100
- Operating profit to sales ratio=operating profit (Q21\_GM) / Annual Sales (Q21\_S) x 100
- Return on Assets=Profit (Q21\_PL) / Assets (Q17) x 100
- Return on Equity=Profit (Q21\_PL) / Equity (Q18) x 100
- Current ratio= Current assets (Q17\_2) / Current liabilities (Q20) x 100
- Equity Ratio= Equity (Q18) / Assets (Q17) x 100
- Turnover of total assets=Operating Revenue (Q21\_1) / Total assets (Q17)
- Turnover of fixed assets=Operating Revenue (Q21\_1) / Non-current assets (Q17\_1)
- Labor cost to Sales ratio= Labor cost (Q16\_ Rate\_LS or Q21\_Rate\_LS) / Annual sales (Q16\_S or Q21\_S) x 100
- Debt ratio=Total amount of liabilities (Q19\_Q20) / Equity (Q18) x 100
- Turnover of fixed assets=Amount of annual revenue (Q21\_S) / Non-current assets (Q17\_1) x 100
- Turnover period of inventories= Inventories (Q17\_2\_1+Q17\_2\_2+Q17\_2\_3+Q17\_2\_4) / Monthly sales amount (Q21\_1/12)
- Average Salaries & wages per person engaged of enterprises=Salaries & wages (Q21\_SW) /Person engaged of enterprises (Q13\_Q10\_Person) x 100
- Salaries & wages to sales ratio=Salaries & wages (Q21\_SW) / Annual sales (Q21\_S) x 100 (with B/S)
- Salaries & wages to sales ratio (total)=Salaries & wages (Q16\_Q21\_SW) / Annual sales (Q16\_Q21\_S) x 100

#### 2. Form of Questionnaire



ກະາະລູງສົ່ງຄະອະຊູເງ Royal Government of Cambodia ເຮັນອະສັດສາາ Ministry of Planning ຮໍເຖິດພະຫາຮານພາຍເຮັກຮູເມນິ ພວອອ 2011 Economic Census of Cambodia



ត្រឹមថ្ងៃទី ១ ខែ មីនា ឆ្នាំ ២០១១ As of 1<sup>st</sup> March 2011

สาราช่องั้ณาูร

Form

#### សំខាត់ចំនុត STRICTLY CONFIDENTIAL

ព័ត៌មាននេះប្រើប្រាស់សំរាប់តែគោលបំណងស្ថិតិប៉ុណ្ណោះ និងមិនប្រើប្រាស់សំរាប់ពន្លងារទេ

This is used only for the statistical purposes and not used for taxation.

#### 1- ดีสีขาลสัยฉ่ะเยื่อ Area Information

| តំបន់                | Area                   | ណ្ណោះ Name | ព្វីដ Code |
|----------------------|------------------------|------------|------------|
| 1-1 រាជធានី /ខេត្ត   | Municipality /Province |            |            |
| 1-2 ស្រុក/ខណ្ឌ/ក្រុង | District/ Khan/ Krong  |            |            |
| 1-3 ឃុំ /សង្កាត់     | Commune/ Sangkat       |            |            |
| 1-4 ភូមិ /មណ្ឌល      | Village/Mondul         |            |            |
| 1-5 មណ្ឌលជំរឿន       | Enumeration Area (EA)  |            |            |

#### 2-A ព័ត៌មានសហគ្គាស Establishment Information

| ព្គលជំរឿន ( ស្រង់ពីបញ្ចីសហព្រាស)<br>/illage or EA | 2-2 ឈ្មោះសហក្រាស ឬ អ្នកតំណាង រ៉ោមួយនិងប្រភេទអាជីវកម្ម<br>Name of establishment or representative with Business type |  |  |  |
|---|---|--|--|--|
|   |   |  |  |  |
| ថ្លូវិលេខ Street No.                              |   | អំពារលេខ Building No.  |  |  |
| ឈោ្មះផ្សារ ឬគ្រួសារនៅជិតជាងគេ                     | បំរ៉ៃត Name of market, Name of neares   | st household etc.  |  |  |
| ទូរស័ព្ទការិយាល័យ                                 | ឈ្មោះអ្នកទំនាក់ទំនង   | ទូរស័ព្ទអ្នកទំនាក់ទំនង   |  |  |
| Office Tel. No.                                   | Name of contact person  | Tel. No. of contact person:  |  |  |
|   | village or EA<br>ផ្លូវលេខ Street No.<br>ឈោ្មះជ្ញារ ឬគ្រួសារនៅជិតជាងគេ<br>ទូរស័ព្ទការិយាល័យ                          | illage or EA Name of establishment or represe<br>ផ្ទំវិលេខ Street No.<br>ឈោ្មះផ្សោរ ឬក្រុសារនៅជិតជាងគេបំផុត Name of market, Name of neare<br>ទូរស័ព្ទការិយាល័យ ឈោ្មះអ្នកចំនាក់ចំនង |  |  |

#### 2-B อาจสากสาเอยาออื่ Interviewing Situation

| បំពេញដោយមន្ត្រីសម្ភាសន៍ ឬ មន្ត្រី[ | ត្លួតពិនិត្យ Filleo |                      | បំពេញដោយជំនួយការមន្ត្រីតំបន់         | Filled-in by ARO  |                                |                          |  |  |
|------------------------------------|---------------------|----------------------|--------------------------------------|-------------------|--------------------------------|--------------------------|--|--|
| កាលបរិច្ឆេទចុងក្រោយនៃការបំពេព្     |                     |                      |                                      |                   | កាលបរិច្ឆេទបញ្ចប់នៃការបំពេញ    |                          |  |  |
| Final date of Form Survey          |                     |                      |                                      |                   |                                | តារាងសំណូរ               |  |  |
|                                    |                     |                      |                                      |                   |                                | Date of finishing Survey |  |  |
| ប្រភេទលទ្ធដែលជំរឿង                 | 1- បំពេញចប់         | 2-បដិសេធទាំងស្រុង    | 3- បដិសេធ                            | 4- បដិសេធ         |                                |                          |  |  |
| Type of survey result              | ពេញលេញ              |                      | ចំណុចសំខាន់១                         | ចំណុចបន្ទាប់បន្សំ |                                | Name of ARO:             |  |  |
| តូសរក្នុងលេខកូដ Circle the code    | Finished            | Complete refusal     | Serious refusal                      | Minor refusal     |                                | ហតលេខា                   |  |  |
| កាលបរិច្ឆេទប្រគល់បញ្ជីសហគ្រាសពី    | សែសទៅអោយ            | ជំនួយការមន្ត្រីតំបន់ |                                      |                   |                                | Signature                |  |  |
| Date of handing "Special Survey    | 5                   |                      |                                      | IL                |                                |                          |  |  |
| ឈ្មោះមន្ត្រីសម្ភាសនី Enumerator:   |                     |                      | ពិនិត្យដោយមន្ត្រីត្រូ                | ពពិនិ             | ត្យឈ្មោះ Checked by Supervisor |                          |  |  |
| កាលបរិច្ឆេទ Date:                  | າຍາ Signature       |                      | កាលបរិច្ឆេទ Date: ហត្ថលេខា Signature |                   |                                |                          |  |  |

| 3-   | 3-1 ភេទអ្នកតំណាងសហគ្រាស<br>Sex of the Representative | 1- <u>ບ</u> ຼິາសິ Male | 2- [ຄ້ນີ້ Female  |                           |
|--|--|------------------------|---|---------------------------|
| Characteristics of representative or<br>owner of the establishment | 3-2 សញ្ចាតិម្ចាស់សហគ្រាស<br>Nationality of the Owner | ~                      | 2- ជំនបអថស Foreigner<br>សូមបញ្ជាក់សញ្ជាតិ Specify nationality | ณ้านั่ ใ.น.น NIS use only |

| 4- 8 | รมชุรยญีเฉาสูงส่อมหรืออง ออ เญาะบริษอ ชุษาชื่อเรือชสู่อ่หาสูงชื่อลู  |                       |                            |  |
|------|--|-----------------------|----------------------------|--|
| I    | Registration to Administrative Agencies and Names of Ministries or Agencies regarding  | g License or Approval | of Operating               |  |
|      | 4-1 ការចុះបញ្ជីនៅក្រសួងពាណិជ្ជកម្ម ឬមន្ទីរពាណិជ្ជកម្ម  | 1- បានចុះបញ្ជី        | 2- មិនបានចុះបញ្ជី          |  |
|      | Registration to the Ministry of Commerce or Provincial Department of Commerce  | Registered            | Not registered             |  |
|      | 4-2 ឈ្មោះក្រសួង ឬ ស្ថាប័នវេរ្សង១ដែលជួល់អាជ្ញាប័ណ្ណ ឬ ការអនុញ្ញាតជ្លូវការសំរាប់ ដំណើរការ<br>អាជីវកម្ម នៃសហក្រាសនេះ Names of Ministries or Agencies regarding official | 1-                    | ณักนั่ 1.นี.ณ NIS use only |  |
|      | license or approval for the business operation of this establishment.<br>ករណីសហក្រាសមិនឲទួលបានអាជ្ញ៉ាប័ណ្ណ ឬ ការអនុញ្ញាតផ្លូវការសំរាប់ដំណើរការអាជីវកម្មទេ            | 2-                    |                            |  |
|      | សូមសរសេរពាក្យថា " ត្មាន " នៅបទ្ទាត់ខាងស្ដាំទី ១ ។  | 3-                    |                            |  |
|      | In case of no official license or no approval, write "None" in the right frame No.1  | 4-                    |                            |  |

| 5 - | สาถชาตชุญชิฐิโญ                 | ដារងម្មសិត្តិនៃ សមារក្រាស (មុខាជ្ឈានច្បាម) Ownership of Establishment (Legal Status) |   |  |  |                             |  |  |  |
|-----|---------------------------------|--|---|--|--|-----------------------------|--|--|--|
|     | 1- ក្រុមហ៊ុនឯកកម្ម              | សិទ្ធិ (មិនបានចុះបញ្ជី)  | 2- ក្រុមហ៊ុនឯកកម្មសិទ្ធិ (បានចុះប   | 2- ក្រុមហ៊ុនឯកកម្មសិទ្ធិ (បានចុះបញ្ជី) 3- ក្រុ |  |                             |  |  |  |
|     | Individual prop                 | rietor ( with no registration  | ) Sole proprietor ( with registr  | ration)  | General part                                       | nership                     |  |  |  |
| L   | 4- ក្រុមហ៊ុនសហក                 | ម្មសិទ្ធិមានកំរិត  | 5- ក្រុមហ៊ុនឯកជនទទួលខុសត្រូវ  | មានក៏រិត                                       | 6- ក្រុមហ៊ុនមហាជំន                                 | ទទួលខុសត្រូវមានកំរិត        |  |  |  |
| L   | Limited partners                | ship   | Private limited company   | Private limited company                        |  | Public limited company      |  |  |  |
|     | 7 - បុត្រសម្ព័ន្ធក្រុម          | រហ៊ុនពាណិជ្ជកម្មបរទេស  | 8- សាខាក្រុមហ៊ុនបរទេស   | 9- ការិយារ                                     | - ការិយាល័យតំណាងពាណិដ្ធកម្មក្រុមហ៊ុនបរទេស          |                             |  |  |  |
|     | Subsidiary of a foreign company |  | Branch of a foreign company   | Commerci                                       | Commercial representative office of a foreign comp |                             |  |  |  |
|     | 10- សហករណ៍<br>Cooperative       | 11- សហគ្រាសគ្រប់គ្រងដេ<br>(រួមទាំងស្វយ័ត includii                                    | ររដ្ឋ State-owned organization 12- អង្គកា<br>autonomy-owned organization) NGO |  | ារក្រៅរដ្ឋាភិបាល<br>)                              | 13- សហក្រាសជ្វេង១<br>Others |  |  |  |

| 6- អទ្ឋភាពនោល និស្ថាក់ការកតត្តាល ឬ សាខា | 1- អង្គភាពទោល | 2- ទីស្នាក់ការកណ្ដាល | <u>3-</u> សាខា |  |
|---|---------------|----------------------|----------------|--|
| Single Unit, Head or Branch Office      | Single unit   | Head office          | Branch office  |  |

| 7- สารสาจสาขอสีสส์รู   | - สารสารรัสสร้อง โละนอ ชุงเริ่อ เมืองสุเมืองเรื่องกรุง (คุ  |   |   |   |    |   | Tenure, Kind and Area (square meters: $\mathbf{m}^2)$ of business place                   |   |  |      |   |  |
|--|---|---|---|---|----|---|---|---|--|------|---|--|
|  | 7-1 ការកាន់កាប់ទីកន្លែងអាជីវកម្ម 1- កម្មសិទ្ធផ្ទាល់ខ្លួន<br>Tenure of Business Place Owned                |   |   | 9   | 2  | 2- ជួល 3- រើរូម១បញ្ជាក់<br>Rented Others (approved)   |   |   |  |      |   |  |
| 7-2 ប្រភេទទី<br>កន្លែងអាជីវកម្ម<br>Kind of<br>business place | សហគ្រាសប្រតិប<br>Business in mod<br>building where<br>operating)  | អាជីវកម្មនី<br>កន្លែងតែមុ<br>Home bus<br>place and<br>are united<br>ផ្សារទំនើប C<br>ត្តិការអាជីវក<br>Jern shoppin | អាជីវកម្មន៊ងកន្លែងស្នាក់នៅគីនៅ<br>កន្លែងតែមួយ)<br>Home business (Business<br>place and owner's residence<br>are united into one)<br>អទំនើប (អគារខ្ពស់១ដែលមាន)<br>ពារអាជីវកម្មច្រើនប្រភេទ)<br>n shopping mall (high-rise<br>ultiple establishments are |   |    | <ol> <li>អាជីវកម្មតាមអគារពាណិជ្ជកម្ម<br/>( កន្លែងធ្វើអាជីវកម្ម និងកន្លែងស្នាក់នៅ<br/>គឺស្វើអគ្នា)</li> <li>Business in apartment building<br/>(Business place and its owner's<br/>residence are separate.)</li> <li>អាជីវកម្មដែលមានចិតាំងដាច់ដោយថ្មែ<br/>មួយតែឯង។ ឱ្យ ដូចជា រោងចក្រ ធនាគារ<br/>សាលារេរឿន វិត្ត 100 ។</li> <li>Business that is occupying exclusively<br/>building (Ex: Factory, Bank, Hospital</li> </ol> |   | កក់នៅ<br>ទូ<br>hយឡែក<br>រនាគារ ម<br>usively o | 4 - អាជីវកម្មតាមផ្សោរប្រពៃណី<br>កំនៅ 4 - អាជីវកម្មតាមផ្សោរប្រពៃណី<br>(រួមបញ្ចូលផ្សារនៅក្នុងអគារចាប)<br>Business in traditional<br>market (including market in<br>low-rise building)<br>យុទ្ធែកតែឯង ឬអំំំំំំំំំំំំំំំំងាង ។ 7- ផ្សេង១<br>នាំំំំំំំំំំំំំំងាង ឬអំំំំំំំំំំំំំំំំំំំំំំំំំំំំំំំំំំំំ |      | นุษมตารอาบ)<br>itional<br>g market in<br>g)<br>7- หญิยข                 |  |
| អាជីវកម្ម<br>Area of business                                | Area of business place 10<br>(square meters: m <sup>2</sup> )<br>Under5m <sup>2</sup> 5m <sup>2</sup> -ux |   | 2-<br>- ក្រោម<br>10 ម<br>n <sup>2</sup> -under<br>10m <sup>2</sup>  | <mark>ង្វី-</mark><br>10ម - ព្រែ<br>30 ម<br>10m <sup>2</sup> -unde<br>30m | er | 4-<br>30ម - ក្រោម្ព<br>50ម<br>30m <sup>2</sup> -under<br>50m <sup>2</sup>   | ២ <sup>5-</sup><br>50 ម - ក្រោរ<br>100 ម<br>50m <sup>2</sup> - under<br>100m <sup>2</sup> |   | 6-<br>ម -ក្រោម<br>200 ម<br>n <sup>2</sup> -under<br>200m <sup>2</sup>  | 200m | 9 <sup>7-</sup><br>ਓ ឡਿੱਖਾਰੀ<br>1 <sup>2</sup> and more<br>n Specify ⇔ੇ |  |

| 8- เข้าอเซ็หารูละสั   | 8-1 ម៉ោងបើកអាជីវកម្ម<br>Opening time   | ម៉ោង o'clock                                     | នាទី minutes  | តូសរង្ខង់<br>1- ព្រឹក                      | Circle either of<br>i AM 2- ណាំ |                               | ta NIS use only    |
|---|--|--|---|--|---------------------------------|-------------------------------|--------------------|
| Business Hours  | 8-2 ម៉ោងបិទអាជីវកម្ម   |  |   | តូសរង្វង់                                  | Circle either of                |                               |                    |
|   | Closing time   | ម៉ោង o'clock                                     | នាទី minutes  | 1- ព្រឹក                                   | i AM 2- ល្ងារ                   | ë PM                          |                    |
| 9- ซูวัตาซ่เชีุ้ยหาชีธรรษ   | Year of starting the business  |  |   |  |                                 |                               |                    |
| 10- ຮໍລຸລະເສຍໝະຍອກເອກ   | ខាត់ស្ដែទតួទសចាគ្រាស ១សឆ្នា  | ର୍ଜ୍ଞର ଶ୍ରେଷ୍ଠ ହେ ଜିରୀ                           |   | អកច  | លរមការងារ                       | Persons                       |                    |
| ឆ្លាំ ២O99 Number<br>one week before 1 <sup>st</sup> Marc   | of Persons Engaged Actually in<br>ch 2011.   | this Establishment                               | 1- សរុប Total   | សញ្ជាតិ                                    | Nationality                     | ភេទ                           | Sex                |
| <ul> <li>ករណីចម្លើយក្នុងសំណូរទី ៦ ឆ្លើយចំដៅ "ទីស្នាក់ការកណ្តាល"<br/>ចំនួនអ្នកចូលរួមការងារនៅក្នុងសហគ្រាសជាសាខាមិនត្រូវរាប់បញ្ចូលទេ</li> <li>In case of "Head office" (Question 6.), all persons engaged in its branch office(s)<br/>are excluded.</li> </ul> |  | 1=2+3<br>tj or<br>1=4+5                          | 2- เรียง         3- นิสบบเดี           Cambodian         Foreigne |  | 4- ប្រុស<br>Male                | 5- <sub>[</sub> ស៊ី<br>Female |                    |
| 10-A សរុបចំនួនអ្នកចូលរួម  | ការងារ (សរុប ១០-A១ ដល់ ១០-A  | (i)  |   |  |                                 |                               |                    |
|   | persons engaged (Total of "10-   | A1 to 10-A4")                                    |   |  |                                 |                               |                    |
| 10-A1 អ្នកចូលរួមការ<br>Self-employ  | ងរោធាម្ហាសលបាត្រាស<br>ed proprietors, sole proprietors   |  |   |  |                                 |                               |                    |
| 10-A2 អ្នកធ្វើការងារវ   | វាសមាជិកគ្រួសារដោយគ្នានប្រាក់ឈ្នួល   |  |   |  |                                 |                               |                    |
| Regular emp   | ំប្រចាំៈ អ្នកដែលបន្តធ្វើការច្រើនជាងមួ<br>loyees (those who are employed                              | យខែ)<br>on a continuous basis                    |   |  |                                 |                               |                    |
| 10-A4 កម្មករធ្វើការផ្   | m one month period)<br>រូមទៀត (ក្រៅពិនិយោជិតធ្វើការដោយ<br>yees than "regular employees"              | ຫໍ)  |   |  |                                 |                               |                    |
| 10-B អកចលរមការងារដោយ  | ស្ម័គ្រចិត្ត (ព្រះសង្ឃ អាចារ្យ ដូនជី ។ល  | 🕦 មិនរាប់បពាល                                    |   |  |                                 |                               |                    |
| ចៅអធិការវត្តដែលគ្រប់ទ្រ   |  | rsons (monks,                                    |   |  |                                 |                               |                    |
| Kind of Main Business   | រកម្មចំខo៖ែលសលក្រាសម្រតិចរុ<br>Activities which this Establish<br>នះធ្វើអ្វី ឧ- ការលក់ទំងិញ ( លក់ដុំ | ment Only is Engaged i                           |   |  |                                 | លំរាវ                         | t.t.m NIS use only |
| ្ ប្លេចពលេឆា ពេលបក្រលេឆ<br>ឬការជួសជុល ឬក៏ការផ្តល់   |  | บู เอกรายว่า การเธอราชร                          | 10<br>10  |  |                                 |                               |                    |
| ► សូមពណ៌នា ប្រភេទទំនិញ ប្   | រុ សេវាកម្មទាំងនេះ   |  |   |  |                                 |                               |                    |
| '   | ឆ្លើយថាជា "ទីស្នាក់ការកណ្ដាល" មិ   | វិនត្រូវរាប់បញ្ចូល                               |   |  |                                 |                               |                    |
| សកម្មភាពទាំងឡាយរបស់<br>▶Describe what is done in t  | សាខារទេ.<br>his establishment. For example, :  | selling (to wholesalers o                        | r   |  |                                 |                               |                    |
| consumers), manufacturin<br>▶Describe kind of these goo   | g or repairing goods, or providin  | g services.                                      |   |  |                                 |                               |                    |
| ▶ ចំពោះសហគ្រាសជា " <b>សា</b> 8  | <b>ា</b> " ត្រូវបញ្ចប់ការសម្ភាសន៍ត្រិ៍មទេ  | 38 End of Interview                              | for "Branch Office  | 2"   |                                 |                               |                    |
| 1) ចំពោះការឆ្លើយតបនីងសំផ  | ៦-ក្រុមហ៊ុនមហាជ  | ម្មសិទ្ធិទូទៅ ៤-ក្រុមប<br>នៃទទួលខុសត្រូវមានក៏រិត | ព៊ីនសហកម្មសិទ្ធិមាន<br>៧-បុត្រសម្ព័ន្ធព្រ                         | ាក់រិត ៥- <u>ព្រ</u><br>កុមហ៊ុនពាណិជ្ជកទ្ម | កុមហ៊ុនឯកជំនទទួរ<br>លេវទេស ។    |                               |                    |
|   | 1 5: 3-General Partnership, 4<br>Company;<br><b>ภูมรี อ ช้า: อีญาก์หาวหญาณ</b> 1                     |  |   | company, o-Pill                            | one Limitea Con                 | npuny, 7-suosi                | alary oj Foreigh   |
| 2) ចណាការស្ទួយពបភាពហា   |  | cesponse of the question                         | i o is ffeau office.  |  |                                 |                               |                    |
| 12-6ໍລູລຜາອາໂະເນຜູ້ສະລ  | វេត្រាមការគ្រប់គ្រួលរបស់និស្តាក់៖  | ກາສຂອງເຮເລະ Number                               | of Branch offices   | s that this head o                         | office supervises               |                               |                    |
| 12 .8   | 9  |  |   |  |                                 |                               |                    |
|   | າອະນາອະນາສະຫາສາສາສາສາສາສາສາສາສາສາສາສາສາສາສາສາສາສ   |  |   |  |                                 | ,                             |                    |

ចំនួងបុគ្គលកច្ចេករបស់ប្រជាប្រចាមអង់អស់នេះ គររាយបញ្ជូលទាំងបុគ្គលកច្ចេករវនោ ទស្លាកការកណ្តាល និងសាខា ( ទស្លាកការកណ្តាល + សាខា) This "entire regular employees" includes employees of both head office and branch offices (namely, "Head office + Branch offices")

|   | 14- ຮູບເສລພສອຸສາຕສາຊັ້ອສອຸຮົບບານພໍພຍາຮູກພລາ້ອຍຸບ ເລາະນານັ່ນຕາໜູດສາອະລາລີພູງສ່ອາເສລູ  | ณ ของมอง  | Kind of business activit | ies of the entire          |  |
|---|--|-----------|--------------------------|----------------------------|--|
|   | enterprise that include not only those of this head office but also those of branch offices (namely, "Head office + Branch offices")           |           |                          |                            |  |
|   | 14-1 ប្រភេទសកម្មភាពអាជីវកម្មចំបងរបស់សហគ្រាស Kind of main business activity   |           |                          | ฒักษ์ รี.นี.ณ NIS use only |  |
| l | <ul> <li>ជ្រើសរើសយកសកម្មភាពអាជីវកម្មចំបងណាមួយដោយផ្នែកទៅលើ ចំណូលពីការលក់ច្រើនជាងគេបំផុត<br/>ឬ ចំនួនបុគ្គលិកធ្វើការងារច្រើនជាងគេបំផុត</li> </ul> |           |                          |                            |  |
| L | State the main business activity in terms of largest value added or largest manpower input   |           |                          |                            |  |
| l | 14-2 ប្រភេទសកម្មភាពអាជីវកម្មចំបងទី២ក្នុងករណីដែលសហគ្រាសនោះមានសកម្មភាព២ ឬច្រើន   |           |                          |                            |  |
|   | Kind of the second biggest business activity if this establishment has two or more kinds of activities.  |           |                          |                            |  |
|   |  |           |                          |                            |  |
| Г | ເທດອາສາເສນຫຼືດີ ໑ຬ   | ែ កែម៉ាលា | •អែលមោទទៅក្នុងសំណារីជី ឯ |                            |  |

| Questions 15-21 are asked only to "1.Single unit" and "2. Head office" in Question 6.  |  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|
| 15- តើសចាក្រាសនេះមានក្សោះនូកឯកសារ តារា១គុល្បភារ និទានាយការឯង៉<br>ចំណូល ចំណាយដែរមូនេ? Does this establishment or this enterprise<br>keep Balance Sheet and Income Statements? | 1- ชาติ         Yes         2- เดิ         No           ใดประเดาได้กฎาชี         ๑๗-๒๑         ๑ฎงกักภาชี         ๑๐ ใสบุณฑาะ           Go to (Q 17~21)         Go to Q16 only |  |  |  |  |  |  |

សំណួរទី ១៦ សំដៅទៅលើក្រប់សហក្រាសជា ១-អង្គភាពទោល និង ២-ទីស្នាក់ការកណ្តាល ទាំងអស់ដែលមានចម្លើយថា ៉ាទើនៅក្នុងសំណួរទី ១៥ តែប៉ុណ្ណោះ Question 16 refers to all establishments of "1.Single unit" or "2. Head office" whose response to Question 15 is "No".

16- ចំណូលពីការលក់ ចំណាយប្រតិបត្តិការ និ១ចំណូនថ្ងៃខ្លើការក្នុទខែ កុម្ភៈ ឆ្នាំ ២០១១ ¥ ប្រសិនមើចំណូលពីការលក់ និ១ចំណាយប្រតិបត្តិការក្នុទខែ កុម្ភៈ ឆ្នាំ ២០១១ មិនច្បាស់លាស់នេ គ្រួនចំពេញចំណូលពីការលក់ និ១ចំណាយប្រតិបត្តិការក្នុច១ខែកន្លួទមក ¥ កាណីសសាគ្រាស៩វនីស្លាក់ការគណ្ឌាលគ្រួនកត់គ្រាចំណូលពីការលក់ និ១ ចំណាយប្រតិបត្តិការនៅខម្មល រួមនាំ១សាខាង១ដែរ Amount of sales and operating expenses and number of working days in February 2011.

If the amount of February is unclear, figures of past one month should be filled in. In case of Head office, total amount of sales and operating expenses including Branch offices must be filled in.

|      |   | MINIO INTERIO     | in [ in Coop] |
|------|---|-------------------|---------------|
| 16-1 | ចំណូលលក់សរុបក្មុង១ខែ នៅខែកុម្ភះ ឆ្នាំ២០១១ ឬ១ខែកន្លងមក ។ ប្រសិនបើចំណូល១ខែមិនច្បាស់លាស់ ត្រូវកត់ត្រាចំណូលក្នុង១ថ្ងៃ   | 918 Per month     |               |
|      | Total amount of sales of one month in February 2011 or past one month. If the amount of one month is unclear, that per day should be filled in.   |                   | US \$         |
|      | ▶ រួមបញ្ចូលវាល់ចំណូលទទួលបានពីសកម្មភាពប្រតិបត្តិការអាជីវិកម្មដូចជា លក់ទំនិញ ផ្តល់សេវាកម្ម ។ល។ Include all income   | (9 tg Per day)    |               |
|      | gained from operating activities such as selling of goods, providing services etc.  |                   | US \$         |
| 16-2 | ចំណាយសរុបក្នុង១ខែនៅខែកុម្ភ: ឆ្នាំ២០១១ ឬ១ខែកន្លងមក ។ ប្រសិនបើចំណាយ១ខែមិនច្បាស់លាស់ត្រូវកត់ត្រាចំណាយក្នុង១ថ្ងៃ  | 918 Per month     |               |
|      | Total amount of expenses of one month in February 2011or past one month. If the amount of one month is unclear, that of per day should be filled in.  |                   | US \$         |
|      | រួមបញ្ចូលរាល់ការខូទាត់ចំណាយសំរាប់សកម្មភាពប្រតិបត្តិការអាជីវិកម្មដូចជា ទិញជលិតជេលសំរាប់លក់ សំការ:ប្អូឧបករណ៍សំរាប់ផ្តល់<br>សេវាកម្ម ថ្លៃជុំលហាង ប្រាក់ខែ និងប្រាក់ឈ្នួល 'លេ 'I Include every expense spent for operating activities such as purchase of<br>products for sales and costs for providing services, rent for shops and employees' salaries and wages etc. | (9 दिंधे Per day) | US S          |
|      | 16-2-1 ក្នុងចំណោមការចំណាយខាងលើ ចំណាយប្រាក់ខែ និងប្រាក់ឈ្នួលបុគ្គលិកសរុបក្នុងខែកុម្ភៈ ឆ្នាំ ២០១១ ។ ប្រសិនបើចំណាយ<br>ប្រាក់ខែ និងប្រាក់ឈ្នួលក្នុង ១ខែនៅខែ កុម្ភៈ មិនច្បាស់លាស់ ត្រូវកត់ត្រាចំណាយប្រាក់ខែ និងប្រាក់ឈ្នួលក្នុង១ថ្ងៃ   | 9t8 Per month     | US \$         |
|      | Out of the amount of expense of one month, total amount of employees' salaries and wages of one month in February 2011 or past one month. If the amounts of one month is unclear, that per day should be filled in.   | (១ ថ្ងៃ Per day)  | US \$         |
| 16-3 | ចំនួនថ្ងៃធ្វើការក្នុងខែកុម្ភ: ឆ្នាំ ២០១១ ឬ ក្នុង១ខែកន្លងមកNumber of working days in February 2011 or past one month   |                   | ថ្ងៃ days     |

ចំពោះសហគ្រាស់ដែលមិនមាន "**តារាងតុល្បការ**" ឬ "**របាលការណ៍ចំណូលចំណាល**" ត្រូវបញ្ចប់ការសម្ភាសន៍ត្រឹមនេះ

▶Questions to establishments with no "Balance Sheet" or "Income Statement" are over

សំណួរខាងក្រោមពីទី ១៧-២១ សំដៅទៅលើសហគ្រាសដាំ ១-អង្គភាពទោល និង ២-ទីស្នាក់ការកណ្តាល ដែលមានចម្លើយថា " មាន " នៅក្នុងសំណួរទី ១៥ តែប៉ុណ្ណោះ ។ Question 17 to 21 below refer only to establishments of "1.Single unit" and "2. Head office" whose response to Question 15 is " Yes". សំណួរនេះគីសំរាប់សហគ្រាសដាំ អង្គភាពទោល និង "ទីស្នាក់ការកណ្តាល" នៃ ៣-ក្រុមហ៊ុនសហកម្មសិទ្ធិទូទៅ ៤-ក្រុមហ៊ុនសហកម្មសិទ្ធិមានក៏រិត ៥-ក្រុមហ៊ុនឯកជន

ទទួលខុសត្រូវមានកំរឹត ៦-ក្រុមហ៊ុនមហាជំនទទួលខុសត្រូវមានកំរិត ឬ ៧-បុត្រសម្ព័ន្ធក្រុមហ៊ុនពាណិជ្ជកម្មបរទេស ។ ផ្នែកនីមួយ១ នៃសំណូរទាំងនេះត្រូវបានដកស្រង់ចេញពី តារាងតុល្យការណ៍ និង របាយការណ៍ចំណូលចំណាយ ហើយការបំពេញសំណូរនេះ គឺក្រាន់តែថតចំលងឯកសារពី ចំនួនទឹកប្រាក់បច្ចុប្បន្ន ដែលសហគ្រាសបានរក្សាទុកតែប៉ុណ្ណោះ ។ These questions relate only to "Single unit" and "Head office" of 3-General partnership, 4- Limited partnership, 5- Private limited company, 6- Public limited company or 7- Subsidiary of foreign company. Each category of these questions can be extracted from "Balance Sheet" and "Income Statement", and filed in by just copying from "Current Amount" of these documents which the establishment keeps.

|    |   |  | -   |  |       |
|----|---|--|-----|--|-------|
| 17 | - ចំនួនត្រូត្យសភរុ  | เหเราะเราะเขาคุณ ที่ คาวอง (หา่า อนาง ชุด อนาค)  |     |  |       |
|    | Total Amount  | of Assets at the end of December 2010 (Sum of 17-1 and 17-2)                               | A0  |  | US \$ |
|    | 17-1 ទ្រព្យសកម្មរយៈពេលវ៉ែងNon-current assets (fixed assets)   |  |     |  | US \$ |
|    | 17-2 ទ្រព្យសកម្មរយ:ពេលខ្លី Current assets (នេះមិនអែងសរុបពី១៧-២-១ដល់១៧-២-៤៤១ This is not the sum of 17-2-1~17-2-4) |  |     |  | US \$ |
|    | សន្និធិ   | 17-2-1 សន្និធី/ ស្តុកវត្ថុជាតុដើម និងសំភារះផ្គត់ផ្គង់ Stocks of raw materials and supplies | A14 |  | US \$ |
|    | (of which)  | 17-2-2 សន្និធិ/ ស្តុកចំងឺញ Stocks of goods   | A15 |  | US \$ |
|    | Inventories   | 17-2-3 សន្និធិ/ ស្តុកជេលិតជេលសំរេច Stocks of finished goods                                | A16 |  | US \$ |
|    |   | 17-2-4 សន្និធិ/ ស្តុកជលិតជលពាក់កណ្តាលសំរេច Products in progress                            | A17 |  | US S  |
| 18- | ទំលត្ខនិសៅដំណាច ខែ ឆ្លូ ឆ្នាំ 🛙 | DODO Equity Held at the end of December 2010 | A28 | US S  |
|-----|---------------------------------|--|-----|-------|
|     | 18-1 មូលចន/ មូលចនភាពហ៊ុន        | ( of which) Capital/ Share capital           | A29 | US \$ |

| 19- ອໍລາວາຍລາຍເພາະເມລາຍ ເອ ສູ ສູາ ຄວອດ              | A36 | US \$ |
|---|-----|-------|
| Non-current Liabilities at the end of December 2010 |     |       |
|   |     |       |

| 20- ອໍລຸລາຍປະເທດອູ້ເລາະໂລລາອໍ ຳອ ຊູ ຊູາໍ ພວອວ   | A41 | US S |
|---|-----|------|
| Current liabilities at the end of December 2010 |     |      |

| 21- เฉพรานฉ์อัสฉุณ อิออัสภาษฐอยู่วิ ២000 สาข " ขุณฐามพูกอู้สลมเฉพทู " เป็ณหล่าสาก็อัสฉุณ อิออัสภาษกาห่ก็อยู่อาพาเกณร์อสา |  |             |                             |  |  |  |  |
|--|--|-------------|-----------------------------|--|--|--|--|
|  | Amount of Revenues and Expenses in a Year 2010 under "Accrual basis accounting", which records revenues and related expenses in the same period. |             |                             |  |  |  |  |
|  |  |             | ជាដុល្លារអាមេរិក [ in US\$] |  |  |  |  |
| 21   | 1 ចំណូលប្រតិបត្តិការ Operating Revenues (សរុបពី ២១.១.១ ដល់ ២១.១.៣) (Sum of 21-1-1 to 21-1-3)   | B0          | US \$                       |  |  |  |  |
|  | 21-1-1 ការលក់ផលិតផល Sales of manufactured products (សហគ្រាសផលិត)   | B1          | US \$                       |  |  |  |  |
|  | 21-1-2 ការលក់ទំងឺញ Sales of goods (សហគ្រាសលក់ទំងឺញ)  | B2          | US \$                       |  |  |  |  |
|  | 21-1-3 ការផ្តត់ផ្គម់សេរ៉ា Sales/Provision of services (សហគ្រាសផ្តល់សេរ៉ា)  | B3          | US \$                       |  |  |  |  |
| 21   | 2 សរុបថ្វៃដើមប្រតិបត្តិការ Total of operating costs (សរុបពី ២១.២.១ ដល់ ២១.២.៣ Sum of 21-2-1 to 21-2-3)   | -           | US \$                       |  |  |  |  |
|  | 21-2-1 ថ្ងៃដើមផលិតផលបានលក់របស់សហគ្រាសផលិតកម្ម Costs of products sold of production enterprises   | B4          | US \$                       |  |  |  |  |
|  | 21-2-2 ផ្ទៃដើមទំងឺញជានលក់របស់សហគ្រាសក្រៅពីផលិតកម្ម Costs of goods sold of Non-production enterprises   | <b>B</b> 5  | US \$                       |  |  |  |  |
|  | 21-2-3 ថ្ងៃដើមសេវាបានផ្គត់ផ្អង់ Costs of services provided   | B5a         | US \$                       |  |  |  |  |
| 21   | 3 ចំណូលវេរុង១ Other revenues (សរុបពី ២១.៣ .១ ដល់ ២១.៣ .១១) (Sum of 21-3-1 ~ 21-3-11)   | <b>B</b> 7  | US \$                       |  |  |  |  |
|  | 21-3-1 ខុបត្ថម្ភជន Subsidy/ Grant  | B8          | US \$                       |  |  |  |  |
|  | 21-3-2 ចំណូលពីកាងលាកបានទទួល ឬ ត្រូវទទួល Dividend received or receivable  | B9          | US \$                       |  |  |  |  |
|  | 21-3-3 ចំណូលពីការប្រាក់បានទទួល ឬ ត្រូវទទួល Interest received or receivable   | B10         | US \$                       |  |  |  |  |
|  | 21-3-4 ចំណូលពីសួយសារបានទទួល ឬ ត្រូវទទួល Royalty received or receivable   | B11         | US \$                       |  |  |  |  |
|  | 21-3-5 ចំណូលពីការជួលបានទទួល ឬ ត្រូវទទួល Rental received or receivable  | B12         | US \$                       |  |  |  |  |
|  | 21-3-6 ដែលចំណេញពីការលក់ទ្រព្យសកម្ម រយៈពេលវ៉ែង Gain from disposal of fixed assets (capital gain)  | B13         | US \$                       |  |  |  |  |
|  | 21-3-7 ជលចំណេញពីការលក់មូលប័ត្រ ឬ សញ្ញាប័ណ្ណ Gain from disposal of securities   | B14         | US \$                       |  |  |  |  |
|  | 21-3-8 ភាគចំណេញពីប្រតិបត្តិការរូមគា្ណ Share of profit from joint venture   | B15         | US \$                       |  |  |  |  |
|  | 21-3-9 ផលចំណេញពីការប្តូរព្រក់សំរេចបាន Realized exchange gain   | B16         | US \$                       |  |  |  |  |
|  | 21-3-10 ផលចំណេញពីការប្តូរប្រាក់មិនទាន់សំរេចបាន Unrealized exchange gain  | <b>B</b> 17 | US \$                       |  |  |  |  |
|  | 21-3-11 ចំណូលដថៃទៀតក្រៅពីខាងលើ Other revenues than those described above   | B18         | US \$                       |  |  |  |  |

| 21- ដោយការឧត៍ចំឧតុល និចចំណាយក្លុខក្លាំ ២០០០ តាម " មូលជ្លានប្រព័ន្ធគណៈនេយ្យ " ដែលកត់ត្រាចំឧតុល និចចំណាយកាក់ព័ន្ធក្លុខយោះពេលជុចគ្នា (គ)<br>Amount of Revenues and Expenses in a Year 2010 under "Accrual basis accounting", which records revenues and related |                        |  |  |             |       |
|--|------------------------|--|--|-------------|-------|
|  | penses in same         | ជាដុល្លារអាមេរិក [ in USS]   |  |             |       |
| 21-4   | ចំណាយប្រតិប            | ត្តិការ Operating Expenses (សរុបពី                                   | ២១.៤.១ ដល់ ២១.៤.១៩ ) (Sum of 21-4-1 ~ 21-4-19)                           | B19         | US \$ |
| :  | <b>21-4-1 </b>         | យបេវ្រវត្ស និងប្រាក់ឈ្នួល  | Salaries and wages   | B20         | US \$ |
| 1  | 21-4-2 ອິດກາ           | យប្រេង ឧស្ម័ន អគ្គិសនី និងទឹក  | Fuel, gas, electricity and water expenses                                | B21         | US \$ |
| 1  | 21-4-3 ចំណា            | យធ្វើដំណើរ និងចំណាយស្នាក់នៅ  | Travelling and accommodation expenses                                    | B22         | US S  |
| 1  | 21-4-4 ចំណា            | យដឹកជញ្ចូន   | Transportation expenses  | B23         | US \$ |
| 1  | 21-4-5 °°am            | យលើការជួល  | Rents  | B24         | US \$ |
| 1  | 21-4-6 ចំណា            | យលើការថែទាំ និងជួសជុល  | Repair and maintenance expenses  | B25         | US S  |
| 1  | <b>21-4-</b> 7 ចំណា    | យលើការកំសាន្តសប្បាយ  | Entertainment expenses   | B26         | US \$ |
| 1  | <b>21-4-8</b> ចំណា     | យលើកំរៃជើងសារ ផ្សាយពាណិជ្ជកម្ម ទី                                    | ີ່ສີ່ນັ່ນີ້Mເປັກໃນທີ່ Commission, advertising, selling expenses          | <b>B</b> 27 | US \$ |
| 1  | 21-4-9 ចំណា            | យបង់ពន្ធ និងអាករផ្សេង១   | Other tax expenses   | B28         | US \$ |
| 1  | 21-4-10 ចំណា           | យលើអំណោយ   | Donation expenses  | B29         | US \$ |
| 1  | 21-4-11 ບໍ່ດາກ<br>Mana | យលើសេវាគ្រប់គ្រង ពិគ្រោះយោបល់<br>gement, consultation, other technic | បច្ចេកទេស និងសេវាប្រហាក់ប្រហែល<br>al, and other similar service expenses | B30         | US \$ |
| 1  | 21-4-12 ອໍດກາ          |  | Royalty expenses   | B31         | US \$ |
| 1  | <b>21-4-13</b>         | យលើបំណុលទារមិនបាន  | Bad debts written off expenses   | B32         | US \$ |
| 1  | 21-4-14 ອໍດກາ          | យរំលស់   | Amortization/depletion and depreciation expenses                         | B33         | US \$ |
| 1  | 21-4-15 ការកើ          | នៃឡើង ឬ៥យចុះសិវិធានធន  | Increase/decrease in provisions  | B34         | US \$ |
| 1  | 21-4-16 ខាតពី          | ការលក់ទ្រព្យសកម្មរយះពេលវែង   | Loss on disposal of fixed assets   | B35         | US \$ |
| 1  | 21-4-17 ខาតពី          | ការប្តូរប្រាក់សំរេចបាន   | Realised exchange loss   | B36         | US \$ |
| 1  | 21-4-18 ខาតពី          | ការប្តូរប្រាក់មិនទាន់សំរេចបាន  | Unrealised exchange loss   | <b>B</b> 37 | US \$ |
| 1  | 21-4-19                | យផ្សេង១  | Other expenses   | B38         | US \$ |
| 21-5   | ចំណាយការ               | ប្រាក់បង់អោយនិវាសនជន   | Interest expenses paid to residents                                      | B40         | US \$ |
| 21-6   | ចំណាយការ               | ប្រាក់បង់អោយអនិវាសនជន  | Interest expenses paid to non residents                                  | B41         | US \$ |
| 21-7   | ពន្ធលើប្រាក់           | ទំណេញ  | Profit tax   | B43         | US S  |

| ពិនិត្យដោយមន្ត្រីសម្ភាសន៍ | Checked by enumerator |
|---------------------------|-----------------------|
|---------------------------|-----------------------|

ត្រឹមត្រូវ Correct ប្រសិនបើត្រឹមត្រូវសូមគូសរង្វង់លើពាក្យ ត្រឹមត្រូវ If it is "correct", circle this

បានឃើញ និងបញ្ជាក់ថាព័ត៌មានដែលបានបំពេញពិតជាត្រឹមត្រូវ I certify that the information filled in the Form is accurate ធ្វើនៅ......វ្នាំ ២០១១ Issued at......Date.... ហត្ថលេខា/ត្រាម្នាស់សហគ្រាស ឬអ្នកតំណាងសហគ្រាស Signature/stamp of Establishment Owner/Manager



# KINGDOM OF CAMBODIA NATION RELIGION KING

3946 3946

ROYAL GOVERNMENT OF CAMBODIA

No: 139 ANK.BK

# SUB-DECREE

# ON

## 2011 ESTABLISHMENT CENSUS OF THE KINGDOM OF CAMBODIA

#### 

### THE ROYAL GOVERNMENT

- Having seen the Constitution of the Kingdom of Cambodia
- Having seen the Royal Decree No: NS/ RKT /0908 / 1055 dated 25 September 2008 on the formulation of the Royal Government of the Kingdom of Cambodia Having seen the Royal Kram No: 02/ NS / 94 dated 20 July 1994 promulgating
- the law on Organization and Functioning of the Council of Ministers
- Having seen the Royal Kram No: NS / RKM /0196 / 11 dated 24 January 1996 promulgating the law on the Establishment of the Ministry of Planning
- Having seen the Royal Kram No: NS / RKM / 0505/ 015 dated 09 May 2005 promulgating the Statistics Law
- Having seen the Sub-Decree No: 55 ANK.BK dated 23 September 1997 on Organization and Functioning the Ministry of Planning
- Having seen the Sub-Decree No: 09 ANK/BK dated 26 January 2007 on the Organization and Functioning the National Statistical System
- Having been approved by the Council of the Ministers during its plenary session on 14 August 2009

Decides:

# Chapter I

# General Provisions

### Article 1:

This sub-decree aims to define the Establishment Census of the Kingdom of Cambodia 2011.

### Article 2:

This sub-decree aims the following

- To obtain the information on all types of establishments, serving for users

 To provide basic database for the formulation of policies, strategies, action plans, and other projects to improve socio-economic development and welfare of the people.

### Article 3:

The scope of this sub-decree extends of all economic units located in the territory of the Kingdom of Cambodia except agricultural, forestry and fishery units.

### Article 4:

Technical term used in this sub-decree shall have the meaning as follows:

 Establishment refers to enterprise or a part of enterprise which has fixed location, and single productive activity or principal productive activity accounted for most of the value added.

 Establishment Census refers to Economic Census which is conducted on economic units including all types of establishments such as factories, state and private enterprises, handicrafts, corporations, whole sales, retailed sales and other services.

# Chapter II

# Census date

Article 5:

The date of establishment census of the Kingdom of Cambodia is defined as 01 March 2011.

# Chapter III

# Mechanism and Procedure

### Article 6:

Establish the National Committee for 2011 Establishment Census of the Kingdom of Cambodia, comprised of the following composition:

1. Minister of Planning

Chairman

|  | Unot | fficial | l transl | ation |
|--|------|---------|----------|-------|
|--|------|---------|----------|-------|

| 2. Secretary of State, Ministry of Economy and Finance                                | Vice chairman |
|---|---------------|
| 3. Secretary of State, Ministry of Interior   | Vice chairman |
| 4. Secretary of State, Ministry of Planning   | Permanent     |
| 4. Secretary of State, Ministry of Flanning   | vice chairman |
| 5. Secretary of State, Council of Ministers   | Member        |
| 6. Secretary of State, Ministry of Industry, Mines and Energy                         | Member        |
| 7. Secretary of State, Ministry of Commerce   | Member        |
| 8. Secretary of State, Ministry of Planning   | Member        |
| 9. Secretary of State, Ministry of Education, Youth and Sports                        | Member        |
| 10. Secretary of State, Ministry of Health  | Member        |
| 11. Secretary of State, Ministry of Labor and Vocational Training                     | Member        |
| 12. Secretary of State, Ministry of Land Management, Urbanization and Construction    | Member        |
| 13. Secretary of State, Ministry of Post and Telecommunication                        | Member        |
| 14. Secretary of State, Ministry of Information                                       | Member        |
| 15. Secretary of State, Ministry of Public Works and Transports                       | Member        |
| 16. Secretary of State, Ministry of Tourism   | Member        |
| 17. Secretary of State, Ministry of Social Affairs, Veterans and Youth Rehabilitation | Member        |
| 18. Secretary of State, Ministry of Culture and Fine Arts                             | Member        |
| 19. Secretary of State, Ministry of Women's Affairs                                   | Member        |
| 20. Secretary of State, Secretariat of Civil Aviation                                 | Member        |
| 21. Secretary General, Council for Development of Cambodia                            | Member        |
| 22. Vice Governor, National Bank of Cambodia  | Member        |
| 23. Director General of National Institute of Statistics, Ministry of Planning        | Secretary     |
|   |               |

Article 7:

The National Committee for Establishment Census of the Kingdom of Cambodia 2011 has Technical Committee of Establishment Census, National Steering Committee for Census Information and Education Campaign (NSC) of Establishment Census, and Capital and Provincial Committees of Establishment Census defined by decision.

## Article 8:

The National Committee for Establishment Census of the Kingdom of Cambodia 2011 shall have duties as follows:

- a. Guide and approve all general affairs related to Establishment Census.
- b. Prepare and establish a Technical Committee and Publicity Committee for Establishment Census located in the Ministry of Planning and under the lead of Minister of Planning for direct implementation of all technical works of Establishment Census.
- c. Prepare and establish a Capital and Provincial Committees of Establishment Census.

- Assign staff to join in Establishment Census with the requests from the Technical Committee of Establishment Census.
- e. Have meeting on progress of work at least once in every 6 months (six months) following the invitation by the chairman of the committee or vice chairman of the committee when the chairman of the committee is absent.
- f. Report to the Royal Government of Cambodia on the progress and the results of Establishment Census.

### Article 9:

The National Committee of Establishment Census of the Kingdom of Cambodia has rights to use the seal of the Ministry of Planning.

The Technical Committee of Establishment Census of the Kingdom of Cambodia has rights to use the seal of the Ministry of Planning.

The National Steering Committee for Census Information and Education Campaign of Establishment Census of the Kingdom of Cambodia has rights to use the seal of the Ministry of Planning.

Capital /Provincial Committee of Establishment Census has the right to use the seal of the Capital/ Province.

#### Article 10:

The Establishment Census must have the following stages:

- 1. Pre-census operations includes:
  - Preparing maps
  - Counting and listing economic units
  - Pre-testing survey and pilot census
- 2. Interview of economic units in the census
- 3. Post-census operations includes:
  - Post enumeration survey for evaluation of the census
  - Other surveys in case of necessity

#### Article 11:

The Director General of the National Institute of Statistics, Ministry of Planning, is the Director General of Establishment Census and assisted by the technical and administrative officials of the National Institute of Statistics and Capital, Provincial Planning Departments for all census works.

### Article 12:

Census officials including supervisors, enumerators, assisting agencies for census operations are to be appointed by Minister of Planning with the request from Director General of Establishment Census. This assignment can be done only during the census period.

#### Article 13:

Minister of Planning shall have the right to request officials from line ministries, public institutions, and ordinary people in order to assist Establishment Census.

#### Article 14:

All owners of economic units must cooperate and allow census officers who show the official mission letter to enter economic units, dwellings or owner's location with the census aim, and allow those officers to paint, paste stickers, symbols or identified codes at special location, serving the Establishment Census.

## Article 15:

Minister of Planning can appoint the managers of the Establishment Census at special areas as the following:

- a. Managers of public and private enterprises;
- b. Managers of hotels, guesthouses, and physical relaxation centers;
- c. Managers of commercial trade and industrial establishments;
- d. Managers of railways, airports, taxi ports, and ports;
- e. Directors of hospitals;
- f. Managers of other necessary economic units.

#### Article 16:

Officials who are not in charge of census have no right to browse books, register or recorded copies done by census officials.

# Chapter IV

# Sources of funding

## Article 17:

The Establishment Census has the following sources of funding:

- National budget
- Financing from development partners
- Donation from generous donors
- Other sources

# Chapter V

# Final Provision

# Article 18:

All existing provisions which are contrary to this sub-decree shall be null and void.

Article 19:

Minister of Council of Ministers, Minister of Economy and Finance, Minister of Ministry of Interior, Minister of Planning, Ministers, Secretaries of State, all ministries, institutions, all local authorities and members of the National Committee as in Article 6 shall be responsible for implementing this sub-decree that takes effect from the date of signature.

> Phnom Penh, 26 August 2009 Prime Minister

- Cc.
  - Ministry of Royal Palace
  - Secretariat General of Council for Constitution
  - Secretariat General of Senate
  - Secretariat General of National Assembly
  - Secretariat General of Royal Government Samdech Akka Moha Sena Padei Techo Hun Sen
  - Cabinet of Samdech Prime Minister
  - Cabinet of His Excellency and .Her Excellency Deputy Prime Ministers
  - As in Article 19
  - Royal Journals
  - Documentation





