

Agriculture Dev't Backbone of the Country -

- Job
- Income
- Food Security
- Consumer Price
- _
- Production
- Post Harvest/ Agro-Industry
- Food Value Chain



Japan International Cooperation Agency (JICA)
Chief Representative of Philippines Office
SAKAMOTO Takema (坂本威午)



Outline

- Overview of JICA
- > Agriculture Sector in PH
- > Challenges
- > Efforts & Achievements
- > Market-Driven Veg. Value Chain Project
- > Message

Overview of JICA





Focal of Japan's ODA

- Technical Cooperation
 (M/P, F/S, Expert, Training Participant, etc.)
- ODA Loan and
 Private Sector Investment Finance
- o Grants
- Emergency Disaster Relief
- Research
- Public-Private Partnerships
- Citizen Participation (Volunteers, NGOs, etc.)

Broad Network / Operation

- HQs in Tokyo & 15 domestic offices
- 96 overseas offices
- Over 150 countries/regions JICA worked with

• PH: 2nd Biggest Recipient (JFY2022)

Mission

JICA, in accordance with the Development Cooperation Charter, will work on **human security** and **quality growth.**

Vision

Leading the world with trust

JICA, with its partners, will take the lead in forging bonds of trust, across the world, aspiring for a free, peaceful, and prosperous world where people can hope for a better future and explore their diverse potentials.

Action #1: Commitment
Action #2: "Gemba"
Action #3: Strategy
Action #4: Co-creation
Action #5: Innovation

JICA in PH (Overview of JICA)

□ Over 5 Decades Partnership

□ Largest Development Partner of PH

- Financial Cooperation: over JPY 4 trillion
- JICA Experts : over 10 thousand
- GoP Trainees : over 42 thousand
- On-going Projects : over 100



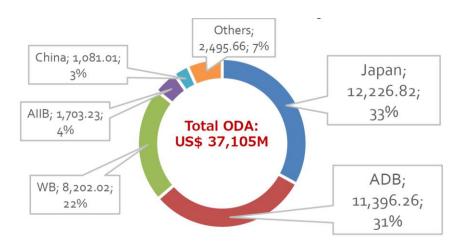




"a friend closer than a brother"

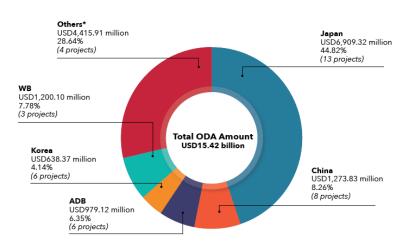
Level of ODA Commitment per DP

Source: NEDA (as of December 2023)

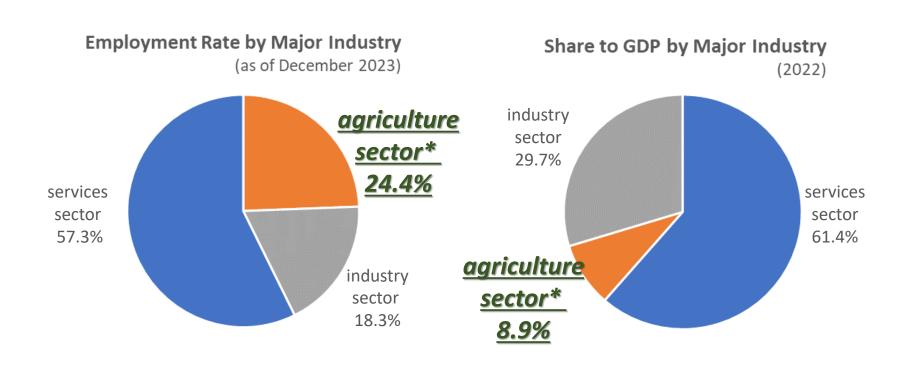


Distribution of IFPs by DP

Source: NEDA (as of December 2022)



Agriculture Sector in PH



*Agriculture, forestry, and fisheries source: Philippine Statistics Authority

- **☐** One in Four Employees in PH
- ☐ GDP Share is Lower than Employment Rate 5

Agriculture Sector in PH

Poverty Incidence for Basic Sectors in PH (2021)

Sector	Poverty (%)
Philippines	18.1
<u>Farmers</u>	<u>30.0</u>
<u>Fishermen</u>	<u>30.6</u>
Individuals in rural areas	25.7
Individuals in urban areas	11.6

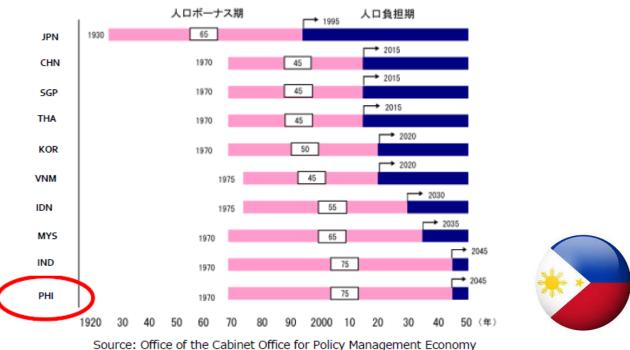
Employment Rate in Agriculture

	2010	2015	2020	2023 Dec ^p
Total (in million persons)	36.04	38.74	39.38	50.52
Agriculture (in million persons)	11.96	11.29	9.75	12.32
Share (%)	33.2	29.1	24.8	24.4

^p Preliminary data

<Ref.> Demographic Dividend (Pros & Cons)

Comparison of demographic dividend periods in each country



Source: Office of the Cabinet Office for Policy Management Economy Financial Analysis Officer of "World Economy Trend (2010)"

8-Point Socioeconomic Agenda of PBBM

- (1) Purchasing Power, (2) Vulnerability, (3) Macroeconomy, (4) *More Jobs*,
- (5) **Quality Jobs**, (6) **Green Jobs**, (7) Level Playing Field, (8) Safety/Security

Agriculture: Backbone of PH!!

- GDP Contribution Potential
- Poverty / Disparity



- ☐ Job Creation / Income-Generation
- ☐ Food Security / Consumer Price

JICA's Three Pillars in PH:
(1) Quality Growth, (2) Human Security, (3) Mindanao Peace Process





Challenges

- ✓ Shortage of Production?
- ✓ Low Rate of Productivity?
- ☐ Rice Self-Sufficiency Ratio

• 1970s: 100%

• 2021 :81%

☐ Rice Import Liberalization

(Rice Tariffication Law (2019))

- → Export Ban Risk?
- → Logistics Cost Inflation Risk?



☐ Irrigation,
Flood Management,
Lifestyle, etc.

☐ Rice Productivity (2022)

Country	Rice Yield (ton/ha)	
Vietnam	6.02	
Indonesia	5.24	
Lao	4.39	
Philippines*	4.11	
Malaysia	3.70	
Myanmar	3.58	
Cambodia	3.52	
Thailand	2.99	
Brunei Darussalam	2.80	
Timor-Leste	2.46	
Average	3.88	

^{*} **4.17 ton/ha**, as of 2023

source: Food and Agriculture Organization

Challenges

- ✓ Efficient Logistics?
- ✓ Post-harvest?
- ☐ Minimization of *Losses in Supply Chain*

c.f. Paddy loss after harvest **PH: 15%** (VN: 8%)

Improvement in each *Post Harvest* process, such as <u>Drying</u>, <u>Storage</u>, <u>Husking</u>, <u>Milling</u>, <u>Processing</u>, <u>Distribution</u>, etc.



- ☐ More Profitable and Attractive Agriculture
 - to address decreasing employment rate
- Consumer Price Down

Challenges

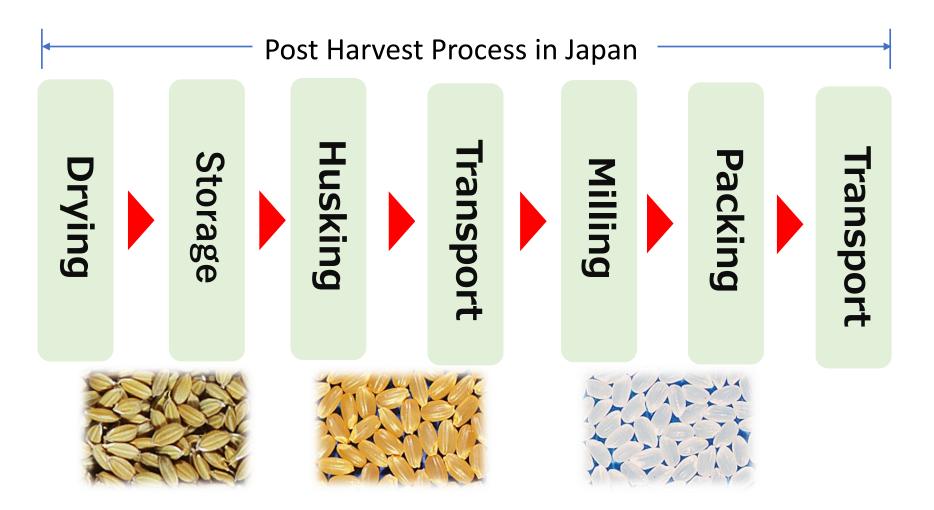
✓ Appropriate and Sufficient in Each Stage ? (Example of Rice Sector)

Drying Storage
Storage
Husking
Milling
Agro-Industry Processing

11

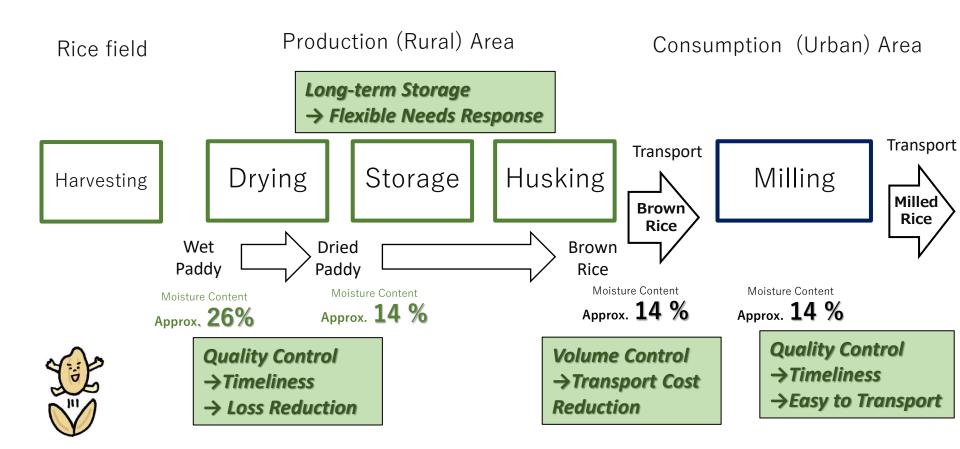
Transport

Post Harvest Process Engineering (Challenges)



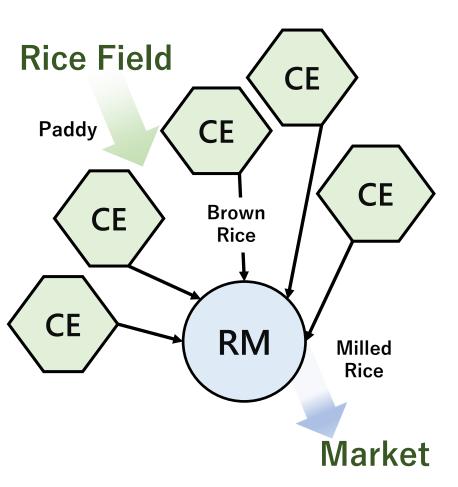
- □ Modernization of Post Harvest Process Engineering (Know-How)
 - ⇒ Food Security / Agriculture Development
 - ⇒ Consumer Price Down

Japanese System (Rice Postharvest) (Challenges)



- ☐ Japanese Know-how is Useful/Needed in PH
 - **⇒** Business Opportunity
 - ⇒ (JICA PPP Promotion Program)

<Ref.> Japanese System: "Hub and Spoke"



- <"Hub & Spoke" concept >
 Modernized Post-Harvest Process
 - ⇒ Process Loss Reduction & Logistics Cost Reduction
 - ⇒ Commodity Quality / Price



Country Elevator (CE)



Rice Mill (RM)

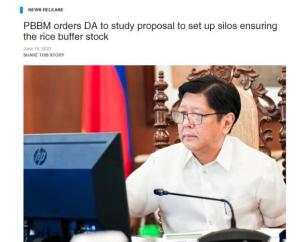
PH Concept: "Hub and Spoke" (Challenges)

☐ Establishment of *Rice and Corn Storage Facilities* (Mother & Daughter Stations)

- **30** Mother Stations
- 10 Daughter Stations within 30km of each Mother station



Possible Application of Japanese Technologies





JICA's Efforts & Achievements (examples)

1. Rural Infrastructure

_Irrigation, Farm-to-Market Road, Post Harvest Facility, Rural Water Supply, including Improvement of O&M

2. Farming Technology & Capacity Dev

_Enhance capacity of farmers, agricultural extension workers, and technical staff of counterpart agencies through Dispatch of JICA Experts and Training Program

3. Community Development

Institutional development of cooperatives, irrigators' associations

4. Financial Accessibility

_Agribusiness loan to cooperatives and companies, development of credit risk-based lending to cooperatives

5. Rural Industry Development

Industry cluster approach

6. South - South Cooperation

_Development Assistance to Rice sector in Sub Sahara Africa

7. PPP Promotion Survey

Introduction of innovative Japanese technologies/know-how



Bohol Irrigation Project



Establishment of Farmland GIS database



Tuna industry cluster assisted in General Santos



Assistance for African Rice



Introduction of IT system for better marketing operation



Business Matching Seminar in Davao



SDGs Business Verification Survey with the Private

Sector for Value Chain of Black Garlic in the Philippines

Takara Inc. (Takko City, Aomori Prefecture)





Development Issues Concerned in Agricultural Sector

- Improvement of the country's agricultural productivity and to assist in the production of high value-added agricultural products
- Increase and stabilize the farmers' income

Products/Technologies of the Company

- High-yield and high-quality garlic cultivation technology
- Black garlic processing technology

Survey Outline

- Survey Duration: Nov., 2023~Oct. 2026
- Country/Area: The Philippines/Ilocos Norte Province, Metro Manila, Batanes Province
- Name of Counterpart: Mariano Marcos State University(MMSU)
- Survey Overview: To contribute to increasing the income of garlic farmers and garlic industry stakeholders in Ilocos Norte Province through dissemination, demonstration, and commercialization activities related to the value chain such as garlic cultivation, black garlic processing, and sales.



Black Garlic

How to Approach to the Development Issues

- •Established a local company to process black garlic where in "MMSU-SEZI".
- Processing of black garlic which is made from a safe Philippine raw material that is large and has fewer pieces.
- Domestic sales in the Philippines and export to neighboring countries

Expected Impact in the Country

- Improvement of agricultural productivity and income of garlic farmers through high-yield, high quality and high-profit garlic cultivation
- Promote regional revitalization by creating regional specialty products as Black Garlic

As of Nov. 2023

Verification Survey with the Private Sector for Disseminating Japanese technologies for Mulberry Tea Project Kuwanosato Inc., Yamanashi, Japan

Concerned Development Issues in the Philippines

farmers in Luzon, through the introduction of high valued products (Central Luzon Regional Development Plan 2017-2022)

- Unstable income of farmers due to natural disasters and price fluctuation of agricultural products
- Low quality of most agricultural products for exportation.
- Lack of infrastructure of packing, storing, processing and distribution.
- Lack of inclusive supply chain of processing food including small and medium scaled farmers

Implemented Activities in the Survey

- PSAU understands and learns the production technology of mulberry leaves and becomes capable to instruct the model farmers to produce mulberry leaves.
- The production system of unrefined tea leaves both for local and international market is verified.
- The most suitable marketing methodology both for local and international market is clarified.
- The dissemination plan of the mulberry tea leaves business is formulated.

Proposed Products/Technologies



Products

- -Mulberry Tea leaves, Tea packs, and related products
- -Product with high contamination of DNJ (1-Deoxynojirimycin)
- -Production skills even in agriculturally disadvantaged areas
- -Business model of six sector industrialization (Integration of Production, Processing, and Distribution)

Survey Overview

Name of Counterpart: Pampanga State Agricultural University Survey duration: February. 2019 – October 2021 (3 years)

Survey Area: Pampanga State

Impact on the Concerned **Development Issues in the Philippines**

- Increase agricultural profits of smallscaled farmers through the mulberry leaves production
- Create employment in the target area
- Create an industrial cluster through inviting related industries and investments

Impact on Kuwanosato

Current Challenges

Fail to meet high demand from large scaled buyers and new market channels due to a lack of tea supply

Expected Impact

Increase the supply of produces and sales both in Japan and the Philippines through the introduction of mulberry leaves production and its extension.

Survey Duration: Feb. 2019 - Aug. 2023

Market-Driven Vegetable Value Chain Proj.

Project period: 2022 - 2028

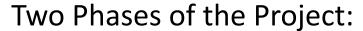
Implementing Agency: **Department of Agriculture**

Agribusiness and Marketing Assistance Service (DA-AMAS)

Pilot sites: 1) Benguet

2) Quezon

3) Metro Manila



a) Planning Phase

Japanese experts, value chain surveys and stakeholder workshops, dev't of pilot projects, etc.

b) Implementation Phase

Dev't and Promotion of Inclusive Value Chain Models (production techniques, cold chain, transportation/packaging, collaboration with modern distribution, vegetable processing, and promotion of consumption)



Market-Driven Vegetable Value Chain Proj.

ON-GOING

UPCOMING

Use of highquality seedlings



Optimized greenhouse cultivation



Humidifying refrigeration system



Pre-cooling system



Plastic crates during transport



Link with modern retailers, e.g. e-commerce



Promotion of vegetable consumption

Development and Dissemination of Inclusive FVC Models

Modified shipment timing, efficient logistics, and modern distribution

Strengthened vegetable value chain

Message

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- Income
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"Masaganang Agrikultura, Maunlad na Ekonomiya" ("Prosperous Agriculture, Progressive Economy")

- a) To Modernize <u>Every Stage or Node</u> of Value Chain in addition to <u>Production Enhancement</u>
- b) To Spread *Ideal Value Chain*
- c) To Innovate with **Private Sector** (fm JPN)

for Machinery/Equipment, Cultivation, Logistics, Marketing with *Gigantic Business Opportunities*

d) To Note *Healthy Lifestyles & Diverse Diet*



JICA Collaborates with DA as a focal of GOP.





DEPARTMENT OF AGRICULTURE

Elliptical Road, Diliman, Quezon City +63 (2) 8928-8741 to 64 and +63 (2) 8273-2474

Masaganang Agrikultura, Maunlad na Ekonomiya!



Our goal is to modernize Philippine agriculture to spread benefits across the entire value chain. Farmers and fisherfolk should get fair value for their produce, prices of goods should be affordable, while traders, processors and retailers should be able to generate reasonable profits.

- Secretary Francisco Tiu Laurel, Jr.



Maraming Salamat Po! ご清聴、有難う御座いました!

JICA PP Presentation Materials





JICA PP Press Releases



JICA Philippines Office

40th Floor, Yuchengco Tower, RCBC Plaza 6819 Ayala Avenue, Makati City, Philippines

Tel: (63-2) 8889-7119

E-mail: pp oso rep@jica.go.jp