

OUTCOME

We can see some outcomes of Pilot ACs as of December 2017 as follows.

▶ Supply Business (Fertilizer)

- AC members can buy fertilizers from AC at cheaper prices due to joint purchasing by AC
- The quality and quantity of fertilizers that AC members buy became better because AC checks them when AC buys from trader. (No deceiving by traders.)



▶ Credit Business

- ACs understood how to run credit business, and how to manage it by using computer.
- AC members raised their annual income as they were able to do duck raising with funds borrowed from AC more conveniently at low interest rates.



▶ (Processing & Marketing Business

- The selling price of agricultural products has risen as ACs have transportation means and added value to agricultural products.
- Income of ACs and AC members increased because AC can sell larger amount.



▶ Join utilization Business

- AC could provide new service to AC members.
- AC members can use tractor service at lower fees comparing to private companies.



ABOUT BPAC

▶ Name of Project

Project for Establishing Business Oriented Agricultural Cooperative Models

▶ Period of Cooperation

20 May, 2014 – 19 May, 2019

▶ Counterpart

General Directorate of Agriculture (GDA),
Ministry of Agriculture, Forestry and Fisheries (MAFF)

▶ Web-site

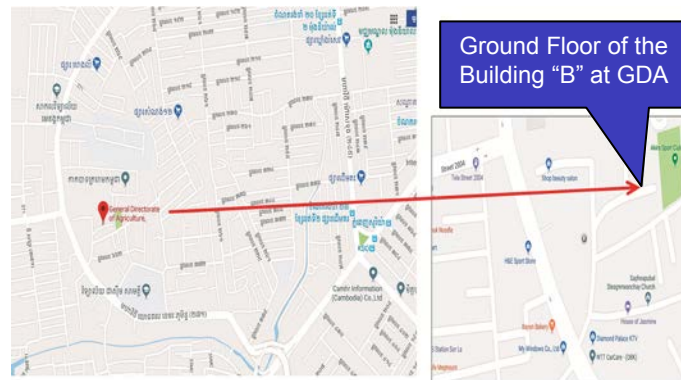
<https://www.jica.go.jp/oda/project/1300186/index.html>

<http://www.dacp2014.info>

(*You can see materials developed by BPAC project.)

▶ Project Office

In GDA
#54B/49F, Street 395-656, Sangkat Toeuk Laak 3, Khan Toul Kok, Phnom Penh
Phone: 023 678 9577



Ground Floor of the Building "B" at GDA

Last Update: February 2018



Project for Establishing Business Oriented Agricultural Cooperative Models (BPAC PROJECT)

JICA & MAFF



Why BPAC



Methodology

10 ACs were selected as “Pilot AC” based on proposals of their pilot business, in April 2017

BACKGROUND

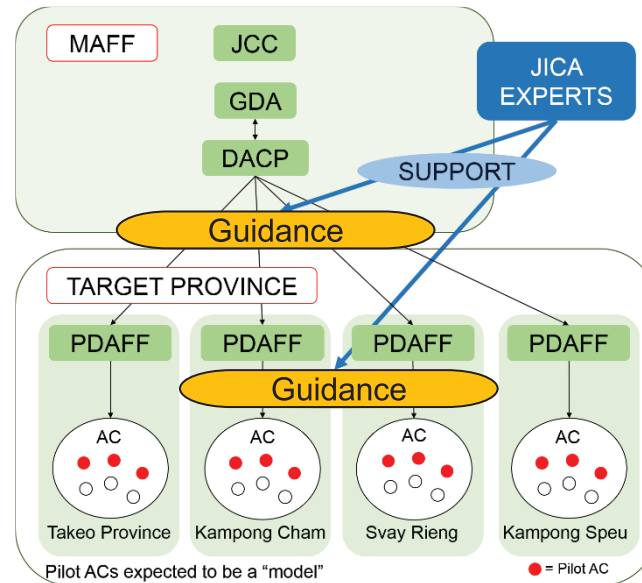
While achieving remarkable economic growth as a nation, the gaps between cities and rural areas has been constantly widening. The development of rural areas and raising living standard of people in rural areas are crucial issues for sustainable social-economic growth in Cambodia.

In order to solve this issues, the government of Cambodia has been trying to develop agricultural cooperatives (AC, hereafter) nationwide, and the number of AC accounted for 437, in accordance with a Law on AC in 2013. (The number of AC increased to 880 in 2017.)

However, in most of ACs in Cambodia, BOD of ACs didn't have management capacities, and ACs could not run businesses, which are needed from AC members, in proper and suitable way due to lack of knowledge and experience.

The Cambodian government has pursued the solutions from the experiences on the multi-purpose ACs of Japan and implemented “BPAC Project”, in its aim of building up AC models to be suitable for Cambodia.

For the Nationwide AC Development



The project is designed so that counterparts will be able to expand AC strengthen nationwide by themselves in the future.

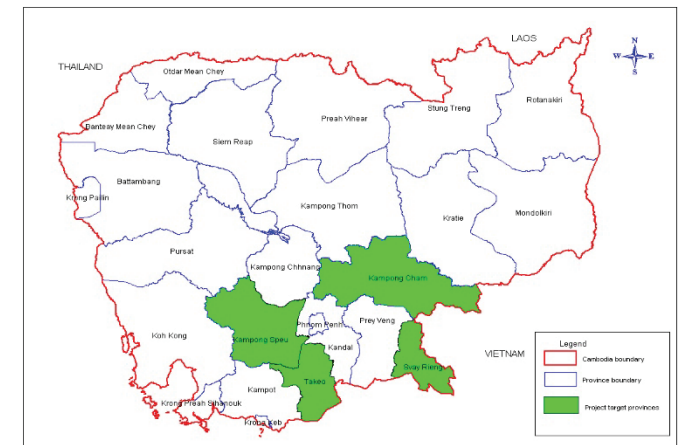
In this regards, JICA experts don't provide technical skills directly to pilot ACs, but guides them through Cambodian counterparts (DACP & PDAFF), providing training seminars, site visit guidance,,etc

Counterparts are expected to be able to instruct to other ACs in the provinces and in other provinces in the future by accumulating experience of guidance to pilot ACs in the Project.

Province	Name of Pilot AC	Pilot Business
Kampong Cham	Sambo Meanchey	Marketing Business
	Tuol Preah Vihea	Credit Business for Income raising for women group
	Trotrong Kaksekor	Credit Business
Takeo	Cheong Koun Chok Chey	Supply Business: Fertilizer
	Steong Slakou	Credit Business
	Roluos Meas	Join Utilization Business: Tractor
Kampong Speu	Tnaot Kampong Speu	Processing & Marketing Business:
	Chomros Nitean	Credit Business
Svay Rieng	Svay Chrum	Supply Business: Fertilizer
	Samaki Khum Samley	Credit Business

PURPOSE

The purpose of this project is to establish AC models, which are business oriented, needed for AC members, and to be suitable for Cambodia.



Kampong Cham, Kampong Speu, Takeo, Svay Rieng