## Raha ya Kilimo Vol. 2 Changing Variety for buyers preference







August 16, 2019



**Group members with agriculture extension staff** 

Through the experience market survey, we realized that by communicating with various buyers, we are able to obtain more information on the price and buyers' preference of quality, quantity, timing harvesting etc. We decided to change from open pollinated varieties to hybrid varieties which are more profitable. The skills learnt the we from project training enabled us to increase yields tremendously. Now we also have our market stall in the town.

## Amuka Twende Nganoini SHG Nyeri County

Before SHEP Approach, we didn't have specific buyers for bulb onions. We were selling to brokers who came to our farm irregularly. They normally came to our farm with buyers. But we were not allowed to talk to the buyers.



Motorbikes bought by group members from incomes of horticulture farming.



Onion storage for the group.

This is a successful group which has grown from strength to strength due to desire to improve their lives. The training and implementation of the SHEP Approach was the vehicle they used to achieve their goals. The youthfulness of most members and their high level of savings guaranteed pathway to a bright future.

----Mr. Kioko, SHEP PLUS

