

Kwekavi Horticultural Group, Mbooni Sub-County

After learning the market survey of the SHEP Approach, we continued our efforts to increase income from horticulture produce. We also continued **keeping records** of our sales. As we practiced the SHEP Approach, we gradually realized that **agriculture is a kind of business**. We decided to look for the possibility of broadening this idea.

Now we applied the SHEP Approach and started **contract farming of French beans**. Contract farming makes **our daily income secure**. Because of our efforts to improve the quality of products, **the buyer offered us the bonuses**. Furthermore, our voluntary attempts of contract farming is well supported by officers of HCD and our county.

We also implement record-keeping not only on the trade of products but also on **the household budget**. By record-keeping on the household, we can control our spending, which is necessary to decrease the waste of money and fully utilize our profit.



Agriculture is a kind of business!



Mr. Timothy Musyoki
Group Facilitator

Through the SHEP-PLUS, members of Kwekavi Horticultural SHG have been able to make their income sustainable by themselves. Furthermore, sales of horticultural products like French beans, kales & tomatoes among others became more profitable by taking advantage of the linkages to exporters, Agro-chemical companies. Teamwork with all stakeholders led to successfulness of their performance.



Takahiro Okamoto
JICA Kenya Office

I am very impressed by their efforts of achieving the contract farming. It is also underlining that they have applied the SHEP Approach to the household budget. This mindset is undoubtedly important for them to stand by themselves and make their income more secure. Keep your efforts going!!!